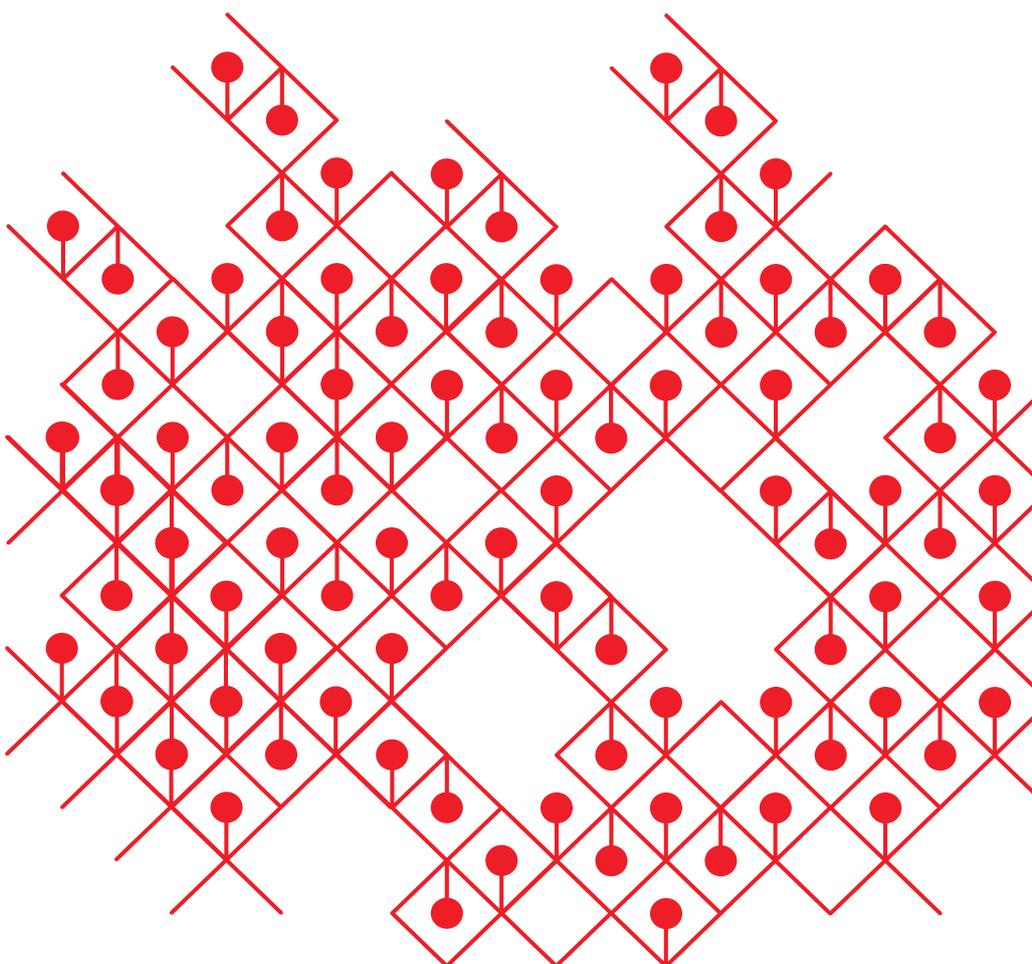


THE **IT/ICT SECTOR** IN POLAND

Report

The IT/ICT sector in Poland - report 2023



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The catalog of companies and organizations is by no means a complete list of entities in the Polish IT/ICT industry. Instead, it contains entries of those that volunteered to submit. The data was provided by the entities themselves and was not revised by the authors of the publication.

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Republic
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Dariusz Budrowski

President of the Polish Agency for Enterprise Development

Modern economy cannot function and evolve without innovative IT and telecommunication solutions. It would be difficult to even name sectors that do not benefit from them. ICT technologies blend into medicine and molecular biology, stand as the foundation of e-commerce and efficient logistics, create new possibilities for the financial sector and take the economy into a new digital sphere, where the line between online and offline world gets blurry. Without these technologies, there would be no automatization of production, Industry 4.0, or Internet of things.

ICT solutions helped us go through the tough times of the COVID-19 pandemic, when many organizations, companies, and institutions switched to a partial or total remote working mode, never before so present or prevalent. They also allowed the world economy to continue and consequently the impending recession staved off.

According to estimates, the worth of the global ICT market will grow by several percent every year up until the end of this decade. The worth of the service and software market can, in the optimistic prediction, surpass three trillion dollars. The worth of such fields as IT and blockchain will grow by as much as several dozen percent per year.

ICT is the most innovative sector of the Polish economy. Its strength comes from talented people, prominent engineering, and computer science education. In the Polish ICT sector there are over 2500 companies employing ten or more people, and Polish programmers have long been in the world's forefront of many influential rankings. We manufacture both hardware and software, including most advanced solutions based on artificial intelligence algorithms and machine learning.

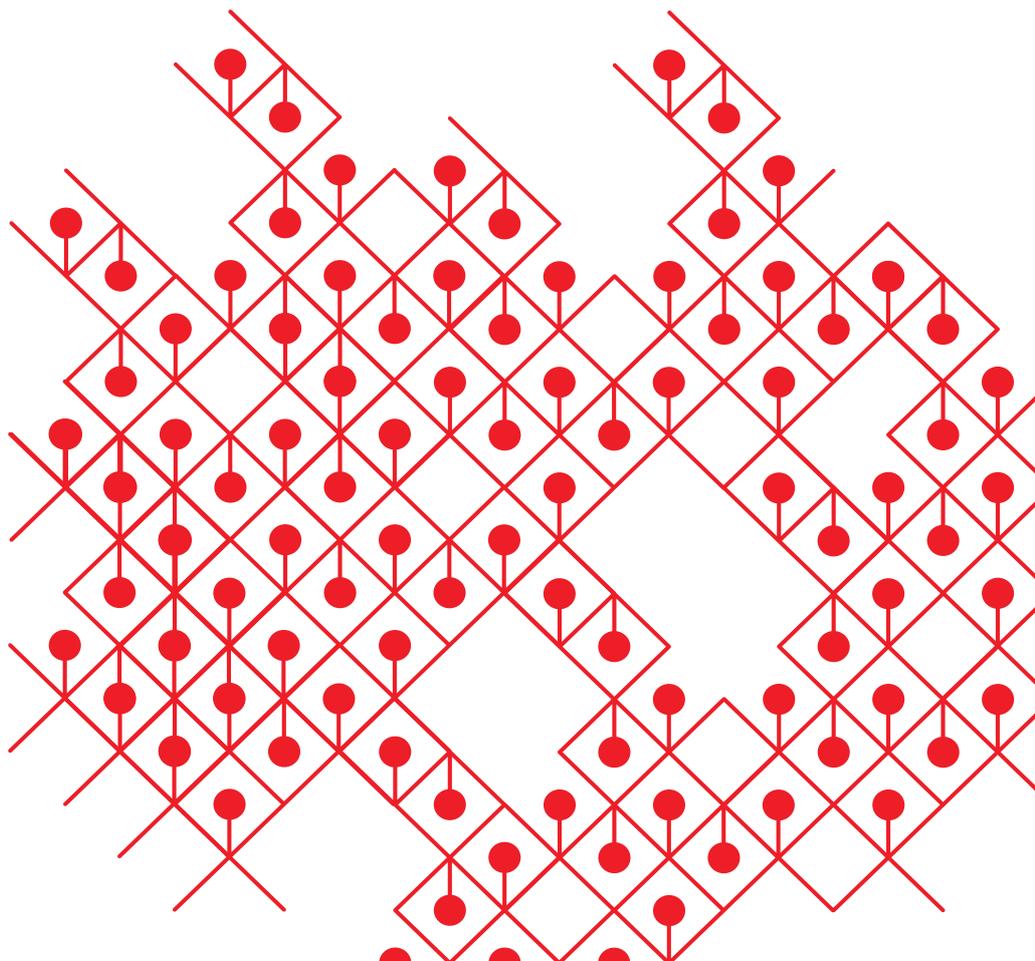
All of that is reflected in the revenues of the sector, which amounted to PLN 212 billion in 2021. A strong position of the Polish ICT sector has already been established not only in the EU, where our main partners include Germany and France, but also overseas. The worth of Polish telecommunication and IT equipment exports in 2021 reached EUR 11.8 billion.

For many years now the export of our ICT services has been growing, and our main recipient remains the United States of America, one of the most demanding markets

in the world, where only reliable and effective solutions are welcomed. In 2021, we sold there services worth EUR 1.9 billion, which accounts for one-fourth of our total ICT service exports.

Between 2016 and 2023, we have been implementing the Polish IT/ICT Promotion Program co-financed by the European Union. Within the scope of that program, many excellent small and medium enterprises from Poland, including startups, had an opportunity to promote their offer on national stands organized by the Polish Agency for Enterprise Development (PARP) during the leading trade fairs and conferences around the world.

Considering the positive feedback that we have received from companies, we continue our activities to support small and medium enterprises from the IT/ICT industry. I am confident that foreign promotion programs, which will be launched by the Ministry of Economic Development and Technology at the beginning of 2024, will further help that cause. As a part of the IT/ICT Promotion Program which will be implemented by PARP, in 2024-2029, we plan to organize a number of national stands at the biggest fairs and startup events in the world, where Polish entrepreneurs will have an opportunity to promote their products and services. It will serve as a great opportunity to create new and strengthen existing relations with them, which I encourage you to do.



Poland in figures, 2021

Trade exchange

Imports



€290BN

PLN 1.32 trillion

Exports



€288BN

PLN 1.31 trillion

Population



37.75

million

Gross Domestic Product (GDP)



\$679.4BN

Economy Rank

21st

in the world

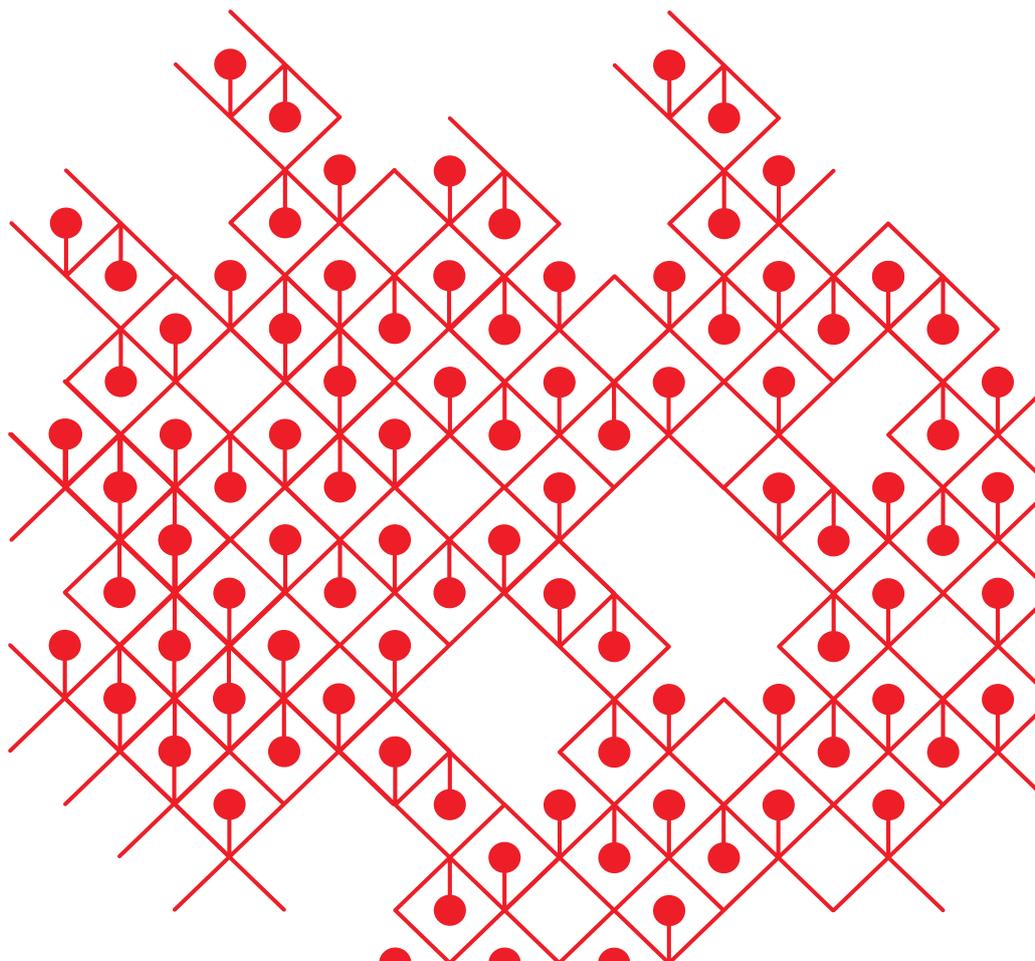
GDP per capita (purchasing power parity)



\$17815

Unemployment rate

5.4%



Polish ICT industry

According to the Statistics Poland, 'Information society in Poland in 2022' publication, in 2021 there were around 2500 active ICT companies in our country employing 10 or more people in Poland. 9 out of 10 companies offered ICT services and roughly three-fourths amongst them – IT services. The number of employees working for the industry has reached nearly 290 000 and every 8 out of 10 worked in ICT services. In general, the ICT sector represents 5% of all Polish companies employing at least 10 people.

In 2021, the sales of IT and ICT services of Polish companies amounted to over PLN 212 billion (EUR 46.5 billion) and increased by a CAGR of 12%, partially due to the COVID-19 pandemic, when the demand for ICT services increased rapidly.

Polish ICT companies specialized in the production and sales of computer hardware make most of their profits thanks to exports – nearly two-thirds of their income comes from overseas sales, while companies specializing in ICT services made roughly a quarter of their revenues from exporting their services. The value of ICT products exports and imports grew by 15% and 18% respectively.

On average, the ICT industry R&D spending increased in 2021 by 26% year

to year and companies representing this sector remain the innovation leaders. Almost half of them introduced innovations, while in the entire industrial sector in Poland this percentage is much lower, amounting to 31%.

Companies in ICT sector

Although the total number of companies operating in the ICT sector in Poland is estimated to be at least 100 000, roughly 2.5% employ 10 or more people, with majority of them representing the SME sector. And although the history of the Polish ICT dates back to late 1940s, most of the companies were established after 1989, with the focus on software development, equipment production, and communication technologies.

Polish ICT in numbers (2021)



Over

100 000

companies, of which

2 500employ **10** or more people

The industry generated over

€46.5BN

in revenues and grew by

12%what
corresponds to**50%**

introduced innovation*

**7%**

share in overall exports

Over **9** in **10** offer ICT services of which **3/4** are IT servicesThe split between male and female in IT
sector is**85%** to **15%****2/3**of ICT hardware manufacturers' income
is generated through exports

The last decade witnessed a dynamic development of technological startups and 'software houses', as this is how we call entities creating software in Poland, whose number is currently estimated at ca. 1500. Some of them have already entered not only the European market but even the global one and have opened their foreign branches in such countries as the United States of America or Japan. A big chunk of their revenue is generated abroad, often accounting for half of it or more.

// At least 1.5 thousand software houses operate in Poland

On the other hand, there are at least several large Polish companies employing over 500 people, focusing their efforts primarily on the domestic market. These companies are slowly entering foreign countries and successfully competing with global brands.

However, it is worth noting that the Polish ICT sector is not only about software development. There are numerous companies delivering physical products such as IoT beacons, 3D printers, memory devices, and even robots, and most of them operate on a global market. The only European producer of computer memory storage originates from Poland!

Digitization of the Polish economy and society

Polish companies are willing to use digital and information technologies, which makes them more effective, competitive and opens new development opportunities. As of 2021, 98% of companies had access to broadband Internet and, according to Statistics Poland, almost four-fifths of Polish enterprises equipped their employees with mobile devices enabling remote Internet access. Roughly half of large Polish companies used one or more IoT devices and systems, and almost one-third carried out cybersecurity audits. Every 1 in 5 companies used open data, especially in the financial sector. Finally, 3% of all companies in Poland introduced AI solutions and use them regularly.

// 50% of large Polish companies used IoT devices and systems in 2021

As far as the Polish society is concerned, according to DataReportal, there were 36.68 million active Internet users, and mobile and fixed Internet connection speed increased by 8.3 and 12.5% year to year, respectively. Social media are gaining popularity and almost 70% of Poles aged 18+ use social platforms. A total of 52.95 million cellular mobile devices were active in Poland in the early 2023, which is an equivalent to 127.7% of country's total population. In recent years,

Polish authorities have also introduced several IT solutions in the field of e-administration.

The talent pool

Poland has some of the most talented coders in the world, scoring the highest in international rankings such as HackerRank, SkillValue by Pentalog or Global Skills Ranking by Coursera.

// 295 000
active
programmers and
44 000
computer
science students every year

According to various sources, the number of Polish programmers might be as high as 295 000 – the highest in the EU. What makes them so unique is high quality of education in the fields of engineering and information technologies. Poland is one of the best educated countries in the EU, with 32.4% of population having a university degree or equivalent. With that being said, computer science is currently the most popular field of study in Poland, with over 44 000 students having started it in 2022. It is provided by 25 polytechnics and technological universities spread across the country. The combination of high-quality knowledge and English proficiency makes Poland a perfect place for developing advanced

engineering solutions. According to Statista, Poland is also one of the leading countries in offshore business services worldwide. It is worth noting that women already account for 25% of the technical staff in large companies and their share is steadily increasing.

Technological startups

In the 2022 edition of Deloitte's Technology Fast 50 annual report, 17 of 50 fastest growing tech companies in the Central Europe were from Poland, and 4 of them made it to the top 10. Polish technological companies are also constantly present in key European rankings including Financial Times and Statista, presenting the fastest growing companies in Europe.

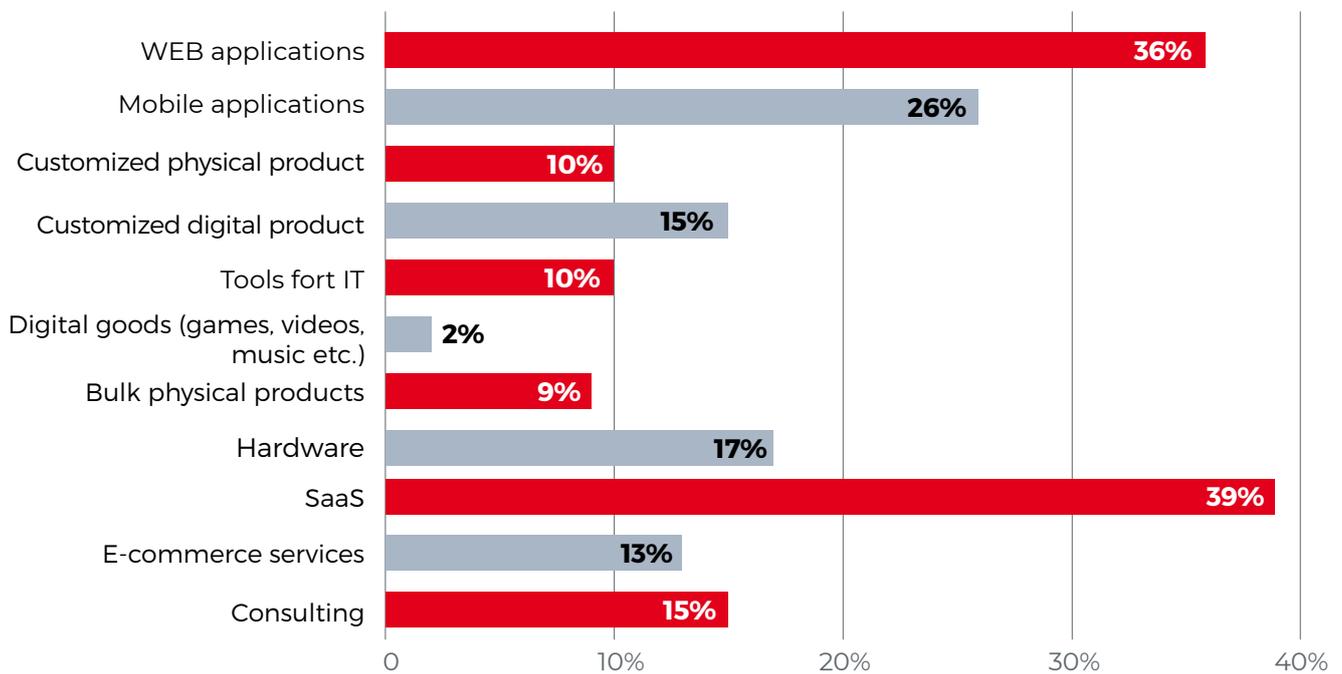
// There are
5 000
startups in Poland
and 2/3 of them
operate in b2b model

According to the Polish Startups 2022 report by the Polish Startup Foundation, there are around 5000 startups in Poland and almost two-thirds operate exclusively in the b2b model. As the study shows, the majority do not focus on any specific business sector. When asked to define the core of their business, the most frequent answers included AI and machine learning,

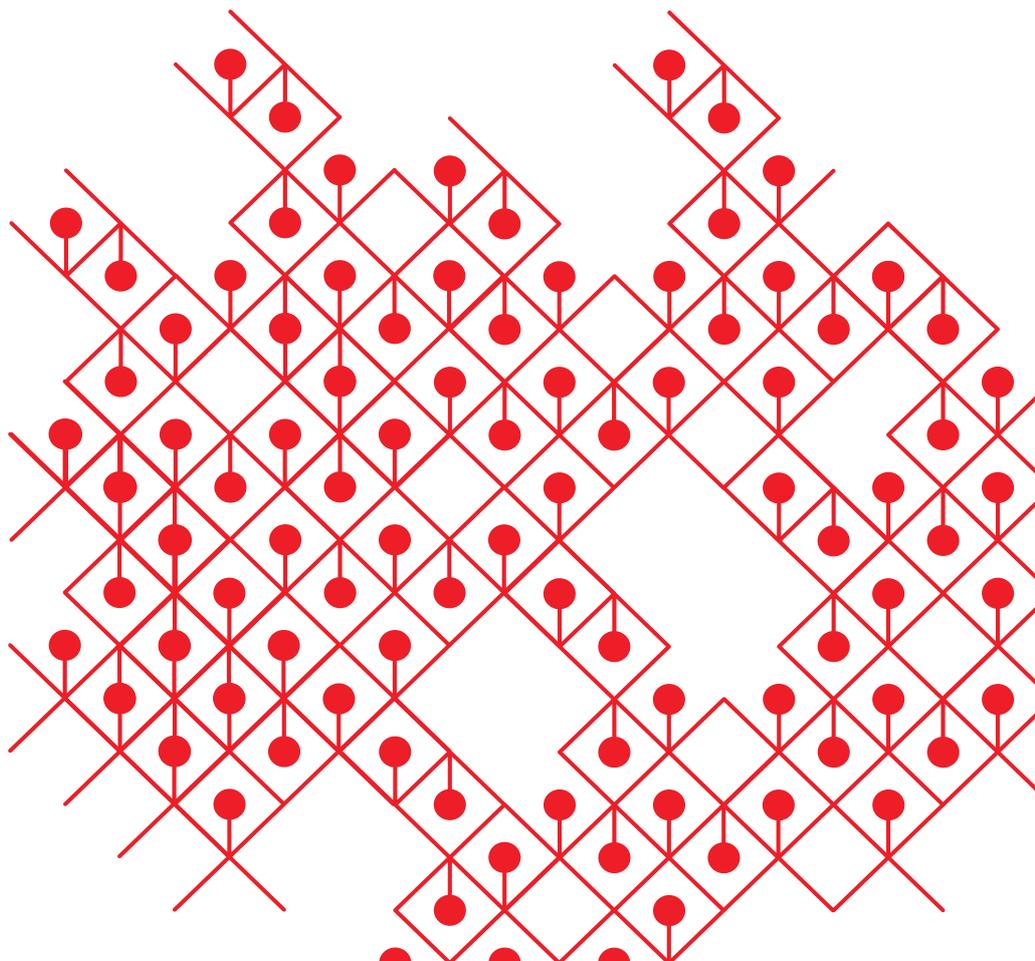
productivity and management, analytics (research tools and business intelligence), HRtech and HR tools, medtech, financial services (fintech or insurtech), and Big Data. In 2022, Polish startups received financial

support worth USD 400 million. 17% of all startups offer hardware. Last but not least, on average, half of the staff in every third Polish startup are women.

Chart 1. Polish startups 2022



Source: Startup Poland Foundation, Polish Startups Report 2022



Much more than analytics – a powerful booster for social media teams

The success story of NapoleonCat

He just wanted to make it easier for his social media team to gather data and prepare reports but ended up with creating a multifaceted, all-in-one tool that saves time and improves workflows. Currently, NapoleonCat is used worldwide by social media staff from 70 countries, by marketing agencies, SMEs, enterprises, and governmental institutions. Every day, teams ranging from 2 to as many as 400 people increase their productivity by using tools designed by Grzegorz Berezowski and his team. Media outlets such as New York Post, NBC News, and Statista referred NapoleonCat and its resources. And, last but not least, NapoleonCat has become Meta's business partner.

The Polish Agency for Enterprise Development: **What NapoleonCat is all about and why did you pick up that specific name for the company?**

Grzegorz Berezowski, the founder and CEO of NapoleonCat: Currently we offer a social media tool focusing on customer support and community management, but it has not always been this way. In 2013, our journey began with the emphasis on social media analytics. As I had formerly led a social media team in a marketing agency, I knew how much time and effort it took to gather data and prepare a social media report. I wanted to make things easier for my team and all the other social media teams out there.

Over time, it became evident that businesses required more than analytics: a tool for social media engagement. This realization led us to develop our Social Inbox—an all-in-one dashboard enabling users to efficiently handle comments, messages, and various interactions across major social media platforms such as Facebook, Instagram, Messenger, LinkedIn, YouTube or TikTok.

Regarding our company name, we primarily started with 'Napoleon', but it was not long until we realized that we would never be able to beat the famous French revolutionist in Google search results. We decided to change the name to NapoleonCat. As soon as we did it, we immediately saw a rise in traffic from search engines. And ultimately, it was the time when social media were

all about funny cats, which gave us plenty of opportunities to create catchy content. We could not have made a better, marketing-led choice.

What did your beginnings look like? Was it just two or three persons or maybe you already started with dozen people on board?

GB: Initially NapoleonCat started with a few people on board, and it grew gradually.

We created the initial version of NapoleonCat based on our firsthand experiences in providing social media marketing services at my former agency. We carefully analyzed tasks that could be automated or streamlined, prioritized critical features, and delivered the MVP to our colleagues at other marketing agencies.

Then, we gathered their feedback and focused on introducing further improvements to the product. More or less, this is what the process has been looking like since 2013.

Who is your main client base?

GB: Our main client group is made of social media teams working both at agencies and in-house. Apart from 'classic' social media management features, we focus on providing them with collaboration functionalities that untangle complicated processes, streamline communication, and allow them to focus on what technology cannot replace: building strong customer relationships with every online conversation.

Do you use any specific IT technologies?

GB: As we develop a tool that integrates multiple social media platforms and features, we highly depend on the availability of APIs and platform updates. And since social media are extremely prone to changes, we must keep up with them and act accordingly.

And what do you consider your competitive advantage?

GB: As I have mentioned, we take special care to provide our clients not only

with classic social media management features but also with collaborative tools that help them streamline processes. Every day, teams as small as two people and as large as 400 people spread across different continents use NapoleonCat's multi-user dashboard to manage social media. Their communication and approval processes would be much more complicated if they did not rely on the NapoleonCat's real-time collaboration capabilities.

Geographically speaking, do you aim at any specific region or group of countries when it comes to doing business?

GB: At the moment we focus on the United States. It is a highly competitive market, but we have already established a strong position outside Poland. Over 70% of our clients are located abroad, and a major chunk comes from the States.

Was there any milestone or breakthrough point that elevated you to another level in terms of client base and revenue?

GB: Everyone is always looking for that one breakthrough tactic that will make their business successful in a jiffy. Unfortunately, success does not happen overnight; you must work consistently for years to reach the top. This is precisely what we do here at NapoleonCat, and I can confidently say that years of persistence have paid off. The key? We work collaboratively.

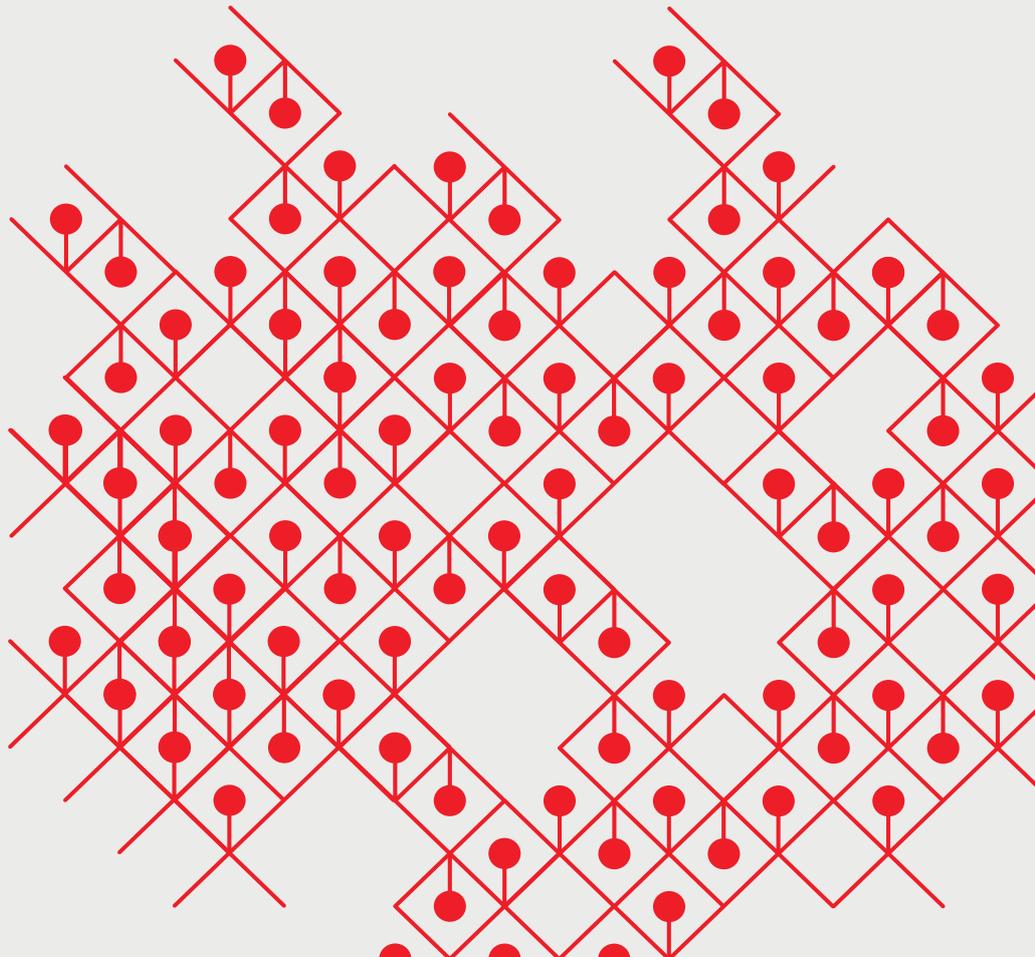
How different is the current NapoleonCat when compared to your beginnings?

GB: Although recent years have been challenging for everyone in the mar-tech industry, we have been steadily growing our tool, team, and client base. A dedicated Product Management team has significantly contributed to our success. This newly formed team takes care of formerly overlooked areas such as research and UX design, and it fosters the development of innovative processes and features.

What are your plans for the immediate future?

GB: NapoleonCat is growing steadily, and we have ambitious plans to maintain this upward trajectory. We are continuously expanding the range of social media platforms integrated with NapoleonCat to provide our clients

with the most effective and scalable customer and community management tool. Just recently, we have launched an official integration with TikTok, and we have several other channels lined up for release this year alone. Furthermore, the emergence of generative AI solutions like ChatGPT and Midjourney has significantly impacted the mar-tech industry. We are actively exploring ways to leverage these solutions to benefit our customers.



Global ICT market overview

Whether it is services and software or hardware and equipment, the global ICT market is expanding, altogether reaching the value of trillions of dollars by the end of this decade. The biggest growth is projected for IT services – driven by increased demand for cloud-based solutions among SMEs. Equipment-wise, the market has recently witnessed a slowdown with PCs and peripherals decreased shipments but is about to bounce off throughout 2023.

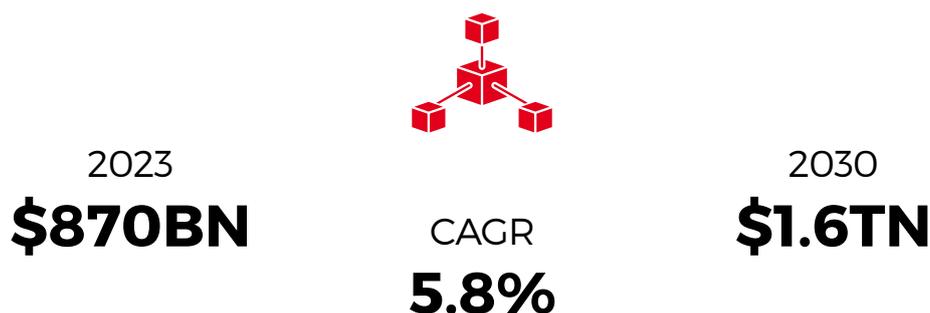
Services and software

Global IT services market is about to thrive within the next decade and at least double its size, from USD 870 billion to 1.6 trillion, as the Grand View Research reports. But there are even more optimistic estimates calculated by the New York's Spherical Insights & Consulting, claiming that it may exceed

USD 2.5 trillion, growing at a CAGR of 5.8% during the 2021-2030 period. That very same report underlines a growing trend among business to select on-premise solutions because of the security reasons and flexibility it offers.

Nonetheless, the global IT/ICT industry is primarily driven by an increased demand for cloud-based services for

Global IT services and software market size



SMEs, cybersecurity concerns, and the need for mitigating the damage caused by cyberattacks, large scale remote work initiated by the COVID-19 pandemic, e-commerce revival after the outbreak of the war in Ukraine, the IoT, transition to the Industry 4.0, and, last but not least, machine learning and AI solutions dedicated to numerous industries.

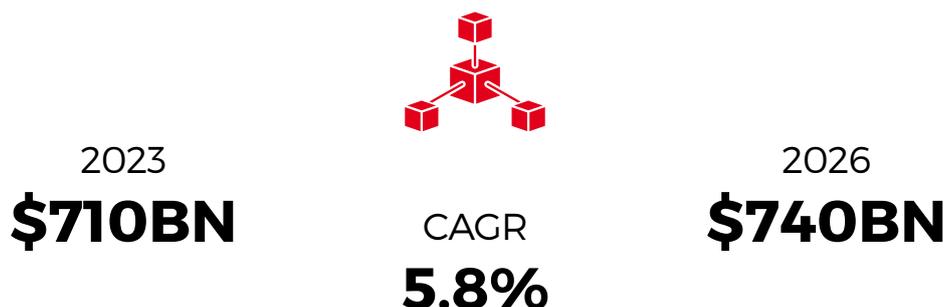
Hardware and equipment

According to the data by Statista, PC shipment growth declined substantially in 2022 by 16%, with 286 million units delivered which translates into a 4.1% revenue decrease. Since PCs are made of microchips, processors, RAM memory, graphics cards, and motherboards, their sales dropped as well. An even bigger decline was witnessed in the telephone segment with the revenue dropping by 5.4% year to year. Nonetheless, Statista predicts that ICT devices should bounce off as soon as in 2023 and grow at a

CAGR of 1.6 % during the forecast period between 2023 and 2026, although these predictions do not reflect the impact of the war in Ukraine yet.

The only sector that has not stopped growing is the smartphone one, and it is projected to reach USD 792.5 billion at a CAGR of 7.3%. In 2022 the market was valued at roughly USD 485 billion. Fortune Business Insight in its report indicates that the increasing popularity of the IoT technology is expected to accelerate the growth of the market, and so should the surging home ownership by millennials and growing flexible income in established nations to navigate automated home demand. Additionally, governments and other stakeholders are likely to inject funds into digitization, prompting smartphone manufacturers to bolster their portfolios. The trend for mobile phone connectivity has become evident across healthcare devices, fleet management operations, automobiles, infrastructure security systems, smart metering, and further 5G deployment.

Global ICT hardware and equipment market size



Drivers and trends shaping the global ICT industry

What are the trends and tendencies shaping the present and future ICT market? It is no secret that COVID-19 has had tremendous impact, having created new risks and opportunities for the sector. Many industries related to the ICT sector have recorded a decrease in revenues, which has affected their performance. On the other hand, the introduction of remote work on a large scale as well as dynamic digitization of healthcare have opened new niches to explore. However, as the pandemic slowed down, restrictions were lifted and supply chains restored, companies began to return to their full operating cycles and need ICT solutions on an even larger scale than before.

Cloud-based services gaining popularity across SMEs

Cloud-based solutions are predicted to become as relevant as ever, especially across the SME sector. According to the World Bank, small and medium sized enterprises account for 95% of the existing business and affordable cloud-based tools are expected to drive demand across this large group. It should be kept in mind that a small company spends on average over 6% of its budget on IT, while a mid-sized firm about 4% and a large one –

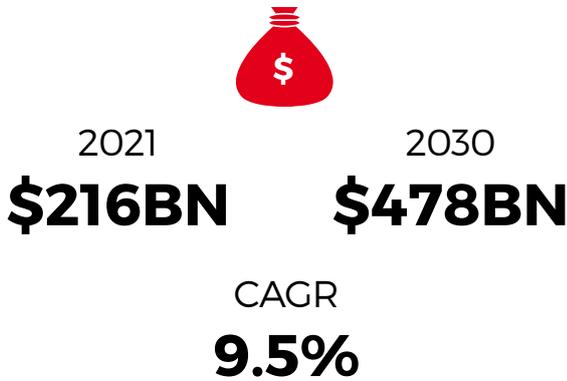
around 3%. In 2022, the cloud segment accounted for a revenue share of 68.9%, owing its popularity to the reduction in technology infrastructure costs, increased accessibility, and reduced overall deployment costs.

Source: Spherical Insights

Cybersecurity outburst

The growth of the cybersecurity market is driven by the increasing adoption of the IoT (Internet of Things) and the BYOD trend (bring your own device), as well as by malware and phishing

Global cybersecurity market size



Source: [Strategic Market Research](#)

threats among businesses. As Strategic Market Research indicates, the first half of 2021 accounted for 304.7 million ransomware attempts. That is more than all ransomware identified in 2020. The second half of 2021 proved to be even worse, with the count reaching around 318.6 million. With employers willing to give employees remote access to their documents, cybersecurity solutions are becoming increasingly indispensable.

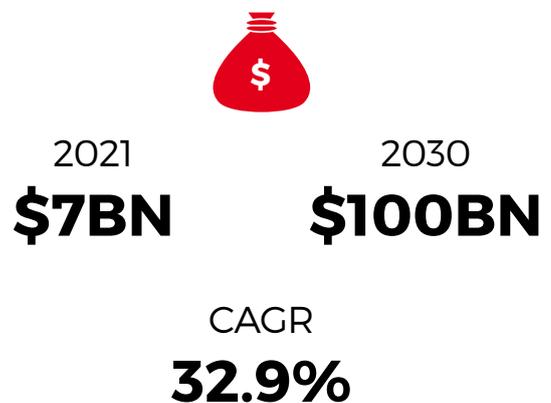
According to the McKinsey & Company survey soaring numbers of online and mobile interactions are creating millions of attack opportunities. At the current growth rate, the damage from cyberattacks will amount by 2025 to around USD 10.5 trillion annually – a 300% increase compared to the 2015 levels. Mitigating these hazards will propel the global cybersecurity market growth – from USD 216.10 billion in 2021 to USD 478.68 billion by 2030. But as

McKinsey & Company has calculated, there is a big discrepancy between what solution providers currently offer and what customers want – with just 10% of their demands being satisfied. As a result, currently there is a big gap to fill for cybersec companies and a lot of niches to explore.

Self-supervised learning

On the technological level, there is one clear leader, namely self-supervised learning. Its market size will soon skyrocket well above the average growth rate at a CAGR of 32.9% from 2021 to 2030, reaching USD 100 billion. The market that was worth just less than USD 8 billion in 2021 is now driven by the expanding usage of technologies such as voice recognition and facial detection in automotive and transportation, healthcare, media and

Global self-supervised learning market size



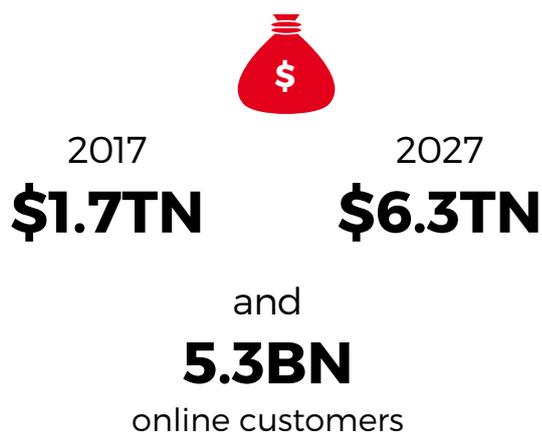
Source: [Spherical Insights - Global self-supervised market report](#)

advertising businesses, and the growing desire to streamline workflow across industries.

Unstoppable e-commerce surge

The growing popularity of online shopping drives the demand for e-commerce and online marketing IT solutions. Although the current trends indicate a blending of online and offline sales channels to create one omnichannel, online shopping is becoming increasingly popular among customers. According to Statista, the split between offline and online sales was 91.4 to 8.6% in 2017 while 5 years later it was 83.8 to 16.2%, respectively. By 2027, the e-commerce is predicted to account for one fifth of total sales!

Global e-commerce market size



Source: [Statista](#)

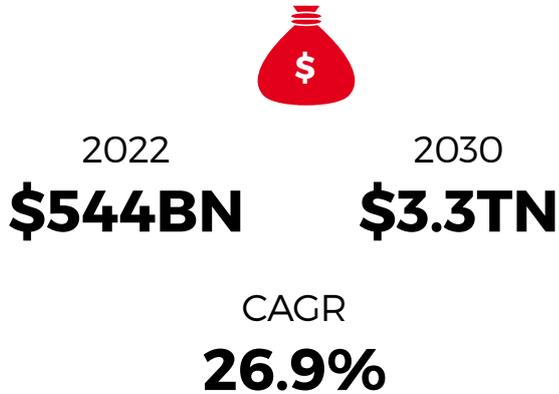
Global users prefer to shop online on mobile devices and as of 2022 nearly 60% of online sales came from

mobile. Currently, there are 6.9 billion smartphone users globally and by 2025 this figure will rise by another 400 million. As the COVID-19 pandemic increased the growth of e-commerce, even though some supply chains were disrupted, the war in Ukraine did the opposite – online sales revenues dropped in 2022. Nonetheless, the e-commerce growth prospects are more than optimistic, reaching USD 6.3 trillion in 2027 from just USD 1.7 trillion a decade earlier. Moreover, by 2027 the number of online customers will globally reach 5.3 billion.

IoT and COVID-19's new normal

The Internet of Things (IoT) functions as a global infrastructure of the information society, enabling advanced services to interconnect objects based on communication technologies and offering interoperable information and the ability to communicate independently without human intervention. In 2022, according to Fortune Business Insights report, the global Internet of Things market was valued at USD 544 billion. By 2030 it is going to reach over USD 3.3 trillion, growing at a CAGR of 26.1%. The increasing demand for smart factory, smart home, smart cities, smart transportation and e-healthcare solutions, just to name a few, will propel this rapid growth in the first place. COVID-19 also played a vital role

Global IoT market size



Source: [Fortune Business Insights](#)

in opening even broader prospects for the IoT – especially in the healthcare industry.

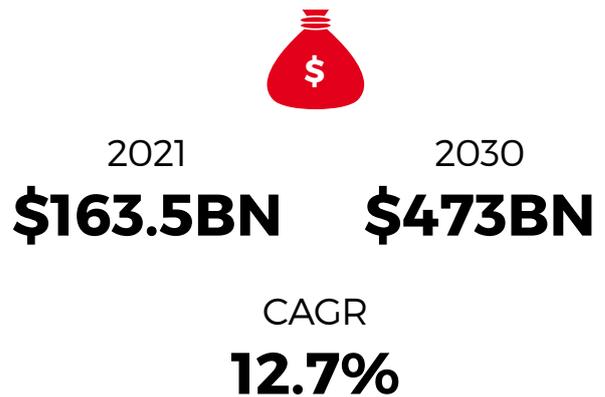
Ubiquitous data and blockchain disruption

The digital world produces infinite amount of data, which is priceless for companies and policymakers. If stored, processed, and analyzed properly, the data enhances future predictions and contributes to further growth, suggests new business opportunities and increases revenues. According to Acumen Research and Consulting, the Big Data market size is set to achieve USD 473 billion by 2030 growing at a CAGR of 12.7%*.

Dispersed blocks of data are what make the blockchain technology almost impossible to hack and compromise, preventing data files from being

altered, counterfeit or stolen. Thus, it is no surprise that this niche is going to witness explosion-like growth at a pace of 53.6% CAGR in 2029 as Fortune Business Insights reports**. Just to show the scale of the rapid growth, the blockchain market was valued at roughly USD 5 billion in 2021 and is projected to expand its value to nearly USD 165 billion by the end of the decade.

Big Data global market size



Source: *[Acumen Research Consulting](#) via [GlobalNewswire](#), **[Fortune Business Insights](#)

Complex IT projects with higher profit margins – where is the Polish software development industry heading?

An interview with Paweł Pustelnik, the vice-president of SoDA (Software Development Association Poland), the largest organization in Poland, which groups over 200 companies operating in the software development industry.

The Polish Agency for Enterprise Development: **What are the biggest assets of the Polish software development industry? Would it be the people?**

Paweł Pustelnik, the vice-president of SoDA: The success of the Polish software development industry can be attributed to several key factors, with its talented workforce being at the forefront. Polish engineers have gained a stellar reputation not only in Poland but also on a global scale. Their exceptional skills and expertise have positioned them as leaders in the field of software development.

A statement made by Sam Altman, a renowned figure in the tech industry, further attests to the capabilities of Polish engineers. During his recent visit to Poland, Altman revealed that a significant portion, namely 20 percent, of their early team comprised Polish programmers. This recognition from such a prominent figure highlights the exceptional talent pool that exists in Poland.

One of the contributing factors to the proficiency of Polish engineers is the rigorous technical education they receive at esteemed Polish universities and technical colleges. These institutions provide comprehensive and high-quality training, equipping students with the necessary knowledge and skills to excel in the software development industry. This technical education is highly valued by foreign clients of Polish IT companies, who recognize and appreciate the expertise that Polish engineers bring to their projects.

Moreover, the strength of the Polish software development industry extends beyond software coding alone. Polish professionals in the field are not limited to programming skills but also encompass a wide range of roles, including business analysts and usability specialists. These professionals possess a deep understanding of business requirements and user needs, enabling them to deliver software solutions that align with

industry expectations. With such a strong foundation, the Polish software development industry continues to be a competitive force in the global market.

SoDA gathers over 200 ‘software houses’, as we call in Poland the endeavors focusing on delivering software to corporate or individual clients. How would you describe these companies? Are they usually small and medium sized enterprises? Do they all operate in a similar fashion and business models, or every company has its own ‘taste’?

PP: Most SoDA members rely on Polish capital, employ over 50 000 IT specialists and in 2022 we achieved a total annual revenue of almost EUR 4 billion. We are the largest industry organization of this kind in Poland. Half of our companies employ under 50 employees, half of which – less than 25 employees. Only less than 1 in 5 hire more than 250 people. We conduct diverse activities and operate in such sectors as fintech, automotive and aviation, agriculture and food, media and publishing, IoT, e-commerce and retail, logistics and transportation, travel and tourism, energy and manufacturing, chemicals, gamedev, AI, healthcare, telecom, HR, education, fashion and startups – to name a few. This shows that SoDA members know all programming languages and technologies. Products and services from associated companies are exported to customers in all continents. Many of us share a similar business model, however, without a doubt, each company conducts business in its own way.

Since they operate not only locally but also regionally and even globally – what part of their revenue is generated from exports? And geographically speaking which foreign markets are on their radar?

PP: Actually, 56% of revenues generated by our companies come from exports. The key markets include the United Kingdom, Germany, and the United States of America, with Sweden, Norway and the Netherlands being of great importance, too. They also established their presence in Canada, Israel, and Belgium. Some of our members already operate in France, Japan, and Switzerland. What is more, many of them are planning to expand their businesses to such regions and countries as the Middle East, for example Dubai, and Singapore.

Which industries and market sectors are their usual clients?

PP: Above all they represent fintech, automotive, e-commerce, logistics and transportation, manufacturing, education, entertainment, media industries and the public sector. On the other hand, beauty, legal, pharmaceutical, real estate or HoReCa sectors are far less common. However, it should be noted that the demand for IT services is growing in almost all industries.

Do you have any thoughts and observations on how the Polish software development ecosystem has changed throughout the years?

PP: Undoubtedly, there have been notable changes in the Polish ecosystem over the years. One prominent trend is the increasing demand for experts capable of creating high-quality software. In this aspect, Polish IT companies have proven to be highly competitive. However, recent geopolitical events, such as the war initiated by Russia with Ukraine, have had a significant impact on the industry. The previously steady and uninterrupted growth has been shaken, leading to a noticeable shift towards company integration within the Polish IT market.

Surprisingly, this period of upheaval has also revealed that Polish IT companies are strongly interconnected with the global market. Following the trends observed in the American IT market, Poland has experienced its share of layoffs among engineers. Nonetheless, amidst these challenges, it is important to highlight the resilience and adaptability of Polish companies. The development of Generative AI, for instance, has gained traction, and Polish companies have swiftly embraced and incorporated this trend into their operations. This adaptability is expected to enhance the competitiveness of Polish technology companies on the global stage.

Although the labor costs in Poland may not be the lowest, this serves as a positive factor for the industry. Polish IT companies have to convince clients of the exceptional quality of work they deliver, instead of relying solely on cost advantages. This emphasis on quality positions Polish firms to take on increasingly complex IT projects with higher profit margins, thus solidifying their reputation and success in the industry.

When pandemic hit no one could predict how long exactly it would last and what impact it would have on businesses. As time passed by and restrictions were lifted in most the countries, it is a little easier now to make assessments. How in your opinion did COVID-19 affect the industry?

PP: The past COVID-19 years have undeniably shaken the way people and organizations around the world operate and conduct business. One of the most profound changes has been the growth of hybrid and remote work. This, along with the rapidly expanding market of international tech talents, makes outsourcing abroad more viable than ever. With ongoing uncertainties in the current global economy resulting from the ongoing war in Ukraine, the cost-of-living crisis and soaring inflation rates, it makes sense for organizations to look further afield for IT talent to deliver essential technical skills while keeping costs down.

What is more, redundancies in American companies operating in Poland may even create an opportunity for Polish companies, which will find it easier to attract (and retain) good specialists. It should be recognized that the forecasts for the development of new technologies are optimistic. Every second company in the world has already started implementing technologies that allow for the automation of permanent processes. Companies want to be agile and flexible, but this cannot be achieved without a technological change. New realities require new tools, better suited to market expectations and goals that business wants to achieve.

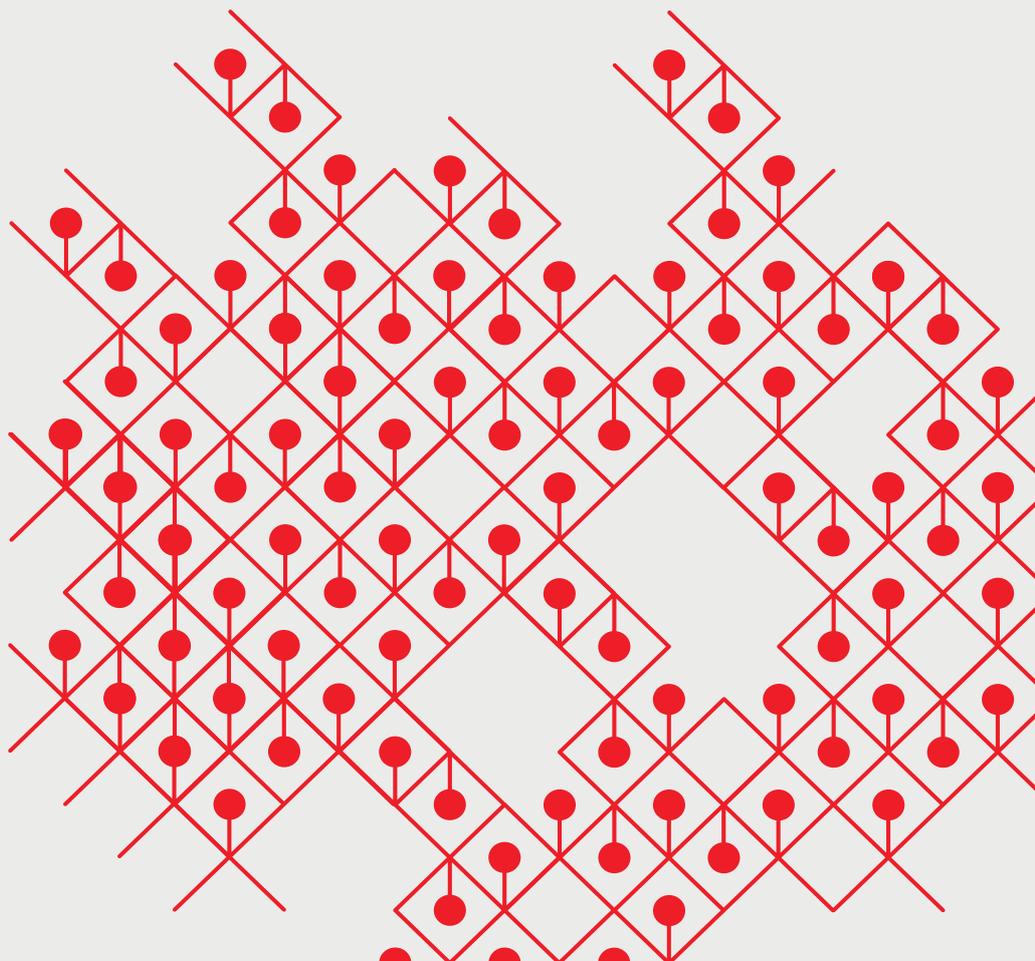
Do you see any distinctive trends that will drive and shape the software development industry in the nearest future?

PP: The industry continues to expand with remarkable advancements in technology. The validation of this can be seen in the global revenue of the software market, which hit USD 608 billion in 2022 (Source: MarketResearch.com and Statista). A report by Statista also indicates that the global software market may witness a CAGR of 5.78% between 2022-2027 which will take the software market revenue to USD 806 billion by 2027.

Recent data clearly indicate that the IT industry is in a rebound phase. Experts point to two phenomena favoring the industry and IT specialists in Poland. In their opinion, the global trend of reducing costs may be beneficial for Polish

IT companies. It is true that Polish IT specialists are more expensive than their colleagues from Hungary, for example, but they are still cheaper compared to the USA or Germany. The second phenomenon that strengthens the demand for IT services and specialists is the digitization and automation of the economy. Experts observe an increased interest in modern IT solutions. Considering the cost-to-value ratio, we are still very price-competitive in IT services, which attracts Western companies to Poland. In experts' opinion, the prospects for the ICT industry in Poland are also good – it will have a decisive impact on the development of the economy in the context of digital transformation, industry 4.0, 5G technology, and the Internet of Things (IoT).

In the context of technological trends, Artificial Intelligence, Cybersecurity, Progressive Web Applications, Blockchain Adoption, IoT, Distributed Cloud Services, Software Outsourcing and Low-code Development will be most important from the perspective of software development.



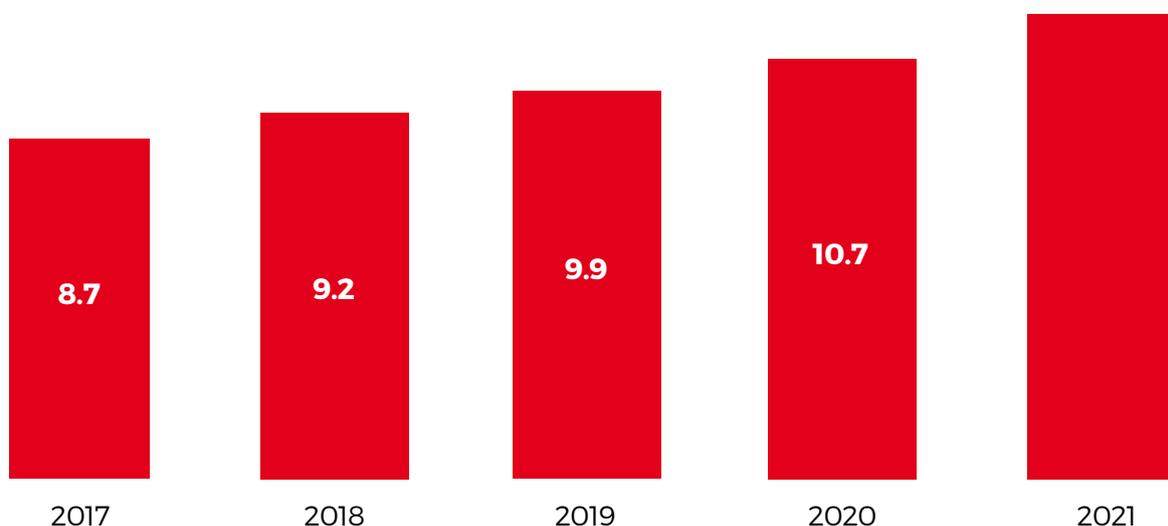
Export of ICT products

The export of Polish ICT equipment reached EUR 11.8 billion in 2021, growing year to year by 7.31%. It is the highest export value of Polish ICT industry products in history – overseas sales more than doubled in a decade. The main importers of Polish ICT products include Germany, the Netherlands, Great Britain, France, and Sweden.

The largest categories of exported products in terms of value include machines and automatic data processing devices as well as telecommunication equipment – together they account for 80% of the total export value.

Other meaningful categories of exported products include data recording tapes and discs, radar, radio navigation and remote-control apparatus, surge protectors and circuit breakers, electronic integrated circuits, optic fibers, video tuners, and radio and television ▶

Chart 2. Export of Polish equipment 2018-21 (EUR billion)



Export of Polish ICT equipment



2021	2026
€11.8BN	€25.3BN
CAGR	CAGR
7.3%	8.8%

77%

EU

23%

rest of the world



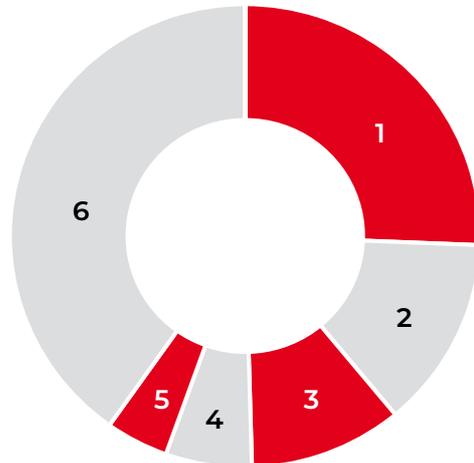
4.1%

Share of ICT products in the total export value

Source: Statistics Poland, *estimates and predictions by Polish Export Intelligence (optimistic scenario)

► broadcasting equipment. Overall, 43% of exported products were consumer electronics, 36% - computers and peripheral devices, and 18% - telecommunication devices.

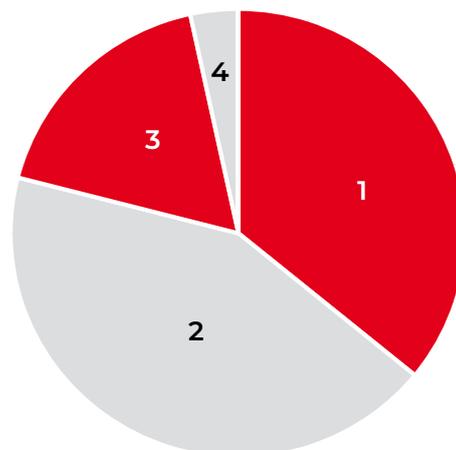
Chart 3. Top 5 buyers of Polish ICT equipment globally in 2021 (% of total export)



- | | |
|-------------------------|-----------------|
| 1. Germany – 25.5 | 4. Sweden – 5.9 |
| 2. Netherlands – 13.3 | 5. Italy – 4.3 |
| 3. Great Britain – 10.5 | 6. Others – 40 |

Source: Statistics Poland via Polish Export Intelligence, additional analysis by The Polish Agency for Enterprise Development

Chart 4. The structure of ICT products export in 2021



1. Computers and peripheral devices – 35.9%
2. Consumer electronic– 43.1%
3. Telecommunication equipment– 17.6%
4. Other ICT products– 3.4%

Source: Statistics Poland – Information Society in Poland in 2022

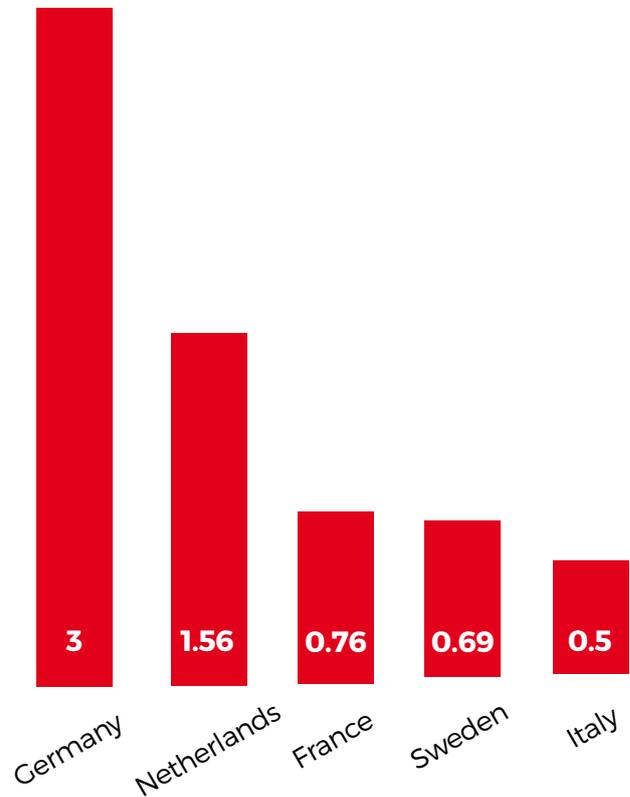
Exports to the EU countries

Germany is the key importer of Polish ICT products and equipment. In 2021, Poland's western neighbor bought goods worth EUR 3 billion which translates into a 25% share in the overall import of Polish ICT. Germany's share in the acquisition of Polish ICT equipment is even bigger when limited strictly to the EU countries – roughly one third gives Germany the title of an undisputed leader and our main partner. Germany is a top buyer of such products as telecommunication devices and data recording tapes and discs (RAM, USB devices, optical discs etc.).

Polish ICT products are also highly appreciated by the Netherlands, which bought goods worth EUR 1.56 billion and is the number one purchaser of automatic data processing equipment, surge protectors, and circuit breakers. The Netherlands ranks second in imports of the Polish ICT equipment – both globally and across the EU.

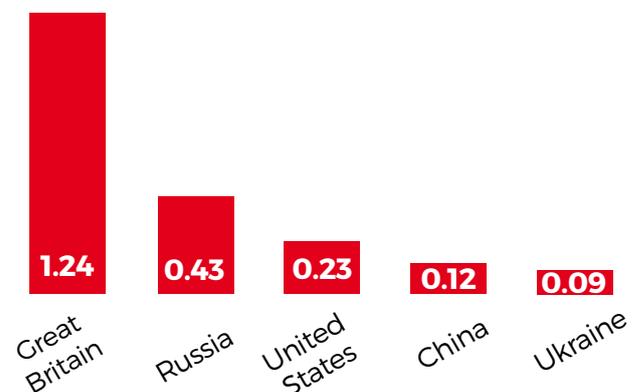
The third step of the podium in Poland's ICT products EU sales goes to France at EUR 760 million worth of purchases, with automatic data processing equipment and data recording tapes and discs being the most wanted items. Sweden and Italy have also made it into the top 5, with EUR 690 and 500 million of purchases, respectively. Sweden is also noticeably increasing imports from Poland and future estimates indicate

Chart 5. Key buyers of Polish ICT equipment from EU 27 in 2021 (EUR billion)



Source: Statistics Poland via Polish Export Intelligence

Chart 6. Key importers of Polish ICT equipment from outside the EU in 2021 (EUR billion)



Source: Statistics Poland via Polish Export Intelligence

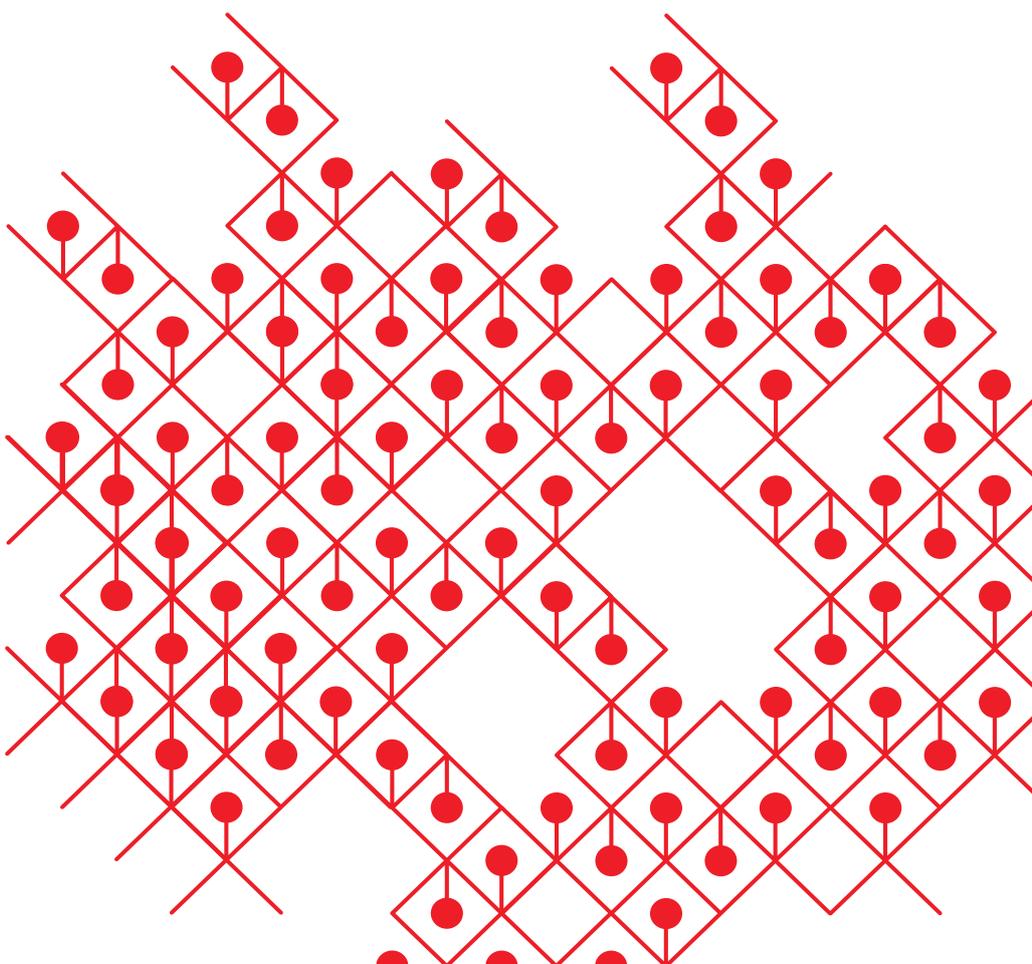
further development of cooperation. The remaining top 10 importers include Czechia, Spain, Austria, Ireland, and Denmark.

Exports to non-EU countries

Since the Great Britain left the EU in 2021, it has become the biggest non-EU importer of Polish ICT equipment, with purchases amounting to roughly EUR 1.25 billion, leaving behind both Russia and the United States of America. British buyers are primarily interested in automatic data processing equipment and data recording tapes and discs.

On the other hand, China was the biggest buyer of surge protectors and circuit

breakers outside of the EU, accounting for one tenth of total exports in this category. Russia accounted for 3.7% of all Polish ICT foreign sales but since the outbreak of war in Ukraine the undertaken measures and sanctions will virtually reduce this figure in coming years to just a fraction. Preliminary data for three quarters of 2022 have revealed a drop of Russian share in the Polish ICT exports to as little as 0.13%. Ukraine and South Africa ranked fifth with purchases worth EUR 90 million each, followed by Mexico, Switzerland, United Arab Emirates, and Norway that also made it to the top 10 of Polish ICT equipment importers from outside the EU.



Agile driven

The success story of Appstronauts

Quitting a well-paid, 'nine to five' job in a global corporation and starting own business is always a risky venture. But Radek Wosik and Daniel Moczydłowski succeeded. In 2015, they established Appstronauts, a small boutique 'software house' based in Warsaw with the main focus on delivering web and mobile apps. Since then, they have executed over 70 software projects - both small and big - while millions of users utilize their apps. Neither COVID-19 nor the war in Ukraine could derail their business. And although there were some ups and downs, Appstronauts managed to triple their revenue during the 2021-23 period.

There are about 1500 so-called 'software houses' in Poland, companies that deliver software to corporate and individual clients. On average more than half of their revenue comes from exports as foreign clients tend to dominate their portfolios. Most of them are SMEs, and so is Appstronauts, a small boutique software solution provider from Warsaw which started as a team of just two founders Radek and Daniel who met at Warsaw University of Technology during their time as computer engineering students.

'Actually, when we started our business, we were still torn between our venture and our then-current employers, simultaneously working for both. We just wanted to be sure that everything was on the right track before moving on to the next phase and completely dedicating ourselves to our own devices, especially profit-wise' recalls Radek Wosik, Appstronauts co-founder and Chief Operating Officer.

Learning their business

The company's first clients were famous Polish sports celebrities looking for IT professionals who could help them out with developing their e-commerce endeavor. Both Radek and Daniel had a lot to learn at that time. As Warsaw University of Technology alumni in engineering and programming, Radek had no idea about sales and running business in general, neither did Daniel.

'On the operational level, we generally had to learn everything from scratch. I had no idea about sales strategies and client management, so it took me a while to gain experience as a COO. I learned from books, courses, and my own mistakes. But the eagerness to start our own business was too strong and we both could not resist the idea. There is a strong entrepreneurial spirit in our families, so it was just a matter of time for us to quit our jobs to launch a company.' the COO explains.

Currently, Appstronauts has over seventy IT projects in its portfolio, both small and big. The ones that lasted for months and required dozens of staff and smaller ones being maintained by no more than two. The company is focused both on the web and mobile app development and offers agile-driven, tailored-made TaaS (Team as a Service) solution designed for businesses with specific requirements, which means that they literally provide you with the entire team of IT specialists and supervise their work on your behalf and in accordance with your goals. The company's clients include Decathlon, Cisco, Otis, BNP Paribas, and Agora.

One of their most challenging and biggest projects to this day is a complex SaaS platform that digitizes the process of customer relations and is used by top telecommunication, retail, and utility companies in France, created for Smartfix30. It had to be capable of carrying the highest traffic, be reliable, scalable, but most of all highly secure.

'They came to us at the very beginning of their market operations, being a startup in a full sense, and wanted to build a tool that could be used by the biggest players to connect with their clients in need of technical service and to "uberize" the whole process. Because of tight deadlines, we had to act fast and delivered an MVP within 3 months. Our cooperation resulted in transforming them into a market leader with over 3 million platform users and 11 000 using the app on a daily basis,' the COO stresses.

Immune to economic downturns

Half of Appstronauts revenue comes from foreign clients, with France, Great Britain, and German-speaking countries taking the lead. The company is trying to expand its presence in the United States as well, having just opened up a new office and having hired a perfect guy for the job in the person

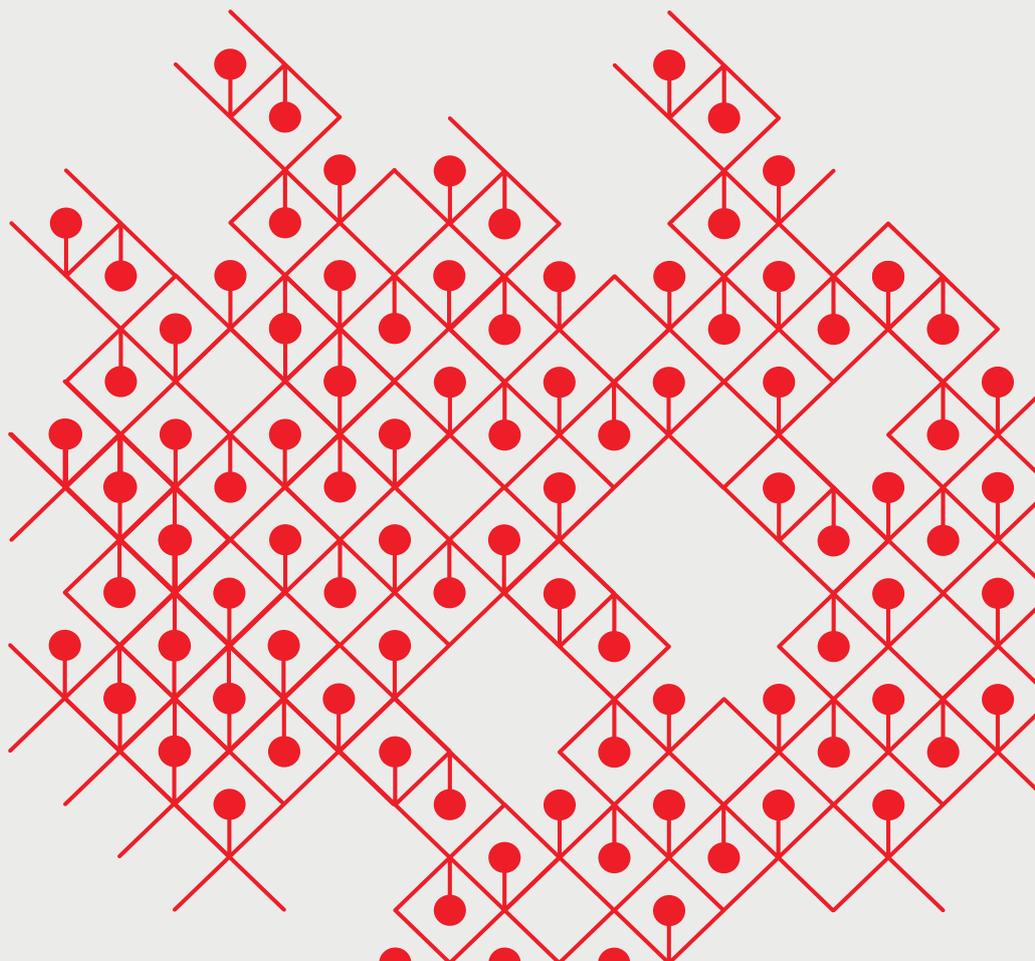
of Rami Wazni, who has over two decades of experience in the software development industry on the operational level.

According to statistics, only every third IT project is successful, while other ones fail. This is exactly why when it comes to people Appstronauts work with, whether it is the staff or the clients – there has to be some kind of chemistry and mutual understanding. As Radek says during the initial meetings with clients, ‘sooner or later the obstacles will emerge and how we overcome them, will define our success’.

When COVID-19 hit, the company’s growth prospects were suddenly called into question, since the majority of Appstronauts clients were coming from industries hurt by the pandemic the most, namely retail, logistics, and transportation. The company’s revenue dropped by 70 percent over a quarter.

‘At first it was very hard, to say the least. Our clients stopped financing the projects – either cancelling or freezing them – and we had to figure out how to handle the situation and get back to normal. We did a brainstorming and searched for growth opportunities beyond our usual clients and industries, specifically within the ones that were thriving and could continue to thrive in the future. Eventually, we turned to them and established business ties what paid off in just a few months, leading to substantial business advantages.’ says Radek.

The results came sooner than anticipated. The company not only survived but is thriving and has become much more resilient to future economic downturns – during the 2021-23 period, the Appstronauts revenue tripled. Last but not least, the company’s values based on quality instead of quantity are mirrored on Clutch, a B2B rating and review platform, which recognized Appstronauts as one of the top developers in Poland.



Export of IT and ICT services

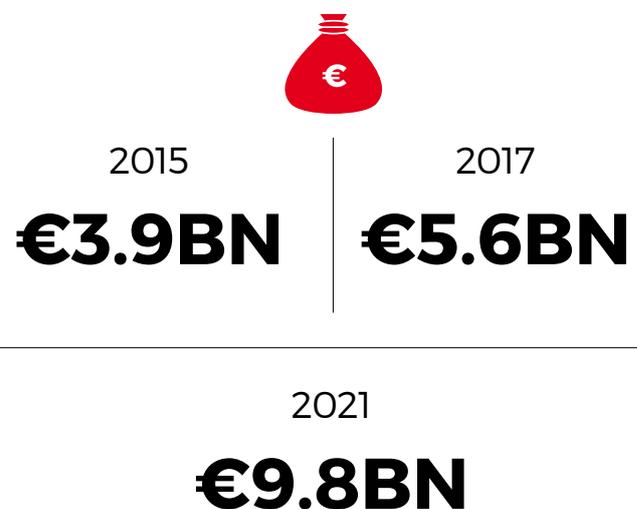
The value of telecommunications and IT services provided to foreign partners, either by Polish companies themselves or foreign entities registered in Poland, reached a historic high of nearly EUR 10 billion in 2021! This is an almost 90% increase when compared to 2017 figures.

What is interesting and noteworthy is that throughout the last decade we have been witnessing some serious shifts in terms of major recipients of Polish IT and ICT services. For many years, the United Kingdom was Poland's biggest partner. In 2017, we delivered services worth EUR 967 million to Great Britain and although the value of Polish exports grew substantially to over 1.5 billion, the UK was surpassed by the United States of America reaching nearly EUR 1.9 billion in 2021!

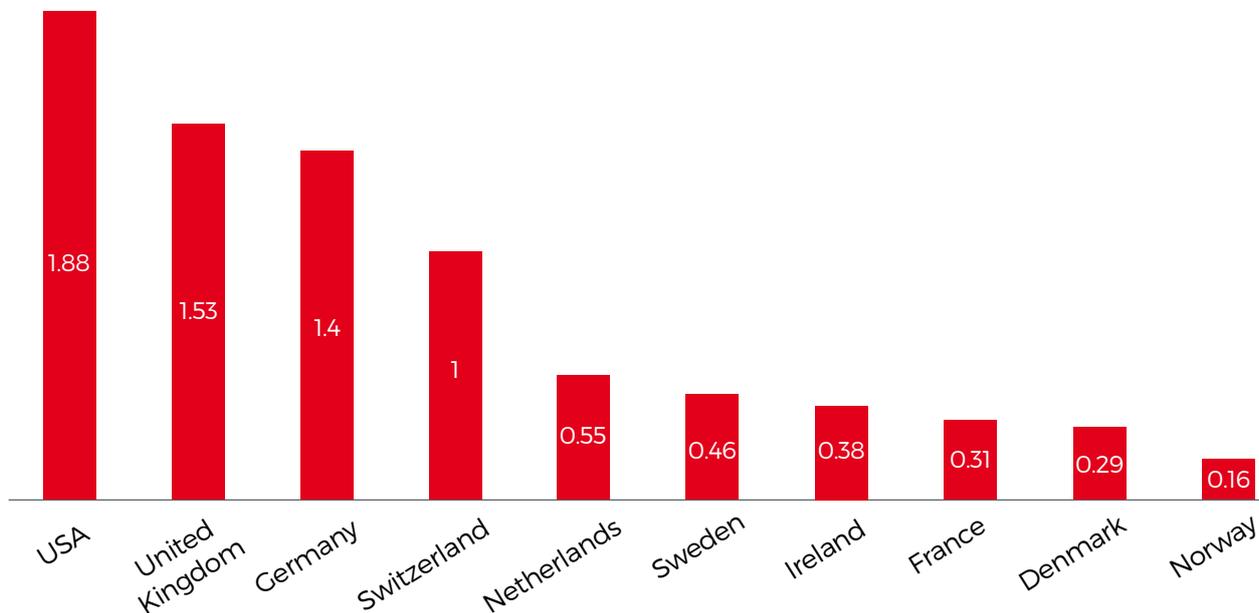
This is a trend that could be observed from as 2015 onwards. Since then, the export to the USA has tripled! It results chiefly from growing eagerness among Polish companies to expand their presence in the world's most demanding IT market and from proper credits and recognition for delivering the results desired by their business partners, thus paving the way to further cooperation. Each of the top four importers, namely USA, UK, Germany, and Switzerland, has

acquired services worth at least EUR 1 billion. These are also the countries to which the export has been growing at the highest rate - on average doubling the 2017 figures in 2021. Respectively, the Netherlands, Sweden, Ireland, France, Denmark, and Norway have also made it to the top 10.

The value of Polish IT/ICT services export



Source: Statistics Poland – Yearbook Trade of Foreign Statistics of Poland 2021, 2017, 2015

Chart 7. Top 10 importers of Polish IT/ICT services in 2021 (EUR billion)

Source: Statistics Poland – Yearbook Trade of Foreign Statistics of Poland 2021, detailed analysis by the Polish Agency for Enterprise Development

When artificial intelligence synchronizes with drones

The success story of Dronehub

Ukrainian-born robotics engineer Vad Melnyk had once aspired to attend MIT but found his destiny in Poland, where he established Dronehub - a European trailblazer in the realm of fully autonomous UAV systems. This unique platform merges a drone-agnostic docking station that charges any industrial UAV and workflow-centric AI software. The company's burgeoning influence is further reflected in its collaborations with corporate giants such as Honeywell, the European Space Agency, Deutsche Bahn, and PKN Orlen, setting the stage for a promising foray into the US market.

In 2015, the genesis of this venture, originally named Cervi Robotics, was centred around prototyping and industrial consulting in UAV (Unmanned Aerial Vehicles or 'drones') and IoT (Internet of Things) solutions. However, 2019 marked a strategic pivot towards the exclusive development of autonomous drone systems, eliminating human involvement in repetitive and perilous tasks.

Vad Melnyk, a notable figure in the Forbes '30 Under 30' list, recalls this transition: 'Our company's strategy evolved in response to the growing demand for automated drone systems specifically for inspections and surveillance activities. This transition culminated with the birth of Dronehub'.

Melnyk's journey began at the University of Information Technology and Management in Rzeszów, Poland, where he eventually developed a pioneering autonomous drone system that captured the attention of investors and corporate clients. Notably, Dronehub reached the final round of the prestigious GENIUS NY Cohort 6 Acceleration Program in 2022, securing a USD 500 000 non-dilutive investment from the State of New York for continued growth and advancement.

The singularity of the solution

Dronehub's primary objective is to optimize various tasks that would otherwise require extensive time and manpower and that are often fraught with potential errors. From monitoring to inspections, Dronehub's autonomous system promises efficient, safe, and accurate execution.

Navigating difficult-to-reach spaces, such as tall industrial infrastructure, is now effortless. The system's significant advantage is its independence – it requires no human operator to perform all tasks autonomously. Dronehub's integrated system includes a drone, an automatic docking station for charging and storage, and unique AI-based software for automated data processing. The company delivers a drone-agnostic charging station equipped with a dedicated robotics system for automatic battery replacement, allowing for a 24/7 drone operation with minimal downtime. Beyond this, Dronehub offers real-time data analysis and data-informed decision-making, mitigating human errors and enhancing efficiency.

With a focus on defence, public entities, and corporate clients across sectors such as public safety, oil and gas, railways, security and defence, RES, and mining, Dronehub presents a solution that reduces costs, provides real-time aerial data, and eliminates human error. The company has forged partnerships with global and local corporations, including T-Mobile, Deutsche Bahn, and Polish public companies like PKN Orlen and KGMH, alongside collaborations with IBM, the European Defence Agency, and the European Space Agency.

An unparalleled rate of growth

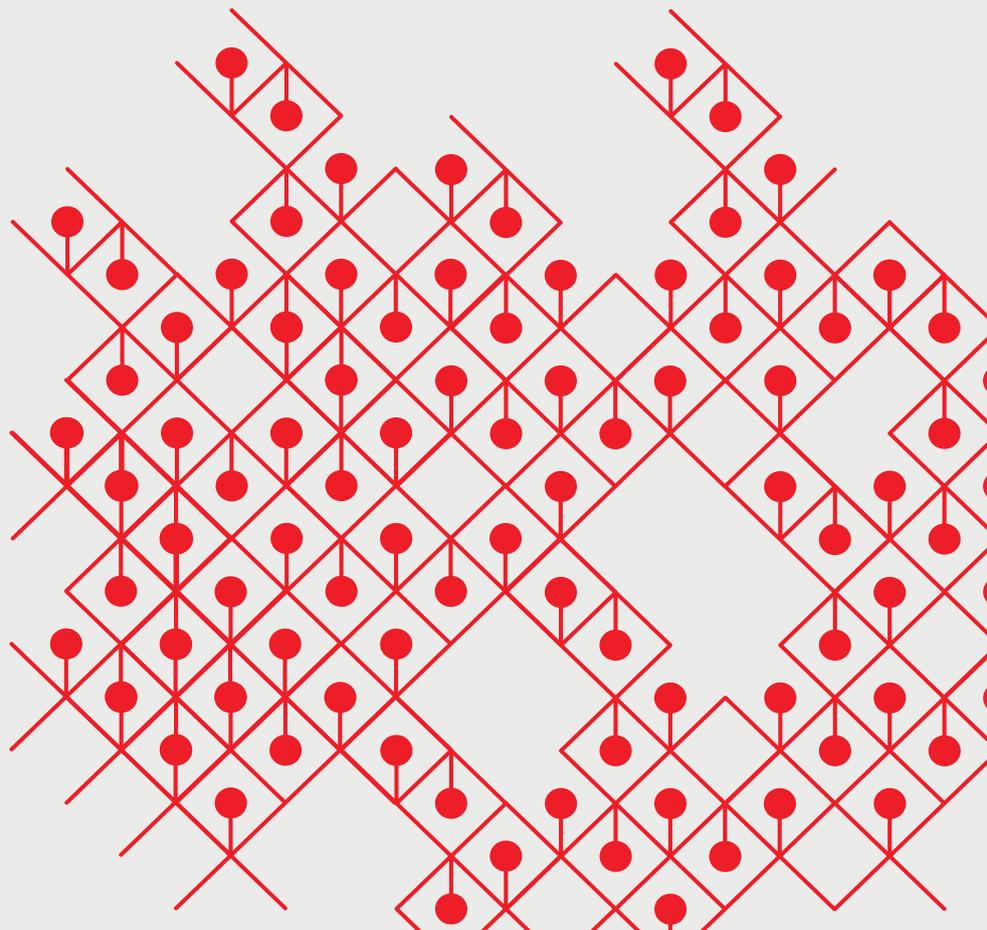
In 2021, Dronehub was the only Polish company to join GUTMA (Global Unmanned Traffic Management Association), a non-profit organization that brings together entities involved in UAV air traffic management globally. As part of the organization, Dronehub can share and gain expertise from other members such as Boeing, Airbus, and Verizon.

Melnyk's company aims to broaden its global reach, particularly in the US and EMEA (Europe, Middle East, and Africa) markets, where potential clients are open to fresh and transformative solutions. The company is developing

a distribution network within Poland and other EU states, while also actively engaging with potential customers and contractors. This is achieved through forging business contacts, through recommendations, and participation in industry fairs.

Melnyk discloses their near-future plans, 'Our immediate goal is to expand our client base in the United States. We have already established Dronehub Inc. in the USA and started operations on the American soil, attending major industry events and trade fairs in Denver and Seattle. This summer, we plan to launch our showroom in Syracuse, New York, allowing potential customers to fully grasp the capabilities of Dronehub.'

As of early 2023, Dronehub has also been discussing a capital raise of up to USD 5 million with an undisclosed investor and possible merger talks with a competitor. This follows a highly successful previous year where Dronehub was featured in the Financial Times 1000 Europe's Fastest Growing Companies list, securing the 220th overall position and an impressive 2nd place in the Aerospace and Defence industry. This achievement attests to the company's steady and systematic growth over the years and underscores the remarkable potential that Dronehub possesses.



Polish ICT specialties

Software and services



- Cloud
- On-premise

Manufacturing and servicing of ICT equipment



- Automatic data processing equipment
- Microprocessors
- Storage and memory devices [solid-state drives, hard disc drives, memory modules, memory cards, USB Flash Drives etc.]
- Computer screens and monitors
- Mobile devices
- PCs
- TV and radio broadcast and production equipment
- Automatic circuit breakers
- 3D printers

Technologies



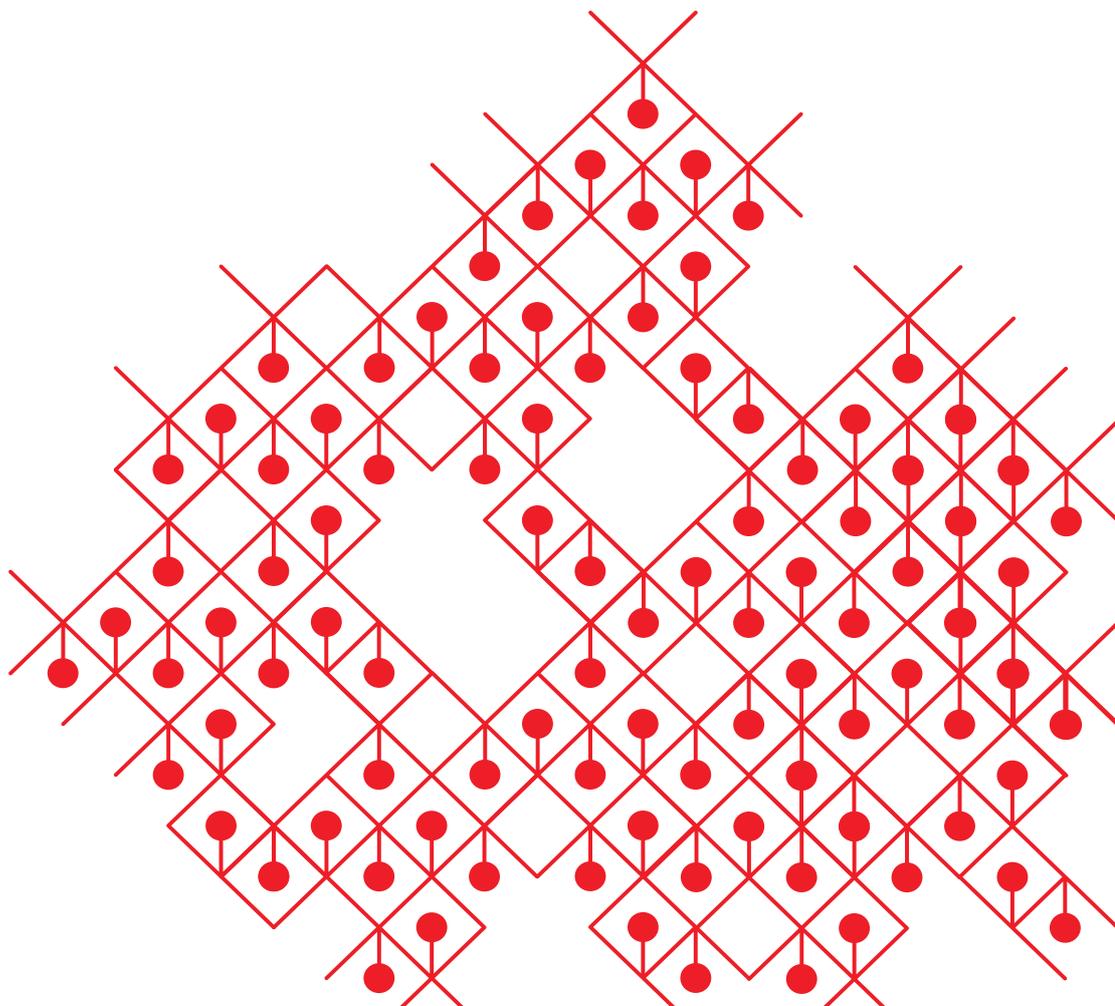
- AI
- Machine Learning
- Artificial Neural Networks
- Blockchain
- Virtual and Augmented Reality
- IoT
- 3D printing
- Big data

Industry sectors



- Finance
- Medicine and biotech
- Education
- Marketing
- Energy
- Transportation and logistics
- E-commerce and retail
- Smart Manufacturing and 4.0 Industry
- Cybersecurity

Polish IT/ICT companies and business support organizations



3D Estate

www.3destate.pl/en, kontakt@3destate.pl



Areas of activity

VR/AR/XR

Description

3D Estate specializes in interactive residential real estate presentations. We are the authors of a technology automatically generating virtual tours and rotating models based on standard apartment plans, delivering high-quality materials fast and in large quantities.

Another great disruption we have created is the 3D Twin technology – an interactive app presenting both the whole project and each unit, working on any device (smartphone, tablet, laptop, kiosk) 24/7.

The solution works on both the website and as a presentation tool in sales offices.

3Soft

www.3soft.pl/en, biuro@3soft.pl



Areas of activity

software development, big data, AI, SaaS

Description

At 3Soft we design, create, and launch dedicated IT systems for the largest companies in Poland and across Europe.

We are experts in artificial intelligence, data management, and business automation solutions.

We are the producer of Occubee – a SaaS platform for supply chain processes automation, addressed to retailers, manufacturers, and distributors.

Our success is based on listening to our clients' needs, following megatrends, seeking continuous development, and employing cutting-edge technologies.

4 FM

www.sourcing4fm.com, www.connectfacilities.pl
seweryna@afaconsulting.pl



Areas of activity

big data, AI, blockchain

Description

Our company has created an innovative and intelligent procurement platform called 'connectFacilities' - a tool for comprehensive management of relationships between real estate providers and facility management services. It allows for automated generation of a Request for Information and a Request for Proposal to verify every possible provider fulfilling buyers' requirements, which eliminates the risk of provider shortage and lack of transparency. It ensures a quick process in accordance with top market standards. The system ensures the history of any procurement process, providers' benchmarking as well as additional educational materials.

The platform adapts changes in the real estate market towards the real-estate-as-a-service, it is a one-stop-shop powered by artificial intelligence to evaluate offers according to KPIs and buyers' valuation criteria. The platform is addressed to companies owning or leasing space both in the private and public sector.

4 system Polska

www.4system.com, kontakt@4system.com



Areas of activity

software development, VR/AR/XR, cybersecurity, e-Learning, LMS platform, 3D Maintenance Simulator

Description

4system stands for experience. We have been building a solid foundation of knowledge and know-how in e-learning for 20 years now. We follow the best practices in the industry and implement cutting-edge technologies to provide solutions fitting each industry.

Our mission is to create beautifully designed and technologically sound digital workplaces that are accessible to companies of all sizes, locations, and industries, constantly growing and changing to meet our customers' evolving business needs. A rich set of tools and software enables us to achieve our desired objectives. We are the authors of all IT solutions we offer, e.g., WBTSerVer, WBTEExpress, 3D Simulator Maintenance, and Role Play Learning3D.

4Dustry

www.4dustry.com, 4dustry@4dustry.com



Areas of activity

IoT/M2M

Description

4Dustry is a project that is aimed to create, promote, and bring to market an innovative, advanced, and simple online platform for Industry 4.0. 4Dustry will help optimize and digitize the procurement, logistics and production process. Technological analysis saves time and matches companies with the right machine park to the query. By using the 4Dustry solution, you can be sure that you have chosen the best deal and have access to a wide customer database. 4Dustry's mission is to build long-term relationships between service providers and customers.

4media.com

www.4media.com, contact@4media.com



Areas of activity

software development

Description

Our mission is to bring power back to local media. We help them boost their online presence and be successful both in the field of content and advertising. Over 800 local publishers from 6 countries have already trusted us thanks to our passion to create easy-to-use tools and interest in working for our clients' benefit.

We are publishers too (since 1995), still growing, so we know this business inside out.

That is why we offer our original professional online tools:

- ADS 4media - content marketing & link building platform - generates additional revenues from ads,
- CMS 4media - content management system for publishers - integrates online content,
- DMP 4media - upgrades data management.

10Clouds

www.10clouds.com, marketing@10clouds.com



Areas of activity

software development, IoT/M2M, AI, blockchain, fintech

Description

10Clouds is an agile software house producing top-quality applications. Since 2009, we have been delivering a variety of projects for companies of all sizes – from one-person startups to enterprises like Pinterest, Asmodee, Forbes, universities, and non-profits. We build relationships with our clients on trust, openly sharing our work methods and rules. Our main areas of product development include fintech, generative AI, and ChatGPT-4 integration, blockchain and Web3. 10Clouds design team is recognized by Dribbble as the world's top 30 according.

1000ideas

www.1000i.pl, hello@1000i.pl

Areas of activity

software development, edtech, martech

Description

We have been on the market for 14 years, and we have released 1000+ projects. Thanks to our history of being a 360° creative agency, our software house and digital production house can offer a full range of bespoke software development services. We are driven by business and marketing needs.



A+V

www.aplusv.eu, office@aplusv.pl



Areas of activity

hardware, video-conferencing devices, multimedia, AV

Description

A+V is an international audio-visual integrator, designing and implementing AV solutions for offices, universities, and museums. We specialize in unified communications, videoconferencing as well as multimedia and sound systems. Our clients can benefit from a full range of services, from needs analysis, preparation of concepts and detailed design, to the delivery, implementation, and commissioning of AV systems, to the provision of warranty and SLA services. Having a team of most experienced AV & IT specialists, acoustics, and automation engineers as well as offices in Warsaw, Wrocław, Kraków and Bolesławiec, we deliver most demanding projects in various European locations.

AB

www.en.ab.pl, sekretariat@ab.pl



Areas of activity

software development, VR/AR/XR, IoT/M2M, hardware, cybersecurity

Description

AB S.A. is a Polish joint-stock company, with subsidiaries in Poland, Czechia, and Slovakia, active for 32 years. We are also the 8th largest technology distributor in Europe.

AB is the largest regional provider and value-added distributor of IT equipment, solutions, and cloud services, with 800 global brands in its portfolio, including the largest IT vendors, supplied to 16 000 channel partners.

AB is an omnichannel IT solution and hardware provider.

With experience, more than 1000 employees, and numerous facilities AB can successfully pursue its goals. AB is the first-choice distributor for many vendors – the 35% market share leaves little doubt about it.

Acaisoft Poland

www.acaisoft.com, contact@acaisoft.com



Areas of activity

software development

Description

Acaisoft specializes in cloud-native managed services and transformation from legacy to cloud-native environments.

We provide end-to-end software solutions, from business analysis, through project evaluation, to UX/UI, Frontend to Backend design and implementation. We integrate finest manual and automated QA practices to guarantee a top-notch end product. Our customers range from startups to large enterprises based in the US, mainly in the Silicon Valley, and in Western Europe. Since technology continues to develop at such a fast pace, we always strive to be one step ahead of the market and keep up with the latest solutions.

activerse.app

www.activerse.app, office@activerse.app



Areas of activity

digital health & fitness apps

Description

activerse.app makes health and fitness apps. Why does the 'make' verb describe us better than 'develop'?

'Make' has a broader meaning that can encompass the entire process of creating an app, including conceptualization, tests, design, inventing wellness (nutrition, fitness, mindfulness) concepts, development, testing, marketing, customer service, content production, and distribution.

We help top creators monetize their audiences by making profitable apps in fitness, nutrition, mindfulness, and sleep.

Since 2014, we have been developing our own modular technology and processes for building wellbeing apps.

Adaptive Solutions and Advisory Group

www.adaptivesag.com, contact@adaptivesag.com



Areas of activity

software development, big data, hardware

Description

Since 2015 Adaptive Group has been helping organizations in adopting to market environment and seize competitive advantage in the business world. Being the CEE Region Leader for Global Business Services & Outsourcing Industry, we are experts in finance, HR, procurement, IT, and other processes. We provide comprehensive support on all levels: strategic decisions, tactical implementations, and operational activities. In the IT part of our services, we are not only taking part in daily IT support, but also in solution implementations (development and project management), advanced data Analysis and visualization, automation opportunity assessment and even building an automation center of excellence.

Aegis Security

www.aegissecurity.pl, kontakt@aegissecurity.pl



AEGIS
SECURITY

Areas of activity

hardware, cybersecurity

Description

We are a group of specialists operating on the information security market for many years. From the beginning of its activity, the company has been aiming to create a place where customers could find answers to most difficult questions in the field of cybersecurity and information security. We make sure that our clients remain safe and aware of threats resulting from work in cyberspace, which has become an inseparable element of enterprise functioning nowadays.

We offer comprehensive IT solutions to business clients:

- security audits,
- penetration and social engineering tests,
- consulting and training in the field of cybersecurity.

Agencja Interaktywna MW

www.mateuszwtoresk.pl, kontakt@mateuszwtoresk.pl



Areas of activity

software development

Description

Interactive agency designing and implementing online stores. We work on such platforms as Woocommerce, PrestaShop, and Magento. We also specialize in Internet marketing and Google web positioning.

AI4LUS

www.ai4lus.com, malwina.domirska@ai4lus.com



Areas of activity

AI, medtech

Description

AI4LUS is a cutting-edge system that utilizes deep learning algorithms to revolutionize the way respiratory diseases are detected and diagnosed with the use of ultrasound imaging. AI4LUS can detect and analyze ultrasound images with great accuracy, ensuring best possible care for patients. One of the key benefits of AI4LUS is its ability to facilitate early diagnosis. By accurately detecting and classifying diseases at their earliest stages, prompt and effective treatment may be initiated. AI4LUS represents a significant step forward in healthcare, offering a comprehensive and innovative solution to some of the most pressing issues that the medical industry is facing.

AI4SKIN

www.ai4skin.com, info@ai4skin.com



Areas of activity

AI, medtech

Description

AI4SKIN is designed to support doctors in early melanoma diagnosis.

It is a system of specialized algorithms for the automatic recognition of skin cancer for epiluminescence microscopy (ELM) images that can be used in doctors' offices and in other healthcare units for early melanoma screening. Thanks to AI and Machine Learning algorithms, it recognizes melanocytic nevi based on photos taken with a videodermoscope. The system supports the doctor in image analysis, accelerates access to professional early diagnosis, and eliminates the risk of incorrect image recognition by focusing on the methods of processing, analyzing, and classifying skin nevi images.

Aiset

www.aiset.pl, m.krajewski@aingenium.pl



Areas of activity

software development, big data, AI, fintech

Description

Our startup has built a LIMS-type application that allows for predicting the quality of construction products. In the future, we will support the development of construction based on the LEED criteria. We can support all technologies based on European Standards, ASTM, ASHTOO, etc.

AiWave Technologies

www.aiwavetechnologies.com, aiwavetechnologies@gmail.com

AIWAVE
Technologies

Areas of activity

IoT/M2M, AI, hardware, medtech, securetech

Description

AiWave is the first system to take care of our safety and monitor users' health by watching contactless vital signs without violating user privacy. AiWave observes its surroundings 24/7 and analyzes collected data by means of sophisticated AI. Once it detects a threat like a human fall, incorrect vital signs or an intrusion, our cloud platform will notify people you trust. For indoor analysis, we do not involve any cameras. Instead, the system sees objects as a cloud of points with their physical properties. This data set consists of 3D points and can perform even in harsh conditions like smoke. We are looking for an investor who will support our development and market expansion.

Altar

www.altar.com.pl, info@altar.com.pl

Altar

Areas of activity

software development, AI, contact center platform

Description

Altar is a technology company present on the IT market. We have created and are still developing a multi-channel contact center platform for communication and comprehensive customer service management of the hotline and organization. Numerous contact channels and functional areas of the platform make the service faster, more efficient, and always professional. We use AI, machine learning, and analyze the human, emotional aspect of contact to improve CX.

In addition to standard implementations with dedicated development, we also deploy difficult, interdisciplinary projects in which our competence areas intertwine. We integrate the implemented solutions with the client's various domain systems.

Altimi

www.altimi.com, kontakt@altimi.com



Areas of activity

software development

Description

Altimi is a Polish software house with over 20 years of experience in providing dedicated software services. With the expertise of our Tech Leaders and Project Managers, we will build you a team that will focus on the execution of tasks and projects assigned to us. We use proven international management methods in our work. We are characterized by transparency, professionalism, and flexibility. Open and regular communication is important to us to keep you updated on the progress made on a project so that you can make informed decisions .

AMINNOSYS

www.aminnosys.com, anna@aminnosys.com



Areas of activity

software development, telemedicine

Description

AMINNOSYS is a direct bridge between doctors, medical practitioners, pharmacies, laboratories, patients, and their employers. It is a European eHealth system targeted at saving millions lives in Africa, especially those who cannot afford or live too far from hospitals. It advances Universal Health Coverage (UHC), antimicrobial stewardship, and the fight against counterfeit drugs. We have developed a Medical Telemedicine, Prescription & Sick Leave System using chatbot texts to fight against COVID-19 and the sale of counterfeit medications. We have 2 dedicated systems – one for children and one for adults. In the future, we plan to develop solutions dedicated to other specializations, such as cardiology.

AMPLIFIER

www.ampliapps.com, support@ampliapps.com



Areas of activity

software development

Description

We are a global, turn-on-a-dime, full-service creative team of designers, coders, and inventors. All-around hurdle-jumpers with decades of know-how, both in leadership and in the trenches.

We got the lay of the land in app development and in out-of-home concepts. Not only do we come up with ideas, but we also we implement them and do it in our own SFA/CRM products.

It is our mission to do great work for our partners.

Join us. Become amplified.

Amsterdam Standard

AMSTERDAM STANDARD

www.amsterdamstandard.com, hello@amsterdamstandard.com

Areas of activity

software development

Description

Amsterdam Standard is a trusted partner for Dutch tech companies looking to scale their product development teams with high-quality talent. With 4 delivery centers and 145+ specialists in Poland, we provide worry-free scaling services, so our clients can focus on their business. As the world changes, Amsterdam Standard remains relevant, building teams that integrate into our clients' organizations and make our people feel like new colleagues.

Angry Nerds

www.angrynerds.co, hello@angrynerds.co



Areas of activity

software development, VR/AR/XR, IoT/M2M, fintech, UX/UI Design, technology consulting

Description

Born in 2015 with a team of 100+ tech-savvy professionals, Angry Nerds is a custom software solutions provider redefining what it means to bring your vision to life.

With our office in Wrocław and a remote team, we have delivered more than 545 successful projects globally. Our personal approach, vast technological coverage, and readiness to take on even the most challenging projects are what sets us apart.

We help businesses of all sizes with web and mobile development, custom software and UX/UI design.

Whether you have a vision for a digital product, need technical support and advice, a bespoke solution, or short-term manpower, WE KNOW HOW.

Antologic

www.antologic.com, info@antologic.com



Areas of activity

software development, IoT/M2M

Description

Antologic as a Software Partner has been analyzing, designing and, above all, implementing bespoke internal systems and products for medium to large enterprises among different sectors in the EU, UK, and US markets since 2007.

The company supports businesses in bespoke solutions for enterprises (CRM, DMS), IoT/SCADA platforms (including hardware and software), and product implementations. In addition to holistic project implementation, the company provides Team Augmentation services, too.

Over 70 engineers and more than 300 successfully delivered projects make Antologic a trustworthy Software Partner capable of comprehensively delivering complex solutions.

AOMB Polska

www.aomb.pl, mail@aomb.pl



Areas of activity

software development, VR/AR/XR, big data, IoT/M2M, AI, hardware, cybersecurity, blockchain, fintech, consulting on industrial property issues

Description

AOMB is a patent law firm that helps protect intellectual property. Among other things, we advise on inventions, utility and industrial designs and trademarks. We have several years of experience in protecting inventions and trademarks in various fields, including computer-implemented inventions, and consequently also in patents relating to software development, VR/AR/XR, big data, IoT/M2M, AI, hardware, cybersecurity, blockchain, and fintech. We advise on how to build your brand and select tools and strategies accordingly.

AOMB Law Firm is an advisor accredited by the Industrial Development Agency. We secure know-how also in competitions financed from EU and national funds.

Apollogic

www.apollogic.com, hello@apollogic.com



Areas of activity

software development, VR/AR/XR, big data, IoT/M2M, AI, hardware, blockchain, BI, ERP, SRM, CRM, CX systems, cloud computing, web apps, low-code and no-code development, IT systems integration & maintenance

Description

Apollogic is a trusted software house offering IT consulting, web and mobile apps, system integrations, providing SAP and Microsoft software. Since 2007, we have been supporting enterprises in automating processes, improving workflows, and increasing efficiency. As an experienced technology partner, we offer consulting, implementation, migration, and maintenance services, including business needs analysis, identifying a company's potential for digital solutions, defining a transformation roadmap, recommending the best IT tools, and carrying out deployment projects.

Applover

www.applover.com, media@applover.com

Areas of activity

software development

Description

Applover is a full-stack digital agency from Wrocław, Poland. Our DNA lies in working on technologies for the most dynamic and recognizable entities in the domestic and global markets. The company started its operations in 2016 as a group of 4 friends and technology enthusiasts, now it employs over 140 experts, and has developed over 200 projects since its inception. Applover was recognized by Deloitte as a Rising Star (Fast 50 Tech) in the CEE region in 2019, while in 2020 and 2021 it was awarded in the main category of the FAST 50 ranking. In 2023, the company was ranked 260th in FT 1000: Europe's Fastest Growing Companies ranking.



Apptension

www.apptension.com, marketing@apptension.com

Areas of activity

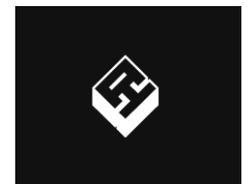
software development, fintech

Description

We are a creative dev shop focused on helping founders and investors design, build, and launch their digital products.

We have years of experience working with our products, MVPs, and Series A/B startups to NASDAQ companies. Partnering with us not only means that we deliver your software but also that we will share all the experience from dozens of successfully shipped ventures. We have been blazing the trail for SaaS startups since 2012 and have been delivering amazing projects to the most famous brands, including Netflix, Heineken, Uber, Canopy Growth, Boston Consulting Group, Google, and more.

From idea discovery to product growth – we can help you at every stage of the product development lifecycle.



Apptimia

www.apptimia.com, office@apptimia.com



apptimia

Areas of activity

software development, VR/AR/XR, IoT/M2M

Description

Apptimia provides software R&D services in selected industry segments. With a growing team of 30+ senior engineers, we help leading brands from the US and Western Europe solve difficult software R&D problems in a brand-new, lightweight manner and by delivering concrete outcomes in an iterative, agile, accommodating way. Apptimia focuses on software for IoT, Manufacturing, UAS (Unmanned Aerial Systems) and other general cloud-based web applications.

Apptimia was founded by Telecom Software R&D services veterans, with over 19 years of industry experience and develops all layers of software: embedded, backend/frontend applications for the web, and mobile device apps.

APR

www.aprmedia.pl, biuro@aprmedia.pl



Areas of activity

SaaS

Description

The APR company based on its proprietary, unique IT solution (software and hardware), specializes in providing audio marketing services, offering its services to Polish and foreign clients, including large retail chains. Our main product in the ICT sector is a Software as a Service platform for partners who would like to provide audio marketing services (background music) to their clients. As a result, our partners receive a comprehensive solution that allows them to easily and effectively manage their own portfolio of clients interested in direct music license in their facilities. We also specialize in creating and producing promotional spots.

Apropo.io

www.apropo.io, hello@apropo.io



Areas of activity

software development, AI

Description

Apropo is a proposal automation tool designed specifically for software development companies and specialists.

Make your project estimates more accurate, win more deals and never miss the budget again thanks to real-time estimate vs. reality reporting.

Apzumi

www.apzumi.com, contact@apzumi.com



apzumi

Areas of activity

software development, VR/AR/XR, medtech

Description

Apzumi is a digital health software house that provides innovative services throughout UX/UI design, mobile and custom development, and maintenance. Our team has delivered over 100 solutions in the area of the patient journey, telehealth, medical devices, and digital therapeutics. We also offer AR/VR development for the healthcare industry.

ArCADiasoft Chudzik

www.arcadiabimsystem.com, arcdiasoft@arcdiasoft.pl



Areas of activity

software for construction and architecture

Description

A Polish company developing software for the construction, architecture, and installation sectors since 1997. Our programs are sold all over the world and are available in 19 languages including English, German, Spanish, Taiwanese. Software is written according to the BIM technology and includes modules for architecture, construction, and installation. We create simple and intuitive solutions for the everyday work of an architect or an engineer, thought out in the smallest detail, yet technically based on the cutting-edge technology.

ArcSoftware

www.arcsoftware.it, office@arcsoftware.it



Areas of activity

software development

Description

At Arc Software we specialize in custom software development and team leasing. We support our clients from the earliest stages of product development.

We use our expertise and know-how to help our clients to build digital products, automate processes, and scale their business operations for growth. We help companies solve critical problems and achieve key business goals with technology. Our development teams have the right skills and experience to deliver high-quality codes that translate into tangible business value. We are passionate about what we do, our team is made of experienced and young professionals.

ArHorizon

www.arhorizon.eu, contact@arhorizon.eu

arhorizon

Areas of activity

software development, VR/AR/XR, AI

Description

Our mission is to offer users an easy way to bring out their natural beauty.

We provide a solution forecasting the final effects of permanent makeup by means of:

- augmented reality – a technology combining the real and virtual world by implementing virtual 3D objects to reality, with the use of cameras, tablets, smartphones, etc.;

- anthropometry techniques and AI – a research method used in physical anthropology, involving comparative measurements of human body parts. AI learns and refines algorithms to optimize the performed tasks.

Artneo

www.artneo.pl, bok@artneo.pl

● artneo.pl

Areas of activity

software development

Description

Artneo is an interactive agency with over 20 years of experience. From marketing experts and project managers to graphic designers and programmers, we have creative, talented, and experienced people working at our headquarters in northern Poland. We will work in a way that suits your specific needs.

Asseco

www.pl.asseco.com/en/, info@asseco.pl



Areas of activity

software development, VR/AR/XR, big data, IoT/M2M, AI, cybersecurity, fintech, cloud computing

Description

Asseco is the digitization leader in Poland (according to the Computerworld TOP200 report) and the largest IT company in Central and Eastern Europe. For over 30 years, it has been developing technologically advanced software for companies from key sectors of the economy. The company is present in 60 countries around the world and employs almost 33 000 people. It develops both organically and through acquisitions, having carried out nearly 130 of them since 2004. Asseco's companies are listed on the Warsaw Stock Exchange (WSE), NASDAQ and the Tel Aviv Stock Exchange.

Atende

www.atende.pl, kontakt@atende.pl



Areas of activity

software development, IoT/M2M, hardware, cybersecurity, blockchain, cloud computing, Industry 5.0

Description

Atende S.A is a leading technology group listed on the Warsaw Stock Exchange with over 30 years of expertise in the implementation of advanced IT projects. The group specializes in the provision of modern digital services, integration of networks and IT systems, and the commercialization of proprietary software solutions. Focusing on our clients' needs, Atende provides services in such fields as network construction, infrastructure integration, cybersecurity, migration to the cloud and cloud solutions, and digitization of blockchain-based processes - operating in the full value chain, from audit and design, through implementation, service and maintenance, to comprehensive outsourcing.

Aurora Creation

www.auroracreation.com, hello@auroracreation.com



Areas of activity

software development

Description

We create and develop modern e-commerce platforms ready to meet the requirements of diverse groups of customers. We know how important the shopping experience is, therefore, we use systems that are tailored to B2C, B2B, and D2C sectors. Every day we research, analyze, and advise on solutions that bring e-commerce platforms to the next level.

At Aurora Creation, we know that people are the greatest assets that any company can offer. We distinguish ourselves by having a specialized team that develops flexible, scalable and - above all - modern platforms on Magento 2, Shopware 6, PimCore and Vue Storefront.

Autenti

www.autenti.com, office@autenti.com



Areas of activity

software development, fintech, SaaS, e-commerce

Description

Autenti - a European standard for e-signatures and identification methods.

Autenti is a platform that enables entrepreneurs to sign legally binding documents online. All of it with just one click, on any device with the Internet access, 24/7, at work, at home, or on the go. From anywhere in the world. In a quick, secure, and legal way.

We offer an all-in-one SaaS solution that provides all types of electronic signatures (including qualified signatures from European providers) in a single process, with an electronic seal. Autenti also ensures a digital archive of documents, their validation, and remote customer verification (KYC) services.

Avra Software

www.avra.pl, biuro@avra.pl



Areas of activity

software development, fintech, integrations, system maintenance (SLA)

Description

Avra is an agile software house working in the Scrum methodology. We specialize in providing comprehensive IT services for companies from industries such as retail, e-commerce, and fintech.

We offer custom system development, system integrations as well as service and maintenance.

Our main technologies are Java (including Spring Framework) and MuleSoft's Mule ESB.

Avra in numbers:

- over 18 years of experience,
- 50 people on board,
- average cooperation with our clients lasting 10+ years,
- over 35% Seniors or Architects among our employees,
- over 30 certificates – Oracle, Scrum, Java, MuleSoft, ISTQB and others.

AWSM Systems

www.awsm.pl, administracja@awsm-systems.com



Areas of activity

software development

Description

Together we form Polish-German IT teams developing systems in various technologies e.g., Java, Spring, Angular, and AWS. We have been doing it for 15 years.

We believe that good communication is the basis for creating and developing systems. Together with our partners, we build teams based on both technical and soft skills. Our excellent language skills and transparent communication approach make our partners feel comfortable and secure.

BAKK

www.bakk.com/en, bakk@bakk.com



Areas of activity

software development, fintech

Description

Comprehensive IT solutions for the financial sector and customer service automation. We have built our success upon motivation, knowledge and experience, and a business perspective on information systems. We offer consulting, advisory, and comprehensive information system building services.

Beekeeper's Partner – Partner Pszczelarza

www.partnerpszczelarza.pl, hello@partnerpszczelarza.pl



Areas of activity

software development, agritech

Description

The Beekeeper's Partner (Partner Pszczelarza) initiative aims to create practical applications for beekeepers. We want to be beekeepers' allies at every step, working closely with our clients to solve their daily problems. Our passion for creating useful tools and interest in beekeeping have led us to develop solutions to improve beekeepers' lives worldwide. Thanks to early testing in a natural environment, we improve our solutions on an ongoing basis to meet the expectations of most demanding customers. Our mission is to connect people from various beekeeping areas: queen-bee breeders, beekeepers, beekeeping unions or potential clients, enabling support for local markets. Check out our applications!

Beeset

www.beeset.com, office@beeset.com



BEESSET

Areas of activity

software development, big data, IoT/M2M, hardware, cybersecurity, blockchain, fintech

Description

Beeset designs and implements software and hardware solutions for the public transport (PT). We create, among others, dynamic passenger information, fleet management and electronic fare collection systems. Company provides comprehensive solutions including websites (frontend), specialized software for servers (backend), mobile applications and software for devices such as card and ticket validators (for example <https://smartvalidator.eu/>), point of sale terminals, transport inspection devices, electronic cards, microcontrollers and IoT devices used in PT. Their systems are not closed, they cooperate with, for example, traffic control systems to provide traffic priority for urban transport.

Qarbon IT

www.qarbon.it, office@qarbon.it



Areas of activity

software development

Description

Qarbon IT is a global software engineering company, born out of skills and passion for creating custom, modern software solutions. Our top-notch IT services include custom software development, and mobile & web app development. Our team brings together over 200 completed custom mobile and web applications from various verticals. Our core team consists of over 60 full-time professionals working with startups as well as with enterprise companies. Qarbon IT assists businesses across major industries, such as finance, banking, automotive, education, and energy. We operate in the following markets: the United Arab Emirates, Saudi Arabia, the United States, Sweden, Poland, Lichtenstein, and Cyprus.

Bertek Polska

www.bertek.eu, contact@bertek.pl

Areas of activity

software development, VR/AR/XR, big data, IoT/M2M, AI, cybersecurity

Description

IT competences & commitment to skills in a different way!

Reduce the time to market of your digital projects with our web, mobile, and agile experts.

We provide IT resources via 3 models:

- IT outsourcing (outstaffing),
- recruitment,
- RPO (subscription).

Better Software Group

www.bsigroup.eu, office@bsigroup.eu



Areas of activity

software development

Description

Better Software Group is a trusted industry leader with more than 11 years of experience in developing top-quality video apps and streaming services. Based in Wrocław, Poland, the company has been successfully delivering frontend solutions and system integrations for media companies. Their cutting-edge applications, including TV 2 Play, Orange, Nordisk Film and Eleven, have attracted more than 40 million users, thanks to the company's unwavering commitment to delivering seamless and immersive viewing experience, anytime and anywhere.

With a team of over 200 highly skilled specialists, Better Software Group excels in developing multiplatform solutions across a wide range of technologies.

Bework Manufacturing

www.bework.io, info@bework.io



Areas of activity

IoT/M2M

Description

Bework provides high-end factory management system that empowers workers to boost performance and share knowledge, in real time. It is an integrated and plug-and-play platform that automates work and creates the culture of engagement and continuous improvement.

Bework supports manufacturers in reducing the costs of downtime and continuously improving production efficiency. It provides world class routines and procedures to fast-track problem solving and streamline the communication. The AI powered knowledge database assists in trouble shooting and resources allocation. Utilizing AI algorithms, it makes all frontline workers act as SUPER OPERATORS, thereby, helps reduce costs and production losses.

Beyond Infinity Consulting

www.beyondinfinityconsulting.com,

contact@beyondinfinityconsulting.com



Areas of activity

software development, AI, fintech, business intelligence, analytics

Description

Your company generates new data every second. Its efficient usage is the key driver of your competitive advantage. At Beyond Infinity, we help our clients maximize the benefits of implementing modern smart business analytics systems on top of the existing, fragmented BI infrastructure. Our cooperation will empower the employees of your organization with a suite of modern BI tools, created to be simple and intuitive for the end user. Each of our projects is designed specifically for individual needs of each client. We have worked for big multinational clients such as Unilever, Coca-Cola and Procter&Gamble.

Bilberry

www.bilberry.pl, k.dobrynin@bilberry.pl

Areas of activity

software development, big data, IoT/M2M, hardware

Description

Bilberry is not only a brand, but also a community of people who care. Together, we form an energetic group guided by common values. We pay a lot of attention to education. Solidity and truthfulness of information are scarce commodities nowadays, so we invest in our development and research to provide honest information and solutions that can be relied on. The desire to progress, innovation, environmental stewardship, and creation of high-quality products that will serve for years – these are the main factors that drive the development of our company. We are a Polish manufacturer of LED lighting, not only for professional use, but also for houseplant breeding.



Billennium

www.billennium.com, info@billennium.com

Areas of activity

software development, big data, AI

Description

Billennium is a team of nearly 1800 IT professionals that has consistently pushed the boundaries of technology since 2003 to deliver innovative IT solutions for business. Our offices are located in Poland, Germany, Canada, Malaysia and India. Over 20 years of experience gained in cooperation with more than 120 clients has enabled us to develop a flexible and optimal model of follow-the-sun (24/7/365) cooperation. This allows us to have a real impact on the development of our partners' organizations. We employ the best IT specialists with an innovative approach to creating IT solutions, constantly focusing on our clients' real needs.



Bin-e

www.bine.world, contact@bine.world



Areas of activity

software development, big data, IoT/M2M, AI, hardware

Description

Bin-e is the world's most advanced system which uses AI and other modern technologies to optimize waste management, increase the recycling performance, and change user behavior towards waste disposal. It automatically recognizes and segregates waste, achieving an accuracy of over 95%. This applies not only to standard waste (packaging), but also to such items as electronics, light bulbs, or batteries. The device communicates in real time via the app when it needs emptying. In addition, it provides data on waste production, enabling the creation of detailed statistics that are an excellent tool for waste optimization and CSR reporting.

BinarApps

www.binarapps.com, contact@binarapps.com



Areas of activity

software development

Description

We specialize in crafting bespoke digital solutions that fit your unique needs. Our team of business and technology experts works closely with clients to develop top-tier web and mobile applications, provide exceptional UX/UI design, offer digital product consulting to guide their success and ensure software quality assurance for every project. We understand that every business faces its own challenges, which is why we are dedicated to creating products that help you unlock your digital potential and revolutionize your business. With our team's superpowers, you can trust us to deliver your project on time, on budget, and with exceptional quality.

Let us bring your digital dreams to life!

BIOMesh

www.biomesh.io, biuro@biomesh.io



Areas of activity

IoT/M2M, AI, hardware, blockchain

Description

BIOMesh is a positive impact startup, whose experienced team is working on creating an intelligent platform for monitoring the risk of mold and pest infestation in food products. It will reduce the economic impact of losses and the impact of mold mycotoxins on human and livestock health. With such new technologies as IoT, ML/AI, and the e-Nose, the solution will provide up to a 2-week prediction of storage mold, protecting livestock farms worldwide increasing their competitiveness at the same time, in the challenging era of accelerating climate change and emerging new threats. The project is co-financed from the European Funds Eastern Poland program.

Bitnoise

www.bitnoise.pl, info@bitnoise.pl

B.

Areas of activity

software development

Description

Bitnoise is a software development company with a sharp focus on React.js and TypeScript. We work with startups and scaleups in Berlin, London, Silicon Valley, and other locations, delivering end-to-end projects and building both frontend and backend engineering teams. Our company has a strong technological specialization, proven by over 14 years of market experience. In addition to our core services, we offer consulting, audits, process optimization, and build open-source solutions for the development community.

BitPeak

www.bitpeak.pl, office@bitpeak.pl

Areas of activity

big data, AI, data engineering, data self-service

Description

BitPeak is a team of experts and advisors, combining business and technological expertise to deliver real business value measurable with time and money. We focus on reaching the set targets but are also actively looking for new areas to optimize with broad range of innovative, multicloud solutions. Our goal is to become your partner, and make your decisions easier, quicker, and correct through our extensive experience in digital transformations.



BitPeak

BKT Elektronik

www.bkte.pl/en, export@bkte.pl

Areas of activity

Data Center Solutions

Description

BKT Elektronik Sp. z o.o., established in 1998 (a part of the Kurkus Holding), is a manufacturer, provider, and developer of passive solutions for the telecommunication and information technology sectors:

- 25 years of market experience,
- 1350 employees (in holding),
- exports to 51 countries.

BKT departments: Research & Development, Production, Export & Domestic Sales, Designing & Technical Support, Customer Care.

BKT core businesses:

- Data Center Solutions,
- IP55 outdoor aluminum cabinets, IP55/IP54 indoor cabinets,
- certified structured cabling systems up to cat. 8.2 2000 MHz,
- optical distribution frames (HD ODF, SD ODF),
- fiber optic systems,
- power management.



Blank Paper Mariusz Szmidt

www.blankpaper.eu, kontakt@blankpaper.eu



Areas of activity

software development, AI, cybersecurity, blockchain, testing, UX/UI, MVP, prototyping

Description

We create modern, user-friendly IT solutions. We provide comprehensive project support from idea to implementation. Blank Paper specializes in helping companies create their own MVP. We provide exceptional consulting services in the field of UX/UI design, prototyping, and testing applications. Our team creates custom solutions that are tailored to your specific needs. The resulting applications are easy to manage, requiring no specialist knowledge from the end user.

The company has implemented projects in many countries, such as Great Britain, Sweden, Germany, and Poland. We communicate in Polish, English and German.

BlueRider.Software

www.bluerider.software, sales@bluerider.software



Areas of activity

software development, AI, blockchain

Description

As a team, we bring innovation to life. This mission helps us focus on a road we want to follow:

- work on innovative products from a business or tech perspective,
- do whatever it takes to do the job and have innovation go live,
- work as a team with clients that become our partners,
- celebrate wins together with our partners,
- share responsibility for losses with our partners.

We follow these rules and deliver high results in the areas of ML and AI: natural language processing, image recognition, predictive analysis, dedicated web application development.

Blumilk

<https://blumilk.pl/>, office@blumilk.pl



Areas of activity

software development

Description

Blumilk is a software house founded in Legnica, Poland, in October 2020 by Piotr Nadybski and Krzysztof Rewak. They both worked together previously at a local university and on several IT projects. Our developers and testers have gained their professional experience in corporations, software houses, freelance projects, and creative agencies. We have worked for local and foreign clients. We have cooperated on huge international ventures, supporting functioning businesses, promising startups, and projects for the public sector. We design, develop, deploy, and maintain top-class, tailor-made software. We specialize in web technologies as well as research and development projects.

Bpower2

www.bpower2.com, office@bpower2.com



Areas of activity

EIM

Description

Bpower2's mission is to help increase company productivity through a smart and process-oriented multi-planner, enabling satisfied employees to perform their tasks more efficiently.

The company has developed a multi-planner with many functionalities such as project management, calendar, task list, and time tracking.

With the multi-planner, Bpower2 assists companies in increasing productivity by facilitating and streamlining teamwork and individual performance.

This tool allows employees to plan, organize, and execute tasks more effectively, resulting in time savings and increased work quality.

Bpower2 always puts the needs and goals of its clients first.

BrainForge IT Software & Consulting

www.brainforgeit.com, hello@brainforgeit.com



Areas of activity

software development, IoT/M2M, cross-platform application development

Description

We take a personalized approach to each service to address your organization's unique needs. Our team delivers the software solutions you need, from cross-platform apps through web apps to online shops.

At BrainForge IT, we take overall responsibility for the 'how-to' project part. We will help you achieve your business goals and improve the development process. We take your budget seriously and help you accurately estimate resources. We are okay with tight deadlines - the delivery time is always managed according to the set goals. And now, we are ready to help you.

BrandKing

www.brandking.eu, kontakt@brandking.eu



Areas of activity

branding, graphic design

Description

BrandKing is a branding agency specializing in designing and creating brand images. Our offer includes logo design, visual identity, and graphic design for print and the Internet. We also provide comprehensive graphic design services for companies, creating promotional and advertising materials. Our team consists of experienced and highly qualified freelancers who specialize in graphic design. We are passionate about our work, creative, committed to quality and attention to detail. We have already earned the trust of many clients, so why not join them, and take care of your brand image with BrandKing.

Bravelab.io

www.bravelab.io, office@bravelab.io

Areas of activity

software development

Description

Bravelab provides offshore Python development teams. Our areas of expertise include:

- project requirements mapping,
- needs matching,
- talent sourcing,
- recruitment,
- accounting,
- payroll,
- culture development,
- legal.

We are good at:

- Python backend development,
- integrations, consulting,
- web development.



Brightly

www.starset.me, team@starset.me

Areas of activity

recruitment, consulting

Description

We effectively recruit IT professionals. We help arrange an effective recruitment and retention process for programmers, analysts, and other IT roles. We provide consulting for IT processes, focusing on agile software development. We help enter the Polish market and build complete IT teams/branches in Poland. We provide full transparency of processes and a data-driven approach. We can lead and support digital transformation processes.



brilliant decisions

www.brilliantdecisions.agency, contact@360bd.agency

brilliant.^{decisions}

Areas of activity

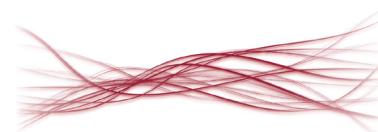
software development

Description

At Brilliant Decisions, we assist companies and startups in creating new and improved products through extensive research on the how and why people create their preferences and make choices. We specialize in providing market research, data-driven UX and UI design, and advisory services to develop top quality products. Our approach is centered around accurately identifying the needs and expectations of our clients and end-users, while prioritizing key factors to ensure timely delivery of exceptional results. Let's connect and work together to create something brilliant!

Bumerang

www.extra-labels.pl, office@bumerang.katowice.pl



Areas of activity

software development, big data, IoT/M2M, AI, cybersecurity

Description

Bumerang Sp. z o. o. was established in 2002. Until 2008, the main area of our activity included marketing and advertising services, as well as the sublease of office space. In 2008, the company started retail sale of label and marker printers and consumables for these devices (i.e., hardware and software from the AUTO ID industry). We continue growing our sales, and since 2011 we have been offering three brands. We have been increasing our sales across Poland and with selected partners in Czechia and Slovakia. We also specialize in implementing monitoring and control systems as well as custom-made software (eg. web apps).

Business Flow IT

www.businessflowit.pl, biuro@bflow.pl



Areas of activity

ERP

Description

At Business Flow IT, we specialize in the automation of business processes, we create dedicated applications, and implement and optimize ERP systems.

We offer modern tools for HR, finance and accounting, logistics and controlling, such as electronic document flow from WEBCON, WEBCON BPS low-code platform or the Teta ME application.

We help companies improve their competitiveness by ensuring transparency of processes and quick access to information and documents in electronic version, multidimensional data analyses, work automation, planning, budgeting, and effective management of the organization.

ByteLAKE

www.bytelake.com, welcome@bytelake.com



Areas of activity

AI

Description

Artificial intelligence for industries. AI products for the manufacturing, automotive, restaurant, paper, and chemical sector.

We are a software company, focused on building artificial intelligence products for various industries. byteLAKE's CFD Suite leverages AI to reduce CFD (computational fluid dynamics) chemical mixing simulation time from hours to minutes. byteLAKE's Cognitive Services offers a collection of pre-trained AI models for Industry 4.0 and restaurants.

Caiote

www.caiote.io, contact@caiote.io



Areas of activity

software development, IoT/M2M, AI, hardware

Description

We want to give our users the possibility to obtain data from IoT sensors in an easy way. Modern AI techniques and cloud technologies allow for seeing processes considered 'well-known' from a completely different and new perspective.

We are driven by the principle of evolution, not revolution.

Our solution is an intuitive system developed for managing data with the use of IoT devices.

We offer a set of universal sensors which allow for adapting even older machines to the assumptions of the Industry 4.0. We believe that gathering data and their smart analysis is the key to rational optimization on multiple levels.

Calamari

www.calamari.io, marketing@calamari.io



Areas of activity

software development

Description

Calamari makes HR simple. It helps fast-growing companies simplify leave management, time & attendance tracking, and organization of documents and information around employees. Thanks to seamless integration with tools such as Slack, GSuite, and MS Teams, it keeps everyone focused on their tasks.

CARUMA

www.caruma.io, office@caruma.io



Areas of activity

software development, IoT/M2M, blockchain

Description

We are a software house that creates and delivers blockchain technology-based solutions. We use it to develop IT services for business, necessary to ensure data security, authenticity of products or services, and the ability to track them and verify their genuineness with a dedicated app. We provide tools that allow companies to easily integrate with the blockchain and build an ecosystem/marketplace. We also offer blockchain-based IoT management solutions, creating unique keys with the use of NFTs. With this solution, we simplify the management of devices from different manufacturers, based on various technologies, creating the Blockchain of Things.

Code & Pepper

www.codeandpepper.com, hello@codeandpepper.com



Areas of activity

software development, AI, fintech, healthtech

Description

Code & Pepper specializes in fintech and healthtech, employing the top 1.6% of talent, and combining human expertise with AI tools for efficient software development.

Key collaborations include Smart Pension, Patchwork, AZA Finance, and Finbourne.

Its expertise and unique value lie in a combination of:

- talent-AI centaur engineers (top 1.6% of talents using AI),
- specialized tech know-how (frontend: React/Angular, backend: Node.js/Ruby),
- focused proficiency (fintech and healthtech).

Experience the synergy of these three core components in their exceptional, all-in-one offering.

Code Poets

www.codepoets.it, contact@codepoets.it



Areas of activity

software development, AI, blockchain, biotechnology, bioinformatics, cheminformatics

Description

We are a software development company focused on delivering tailored solutions for the biotech industry. Our team of seasoned developers, armed with deep domain knowledge in biology and chemistry, excels in creating custom software in AI/ML, bioinformatics, cheminformatics, blockchain, CADD (Computer Aided Drug Design), and Data Management to support innovative research and product development. By providing a unique team extension service, we simplify the recruitment process and optimize internal resources for our clients. Think of us as a catalyst for your biotech project – accelerating your software development process and driving results without altering your project's essence.

Codahead

www.codahead.com, sales@codahead.com



Areas of activity

software development, VR/AR/XR, big data, IoT/M2M, AI, hardware, blockchain, fintech

Description

The deep transformation for the global tech.

Codahead connects the worlds of hardware, firmware, and software to assist global businesses in their transformation towards the future.

We seek global solutions to aid our clients in their deep tech transformation to meet the requirements of the web, mobile and cloud, and to prepare them for the upcoming future of web 3.0.

Codejet

www.codejet.ai, p.pijanowski@codejetapp.com



Areas of activity

software development, AI, no-code/low-code

Description

Codejet is an innovative AI-powered software company offering two main products: Copilot and Parser. Copilot generates app screens based on natural language inputs, while Parser converts design files into an HTML code. Codejet solves common design and coding challenges, such as reducing development time, improving accuracy, and increasing efficiency. With a focus on simplicity, speed, and reliability, Codejet helps developers and designers streamline their workflow and achieve better results.

Coders Lab IT Academy

www.coderslab.com/en, contact@coderslab.com



Areas of activity

IT education

Description

Coders Lab is a vocational academy providing intensive and immersive training in coding and software testing to companies and individuals. We empower trainees to undergo a relatively quick, yet highly effective professional shift. Since 2013, Coders Lab has proudly graduated over 10 000 successful students and collaborated with renowned companies, allowing them to speed up their digital transformation. Coders Lab is headquartered in Poland, where we have established a strong reputation as a leading coding academy. We have expanded our reach with franchise branches across Austria, Czechia, Slovakia, Romania, Serbia, Slovenia, and Kosovo.

Codeweaver

www.codeweaver.pl, sales@codeweaver.pl



CODEWEAVER

Areas of activity

software development, IoT/M2M, fintech

Description

Codeweaver is a boutique software house founded in 2016 by tech experts. We specialize in custom software development and team augmentation services, helping businesses of all sizes build and maintain efficient, reliable, and scalable software with top-notch user experience and responsive design.

As a technology partner, we work closely with our clients in small, experienced, and interdisciplinary teams to deliver the highest value. One of our core values is transparent and open communication, immediately notifying our clients about potential risks throughout the whole process. Our clients include GroupM, Xperi and TiVo.

Codibly

www.codibly.com, contact@codibly.com



Areas of activity

software development

Description

Codibly specializes in custom software for EV and renewable energy enterprises, propelling the transition to green energy. Our expertise in digital software engineering and innovation empowers companies worldwide.

We offer tailored solutions, expert outsourcing, and strategic consultancy, addressing green energy challenges using the latest trends and technologies. Partner with Codibly to revolutionize the energy landscape and create a cleaner, smarter world. Contact us for custom software development inquiries.

Codlake

www.codlake.com, biuro@codlake.com



Areas of activity

software development

Description

Codlake is a provider of specialized IT services in the field of software design, development, and maintenance. Our team has an extensive experience in application development, consulting, analytics, and testing. Codlake is a provider of IT services for key economy sectors: telecom, banking and finance, manufacturing, public administration, large, medium, and small companies from around the world. We use advanced programming languages, web and cloud computing technologies, and databases. We are a part of the Euvic Technology Group which brings together over 1800 IT specialists and serves over 900 clients from around the world.

Comarch

www.comarch.com, info@comarch.com



Areas of activity

software development, big data, IoT/M2M, AI, cybersecurity

Description

Comarch is one of the biggest Polish IT companies, founded in 1993 and listed on The Warsaw Stock Exchange. It carries out projects for leading Polish and global brands in the most important sectors of the economy, including telecommunications, finance, banking, insurance, trade and services, infrastructure, public administration, industry, healthcare, and in the SME sector. Comarch services have been used by tens of thousands of global brands in over 100 countries on 6 continents. Comarch has been recognized in Gartner, IDC, and Forrester reports, among others. Each year the company invests 20 percent of its revenues in innovative projects. It employs over 7000 experts in more than 90 offices in over 30 countries from Japan through Europe to the USA.

Commerzbank – Digital Technology Centre in Lodz



www.lodz.commerzbank.pl, komunikacja@commerzbank.com

Areas of activity

software development, big data, AI, cybersecurity, fintech

Description

Commerzbank is a leading commercial bank offering a wide range of financial services in all markets worldwide.

At Commerzbank's Digital Technology Center in Poland, based in Łódź, we develop and implement projects in two key areas:

- development and management of applications enabling comprehensive digitalization of business processes,
- analytical and programming work in the field of advanced risk and capital management methods.

Our teams comprise IT specialists, quants, and data analysts. We combine knowledge of risk management and business with technical know-how. Together we work on the best digital solutions employing modern IT tools and agile working methods.

Concise Software

www.concisesoftware.com, success@concisesoftware.com



Areas of activity

software development, IoT/M2M, AI, hardware, blockchain, fintech, healthcare, logistics, automotive, mobility, ESG

Description

We are Concise Software, a software development boutique and technological partner from Poland. We cooperate mainly with small and medium-sized businesses working as an external IT department or extension of your existing software development teams.

We focus on blockchain- and web-based solutions for companies and institutions looking for long-term engagement technological partners.

Working with us you may expect:

- high-quality engineers - a reliable team managed by us or by you (depending on your preferences),
- synergy effect - expertise of our whole team (40 people) working on your project,
- verified approach - we are not new; we have defined a unique concept that allows us to quickly deliver desired solutions.

Connected Realities

www.connectedrealities.eu, office@connectedrealities.eu



Areas of activity

VR/AR/XR

Description

We specialize in implementing immersive technologies for business on all available platforms and devices. We implement VR/AR/Metaverse applications, interactive multimedia, 3D animations. Not only do we design and implement software, but we also educate how to make it work against your business goals. We have our own 3D studio that provides content for all our projects. In our portfolio you will find dozens of VR/AR/3D projects for industrial companies, training industry, museums, educational and public institutions. Our experience of working with both small and large companies allows us to understand how different industries function and what they expect of their software.

Connectis

www.connectis.pl/en, office.pl@connectis.pl

Connectis_

Areas of activity

software development, IT outsourcing

Description

Connectis is a leading IT outsourcing company in Poland specialized in delivering top-quality IT consultant services, with focus on frontend and backend programming. We connect best IT specialists to our clients' projects. Our commitment to quality, reliability, and customer satisfaction has made us a trusted partner for businesses of all sizes across several industries, such as telco, finance, banking, energy, or retail. With an agile team of highly skilled professionals and deep expertise in state-of-the-art technologies, we provide customized solutions to meet the unique needs of each client. Connect with us to reduce costs, increase efficiency, and drive growth for your business.

Consumer Intelligence

www.c-gence.com, office@c-gence.com



Areas of activity

AI

Description

Artificial intelligence solutions for brands that want to serve consumers better. We help brands maximize their customer relationships with innovative data-driven marketing solutions. We offer two AI-based products, namely an AI assistant and path to product navigation in large shops helping consumers find products and ask questions just using their mobile phone without engaging the staff. The second one is a semantic receipt scanner to help FMCG/CPG brands and shopping centers analyze baskets and collect CRM data. Both solutions employ computer vision processing and AI algorithms.

Cormo

www.cormo.pl, kontakt@cormo.pl



Areas of activity

software development, fintech

Description

Cormo specializes in creating comprehensive software for companies, mainly from the fintech sector. Our work is not only about designing and creating customer requests. Our responsibilities also include the integration of business processes using API and consultation with clients at every stage of the project. We listen to our clients and support them after the end of the project, too. At Cormo, we create dedicated web systems using Zend Framework, Symfony and Laravel, but we also rely on proven Source solutions. We build the front of the website based on HTML5, CSS3 and JS from jQuery. We also create mobile applications for Android and iOS platforms – mainly related to tourism.

CPU ZETO

www.cpu-zeto.pl, pbox@cpu-zeto.pl



Areas of activity

software development, IoT/M2M, hardware

Description

CPU ZETO Co. Ltd. has been offering comprehensive IT support to companies and institutions in Poland and the European Union for over 40 years.

Thanks to our team's competencies, we carry out even the most complex and comprehensive tasks. We design and build computer and teletechnical networks, deliver the equipment, implement the required software and provide maintenance services.

Our offer:

- delivery and implementation of IT systems: CMMS, ERP, EI-Doc,
- supply of computer and office equipment,
- electronic signature (equipment and certification),
- construction and maintenance of computer and teletechnical networks,
- installation of monitoring systems,
- construction of electrical networks.

Cryptomage

www.cryptomage.com, info@cryptomage.com



Areas of activity

cybersecurity

Description

Cryptomage® is a hi-tech ICT company with academic roots, offering a network detection and response class cybersecurity probe. Cryptomage Cyber Eye™ provides real-time, network-based anomaly detection and prediction. A unique approach to network traffic analysis, combined with protocol behavior, low-level network behavior, packet, and host communications behavioral analysis, powered by in-house developed artificial intelligence and machine learning algorithms. With Cryptomage Cyber Eye™, organizations can identify, monitor, and triage traffic flows, connections, and malicious events providing security and process automation to detect and prevent a range of threats in real-time.

CTHINGS.CO

www.cthings.co, contact@cthings.co

CTHINGS.CO®
EDGE IOT SOLUTIONS

Areas of activity

software development, big data, IoT/M2M, hardware, cybersecurity

Description

CTHINGS.CO has developed an exquisite cloud platform for capturing and brokering of precious mission-critical data from industrial processes and assets, leading to lower maintenance costs and better decisions. Their solution offers a secure and supervised networking and data fabric, with remote hypervision of edge microservices and digital twin representation of IoT, edge computing, and hybrid cloud assets and applications. CTHINGS.CO offers its services in the field of logistics, manufacturing, green energy, and smart utility management.

DAMIKO

www.grupa.damiko.pl, biuro@damiko.pl



Areas of activity

IoT/M2M, hardware, cybersecurity

Description

DAMIKO's mission is to organize and maintain security and to facilitate infrastructure management in the IT area, so that enterprises can function properly.

The company is responsible for the preparation and implementation of the best solutions protecting against potential loss or destruction of data, property, and financial resources. Our goal is also to make people aware of the importance of reacting in advance and building the right security network. We provide reliable solutions and help in critical situations, filling very dangerous gaps in systems.

Safety is our uttermost priority.

Dampflok Software

www.dampfloksoftware.com, hello@dampfloksoftware.com



Areas of activity

software development

Description

Here at Dampflok Software we can design, build, and run your system, solve your problems with an existing one, and deliver requested features on time.

Datumo

www.datumo.io, contact@datumo.pl



Areas of activity

big data

Description

We design Big Data platforms. We realize full potential of data. Data is about people and for people. We can simply say that Datumo is dedicated to helping people understand each other. As an expert in Big Data & Cloud, we specialize in designing Big Data architecture, migrating data to the Cloud or on-premise, creating & optimizing the ETL process and automating business processes. Main technologies we use include Spark, Scala, Python, GCP, Azure, dbt, Kafka, and Snowflake. Currently our team consists of 40 people. We have experience in healthcare, e-commerce, IoT, telecommunications, insurance, and banking. We also conduct innovative workshops on the Big Data technology.

DBR77 Robotics

www.dbr77.com, contact@dbr77.com



Areas of activity

software development, VR/AR/XR, big data, AI

Description

DBR77.com is a platform that offers comprehensive digital transformation for manufacturing companies. With the 'All-in-one platform for the best digitalization of your factory' slogan, DBR77 prepares a plan for the digital transformation of a plant, implements data collection and management systems, launches a digital twin, and robotizes physical processes. DBR77 is the world's first technological company of its kind where you can measure, optimize, and robotize production processes in one solution. Products offered by the Platform include Digital Development Path, Big Data, Digital Twin, and Robotics Marketplace.

Deal IT

www.dealit.pl, biuro@dealit.pl



Areas of activity

software development, AI, IT outsourcing

Description

We improve and modernize clients' work by replacing e-mails and tables with simple, intuitive, and safe applications. Every company is different, so by getting to know the logics behind each of our client's businesses, we go into every possible detail to make sure that our solutions address all areas that can be improved. We provide constant support to give our clients the sense of safety and confidence that systems implemented work stably and efficiently. Many companies use ready-made solutions, incurring fees for unused functionalities and expensive maintenance services. By choosing to cooperate with Deal IT, you receive tailor-made services that are ideally suited to your company's processes and procedures.

Decerto

www.decerto.com, info@decerto.com



Areas of activity

software development

Description

Decerto builds the core software that keeps your business running, including sales solutions, systems for transaction processing, logistics, CRM, and more. We write programs for top global banks and insurers, including our flagship product <https://hyperon.io>, and we provide IT outsourcing services to companies from every industry.

We have created Hyperon.io, which is a tool for managing business rules: a set of instructions that tell your enterprise software how your company runs, which products are suitable for which customers, or how to dynamically price your services in response to changing conditions.

Hyperon makes it easy for your managers to adjust these rules in real-time.

deepsense.ai

www.deepsense.ai, contact@deepsense.ai



Areas of activity

software development, AI

Description

deepsense.ai helps companies gain competitive advantage by providing customized AI-powered end-to-end solutions, with the main focus on AI software, team augmentation, and AI advisory.

Our commitment and know-how have been appreciated by global clients including Nielsen, L'Oréal, Intel, Nvidia, United Nations, BNP Paribas, Santander, Hitachi, and Brainly.

Our technology capabilities combine computer vision, predictive analytics, and natural language processing. We also deliver machine learning and deep learning training programs to support companies in building AI capabilities in-house.

DeSmart

www.desmart.com, hello@desmart.com

Areas of activity

software development

Description

DeSmart is a Poland-based, teal-oriented, close-knit team of experienced software pros who understand business and tech.

With 20 years in the software market, we have completed almost 200 projects for companies from all corners of the world.

We have the right expertise and resources to build:

- web apps,
- mobile apps,
- custom software development.

Our favorite industries:

- transport & logistic,
- e-commerce,
- automotive,
- e-learning.

Develocraft

www.develocraft.com, contact@develocraft.com

DEVELOCRAFT_

Areas of activity

software development, fintech

Description

Develocraft - People & Software Company was founded to deliver the best solutions to fast-growing businesses, whether they seek a tech partner to build their digital product or just to find the best talent for their internal IT Team.

As a People Partner, we aim to deliver quality over quantity. We will find the right candidate, we might not be the fastest on the market, but we will do it effectively and without taking up your team more time than necessary.

As a Software Partner we will advise you to choose the right approach and make your digital product effective, user-friendly and easily scalable.

Deviniti

www.deviniti.com, deviniti@deviniti.com



Technology-Driven Results

Areas of activity

software development, IoT/M2M, AI, fintech, Atlassian, Mendix, Monday, Freshworks, Gitlab

Description

We are an IT company headquartered in Wrocław, Poland, but operating globally.

We created our software house to guide businesses through their digital transformation. We support our clients with our expertise and build real long-term partnerships.

We are passionate about technology, and we know it is the force empowering business growth today. We unlock the organization potential with innovative technology on every level: their people, products, and services.

What we do: digital transformation solutions, mobile app & web development, Atlassian marketplace apps, custom software development, cloud services, low code Mendix, consulting, implementation, maintenance services and more.

Devopsity

www.devopsity.io, panele@devopsity.io



Areas of activity

software development, DevOps

Description

We provide DevOps services and help at every point of the cloud deployment journey.

We work with various clients across the globe, either by integrating their current processes into the cloud environment, both private and public, or by building new infrastructure and architecture from scratch.

DGT

www.dgt.pl, dgt@dgt.pl



Areas of activity

software development, IoT/M2M, hardware, communication systems integration

Description

DGT is a Polish company operating on the market since 1991.

DGT specializes in the design and production of communication systems for the needs of all Public Security Services (e.g., the Nationwide Emergency 112 Notification system), key industry sectors, such as Energy and Transport.

The development of the DGT MCS NG dispatcher system and PTX mobile applications towards the Mission Critical PTT standard puts the company at the forefront of critical communication solutions producers. DGT also develops and produces communication systems for military purposes, compatible with the NATO communication systems. In addition, the DGT offer includes specialized IoT/M2M devices.

Digital Core Design

www.dcd.pl, info@dcd.pl



Areas of activity

software development, IoT/M2M, hardware, cybersecurity, fintech, IP Core and SoC development

Description

Digital Core Design was established in 1999 in Bytom, Poland. Since its very beginning the company has been focused on IP Core & SoC development. Over these two decades, DCD has mastered more than 70 different architectures, e.g.:

- world's fastest 8051 CPU (75 times faster than the original Intel),
- 32-bit royalty-free CPU (named as Polish Product of the Future by PARP),
- CryptOne - a 100% safe cryptographic system ready for post-quantum computing,
- 1st RISC-V 32-bit and 64-bit CPUs in the history of Poland.

Rough estimations clearly show that at least 750 000 000 electronic devices around the globe have been equipped with DCD's electronic 'hearts' (e.g., CPUs, peripherals).

DigitalHQ

www.digitalhq.cloud, hello@digitalhq.cloud



Areas of activity

SaaS

Description

DigitalHQ is a workplace management platform that streamlines the hybrid work process.

It allows for keeping track of employee schedules, whether they work remotely or on-site, and for reserving meeting rooms, office resources, and parking spaces.

The Meetings section enhances the collaborative aspect of hybrid work by providing a voting system for determining the most suitable date and time, and by automatically booking rooms according to the number of on-site attendees.

Real-time analytics improves office space utility and management.

DigitalHQ simplifies collaboration within the hybrid work model, improves employee engagement, and supports community building in the organization.

DISKUS Polska

www.diskus.pl, diskus@diskus.pl



Areas of activity

hardware, cybersecurity

Description

By focusing on the company's experiences, we create a culture of innovation in 4 areas of activity: data security, data center, data storage, and R&D.

We are a manufacturer of technologically advanced ProDevice devices for irreversible and secure data deletion and destruction of storage media.

The quality of our products and services is confirmed by numerous certificates, such as ISO 9001, ISO27001, ISO14001, AQAP2110. We are an active member of the #CyberMadeInPoland cluster, which gathers Polish companies offering products and services in the cybersecurity industry. We have been granted the 'Cyber Security Made in Europe' quality mark from the European Cyber Security Organization (ECSO).

Docmatic

www.docmatic.ai, office@docmatic.ai

Areas of activity

AI, fintech

Description

By developing innovative, original AI methods of analyzing business and legal language, Docmatic prevents your company from signing unfavorable deals as it finds and highlights harmful clauses in your contracts, HR documents, and correspondence. We provide companies with a set of advanced AI tools because we believe that it should take seconds to read a 100-pages contract and identify abusive clauses there, to find proximity clauses in legal acts, patents, LMAs, to identify and track dangerous or malicious amendments, to compare semantic similarity between documents ensuring agreement integrity.

dotLinkers – IT Recruitment Agency

www.dotlinkers.pl/en, kamil@dotlinkers.pl

Areas of activity

IT recruitment

Description

dotLinkers is a leading recruitment firm based in Poland. We specialize in providing high-quality IT recruitment services to businesses across the globe recruiting in Poland. We mostly work with companies from the US, Europe, and Israel. Our agency was founded by two passionate IT recruitment professionals, Artur and Kamil, who recognized the need for a recruitment agency dedicated to helping startups and software product companies find the best IT talent available. At the dotLinkers IT recruitment agency, we believe that what sets us apart from our competition is unwavering commitment to providing exceptional service to our clients.



DoxyChain

www.doxychain.com, contact@doxychain.com



Areas of activity

software development, blockchain

Description

DoxyChain is a pioneer DLT DMS - a natural bridge between legacy Web 2.0 and Web 3.0, with a transition period of 2 weeks instead of 2 years. We create an entire blockchain infrastructure for document management executed by smart contracts, with APIs for major enterprise applications and other blockchains. Document management powered by blockchain results in elevating the efficiency of the today's operations business process, costs savings, and risk reduction.

Our goal is to become the first-choice infrastructure for digital documents connecting Web 2.0 and Web 3.0.

DSR

www.dsr.com.pl, dsr@dsr.com.pl



Areas of activity

software development, big data, IoT/M2M, AI

Description

DSR is a supplier of IT solutions that increase the efficiency of companies in the manufacturing sector. The company also provides consulting and training services necessary to operate DSR 4FACTORY business applications and offers comprehensive support and care for their maintenance and expansion. The software and services in the DSR 4FACTORY portfolio, are constantly developed and tailored to the needs of manufacturing companies, with the aim of improving their productivity and increasing their competitiveness. DSR is currently one of the largest competence centers for manufacturing companies in Poland.



DYSTEN

www.smartcitydisplays.com, biuro@dysten.pl

Areas of activity

software development, IoT/M2M, hardware

Description

A manufacturer of passenger information displays, variable message signs, and parking displays for intelligent transportation systems.

The company produces real-time information displays in LCD TFT, LED, LED RGB and e-paper technologies. End products can be found at bus transfer centers, public transport stops, railway stations, on the roads, and in parking lots. DYSTEN collaborates with information technology firms, IT system companies, software developers, subcontractors, designers, and integrators. The company holds the IRIS and ISO certificates.

e-MSI

www.e-msi.eu, oferty@e-msi.pl



Areas of activity

BPM / Workflow Software, Document Management System

Description

e-MSI specializes in two main fields:

- digitizing and automating processes - eliminating spreadsheets, internal emails and paper from processes which results in more transparent and error-free business. All of this in a low-code JobRouter® platform (jobrouter.com) allowing for quick adaptation of processes to changing business,
- automation of content interpretation,
- usually connected to digitizing processes, reducing manual processing of documents and incoming e-mails by extracting data directly from them. Our IDR® (Intelligent Data Recognition) module can be used to eliminate manual data input from documents, such as invoices, CVs, orders, certificates, product data sheets, projects etc., to enable automatic document anonymization, to automatically categorize incoming emails and assign them to departments or people.

ECC Technology

www.ecc.technology, hello@ecc.technology



Areas of activity

software development, SAP technologies

Description

The ECC Technology model is based on a team of certified SAP consultants with complementary specializations which enables us to provide comprehensive support in areas covering a broad spectrum of solutions in the SAP portfolio.

Edisonda

www.edisonda.com, hello@edisonda.pl



Areas of activity

UX research, UX/UI

Description

We design effective, functional, and responsive digital products and services. We help to arrange information using clear architecture and we create fillable forms by designing understandable and clear views. Based on UX designs, we also prepare graphic UI designs. We design UX based on the process and principles of user-centered design, with a strong emphasis on the business context. In our company, designing is usually preceded by research and analysis, while designers work in interdisciplinary teams, exchanging business knowledge with researchers and consultants. Our solutions support your business.

Efigence

www.efigence.com, contact@efigence.com



Areas of activity

software development, fintech, UX/UI

Description

We are a design-driven custom software developer & consultancy firm. Efigence delivers a digital boost to financial institutions through a perfect mixture of quality software development and a customer-facing layer that sells. With our advisory and engineering services, we transform business strategies into game-changing digital products. Efigence delivers original technology, proven in many financial projects as well as fresh and innovative solutions. The company's projects have been awarded multiple times by juries of the most prestigious competitions in the world, including the Finovate 'Best of Show' title .

Efigo

www.efigo.pl, office@efigo.pl



Areas of activity

software development, IoT/M2M, AI, cybersecurity

Description

Our company specializes in penetration tests, cyber security, information security, social engineering tests, security audits, security architecture, vCISO, PTaaS, IoT, and OT security. Our staff is made of people with over 20 years of professional experience and certified as CISA, LA 27001, LA 22301, IA 27701, CISSP, and OSCP. Over the years, the company has acquired several hundred recognized clients.

We constantly cooperate with scientific units to build new knowledge among students and young people in the AI and ML area.

As ethical hawkers, we have reported CVE database detection of many vulnerabilities e.g. in Asus, D-Link, and ManageEngine products.

Ekspert Systemy Informatyczne

www.ekspert.biz, biuro@ekspert.biz

grupa
ekspert

Areas of activity

software development, ERP

Description

We are a technology company that has been providing advanced IT solutions to businesses for 30 years. We adapt and implement ERP and WMS systems as well as proprietary mobile applications and online warehouses. We also offer maintenance services and IT consulting.

We operate efficiently in numerous business areas, but we have delivered most solutions to companies in the manufacturing, logistics, commercial and payroll industries.

Our offices are located in four cities in Poland: Szczecin, Gdynia, Wrocław, and Łódź. We cooperate with clients from all over Poland and from Europe.

Check our offer and join the ranks of satisfied customers!

EL Passion

www.elpassion.com, hello@elpassion.com

EL
Passion

Areas of activity

software development

Description

At EL Passion we build digital products for startups, established businesses and corporations worldwide, mainly in the United States and Europe: Germany, Norway, and Sweden. We cooperate with fast-moving companies in healthtech, digital entertainment, and business services industries.

We are a custom software development agency with extensive experience in developing Web Apps, PWAs & feature-rich native (iOS & Android) & cross-platform (React Native) mobile apps. Over 12 years in the business gave us time to master our processes and become fluent in true agile product development.

Hire us for:

- web and mobile development,
- design strategy, UX/UI,
- product design workshops.

ELEKS

www.eleks.com, info@eleks.com



Areas of activity

software development, VR/AR/XR, big data, IoT/M2M, AI, cybersecurity, blockchain, fintech, product design, sustainability consultancy

Description

ELEKS is a Top 100 Global Outsourcing Company, providing expert software engineering and consultancy services for over 30 years. Its talent pool of 2 200+ specialists covers niches from custom software development to product design and technology advisory, making it the partner of choice for many of the world's leading enterprises, SMEs, and technology challengers.

We help businesses elevate their value through custom software development, product design, QA, and consultancy services.

ELEKS has 18 development centers and offices in 13 countries on 3 continents, including Ukraine, Poland, Germany, Estonia, Croatia, Great Britain, USA, Canada, Japan, and the UAE.

ELPLC

www.elplc.com, sales@elplc.com



Areas of activity

software development, VR/AR/XR, big data, IoT/M2M, AI, hardware

Description

ELPLC manufactures specialized and prototype solutions in the field of production process automation and robotization . We specialize in designing and building of machines, complete assembly lines, automated stations as well as software development for the industry. We offer our solutions to various industries: automotive, e-mobility, renewable energy, electronics, metallurgy, ceramics, plastics, construction, chemistry, electrical engineering, and others. We have our own R&D center, provide Smart Factory Industry 4.0 solutions, - and are a pioneer in the field of industrial solutions based on mixed and augmented reality.

ELZAB



www.elzab.pl, export@elzab.pl

Areas of activity

software development, AI, hardware, fintech

Description

ELZAB SA is a renowned manufacturer of fiscal devices with over 30 years of experience on the Polish market. In addition to cash registers and printers, it also manufactures electronic scales, price checkers and drawers, as well as POS peripherals for the retail system integration. ELZAB has expanded its operations to include the production of electric car charging stations. The company has established itself as a leader in the preparation of fiscal devices thanks to years of cooperation with various world markets. ELZAB SA is present in most European, African, and Middle Eastern countries. ELZAB has been listed on the Warsaw Stock Exchange since 1998. Become our partner in your region!

EMBIQ



www.embiqc.com, info@embiq.com

Areas of activity

software development, IoT/M2M

Description

EMBIQ is specialized in custom software development, IoT & smart city solutions, QA & testing. Our team of nearly 50 experts with high-quality IT experience offer full-stack services, including concept support, analytics, design, architecture, software development, hardware development, automated and manual testing, deployment, and further maintenance. EMBIQ creates business tools, especially locations, positioning, or asset tracking. A perfect match when a combination of technologies is required or when the technology needs to be extended or modified.

Enamor International

www.enamorint.com/en, enamorint@enamorint.com



Areas of activity

hardware, cybersecurity, military systems

Description

Enamor International operates in the field of cybersecurity, network, and radio technologies. We provide services on the civil and military market, working with classified ICT systems. We design, implement, and deploy cybersecurity solutions, proprietary products, and IP networks.

Our competences:

- services related to cybersecurity, including security audits, penetration tests, implementation of security solutions, industrial control systems security,
- security of unclassified and classified networks and ICT systems,
- designing electronics and software,
- designing and building IP networks,
- radio data transmission in civil and military networks.

Endora

www.endora.software, hello@endora.software



Areas of activity

software development, VR/AR/XR, big data, AI, e-commerce

Description

We are a group of experts specializing in e-commerce solutions, capable of implementing the most demanding projects.

Our portfolio includes marketplace platforms, Software-as-a-Service (SaaS) solutions, and subscription sales platforms. We also create machine learning products, such as recommendation engines, market segmentation mechanisms, or user identity detection models based on biometrics.

In our work, we are guided by such values as honesty, determination, and willingness to help.

Enxoo

www.enxoo.com, contact@enxoo.com



Areas of activity

software development

Description

At Enxoo we help organizations to embrace the technology and use it to reinforce their business. We are a boutique salesforce partner experienced with various salesforce clouds, with strong vertical specialization in the communications industry. Our agile project delivery approach allows us to escape the traditional vendor-buyer relationship and enables us to deliver exceptional solutions. Thanks to our know-how, we deliver exceptional value to our clients. Being salesforce experts, we help our clients to get most out of their investment and accelerate transformation projects. With over 200 specialists on board, we have successfully completed over 100 projects across the globe.

Epinote

www.epinote.io, office@epinote.ai



Areas of activity

outsourcing

Description

Epinote is the ultimate outsourcing solution leveraging an on-demand workforce that helps businesses cut costs and double their efficiency by offloading labor-intensive processes.

Our purpose-built community is available 24/7 to support companies in various tasks, including data annotation, live annotation, online & offline data collection, transcription, as well as research and project support, ensuring that you never miss a beat.

In the near future, Epinote will be operating as a SaaS platform allowing for easy distribution of tasks, progress, and performance tracking. You will only need to describe the task, tell us what the deadline is and let us do the magic.

ePM

www.epmflow.com, biuro@epmflow.com



Areas of activity

contech (construction technology)

Description

ePMflow is an intuitive and user-friendly common data environment (CDE) platform developed by practitioners for practitioners. The core of the platform is made of two modules:

- document management system (DMS) - allows for arranging the library of the documents specific to each phase of the project,
- document circulation system (DCS) - stands for electronic document circulation allowing for automatic information flow and decision making.

ePMflow ensures safe cloud hosting at a Polish data center. The latest hardware and high-quality services ensure the best functioning and high information safety. ePMflow is available in the SaaS format, so you only need the Internet and a computer (tablet, smartphone) to use it.

Equinity Solutions

www.equinitysolutions.com, wladyslaw.magiera@equinitysolutions.com



Areas of activity

AI, veterinary

Description

We develop solutions for the automatic and non-invasive surveillance of horse safety and of foaling prediction by means of our proprietary artificial intelligence solutions. Individualized approach to each animal allows us to tailor the system's operation to the characteristic behavior of each horse.

ESELF

www.eself.pl, kontakt@eself.pl



Areas of activity

Fintech

Description

Fast and safe online shopping.

We are launching a fast and safe online shopping service, i.e., an alternative checkout path that minimizes the abandoned cart problem, enabling the completion of an e-commerce transaction within several seconds, even if a consumer has not made any purchases in a given store before. Our benchmark is transaction security. We provide additional protection against personal data phishing, we enable simple access to the history of personal data shared, and a quick possibility to exercise the right to be forgotten in accordance with the GDPR rules.

Eviden (Atos Poland R&D)

www.eviden.com, Eviden-GDC-PL@atos.net



Areas of activity

software development, big data, IoT/M2M, AI, cybersecurity

Description

Eviden is an Atos business that brings together its digital, big data, and security business lines. The company's ambition is to become a global leader in data-driven, trusted, and sustainable digital transformation. As a next-generation digital business, Eviden stems from worldwide leading positions in digital, cloud, data, advanced computing, and security.

Our mission is to be your preferred digital, cloud, data, and security partner to help you build your digital future.

We were formed as a result of the Atos split.

Eviden in numbers:

- 57 000 people,
- 2100 patents,
- 50 000 digital certifications,
- €5 billion revenue in 2022.

evoila Poland

www.evoila.pl, pl@evoila.com



Areas of activity

IT architecture

Description

We have been on the IT market since 2006. From the very beginning, we have been providing expert knowledge and expertise through consulting, audit and technology mentoring services, helping our clients to enter the era of the latest technologies. We are the first technological company on the Polish market offering services of a trusted advisor. We provide fully independent services of top quality, confirmed by ISO 27001 and ISO 9001.

Exaco

www.exaco.pl, hello@exaco.pl



Areas of activity

software development

Description

As a software company, we offer custom software development, IT nearshoring/offshoring services, and service desk support. We specialize in web and mobile applications. Custom software development means that we will create a project for you from A to Z including the entire development process, so you can focus on growing your business. In nearshoring and offshoring services, we provide high-class specialists who will accelerate projects carried out by your IT team. We have been operating on the market since 2014, our technology stack includes Java, PHP, Angular/React, DevOps (GCP, Azure), Python, iOS, Android, Flutter, and QA.

EXISTO

www.existo.pl, tszupczynski@existo.pl



Areas of activity

software development, cybersecurity, Dynamics 365, Power BI, Microsoft 365, CRM

Description

Existo is a go-to partner for Dynamics 365 and Microsoft 365 implementations. We are a group of experienced professionals that will support you at every stage of your Dynamics 365 or Modern Workspace project.

We provide a wide range of services covering the full project lifecycle. We aid our customers in licensing decisions, project scope design, implementation, data migration and post implementation support.

Existo is based in Poland and works with clients from all over Europe (Germany, Spain, United Kingdom, Ireland, Lithuania). Our team delivers high quality service in a cost-effective and timely manner.

Expansio

www.expansio.io, office@expansio.pl



Areas of activity

software development, big data, AI

Description

Expansio is a software house specializing in mobile and web app development. Using React Native framework, we have successfully developed and launched a communication app, a CodeAll tool, and a big data chatbot for our clients. Expansio has received multiple awards and recognitions. Our mission is to deliver innovative products that aim to change every-day life. We pride ourselves on being a teal organization which relies on absolute transparency of information, continuous improvement of communication and is based on trust and accountability among colleagues. At our organization all employees are involved in the decision-making process as people are an integral part of our company - our colleagues and clients.

EXPinit

www.expinit.pl, office@expinit.pl



Areas of activity

software development, big data, hardware, cybersecurity, fintech, insurance, shipping and logistic, cloud computing, testing

Description

Experts in many IT areas, including cloud computing, programming, testing, system maintenance, and IT audits.

Since 2016, we have been helping our clients to run projects, maintain production environments 24 hours a day, 7 days a week, 365 days a year.

We help to carry out planning, implementation, integration, optimization at all stages of application development in test, pre-production and production environments, as well as construction of these environments.

Our specialists are graduates of state and private universities in Poland, such as the Warsaw University of Technology, the University of Warsaw, and the Polish-Japanese Institute of Information Technology.

Together, we are a team of ExpertsinIT – EXPinit.

ExploreIT

www.exploreit.io, info@exploreit.io



Areas of activity

software development, big data, IoT/M2M, AI, medical devices, remote monitoring platforms

Description

We are a full-service software development company founded in 2015, focused on medical device software (IoT), including applications and cloud platforms for patients and medical professionals.

We develop easy-to-use healthcare software solutions, ensuring constant diagnosis and communication between doctors and patients, with cutting-edge UX/UI design of its applications.

We support our clients in implementing and optimizing medical algorithms, design, and communication protocols for medical devices, as well in MDR EU certification.

We deliver:

- remote MDR certified monitoring platforms,
- cloud eHealth platforms.
- firmware/software for medical devices,
- eHealth mobile apps.

Fast Forward Solutions

www.ffiolutions.pl, contact@ffiolutions.io



Areas of activity

software development, VR/AR/XR, big data, IoT/M2M, AI, hardware, cybersecurity, blockchain, fintech

Description

Fast Forward Solutions (FFS) is a dynamic IT/TECH recruitment agency committed to building strong connections between top talent and organizations to drive growth and innovation in the world of technology. Our expert knowledge, tailored approach, and deep understanding of the sector allow us to effectively match the best candidates with the right positions. At FFS, we utilize cutting-edge recruitment tools, including Direct Search, LinkedIn Recruiter, and our unique candidate database, to optimize the recruitment process. We manage every stage of the process, from developing a sourcing strategy to implementing effective candidate communication.

FEB AGENCY

www.feb.agency, biuro@feb.net.pl



Areas of activity

image marketing, advertising campaigns

Description

Feb Agency was founded in 2008 and has been providing marketing services to both Polish and international clients for 14 years. In recent years, we have been working mostly for e-commerces (currently for several hundred of them).

Internet marketing is the core of FEB business. FEB knows how to build strong brands by means of out-of-the-box ideas and the latest IT technologies, and how to generate additional sales for its clients.

Feb mission:

- sales - to support companies in creating consistent marketing,
- trust - inspiration, support, and free education, nurturing relationships and credibility,
- people - development in a cooperative atmosphere.

Feed Octopus

www.feedoctopus.com, robert@feedoctopus.com



Areas of activity

big data, AI, e-commerce

Description

Feed Octopus is an e-commerce application for feed marketing based on Google Big Query and AI. With Feed Octopus, a person in charge of e-commerce advertising campaigns can aggregate information about products on offer from multiple sources in one place and increase their sales effectiveness. At the heart of the application is the Google Big Query, storing raw data that is then used to narrow down the advertisements in a given product channel. As a result, only those products that deserve it are promoted, considering their sales profitability, seasonality, parameters, and effectiveness.

FINANTEQ

www.finanteq.com, contact@finanteq.com

Areas of activity

software development, IoT/M2M, fintech

Description

FINANTEQ is a software and consulting company focused on mobile finance. We provide custom mobile app development using ready-to-integrate components and tools developed for over more than a decade.

The company so far has run dozens of mobile banking projects for banks worldwide, mainly in Europe and the Middle East. We have cooperated with such renowned clients as Santander Bank Polska, National Bank of Kuwait, Credit Agricole, mBank, BNP Paribas, Arab Bank and Nest Bank.

Our applications are highly rated by both clients and industry rating companies, as we offer innovative and customer-friendly solutions.



FindAir

www.findair.eu, office@findair.eu



Areas of activity

software development, IoT/M2M, AI, hardware, medtech

Description

FindAir is a MedTech company that develops smart inhaler solutions supporting people suffering from asthma & COPD. FindAir's system is based on a combination of physical devices (smart inhalers), software applications (web, mobile), and specially developed artificial intelligence algorithms. The system focuses on providing tools that capture and share key treatment data in real-time to enable truly remote monitoring of asthma and COPD. Since 2019, with the launch of the first product, FindAir has been pushing forward innovation in this area, and offering several products at the time being. As a result, in recent years it has become the most popular platform in Europe for conducting smart inhaler research.

FINTURE

www.finture.com, info@finture.com



Areas of activity

software development, fintech, business process automation, IT consulting

Description

FINTURE was established in 2016 to provide IT services for large and medium-sized enterprises in Poland and abroad. Our core area of activity is the creation of custom-made software and the implementation of projects in the body leasing model. We focus on modern business process solutions and for this purpose we have also built our own proprietary Flowee platform as a response to the growing needs of customers looking for an effective tool for building applications and optimizing processes. We support clients in business analysis, IT consulting, architecture, system integration, development, and maintenance of IT solutions.

Flambia

www.flambia.com, hi@flambia.com

Areas of activity

software development, HoReCa

Description

Flambia is a website that offers two main services: a B2B marketplace for HoReCa suppliers and buyers, and a system for managing diet catering businesses. The marketplace allows buyers to find the best suppliers that meet their quality, price or logistics expectations, and provides suppliers with a platform to showcase their products and reach new customers. The marketplace also offers features such as online ordering, invoicing, delivery tracking and customer service. It is a tool helping diet catering businesses to create and manage their websites, user panels, menus, orders, deliveries and employees. The system also helps them to connect with suppliers.



Flask One

www.flask.one, contact@flask.one

Areas of activity

software development, B2B SaaS

Description

Innovative SaaS tool supporting managers and teams in managing changing tasks and priorities in the way that maximally utilize teams' skillset despite high volatility and uncertainty. Thanks to integration options, partners may incorporate the Flask One's 'superpower' into their own solutions.



Flint Systems

www.flint.systems, office@flint.systems



Areas of activity

VR/AR/XR

Description

We produce complete virtual reality simulators for clients from around the world. It does not matter what industry you come from – we can offer you a unique and tailor-made VR simulator that will help you train your employees in an effective way.

Our qualified architects, engineers, developers, and designers can make any kind of software and hardware. Our team closely cooperates not only with the client but with equipment manufacturers to replicate it 1:1.

FORDATA

www.fordatagroup.com, office@fordatagroup.com



Areas of activity

cybersecurity, fintech

Description

FORDATA is a European Virtual Data Room provider, established in 2009. Our online platform is designed to manage deals and securely exchange critical business information with external parties (investors, advisers, auditors, and more). VDR allows for the execution of a deal in the entirely electronic form: reducing its time, raising efficiency, ensuring full control and security of any shared information and parties involved. We support M&A transactions, IPOs, due diligence, audits, fundraising, licensing and more, cooperating with top-leading financial, legal advisers, banks, and companies from different sectors. We aim at becoming the most dedicated and fast VDR provider in the industry.

franglle.pl

www.franglle.pl, info@franglle.pl

Areas of activity

software development, big data, AI, mobile apps, ERP

Description

We specialize in designing solutions and tools supporting business decision-making and strategic management with the use of integrated IT systems. We make a team of mutually complementary competencies, knowledge and experience accumulated over the years in many different Internet projects and training activities. We are reliable, punctual, and highly efficient in what we do. We follow the latest industry trends and the market of IT system solutions; we provide consulting for companies representing various business profiles. We focus on optimization, understood as the best use of available resources. We work on tools that ensure stable development.



Freshto

www.freshto.vision, info@freshto.vision

Areas of activity

software development, retail automation

Description

Freshto is an international company that provides modern solutions for business. It is a part of the Atriny Group. Our clients are the top local and multinational retail chains in 10 countries on 3 continents. We serve 10 000+ retail outlets. The Freshto app allows retailers to automate the complex and time-consuming task of shelf-life control. The app notifies users of product expiration date in advance and monitors the employee performance online. The benefits of using this SaaS product include fresh products on the shelf, higher customer loyalty, increased traffic, and lower risk of losses and fines.



Frigg Systems

www.friggsystems.com, contact@friggsystems.com



Areas of activity

software development

Description

Frigg Systems Sp. z o.o. is a software development company. We create tailored software for web, desktop, and mobile. We run projects comprehensively from the planning stage to implementation, but we are also open to cooperation with other companies on larger projects. We have experience in the financial, telecommunications, transport, and entertainment industries.

Technologies we work in include ASP.NET, ASP.NET Core, Flutter, VueJS, React, and PHP.

Frontkom

www.frontkom.com, biuro@frontkom.com



Areas of activity

software development

Description

An innovative company working with strategy, design, technology, and communication. We are over 70 passionate people from all over Europe working seamlessly to find digital solutions and opportunities for your organization. We believe in diversity, inclusivity, and teamwork, with a focus on personal development. Motivated teams are our top priority. We pride ourselves in our work environment and in ensuring work-life balance. Our mission is to empower businesses to discover digital opportunities and create meaningful change. We develop and help people adopt technology for growth and innovation. Our vision is sustainable future through digital transformation.

Fujitsu Technology Solutions

www.fujitsu.com, kontakt-pl@fujitsu.com



Areas of activity

software development, VR/AR/XR, big data, AI, hardware, cybersecurity, digital transformation

Description

Fujitsu is an advisor supporting companies in digital transformation processes and an expert in business solutions. It is one of the leading suppliers of new technologies and professional equipment in IT and communication (ICT) for over 100 countries in Europe, Asia, and Africa. It offers practical tools and services focusing on the most critical areas of efficient business functioning. Fujitsu Technology Solutions Sp. z o. o. has been present in the Polish market since 2001. For years, the brand has managed to build a rich portfolio of clients from a broad cross-section of industries and sectors. The organization employs over 3 800 people in Poland and has offices in Warsaw, Łódź, and Katowice.

Future Processing

www.future-processing.com, sales@future-processing.com



Areas of activity

software development, AI, cybersecurity, cloud computing

Description

Future Processing is a tech consultancy and software delivery partner.

Founded in 2000 in Poland as a software development company, Future Processing employs over 1000 people who globally deliver end-to-end services and consultancy, from vision to reality. They listen, advise, design, and deliver world-class, user-friendly IT products for clients in an agile way. Using proven frameworks, they have worked on hundreds of software products for both SMEs and market-leading brands, including Fortune 500 companies. Over the years, they have gained industry recognition, won numerous awards, and joined many associations combining business and technology.

Futurum Technology

www.futurum.tech, office@futurum.tech



Areas of activity

software development, blockchain, fintech

Description

At Futurum Technology, we believe in our clients and their ideas. We believe that thanks to you the world can be a better place.

That is why Futurum Technology is open to you. Senior project quality at an affordable price is our promise to you!

We offer an IT development service different from others. High-quality, expert-level work supervised by a senior developer, while maintaining a reasonable pricing structure to make it accessible to a wider audience.

Let's connect and make great things happen!

Galactica

www.galactica.pl, sales@galactica.pl

Areas of activity

software development, VR/AR/XR

Description

Galactica is a modern IT company which delivers customized IT/ICT web solutions to business clients. We are No 1 real estate agency software solution in Poland. We provide cloud software supporting manufacturing production processes (planning, records, registration), quality management (ISO, documentation, audits, complaints, processes), technical object records (tool registry and industrial infrastructure management), CRM (customers, sales, purchases, finances, settlements), etc.

Our expertise ranges from building bespoke software development solutions, mobile applications, and cloud services to business process re-engineering.



GenMatch

www.genmatch.eu, app.genmatch@gmail.com



Areas of activity

AI, medtech

Description

GenMatch has created the world's first portal to show the characteristics of any couple's future planned offspring. Several hundred of most important genetic variants are studied. Based on the couple's genetic results, the developed algorithm simulates gene crossover and provides the percentage probability of the traits in their planned offspring. The proposed solution is fully automated, replacing the manual process previously employed by genetic clinics. The second application is a portal aimed at finding genetically matched partners to significantly reduce the occurrence of negative genes in the intended offspring.

GisE

www.gise.com.pl, kontakt@gise.com.pl



Areas of activity

software development, AI, cybersecurity, security, anti-eavesdropping protection

Description

We are a company that creates, produces, and implements security solutions. We specialize in anti-eavesdropping solutions. We create devices and software dedicated to this purpose. We have developed the 'Octopus - comprehensive protection against laser eavesdropping and secret surveillance preview' system. We dedicate our solutions to:

- state decision-making centers,
- central and local government offices and institutions,
- offices of presidents and board members of private enterprises,
- individuals who particularly value privacy.

Globe Group

www.g-group.dev, hello@g-group.dev

G—GROUP.DEV

Areas of activity

software development, AI

Description

WE MAKE IT BETTER

G-Group.dev is a software agency that specializes in advanced outsourcing that corresponds to the demands of modern businesses. We also create custom digital solutions and help brands that want to improve their ongoing development projects. Thanks to two distinct service models, we can offer a tailor-made approach that always meets the unique requirements of our clients.

Our team consists of over 50 skilled and experienced developers specializing in various frontend and backend technologies. They are experts in their respective fields and enthusiasts who want to constantly grow their knowledge and expertise.

Globe IT

www.globeit.net, hi@globeit.net



Areas of activity

software development, VR/AR/XR, IoT/M2M, AI, cybersecurity, e-learning, CRM, ERP, mobile app, machine learning

Description

Our company has been present on the IT market since 1998. More than 2000 companies have used our specialist expertise to set up and develop their businesses in domestic and foreign markets. We currently serve more than 50 companies and institutions each year. We provide and implement e-learning platforms, intranet solutions, training management systems, e-commerce systems, ERP, CRM, CMS as well as mobile and VR apps, controlling, and business intelligence solutions.

We leverage our broad industry expertise and knowledge to systematically develop our products and services. We build solutions that fulfill our clients' and partners' real needs.

Globema

www.globema.com, sales@globema.pl



Areas of activity

software development, AI, geospatial technologies, R+D

Description

Globema is a leading provider of specialized geospatial solutions, IT products, and services for network enterprises (telecommunications, energy, heating, etc.) and many others (including e-commerce, transport & logistics, retail, finance, and insurance).

We provide IT solutions in the following areas:

- network asset management/resource inventory,
- field service management,
- professional use of maps,
- system integrations,
- AI/ML-supported analysis,
- data digitization.

We are a proud partner of GE Digital, Google, and Safe Software.

In the 25 years of Globema's history, over 700 companies and institutions from all over the world have benefited from our solutions and services.

GoApps

www.goapps.io, kontakt@goapps.pl



Areas of activity

software development, IoT/M2M, hardware

Description

GoApps is a mobile app development company that offers a comprehensive range of services to clients across different industries. With its team of experienced developers and designers, GoApps creates innovative and user-friendly mobile applications for both iOS and Android devices. The company also provides such support services as app marketing, user acquisition, and analytics to help clients maximize the impact of their apps. With a customer-focused approach and a commitment to delivering high-quality services, GoApps is a trusted partner for mobile app development and support.

GoodC

www.goodc.pl, contact@goodc.pl



Areas of activity

software development, AI, cybersecurity, fintech, UX/UI, SaaS, websites

Description

GoodC offers UX design and web development services mainly for medium and large companies in both the B2B and B2C sectors. The main pillars of the services are:

- user research,
- UX/UI design,
- web development,
- web analytics,
- team-on-demand.

GoodC creates digital products such as apps or websites with a strong focus on functionality. It helps companies understand their users/customers and then create or improve their product to best meet business objectives.

GoodC has developed unique processes based on numerous collaborations, allowing it to deliver projects more efficiently and flexibly than its competitors.

gravity9

www.gravity9.com, support@gravity9.com



Areas of activity

software development

Description

Create momentum with gravity.

We ideate, design and build better digital products to help our clients accelerate their digital journey and realise their vision.

By combining highly skilled individuals with deep engineering knowledge together with customer strategy and design expertise, we achieve great results for our clients in short timescales.

You don't need huge teams or excessive budgets to realise the vision. We work collaboratively with clients, collapsing problem complexities to rapidly build better digital products that add real value.

GrowMy.Tech

www.growmy.tech, marcin@growmy.tech

Areas of activity

growth consulting for IT companies

Description

GrowMy.Tech is a consulting and marketing agency that enables growing IT firms to transform into skyrocketing brands.

If you run a software company and you need help in formulating your strategy and kicking off your marketing and sales without investing in an in-house full-time team, do contact us.

We help you to sell more by designing your growth tactics around your client, and letting them shop!

- strategy and positioning,
- business communication,
- content marketing and SEO,
- inbound and outbound marketing,
- account-based marketing and sales.

Contact us to get more sales.



Grupa.IT

www.grupa.it, office@grupa.it

Areas of activity

software development, IoT/M2M, AI, mobile, e-commerce

Description

GIT People, GIT Soft, GIT Jobs

We are passionate about digital transformation and new web technologies. For over 10 years we have been helping our clients to introduce and support IT development in their companies. We use our knowledge and experience to implement digital solutions into the dusty world of paper documents, creating innovative IoT, ecommerce technologies, and AI-enabled assistants.

As a part of a comprehensive service, we create portals, e-shops, and intranets, from design through implementation to management and ongoing service. Our solutions are based on proven Drupal, Laravel and Symfony technologies ensuring scalability and security.



Grywit

www.grywit.pl/en, anna.jankowiak@grywit.pl



Areas of activity

software development, gamification

Description

For years, Grywit has been dynamically developing on the Polish market, offering services in the field of building strategies, creating applications and web platforms that increase commitment and achieve goals with new technology. Our offer also includes comprehensive training and development, loyalty, and sales programs. The technology used by Grywit has a reputation for innovation on an international scale.

Happy Team

www.happyteam.io, hi@happyteam.io



Areas of activity

software development, AI, electromobility

Description

Happy Team provides high-quality software solutions for various industries, including e-commerce, logistics, and electromobility. Our expert engineers specialize in .NET Framework, C#, JavaScript, and more. We work in agile teams to deliver software tailored to the specific business needs of our clients.

With our long-standing partnerships with businesses ranging from early-stage startups to Fortune 500 corporations, we have successfully implemented products and services used by over 30 million people.

Furthermore, Happy Team offers a range of benefits beyond software development, including team scaling and CTO as a service.

Hemolens Diagnostics



www.hemolens.eu, support@hemolens.eu

Areas of activity

software development, AI

Description

We are developing an innovative software solution – a medical device for non-invasive diagnosis of coronary artery disease. The project is based on breakthrough solutions that combine:

- computer vision for analyzing DICOM images generated by CCTA to create a virtual digital twin of the patient's heart,
- proprietary Computational Fluid Dynamics algorithms based on continuous non-invasive blood pressure monitoring (CNBP) that enable generating a personalized diagnosis by calculating FFR-CT (fractional flow reserve) values in the main coronary vessels.

Hero.DOT

hero/dot

www.herodot.com, hello@herodot.com

Areas of activity

software development, blockchain

Description

Great business solutions need the highest quality software. What does it mean?

HeroDOT believes in a holistic approach – the synergy of technology and non-technical services (such as UX/UI design, branding, and engagement architecture & content). It all sums up in our tagline, namely 'Code your Vision'.

Hetbot

www.hetbot.com, info@hetbot.com



Areas of activity

hardware, robotics

Description

Hetbot builds autonomous mobile robots (AMR) with advanced modular energy management solutions which are dedicated to the automatization of all kinds of intralogistics. Hetbot`s robots could be implemented in factories and logistics warehouses where goods transport occurs.

Hetbot`s modular energy management system increases running efficiency of robots by up to 98%, almost completely eliminating downtime. The system is up to 60% more efficient than other solutions available on the market. Standardized power modules could be integrated with robots of different sizes and from different vendors. Hetbot is a spin-off company from the Łódź University of Technology with a strong background in robotics.

Heuresis

www.heuresis.pl, biuro@heuresis.pl

Areas of activity

software development, HRM IT platform



Description

We offer HRM outsourcing and SmartManager® - an innovative IT tool for effective process, task, project, and soft HR management. It allows for assessing and developing human capital based on the EQF system, providing crucial KPIs: human capital quality and total competence value. We seek international partnerships and end customers.

- 22 years of experience,
- 900+ satisfied business clients,
- 24 000+ trained individuals,
- 10 M+ USD value of trainings and consulting projects,
- recognitions, awards as a respectful business player,
- participation and decision-making body in leading social organizations and labor market institutions,
- engagement in CSR via our own STELLA VIRIUM Foundation,
- sustainable,
- exclusive CE ACI partner,
- ISO 9001:2015 certified.

HEXAGON | Intergraph Polska



www.hexagon.com, pl-hr@hexagon.com

Areas of activity

software development, big data, IoT/M2M, AI

Description

HEXAGON is empowering an autonomous, sustainable future.

It is a global technology innovation leader, delivering digital reality solutions to make factories, farms, and mines more productive; cities, and nations safer; industrial facilities more efficient; and construction projects more profitable.

Our sensor, software, and autonomous technologies free clients from navigating the IoT data deluge that has essentially been holding industry back from profitable, scalable, sustainable growth. Our solutions create value by enabling customers to actually use all this data – to put it to work in new, world-changing ways.

Hitachi Energy

www.hitachienergy.com, www.hitachienergy.com/contact-us

HITACHI
Inspire the Next



Areas of activity

software development

Description

Hitachi Energy is a global technology leader that is advancing a sustainable energy future for all. We serve customers in the utility, industry, and infrastructure sectors with innovative solutions and services across the value chain. We employ around 40 000 people in 90 countries. 3000 employees are based in Poland. Our teams code the energy market's future by developing pioneering solutions for industrial electronics, energy management software, engineering platforms and hardware systems. The teams are located in Łódź and Kraków.

Holo4Med

www.holo4med.com, robert.krol@holo4med.com



Areas of activity

software development, VR/AR/XR

Description

Holo4Med is a leading software company focusing on general healthcare solutions, a provider of medical services based on new visualization and communication technologies. Its portfolio includes a nationwide telehealth platform chosen by over 2 million users utilizing many different medical devices to monitor their health. A leader in the field of new X-Reality technologies, chiefly mixed reality and HoloLens. The proprietary HoloMIAI project is an innovative ablation method that supports surgeons in the treatment field. The company's strength is the courage to reach for new, often unknown technologies and implement them in healthcare.

Homefy

www.homefy.pl, office@homefy.pl



Areas of activity

AI

Description

Homefy is a system for aggregating data from the primary real estate market using a sales assistant based on artificial intelligence algorithms with an advanced tool for analyzing customers' emotional housing preferences.

We create a specialized platform that allows for personalization of real estate offers, i.e., adjusting them to the expectations of individual recipients. We take into account a number of 'community' features and customer expectations that go beyond traditional forms of real estate sales ads.

HR Factory

www.hrfactory.pl, kontakt@hrfactory.pl

Areas of activity

IT recruitment marketplace

Description

An IT recruitment marketplace for crowdsourcing professional recruiters and agencies in Poland. HRfactory.pl is a free, online HR Tech tool that helps IT employers to recruit much faster thanks to hundreds of professional recruitment agencies, headhunters, and freelancers. Using HRfactory.pl you can engage most suitable recruiters within hours for your specific recruitment process and use the power of the crowdsourcing model to fill in the most difficult positions. No recruiter knows all the good candidates, but we know all the good recruiters!

Husarion

www.husarion.com, contact@husarion.com

Areas of activity

software development, IoT/M2M, hardware, robotics

Description

Husarion offers mobile robotic development platforms, software assets and connectivity solutions that allow users to build autonomous systems based on ROS & ROS 2 easily and efficiently.

For over nine years, the Husarion team of engineers and developers has been delivering world-class robotics products and services to university, research, and commercial clients. Husarion robots, microservices, and support empower users to rapidly learn, prototype and deploy robotic systems ready to perform in the most challenging investigations, use cases, and applications.



Hustro

www.hustro.com, hello@hustro.com

Areas of activity

construction and facility management software

Description

At Hustro, we create construction site and facility management software focused on improving the productivity of construction work by simplifying and standardizing communication.

Hustro software utilizes the essence of regulatory needs to unify the communication and structure between construction and real estate project participants. With Hustro, users can always communicate clearly and meet regulatory standards that all the construction site tasks must comply with, including reporting, QA/QC, documentation management, and inspections.

Hustro

Hyperbook

www.hyperbook.pl, info@hyperbook.pl

Areas of activity

hardware

Description

Hyperbook is a Polish manufacturer of laptops, unlike any other firm of this type on the domestic market. We offer gaming laptops that we can customize to the needs of an individual player. It is the customer who decides on the choice of graphics card, processor, or the amount of RAM needed. We build laptops from scratch to order! Flexibility and listening to customer needs are what other manufacturers of portable computers envy us. Gaming laptops are our specialty which can be confirmed by a large number of satisfied customers. Gaming laptops are not everything. We also offer equipment for graphic designers, programmers, and photographers.

hyperbook®

ICsec

www.icsec.pl, icsec@icsec.pl



Areas of activity

IoT/M2M, cybersecurity

Description

ICsec S.A. is a leader in the industrial infrastructure security market. It is successfully creating the first cybersecurity ecosystem in Poland. It provides solutions that allow for reducing the business risk related to cyber attacks on industrial networks.

Our team consists of experts in the field of cybersecurity of industrial infrastructure. The right approach to the OT area allows us to effectively solve our clients' most difficult problems of. By leveraging experience, knowledge, and the latest technologies, we take cybersecurity to a higher level every day.

Iconity

www.iconity.pl, biuro@iconity.pl



Areas of activity

software development, big data, IoT/M2M, hardware

Description

Iconity creates solutions in computer science and electronics combining expectations of the business and customers' needs. We specialize in innovative projects that optimize processes, support local businesses, and follow the latest IoT and Industry 4.0 trends. Our team supports creative ideas and works with partners to develop startups that promote sustainable business development by creating web platforms, mobile apps, and custom electronics. Whether you are looking for a system to manage your company, production, horse farm, or have an idea for a new fitness or mHealthapp, join us in the digital revolution and let us support you!

ICT Future

www.ictfuture.pl, biuro@ictfuture.pl

ICTFUTURE

Areas of activity

hardware, cybersecurity, IT outsourcing, communication technologies

Description

ICT FUTURE – Information and communication technologies for corporate clients.

We are a telecom operator based in Wrocław, an integrator of network services, and a provider of cybersecurity services for demanding business clients.

We have implemented our own mechanism eliminating the effects of DDOS (distributed denial of service) attacks by means of BGP blackholing, based on the CISCO IOS (Internetwork Operating System).

We offer the Security Awareness training devoted to safe online behaviors. We perform penetration tests and audits, introduce hardware security, and implement security policies.

IDEACTO

www.ideacto.pl, kontakt@ideacto.pl



Areas of activity

software development, UX/UI

Description

IDEACTO is a UX&CRO agency with 14 years of experience. We specialize in e-commerce. So far, we have completed 400+ projects and have worked for 300 000+ hours together with our clients. Our projects have won in the Webstar Festival, Impactor, and Etapon competitions.

We support online sales and optimize digital products. The company's projects are largely based on extensive analytics and research, which results in the construction of effective websites and online stores.

The agency's research and analytics experts are supported by a strong creative department.

IDEAMOTIVE

www.ideamotive.co, hello@ideamotive.co



Areas of activity

software development, big data, AI, fintech

Description

Ideamotive is a fast-growing software house based in the heart of Europe, in Warsaw, Poland. We are experts in web & mobile technologies and outstanding interactive UX/UI design. You bring the idea, and we will bring our technical expertise to make it a reality. Whether you are a startup or a multi-national, we have the expertise to build your project. We can develop MVPs, scalable technical platforms, mobile applications and more. We can also become an extension to your in-house development team.

IDEMIA Poland R&D

www.idemia.com, idemia@idemia.com



Areas of activity

software development, IoT/M2M, cybersecurity, fintech

Description

The mission of IDEMIA is to make everyday functioning in both the real and digital world fully comfortable and safe.

We create IT systems that replace physical identity documents, payment cards, and SIM cards.

Our products include applications and devices that allow for scanning the face through passport control at the airport, or fingerprints to enter an office or a sports stadium.

We are the authors of the mobile version of the driving license, which is a full-fledged document functioning in several US states. Thanks to our software, you can pay in an online store with one click, and a QR code is all you need to install a phone number on your device.

Immersive Form

www.immersiveform.com, info@immersiveform.com



Areas of activity

VR/AR/XR

Description

Immersive Form is a company that creates software for virtual reality, augmented reality, and mixed reality applications. Immersive Form helps businesses and startups to design, develop, and deploy immersive experiences for various domains such as education, entertainment, health care, and engineering. Our team combines cutting-edge technology, creative vision, and user-centric design to deliver innovative solutions that enhance reality.

Infinity Group

infinity group.

www.infinity-group.pl/en, newbusiness@infinity-group.pl

Areas of activity

software development, e-marketing, e-commerce, CMS implementation

Description

Infinity Group has been in business for over 20 years, providing advanced marketing services and technology. Infinity Group is a certified Microsoft Gold Partner supporting clients in terms of technologies, communications, e-marketing, and e-commerce. Its experienced and highly qualified team of 120+ specialists implements projects using the latest technologies such as .Net, Angular, HTML5, CSS3, Javascript, taking advantage of both the agile methodologies such as SCRUM and waterfall IMPA, as needed.

The agency's high rankings in customer satisfaction surveys confirm the quality of cooperation during the implementation of 100+ large web projects.

InfoSoftware Polska

www.infosoftware.pl, biuro@infosoftware.pl



Areas of activity

software development, IoT/M2M, hardware

Description

InfoSoftware Polska was established in 2011. We provide a broad range of programming and outsourcing services, specializing in tailor-made software solutions. We provide a full range of services, from design and development, through product implementation, to ongoing technical and development support. Company's portfolio of clients includes corporate, industry, academia, and public administration.

Our second business line is the production of interactive kiosks, work time registration systems, and biometric access control systems with customizable hardware and software features.

INNOVATION IN MEDICINE

www.oranta-ao.com, ceo@oranta-ao.com



Areas of activity

software development, AI, medtech

Description

Oranta-AO personal health telemonitoring system based on ECG, blood pressure monitor, pulse wave smartwatch, variable devices for home and medical use. A solution based on advanced cloud calculation of biosignals with AI. Innovative Oranta-AO software (mobile app, cloud kernel, web app) with open IP to detect health parameters and condition of the cardiovascular system based on the pulse analysis. The innovation provides additional and expanded diagnostics for sports, space, military medicine, daily monitoring, fitness, preventive, and functional examinations. Target users: patients, nurses, family doctors, cardiologists, and others.

InProjects

www.inprojects.pl, info@inprojects.pl



Areas of activity

software development, business intelligence, R&D, cloud computing

Description

inProjects is a project house which combines knowledge and experience from software development, devops, sysops, product development, and telecommunication. We specialize in R&D projects and building business intelligence solutions, like inTeli Platform (inteli.uke.gov.pl) or Fully-Verified (fully-verified.com). Wide range of competences allow us to offer our clients support on various IT fields. We have completed many projects based on such technologies and services as Python, WebRTC, Amazon Web Services, Flutter, Kubernetes, machine learning, big data analysis, face and object recognition, and many others.

Intent

www.withintent.com, contact@withintent.com



Areas of activity

software development, IoT/M2M, mobile

Description

Intent provides Internet of Things software solutions, focusing on design and engineering at the intersection of physical and digital. We develop applications for both iOS and Android; our full-stack development team can build a new app from scratch or update one according to our client's requirements. We specialize in developing embedded systems for various industries, with solutions customized for optimal hardware performance efficiency. During the development process we take care of product validation, user experience and UI, as well as the product launch, including our state-of-the-art QA expertise.

Inventia

www.inventia.online, inventia@inventia.pl



Areas of activity

software development, big data, IoT/M2M, hardware, GPS/GNSS, SCADA provider

Description

Inventia is a global supplier of IoT modules, ranging from battery-powered to advanced solutions, with PLC functionality and multiple I/Os based on a wide range of wireless technologies. It has sold over 150 000 devices remotely controlling systems in 65 countries in the following applications: monitoring and control in industrial automation, supervision of gas and water stations, cathodic protection and leak detection in pipelines, liquid level measurements, elevator operation monitoring, temperature, and humidity control, smart metering, location of vehicles and containers, supervision of parameters in storage tanks and cloud-based data analysis. Inventia can adapt its solutions to clients' needs.

Invest IT

www.investit.dev, www.appmedica.pl, info@investit.dev



Areas of activity

software development, VR/AR/XR, AI

Description

INVEST IT is a Polish company with experience in developing domain-specific dedicated systems and medium-sized web applications for clients in the healthcare segment and interactive solutions. INVEST IT is the producer of Appmedica, which is a modern CMMS/EAM system helping hospitals and clinic staff with daily tasks on every level of equipment management. Periodic activities, contracts, warehouse management and much more in one easy-to-use both web system and mobile application.

We have also implemented AR or 3D applications, based on the Unity framework – we have practical experience in this area and are able to implement this type of technology for different business areas.

Inwedo

www.inwedo.com, hello@inwedo.com



Areas of activity

software development

Description

Inwedo is a software house that has been delivering innovative solutions for over 11 years. We are a custom software web development company, highly specialized in delivering complex, scalable, and functional web applications. We provide clients with end-to-end software development services that meet their unique needs. We do not just code – we assist our partners at every step of the software development process. We have a proven track record of running successful projects in various industries, including production, construction and engineering, agriculture, VFX, security and more. We have executed projects in several countries, including Sweden, the USA, Israel, Great Britain, and Poland.

IS-Wireless

www.is-wireless.com, info@is-wireless.com



Areas of activity

software development, IoT/M2M, Open RAN, telecommunication, Radio Access Network

Description

IS-Wireless develops and delivers 4G and 5G mobile networks, supporting more users with better performance at lower cost by applying cutting-edge technologies. The company is a provider of software and hardware necessary for building 4G and 5G networks in the scope of both RAN and Core. IS-Wireless participates in the Open RAN revolution and expects significant changes in the way networks are built and deployed in the coming years. The company has been recognized as one of a few European RAN vendors by leading telco operators including Deutsche Telekom, Orange, Telecom Italia (TIM), Telefónica and Vodafone in their 'Building an Open Ran Ecosystem for Europe' report.

itDesk

www.developerspoland.com, hi@developerspoland.com



Areas of activity

software development, IoT/M2M, team extension, sourcing, nearshoring, outsourcing

Description

We provide top-notch IT specialists in software development, project management, and system administration. Our highly skilled and specialized Polish professionals will deliver exceptional quality and efficiency to your business. We offer team extension, body leasing, IT headhunting, project management, software development, and IT solutions.

We help businesses scale their teams quickly with skilled professionals and outsource IT requirements.

Get exceptional service and quality with DevelopersPoland.com!

Iterators

www.iteratorshq.com, lfalba@iteratorshq.com



Areas of activity

software development, big data, AI, blockchain

Description

Iterators is a technology company that brings your ideas to life. We offer solutions throughout all stages of development for both established enterprises and growing companies. Our expertise lies in Scala backend development, React Native, data mining and AI, reactive user interfaces, mobile development, strategy, training, tech team foundations, and infrastructure setup. We believe that strong client relationships are built on communication, collaboration, transparency, and quality deliverables.

Our team is experienced, up to date on new technology, and ready to help make your vision a reality.

ITFS

www.itfs.com, office@itfs.com



Areas of activity

software development, VR/AR/XR, big data, IoT/M2M, AI, hardware, cybersecurity, blockchain, fintech, building IT teams

Description

ITFS is a Polish consulting company operating on the IT/ICT market since 2012. We help our clients to innovate by providing dedicated teams of IT consultants.

More than 600 well matched software development consultants are eager to get involved in the projects recommended by us. We keep our employee retention at its highest level, so that the crucial knowledge and acquired know-how remain in the company. We also create competence centers from scratch and offer Business process outsourcing services. Our dynamic growth has been recognized both in Poland and internationally, which is reflected in Financial Times FT1000 Awards (2020-2023) and Forbes Diamonds (2020-2023). Israel, Great Britain, and Poland.

ITTI

www.itti.com.pl, sales@itti.com.pl



Areas of activity

software development, IoT/M2M, AI

Description

ITTI develops innovative applications and dedicated software solutions adjusted to clients' needs, in particular for:

- the space sector – e.g., for the European Space Agency and the European Southern Observatory,
- private and public entities, e.g., Industry 4.0, telecare, workflow systems, smart applications,
- EU R&D projects (recently in Horizon Europe and EDF) in the area of Security, Climate, and ICT.

The company can implement the following aspects of custom software development:

- data management and visualization,
- workflow and business process automation,
- custom algorithms and advanced data analysis,
- AI based automation of operations,
- development of custom IoT sensors,
- scheduling solutions.

iYoni App (Lifebite)

www.iyoni.app, contact@iyoni.app



Areas of activity

software development, AI, medtech, e-health

Description

iYoni is the first medical app created by professors of reproductive medicine to improve women's healthcare. It combines technology, medicine, and AI to support fertility and infertility treatment and intimacy in relationships. iYoni offers accurate fertility prediction using AI (~91% from 260k cycles), assessment of test results, infertility treatment planning, recognition of fertility disorders with referral to appropriate treatment, or a sexual wellbeing mode. The app is targeted at individuals, employers, local authorities (health programs) and clinical trials. It is available on Google Play and the App Store in 13 languages with 130 000+ users from 176 countries (an average rating of 4.7).

Jobassistant

www.jobassistant.pl, info@jobassistant.pl



Areas of activity

software development

Description

Jobassistant is a recruitment chatbot that uses artificial intelligence to search for employees for you. We use social media and instant messaging platforms, such as Messenger, to effectively search for candidates matching your criteria. Our algorithm allows you to collect relevant information about the candidate without having to send a CV. The application process is completely automated and takes place via Messenger chatbot, which pre-selects candidates.

JPEmbedded Mazan Filipek

www.jpembedded.eu, info@jpembedded.eu



JPEMBEDDED
Embedding ideas

Areas of activity

software development, IoT/M2M, hardware, cybersecurity

Description

JPEmbedded is a specialized embedded software house operating continuously since 2006. The main areas of our activity include:

- development of communication solutions for smart grids (industry-specific protocols),
- design and manufacturing of hardware modules enabling the conversion of communication protocols,
- development of customer-specific projects,
- automated firmware testing for the sake of certification.

Our product portfolio includes Smart Grids, IoT and industrial protocol converters, and software libraries: IEC 61850, ICCP/TASE.2, DNP3, IEC 60870-5-10x with support for cybersecurity.

JPEmbedded is an official partner of STMicroelectronics and Google Cloud.

JUSTMOTIVE

www.justmotive.com, anna.jankowiak@justmotive.com



Areas of activity

software development, gamification

Description

Justmotive is a platform using mobile apps as the main tool. We help our clients to create their own dedicated apps to grow their business in the online space.

We are currently in the process of expanding our platform. Apart from the section bringing together experts running online courses and training sessions and increasing audience engagement, the Justmotive platform also includes sections dedicated to, among others, athletes and sport fans (Justmotive Sport), NGOs, other organizations and communities (Justmotive Connect), marketing specialists (Justmotive MLM), artists (Justmotive Artists), academia (Justmotive Edu), and fashion experts (Justmotive Fashion).

Kadromierz

www.kadromierz.pl, kontakt@kadromierz.pl



Areas of activity

software development

Description

Kadromierz is a web-based workforce management platform that helps businesses manage employee scheduling, timesheets, and communication. It simplifies the scheduling process with an auto-scheduling feature, allowing managers to create itineraries with one click and allowing employees to swap shifts and clock in and out using a mobile app. Kadromierz serves shift-based industries such as accommodation, restaurants, and services, and aims to deliver integrated solutions for businesses and workers to save time and money, boost productivity, and improve job satisfaction.

Kentoo

www.kentoogames.com, www.kentoo.eu, www.winglessgame.com

hi@kentoo.eu



Areas of activity

software development, VR/AR/XR, AI, game development

Description

Kentoo Sp. z o. o. was established in 2011. We are a software house developing games in the Unity3D and Unreal engine. We develop custom software for designers (interior design, furniture, wardrobe designers). Our specialization is in VR/AR/XR development for gaming industry and for educational purposes. Over the last 12 years, we have developed many products for our clients from Poland and abroad (Germany, Norway, Denmark, the US, and Lithuania). We cooperate with many local engineers when developing 3D models and animations for the video industry, too. Our products have been downloaded over 500 000 times all over the world.

Knoocker

www.knoocker.com, knoocker@knoocker.com



Areas of activity

software development, VR/AR/XR, hardware

Description

Knoocker is a technology company from Poznań that designs and implements innovative interactive educational solutions. Founded in 2014, one year later they released Knoocker Classic - an interactive educational wall, which initiated a long-term collaboration with Moje Bambino. In 2021, Knoocker Box was created - a multimedia platform and a dedicated educational solution for children at primary and early school age, called the Educational Universe, consisting of 11 planets supporting selected areas of development. It utilizes a mix of technologies to develop future competencies in children (including learning coding and programming, as well as analytical and critical thinking).

Knopka

www.knopka.health, hello@knopka.health



Areas of activity

medtech

Description

Knopka is an advanced nurse call system for patient care automation on hospital beds. It ensures that medical staff arrives at a patient's bed within 3 minutes.



KOMPLUS Bartłomiej Domański

www.komplus.pl, info@komplus.pl

Areas of activity

software development, IT outsourcing

Description

KOMPLUS offers comprehensive software development and customized solution delivery and consulting services. For both small businesses and medium-sized companies, we build high-quality, flexible solutions that enable organizations to focus on core competencies while leaving software development and related activities to us. KOMPLUS provides IT services mostly to companies located in Warsaw, Poland. Our clients also include companies from the United States of America, Israel, and the Netherlands. We provide the following services:

- dedicated technical supervisor,
- data security support, including advanced data backup,
- quick removal of hardware and software failures,
- migration to the Microsoft 365 cloud.

Konwerga

www.konwerga.pl, biuro@konwerga.pl



Areas of activity

big data, IoT/M2M, hardware, cybersecurity, systems integration, CCTV video monitoring

Description

We specialize in building teletransmission systems, extensive CCTV video monitoring systems, safe company networks, and efficient server stations.

Corporate IT infrastructure is an environment made up of many parts that must work closely together. The trick is to make sure that each element is not random and that it fulfills its role. As an integrator, we must have a lot of knowledge and imagination to create customized solutions for our clients. Consciously using the technology, we put the pieces of the puzzle together to work towards our goal to satisfy our clients.

KP DRONE

www.kpdrone.pl, biuro@kpdrone.pl



Areas of activity

software development, IoT/M2M, drone inspections

Description

KP DRONE specializes in thermal drone imaging inspections for photovoltaic farms. For data analysis, it uses software supported by artificial intelligence. The company also provides training in the use of drones for thermal imaging inspections and offers unmanned aerial vehicle implementation services for companies.

Kropka Agency

www.kropkapodi.pl, contact@kropkapodi.pl



Areas of activity

software development

Description

Kropka is a digital agency dedicated to helping brands thrive by providing support to marketing teams. Our commitment goes beyond delivering high-quality design; we also focus on enhancing the efficiency of marketing project management. Drawing from our extensive experience, we have developed a solution that streamlines the management, execution, and analysis of marketing projects with ease. Our product is a customizable software platform that can be tailored to meet the specific needs of marketing teams.

KSK Developments



www.ksk-dev.com, ksk@ksk-dev.com

Areas of activity

software development, IoT/M2M

Description

KSK Developments specializes in the design, production, and implementation of devices for the broadly understood Smart City project. These are devices for:

- the management of vehicular and pedestrian traffic at intelligent intersections
- the management of parking spaces on roofed and unroofed surfaces
- the monitoring places excluded from vehicular traffic and requiring special care
- the monitoring of exothermic biochemical processes taking place in compost heaps of waste treatment plants.

All devices communicate wirelessly by means of the LoRa technology.

These detectors are our proprietary constructions developed, implemented and manufactured with the use of the Company's own resources. The company is headquartered in Poland and exports its services abroad, too.

LBPro

www.lbpro.net, office@lbpro.net



Areas of activity

software development

Description

We turn ideas into reality.

We are a software house that has been helping to transform our clients' ideas into reality for over 10 years. We have appropriate technological and organizational resources to implement even the largest projects.

Over 130 highly qualified employees work towards the LBPro success, including 80 engineers specialized in various IT areas.

Our clients are mainly companies from Europe and the United States of America.

Our portfolio includes projects for clients operating in various sectors and industries in such areas as parking systems, warehouse and production process management systems, and self-storage systems.

LBOOKING SMART CONCEPT HOTELS

www.lbooking.online/lbooking, hello@lbooking.online



Areas of activity

software development, big data, IoT/M2M, AI

Description

Company created an innovative cloud for direct reservations for tourism sector. The framework has been designed as an upgraded-to-cloud hotel software that consistently tackles major challenges of hotel owners and managers. Lbooking is one of the most innovative solutions that skillfully links loyalty into a hotel management system that attracts and converts new premium-class clients. Hotels get to be a part of an attractive loyalty club scheme with remarkable benefits for the guests. Main products: Direct Booking engines, Channel Manager and e-commerce integrations, as well as marketing automation possibilities that place hotel business at the high end of players on the market.

Lemonade Studio

www.portfolio.lemonadestudio.pl, hello@lemonadestudio.pl



Areas of activity

software development, VR/AR/XR, branding, animation, 3D studio, UI/UX

Description

Lemonade Studio is a multidisciplinary creative studio providing the complete digital experience and content dedicated to various types of media and advertising.

We create:

- consistent brand identity,
 - stunning graphic designs (also in print-ready formats), attractive 3D & 2D animations,
 - photorealistic 3D visualizations (including architectural & urban),
 - functional & stylish interior design,
 - product CGI,
 - motion graphics & explanations videos,
 - virtual reality (VR),
 - product design,
 - dedicated web applications, professional websites and UI,
 - engaging video productions,
- and many more awesome digital services.

Lenovo

www.lenovo.com, info_pl@lenovo.com



Areas of activity

VR/AR/XR, IoT/M2M, hardware

Description

Lenovo is a USD70 billion revenue global technology powerhouse, ranked #171 in the Fortune Global 500, employing 82 000 people around the world, and serving millions of customers every day in 180 markets. Focused on a bold vision to deliver smarter technology for all, Lenovo has built on its success as the world's largest PC company by further expanding into key growth areas including server, storage, mobile, solutions and services. This transformation together with Lenovo's world-changing innovation is building a more inclusive, trustworthy, and sustainable digital society for everyone, everywhere. To find out more, read about the latest news via our StoryHub.

Leśniewski Borkiewicz Kostka & Partners

www.lbplegal.com, office@lbplegal.com



Areas of activity

legal services for high-tech industry

Description

We specialize in providing legal services tailored to the specific needs of the new technology industry. Our expertise in data protection, gathered since 2010, has enabled us to become recognized as special task experts in the GDPR implementation. We also handle intellectual property and other legal issues arising at the intersection of law and technology. Our clients include international corporations and domestic software houses in the IT, TMT, and e-commerce sectors. We offer individual project support or regular legal services. Our approach is agile, and we use simple language to become a part of the client's team. We focus on effectiveness, which makes us the go-to choice for tech professionals.

Lifeconcept

www.lifeconcept.tech, office@lifeconcept.tech



LIFECONCEPT

Areas of activity

software development, AI, hardware, medtech

Description

Lifeconcept operates in the sector of new technologies and health. It designs medical jewelry to help women assess their fertility and health status. The aim is to create an innovative AI-supported device that combines electrodermal activity, body temperature measurements, and indirect lifestyle indicators (temporomandibular joint activity to identify eating, drinking and smoking habits) with women's cycle patterns, hormones, and fertility. The project will result in the development of a miniature wearable supporting fertility and - in the future - helping combat addictions and diseases (e.g., diabetes, eating disorders), maintain healthy body weight, and optimize stress levels.

Liki Mobile Solutions

www.likims.com, hello@likims.com



Areas of activity

software development, IoT/M2M, hardware, fintech

Description

Liki MS is a team of qualified and creative specialists implementing diverse IT projects. We deliver custom solutions for hi-tech companies or startups, and help to bring ambitious tech ideas to life.

- services: UI/UX design, web development (frontend and backend), custom software development, product design, embedded development,
- areas of expertise: customer care applications, navigation and telematic solutions, Internet of Things clouds, vod/iptv platforms, systems for telcos, energy operators, fintech startups,
- technologies: Java, Spring/Spring Boot, TypeScript, React, Node.js, Next.js, PHP, Symfony, Dart, Flutter, C++, Qt, C#, Xamarin, AWS, GC.

Linguido

www.linguido.com, info@linguido.com

Areas of activity

AI, edtech

Description

Linguido, a cutting-edge generative AI learning management system (LMS), is designed to revolutionize the language learning industry. The platform offers automatic content generation, personalization of the learning process, advanced linguistic analytics, and streamlined school management. Linguido's core differentiation lies in integrating generative AI content creation tools within the LMS, enabling efficient, engaging, and adaptive language learning. By merging AI-driven technology with educational management features, Linguido aims to transform the way students learn languages, simplify administrative tasks for educators, and provide valuable insights to inform teaching strategies.



LinkBall

www.linkball.me/en, contact@linkball.me

Areas of activity

technology in sport

Description

Our mission is to help young talents develop their skills and careers. We also support the growth of clubs and academies.

We have combined social, club management and scouting tools with a player base into a single app.

Access to our service is free of charge and we only charge a commission on payments received by clubs via tools we provide.

No more wasted talent!



LogicalTrust

www.logicaltrust.net, office@logicaltrust.net



Areas of activity

cybersecurity

Description

For more than 18 years we have been Security Ninjas. Our mission is to protect your company from real financial losses. Our portfolio includes IT security tests of websites and mobile applications, penetration tests of infrastructure, phishing and malware simulations as well as security awareness training. We have carried out more than 600 manual penetration tests. We have found vulnerabilities in the products of such companies as OpenSSL, Apache, IIS, OpenSSH, PHP, Facebook, Google, Apple, Microsoft, Nokia, Adobe. Since 2004 we have given more than 210 lectures about security at conferences. How can we help YOU?

LSAM

www.maventors.com, contact@maventors.com

Areas of activity

hardware, drones, additive manufacturing, electromobility

Description

Maventors designs cargo drones with a payload capacity of 50 kg and 300 kg using their proprietary polymer reinforcement technology in 3D printing. Their basic version, AirLift 150, can carry a cargo of over 50 kg on 1200 x 800 cm euro-pallets and can take off and land vertically. It is compatible with standard electric vehicle chargers, providing convenient charging options. AirLift's innovative architecture and almost entirely 3D-printed production provide an efficient manufacturing process at low investment costs. It operates emission-free, ensuring full sustainability. AirLift will have a range of 200 km and an average speed of 150 km/h. EASA 150 MTOM class.

Luca Logistic Solutions

www.luca.eu, info.pl@luca.eu



Areas of activity

software development, VR/AR/XR, IoT/M2M, WMS/ERP integrator - picking, assembling

Description

LUCA is a picking systems integrator. We offer a wide range of different picking solutions to help warehouse and production operators work faster, more efficiently, and better. We optimize processes and improve their quality by eliminating human errors.

The LUCA portfolio includes such picking systems as Pick-by-Watch, Pick-by-Voice, Pick-by-ePaper, and our patented solutions like Pick-by-Frame, Pick-by-Watch, Pick-by-Point, Pick-by-Vision and more.

We offer eKanban solutions to improve stockflow and automate ordering processes.

LUCA implements localization solutions based on RTLS and light systems.

We can integrate with any WMS or ERP system.

Over the last 20 years, we have integrated thousands of systems in all types of industry: automotive, e-commerce, pharmacy, wholesale, production, logistics, etc.

M2M Team

www.m2mteam.pl/en, biuro@m2mteam.pl



Areas of activity

IoT/M2M, hardware, medtech

Description

M2M Team provides innovative solutions for blood donation centers. We implement comprehensive projects for the automation of freezing rooms for storing blood plasma, robots for sealing and labeling RBC tubes, temperature monitoring systems, and solutions for transporting blood and its components. M2M Team focuses on six different product/service types:

- automated plasma freezers,
- automated medical refrigerators and freezers,
- cooperative robots,
- temperature monitoring systems,
- temperature mapping services,
- transportation systems.

Lekta AI

www.lekta.ai, ask@lekta.ai



Areas of activity

AI

Description

Lekta is a software framework oriented to the design and implementation of NLP-related applications, with focus on creating exceptional conversational experience for your customers and your business. Lekta AI concentrates on R+D, combining academic research with innovation. Lekta was created with the objective of making communication for companies more agile both in relations with customers and employees, which can be achieved regardless of the company profile or business model, since Lekta allows for modeling any commercial activity.

MakoLab

www.makolab.com, office@makolab.com



Areas of activity

software development, AI, fintech

Description

MakoLab is a digital project house, a team of 350+ experts accomplishing projects in the digital transformation field. In line with our motto, 'User-inspired solutions', we combine engineering skills and creativity to produce intuitive IT tools for business and end users.

We specialise in building custom-designed solutions which work intelligently to bring brands and consumers together and forge a seamless connection between the real world and the virtual. In this era of the experience economy, we equip our clients, with tailor-made solutions and digital platforms, enabling them to build relationships with their customers, grow their businesses and develop their market value.

Mabico

www.icon24.pl, kontakt@icon24.pl

Areas of activity

software development

Description

Icon24 is a comprehensive tool that digitizes various areas of corporate operations. The platform allows for combining process automation with workflow customization, and efficient resource management. It consists of a browser-based application and a mobile app. The browser app allows for CRM, task execution, scheduling, document management, etc. Employees can use the mobile app for task management, schedules, and time tracking.

Advanced configuration, document templates, dedicated workflows, and ability to integrate with other systems make Icon24 an excellent choice for companies looking for a scalable solution to optimize their performance.

Icon24™

MAP solutions

www.mapsolutions.pl, biuro@mapsolutions.pl

Areas of activity

software development, hardware

Description

We have been operating in the business software market since 1992.

We are an experienced, proven, and trusted partner in the delivery and implementation of software for companies. We offer solutions from COMARCH and SYMFONIA as well as custom solutions tailored to the individual needs of our clients.

We also offer professional service, support, training, and consulting services. With a network of branches throughout Poland, we are easily available to our clients.

 MAP solutions

Marafiki

www.marafiki.agency, info@marafiki.pl



Areas of activity

digital marketing

Description

Marafiki has over 10 years of experience in digital marketing. It employs SEO, Meta Ads, Google Ads, TikTok Ads or LinkedIn Ads specialists as well as copywriters and graphic designers. Marafiki offers a full range of advertising campaigns, optimization of websites and online stores as well as SEO services.

In recognition of the above, in 2023 Marafiki was granted the Google Partner Premier certificate, awarded to the best agencies in the country. The company intensively explores foreign markets. It has successfully implemented campaigns in Germany, Great Britain, Romania, Turkey, and Sweden. The share of revenue generated in the EU countries amounted to as much as 23% in 2021.

MAXCOM

www.maxcom.pl, marketing@maxcom.pl



Areas of activity

IoT/M2M

Description

Maxcom is a leading European supplier of telecommunication solutions - traditional phones dedicated to a specific group of customers. The company produces and develops telecommunication devices, mainly GSM mobile and desk phones, smartphones, and rugged phones. The company is dynamically developing further business lines such as IoT products as well as lines addressing the healthy lifestyle and electromobility trends, offering smartwatches, electric scooters, speakers, and innovative electric bike drives. The Group sells through diversified distribution channels, such as mobile operators, retail chains, selected dealers, and sales agents in more than 20 European countries.

MedApp

www.medapp.pl, biuro@medapp.pl



Areas of activity

software development, VR/AR/XR, big data, AI

Description

MedApp is a technology expert operating in the field of digital healthcare and medicine. We combine the knowledge and experience of researchers, engineers, and physicians. Our competencies are XR solutions (MR, AR) and AI. We develop technologies to support diagnostic imaging and next-generation digital medicine. Our team is focused on global commercialization and well-established cooperation with international technology partners, research institutions, and clinics. We are expanding our portfolio of services to meet the needs of a changing world and explore new areas of application. Our company has been repeatedly awarded for its technological achievements.

Medoo

www.medoocation.com, maja@medoocation.com



Areas of activity

edtech

Description

Have you ever wondered why medical school is so difficult? Or why, despite all the efforts, many countries experience physician shortages?

The answer is simple - even though medical science has progressed drastically, medical education seems to be stuck in the last century.

That is why we have created Medoocation - an innovative educational platform made by med students for med students. Focusing mainly on anatomy - the legendary subject featuring the strangest parts of a human body - Medoocation will provide clear explanations, hundreds of practice questions, and personalized study schedules to ensure that every hard-working student gets to become a doctor.

Memory Squared

www.memory2.co, office@memory2.co



Areas of activity

software development, IoT/M2M, AI, foodtech, B2C, automotive, startups

Description

At Memory Squared, we connect humans and computers by creating digital products that meet real needs, inspiring genuine emotions and interactions. We are a Design-Driven Software House, and we have built up our experience scaling multiple digital products across several industries, including successfully building and scaling our own solutions. We feel especially strong and passionate to share our experience in foodtech, e-commerce, SaaS, and B2C products. We work mostly with startups from the USA, UK, and other parts of the globe. We are based in Kraków which is a great hub for technology and culture. We are thrilled to be an active part of the great tech and science community here.

MERIXSTUDIO

www.merixstudio.com, contact@merixstudio.com



merixstudio

Areas of activity

greentech, solartech, edtech, martech, agritech

Description

A team of 200+ experts building complex digital products for clients worldwide looking to outsource software development.

Our key expertise is the delivery of high-quality web and mobile applications. Based on our clients' needs, we support them in end-to-end product development or seamlessly extend their in-house team of engineers.

Our tech stack is focused on scalable backend solutions (Python, Java, Node.js, Golang), JavaScript (React, Angular) on the frontend, proven mobile frameworks and languages like Flutter, React Native, Kotlin, Swift. We also provide fully-fledged support throughout the whole lifecycle of a project, including management, quality assurance, and product design.

Metajar

www.metajar.com, kontakt@metajar.pl

Areas of activity

software development, VR/AR/XR, business platform, sales, customer experience

Description

Metajar is an online platform that gives you the opportunity to have your own visually attractive 3D space on the Internet in 3 minutes. Equipping such a space with photos, videos, documents, and redirects to websites takes no more than 15-20 minutes. You do not need any IT skills to show your products, services, and business, to acquire customers and communicate with them. We help to multiply conversions from trade fairs, expo events, shopping malls as well as business groups and associations.

Metaskills

www.mymetaskill.com, contact@mymetaskill.com



Areas of activity

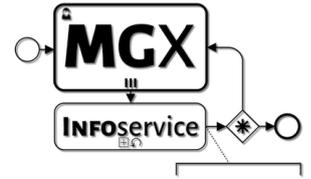
VR/AR/XR

Description

Metaskills is experiential learning software powered by the virtual reality technology to create a simulated environment that immerses learners in a highly interactive and engaging learning experience. In this type of learning, the student is placed in a virtual environment where they can interact with 3D avatars to acquire new soft skills. The immersive experience provides a safe and controlled environment for learners to practice skills and apply knowledge without the fear of making mistakes or causing harm. It also allows learners to experience scenarios that are otherwise difficult or impossible to replicate in real-life situations.

MGX Infoservice

www.mgx.com.pl, biuro@mgx.com.pl



Areas of activity

business processes analysis

Description

The company specializes in:

- the BPMN analysis of business processes (which should be the first step to the proposal of automating business processes with IT tools),
- simulations of business processes (testing the impact of automation proposals on improving process efficiency),
- creating models of business processes resulting from legal regulations/legislation (regulation impact assessment, creating tools supporting process automation).

Migoteka

www.migoteka.pl, biuro@migoteka.pl



Areas of activity

software development

Description

Migoteka is a mobile app with SignBooks – the world's first bilingual books for deaf children which use innovative technology to support simultaneous learning of sign and written language. SignBooks enable deaf children to get to know beautiful books in their own language – the sign language. It is also a great way for hearing people to get to know and learn sign language. Additionally, SignBooks contain educational and entertaining materials such as dictionaries and quizzes. Migoteka evens out inequalities in educational opportunities for children with disabilities, as the same time emphasizing the importance and autonomy of sign languages.

Miquido

www.miquido.com, hello@miquido.com



Areas of activity

software development, AI, blockchain, product design & strategy, cloud deployment

Description

Miquido is a full-service software development company that aims to solve business challenges with cutting-edge technology and data-driven research. One-stop, because we can do it all:

- web and mobile development: frontend development, backend development, Android, iOS, and cross-platform mobile apps,
- artificial intelligence: data science, machine learning, computer vision, voice assistants and chatbots,
- product design and strategy: product strategy, workshops, market research, prototyping and usability testing, UX/UI design,
- cloud deployment: AWS, Azure, Google Cloud Platform.

mis

www.mis2.pl, mis@mis2.pl



Areas of activity

software development, big data, process automation

Description

Mis is an innovative firm creating and delivering e-services that support the company's day-to-day operations (process automation, document workflow, knowledge management) and decision making (data analysis and visualization).

Mis has over 25 years of experience in the HCL Domino technology and is an expert in QlikView/Qlik Sense technologies (data analysis, data visualization).

Our experts have been implementing the BI technology in small organizations and large corporations with thousands of employees.

Mis has created a dedicated solution for cooperative banks, called 'The President's Eye', allowing for overlooking the bank's finances, clients, and risks from the level of one application.

Mission: Cybersecurity

www.missioncyber.co, kontakt@misjacyber.pl



Areas of activity

cybersecurity

Description

We deliver gamified security awareness training for companies of all sizes. Mission: Cybersecurity is an innovative way to permanently change employee behaviors and increase the organization's resistance to threats in the digital world! It is a unique adventure and a training environment, where players can practice and gain experience on how to securely handle IT and information assets. We help employees effectively increase their cybersecurity knowledge and skills by delivering comprehensive security awareness programs, increasing cyber resilience of their organizations.

MISU

www.misu.health, support@misu.in.ua



Areas of activity

software development, medtech

Description

MISU's mission is to provide accurate and convenient health measurement tools that enable everyone to monitor and maintain a healthy lifestyle. We work to create innovative devices and software that combine the latest technology and medical knowledge. We believe that innovative medical technologies can change everyone's life for the better, so we strive to provide access to the best medical devices for everyone. Our team works to create medical solutions that change the world. MISU Watch is a device that provides measurements of four important health parameters: blood pressure, pulse, body temperature, and blood oxygen level.

Mobile Reality

www.themobilereality.com, hello@themobilereality.com



Areas of activity

software development, AI, blockchain, fintech

Description

Mobile Reality specializes in web development, mobile development, data science, big data science, and NFT. We work with clients worldwide and chiefly serve the real estate and healthcare sectors. Our expertise covers backend, frontend, and mobile apps, with the use of the latest and most innovative tech stacks available. We always strive to meet our client's business goals and exceed their users' expectations, choosing the best frameworks to succeed.

mobileOn

www.mobileon.pl, administracja@mobileon.pl



Areas of activity

software development, big data, IoT/M2M, SMS, MMS, mobile connect - gateways / integrations

Description

We are a company that specializes in managing ICT projects for clients. We develop new products and introduce them to the market, document business processes related to offering and maintaining services, design solutions for end customers based on APIs provided by operators (private APN, SMSC, MMSC, location platform, data transmission, mobile connect). We precisely define communication development goals for our clients, prepare project documentation (project and product concepts, business plans), and select appropriate telecommunications products. We also assist them in building modern communication methods based on existing solutions and products.

MoMoney

www.momoney.pl, klient@momoney.pl



Areas of activity

fintech

Description

MoMoney is a personal finance management application. With it, you can easily create a home budget, start managing your money consciously, and take control of it. You will develop good habits that will help you start saving and building financial independence. And more funds from conscious spending means more free time and an opportunity to fulfill your dreams.

Mood Up

www.moodup.team, hello@moodup.team



Areas of activity

software development, IoT/M2M, fintech

Description

We are a Poland-based software house, specializing in building web, mobile, and IoT applications of every scope with a clear and efficient code, the agile way.

Our greatest strengths include agritech, IoT, fintech, video and audio streaming solutions.

We operate on:

- Frontend - Angular, React,
- Backend - Node.js, NestJS,
- Android - Kotlin, Java,
- iOS - Swift, Objective-C,
- Cross-platform - Flutter.

We also provide product design, quality assurance, and project management services to ensure the best user experience and help you stay close to the project throughout the whole development process.

Work with a partner that can match your commitment.

Moose

www.mooseinc.eu, contact@mooseinc.eu



Areas of activity

software development, VR/AR/XR, big data, IoT/M2M, AI

Description

We specialize in dedicated software solutions and offer a wide range of technology products and services. We take an active part in scientific and technological research to change the future through innovation. Our products focus on cost-effectiveness, easy knowledge transfer, efficiency, and reliability.

For customers who want to manage their hardware infrastructure, we offer a highly scalable IoT platform, and we develop solutions for the M2M communication. We also develop mobile applications running Android and iOS systems as well as web applications. By creating this type of software, we respond to the needs of our clients, transforming their requirements into a top-quality code.

mTap Smart City

www.mtapsmartcity.com, biuro@mtapsmartcity.com



Areas of activity

software development, IoT/M2M, AI, hardware

Description

We deliver a full end-to-end solution for managing streetlights, from the control cabinet to the top of the lamp. Data is fed into our platform offering a unique smart suggestions feature enabling fast and easy power optimization. We have sold the first 900 controllers to 5 locations, and we are testing our system in mixed industrial + roadlight implementations. Our main advantage is the smart suggestions feature which analyzes data from different sources and proposes scenario changes. In communication we use MESH, LORAWAN, NB-IOT, CAT-M1 and GPRS. Other technologies include DALI 2.0, DALI, D4i. In software we use machine learning.

Muxo

www.muxo.pl, hello@muxo.pl



Areas of activity

software development, VR/AR/XR, AI, mobile apps, marketing at social media, ads

Description

Muxo Sp. z o. o. was established in 2011. We are a marketing house running online and social media campaigns in the Polish market (Facebook, Instagram, YouTube, LinkedIn and TikTok) for our clients from Poland and abroad. We cooperate with numerous well-known experts and influencers. We create events in the real world and in social media. Our team offers comprehensive services to clients in the field of integrated advertising communication. We support our clients in developing and implementing effective advertising and promotion strategies by choosing appropriate marketing tools. We specialize in complex and strategic branding. We help build corporate and brand image.

Muzaic

www.muzaic.world, soundscapes@soundscapes.pro



Areas of activity

software development, AI

Description

Our vision at Muzaic is to empower human creativity, ensure individual music experiences, and expand what is possible. We combine different forms of art, AI technologies, science, research data (we conduct EEG, PPG, HRV, and GSR research), and live human emotions to make a completely new way of creating and experiencing music. So far it has resulted in the development of 3 products. The Muzaic App will deliver live-composed, top-quality music that responds to your purposes, mood, and body state. Muzaic Studio enables creators to effortlessly compose music they need for their video clips. Muzaic Biz will provide personalized music to businesses worldwide, with the 'client type' factor pushed to the limits.

Mycroft Solutions



www.mycroftsolutions.ai, contact@mycroftolutions.ai

Areas of activity

software development, AI, cybersecurity, GDPR

Description

Mycroft Solutions offers software solutions helping to map and manage personal information in the organizational IT infrastructure. We help to monitor IT resources, web pages and published documents to detect possible GDPR violations or simply level of disclosure of information on persons employed – using unique artificial intelligence solutions. Mycroft Scanner is a unique software that allows you to search for personal data within IT resources of an organization. Simply mark where you want to search for personal data or enter personal details of the person you want to find, press the button, and be surprised by the completeness of the information you will receive.

Nano Lungs

www.carbonuniverse.eu, contact@carbonuniverse.eu

Carbon Universe

Full Stack Direct Air Capture & Storage

Areas of activity

hardware, ClimateTech

Description

Carbon Universe is an innovative Direct Air Capture project that utilizes proprietary nano-pump membrane technology to capture methane and CO₂. It is the first and only project of its kind in Poland. The research team, consisting of 7 distinguished professors and PhDs, has established a state-of-the-art laboratory dedicated to advancing CO₂ removal methods. The end product is a scalable and CAPEX-friendly DAC module designed within a 20ft container. The business strategy involves generating revenue through B2B sales to corporations. The team has initiated trade talks with almost 100 large entities in the Polish market, demonstrating its viability and potential.

NapoleonCat

www.napoleoncat.com, hello@napoleoncat.com



Areas of activity

software development

Description

NapoleonCat connects customer service and marketing teams in one software tool, so you can engage and support customers better on social media. As an official Meta Business Partner, we have helped companies big and small from across the globe create a better customer experience, build brand awareness, and support sales using a suite of tools within one online platform:

- manage & moderate comments and direct messages from multiple social media accounts and platforms,
- schedule and publish content in bulk,
- auto-moderate comments to prevent spam, quickly reply to repetitive questions,
- analyze engagement and content performance and report on it,
- monitor competitor performance on social media.

Native Hash

www.nativehash.io, hello@nativehash.io



Areas of activity

VR/AR/XR, AI

Description

NativeHash is an innovative influencer marketing platform powered by artificial intelligence. The platform allows you to conduct personalized campaigns on various social media channels with influencers, professional athletes, and sports influencers. The system is based on automation and intelligent recommendation mechanisms. It updates and learns user behaviors in real-time. AI algorithms precisely match influencers to brand archetypes. NativeHash allows not only for advanced targeting and automation of influencer marketing campaigns, but also provides access to the influencer search tool (SaaS) and enables its users to hold performance campaigns featuring influencers (CPC).

Nebucode

www.nebucode.com, contact@nebucode.com



Areas of activity

software development, AI, hardware

Description

Nebucode is a company that creates innovative digital solutions for SMEs, big companies, and governmental entities. We have noticed that many companies use imperfect software, as investing in new solutions seems too costly or complicated. That is why we have created Nebucode - a company where our experts work hand in hand with the client to introduce innovation into the heart of their business. Our projects start with developing ideas for projects/concepts and preparing technical specifications. Then, our team of experts helps with financing arrangements, translates complex jargon, and ultimately starts developing modern software.

NET COMPLEX

www.netcomplex.pl, biuro@netcomplex.pl



Areas of activity

cybersecurity

Description

We have been providing IT network security since 2005. We offer endpoint protection, anti-spam and encryption software as well as backup software, or UTM, DLP, PAM or SIEM solutions. We focus on offering a wide selection of complementary security technologies - both from leading vendors and emerging companies.

We want to bring years of IT security experience to the heart of your organization.

We offer consulting and implementation services, access to valuable resources, and solution testing. We are one of ESET's Titans and a Certified Partner of companies such as WatchGuard, Trend Micro, Xopero, Veeam and QNAP. In 2018, we became a WatchGuard Certified Training Center member.

NET Sports

www.volleyland.pl, piotr@netsports.pl



Areas of activity

software development, VR/AR/XR, AI

Description

We are a software company targeting the sports industry and developing business models for gamification, fan engagement and further monetization. Our areas of expertise include software development, maintenance, testing, cloud-based products and services as well as IT infrastructure management. We are experienced in apps using the AR technology and social media. We deliver complete, properly scaled, and ready-to-use solutions, guaranteeing the highest level of security of our implementations. Our flexibility and agile approach allow us to work efficiently and create comprehensive solutions tailored to our clients' business, technology, and formal needs.

Nethero

www.nethero.io, alex@nethero.io

Areas of activity

UX design / UX research / UX workshops

Description

We help innovators to change the way users do things in the digital environment. We support leaders in UX design, UX research, and UX workshops. Over the years we have brought value to both smaller players and corporate clients such as the OLX Group, Żabka Group, Wacom, and Costa Coffee.



Nethone

www.nethone.com, contact@nethone.com

Areas of activity

cybersecurity

Description

Founded in 2016 by a group of security experts, financial business executives, and data scientists, Nethone is a machine learning-based fraud prevention SaaS company that enables online merchants and financial institutions to holistically understand their end-users, to reject fraudsters only. With our proprietary online user profiling and AI-powered tools, we can block all risky users without friction to the good ones by exhaustively screening every single one of them. As a part of the Advent International's investment, Nethone joined forces with Mangopay, a pan-European platform payment and wallet infrastructure provider, to offer enhanced anti-fraud capabilities tailored to marketplaces and platforms.



NeuroSYS.

www.neurosys.com, info@neurosys.com



Areas of activity

software development, VR/AR/XR, IoT/M2M, AI, machine learning, computer vision, RPA

Description

NeuroSYS is a European software development company that specializes in web and mobile development, and artificial intelligence – machine learning, computer vision, and augmented reality. We help businesses bring their ideas to life from scratch or rescue ongoing projects, creating individually tailored solutions with the use of future-forward tech and smart IT management. With a focus on quality and efficiency, we keep improving our processes, remaining true to agile principles.

We are ISO 9001 and ISO 27001 certified. With our R&D department, we use the science of tomorrow to streamline our clients' business today. We do not just create IT solutions – we build partnerships.

Norbsoft

www.norbsoft.com, office@norbsoft.com



Areas of activity

software development, IoT/M2M, fintech, mobile apps

Description

Founded in 2003, Norbsoft is a leading mobile, native application development studio comprised of highly skilled professionals with expertise in mobile strategy, user experience design, and development. Our key focus is on experience-designed, beautiful, and robust mobile apps, which both our clients and we can be proud of. We have created over two hundred innovative and compelling mobile B2C/B2B/IoT applications in main areas like e-commerce, fintech, loyalty, and business (e.g., sales force apps). Our well-known clients include BMW Financial Services, British American Tobacco, LG, MAN Truck & Bus, Orange, Oriflame, Roche, Samsung, Scania, and T-Mobile.

NSG 4L



www.idoelectronics.eu, contact@idoelectronics.eu

Areas of activity

software development, big data, IoT/M2M, AI, hardware, R&D, certification, prototypes

Description

IDO Electronics has been creating innovative electronic devices for business clients for over 10 years.

We will guide you through the complete process of creating your dream product. Commercial success of electronic devices is built upon the combination of many elements like design, robustness, and ease of use.

Our knowledge and experience will support all the stages of production, from planning through implementation to maintenance for unique synergy of the most important aspects of the product.

Achieve your business goals with a perfect harmony of robust hardware, stable firmware, and precise software.



Ntec

www.qoltec.com, b2b@qoltec.com

Areas of activity

telecom

Description

We are pleased to introduce NTEC, the owner of the Polish Qoltec brand. We offer the following groups of products to our clients:

- UPS uninterruptible power supplies,
- voltage inverters,
- energy storage batteries deep gel batteries; gel 100 to 200 Ah; AGM from 0.8 to 200 Ah,
- power supplies/chargers,
- power supplies for IoT,
- power strips,
- antennas: GSM, LORA (IoT) WIFI, DVB-T2, GPS,
- cables and adapters,
- docking stations; enclosures for CD/DVD SATA optical drives and enclosures for external HDD/SSD hard drives,
- DVD-RW recorders,
- smart card readers,
- RACK cabinets with accessories,
- fiber optic networks,
- LAN,
- barcode readers.

Obserwatorium.biz

www.obserwatorium.biz, kontakt@obserwatorium.biz



Areas of activity

consulting

Description

Obserwatorium.biz is an independent Polish consulting company specializing in the creation and implementation of digital strategies in enterprises, mainly representing the financial sector and public administration. It supports clients at various phases of strategic development, diagnosing the internal situation, and the market environment. It helps to formulate new goals and invent new products, based on social and business trends resulting primarily from technological changes. It supports implementation and execution processes, also for IT suppliers. It carries out numerous educational activities, such as training and conferences, to spread knowledge about digital transformation across the market.

Omniscopy

www.omniscopy.com, info@omniscopy.com



Areas of activity

software development, AI, UX

Description

Omniscopy is a professional enterprise-class solution for recording sessions and analyzing user behavior on websites and transactional portals, which allows different type of businesses to increase the conversion rate (CRO) and translate it into business benefits and increased customer retention (CRR).

The Omniscopy UX platform has been designed to record all user activities in real time in web applications and perform multidimensional analysis of the recorded data. The system also is also equipped with an extensive analytical panel.

Recorded sessions are processed locally (on premise), in the client's secure network and infrastructure, to collect valuable data and optimize business processes.

OncoCDx

www.oncocdx.org, contact@oncocdx.org



Areas of activity

software development, big data, AI, medtech

Description

OncoCDx provides comprehensive genomic profiling for personalized diagnostics in solid tumors and blood samples. We have been established by researchers from the top institutes and universities from all over the world including University of Cambridge, Oxford, and California Berkeley. Our mission is to provide doctors with the most comprehensive equipment and patients with more personalized diagnostics. We believe survival is the general human right regardless of the race, ethnicity, ability, nationality, wealth, and gender.

Open Loyalty

www.openloyalty.io, contact@openloyalty.io



Areas of activity

AI, blockchain, fintech, analytics, business intelligence, martech, sales

Description

Open Loyalty is the world's most flexible loyalty software for creating personalized loyalty and gamification programs fast and at scale. We want to enable businesses to fully understand their customers and maximize their engagement. Companies use our product to build loyalty programs from scratch or to extend their existing systems with loyalty and gamification mechanics like points, tiers, rewards, achievements, and so on.

Optima Solutions

www.optima-solutions.pl, biuro@optima-solutions.pl



Areas of activity

software development

Description

An IT company specializing in the development of custom software and IT services for corporate clients, offering systems supporting business management, supervising technical property maintenance, cleaning services, and supporting B2B e-commerce. Our software solutions are available in the form of web applications on dedicated servers and mobile/tablet apps.

OPTOMER Meller Rzetelski

www.optomer.pl, sales@optomer.pl



Areas of activity

hardware, fiber optic telecommunication

Description

OPTOMER is a company with more than 30 years of experience in optotelecommunications. We design and manufacture solutions supporting our customers with a wide range of passive fiber optic products, used in modern fiber optic networks. OPTOMER is not only a leader of FTTH networks in Poland, as a major technology provider and supplier of equipment for fiber optic broadband networks (FTTH/FTTB/FTTO) to ORANGE PL and other telecom and CATV operators, but also a provider of products and solutions to other European telecoms. We specialize in the production of high-quality fiber optic patch cords, pigtails, fanouts, adapters, splitters, enclosures, ODF's & optical distribution boxes.

Order Group

www.ordergroup.co, hello@ordergroup.pl



Areas of activity

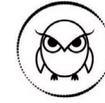
software development, IoT/M2M

Description

Order Group is a software development company that offers tailored solutions for businesses of all sizes. With almost a decade of experience, their experts specialize in custom software, mobile application, and web development, and IoT solutions. Their client-centered approach ensures that each project is unique and meets the client's specific needs. Order Group is dedicated to providing high-quality, scalable, and secure software solutions that help clients achieve their goals. Their portfolio of successful projects includes work for businesses in the energy, finance, logistics, and other industries.

OWL IoT

www.owliot.eu, contact@owliot.eu



OWL IoT

Areas of activity

software development, VR/AR/XR, AI

Description

OWL's mission is to design products by combining existing technologies with customer experience. We want to create easy tech solutions to burning problems, focusing on sharing knowledge and educating our users, at the same time.

We like to observe the world around us, talk to people about their needs to work out ways to make their lives better. Let's see how we can help you!

As scientists and researchers, we strongly believe that knowledge can solve any issue. All of our team members have more than 7 years of experience in R&D projects, and they will be happy to join yours!

We can bring any idea to live. Our development team is ready to create something awesome for you!

Panopticum

www.panopticum.com.pl, biuro@panopticum.com.pl

PANOPTICUM

Areas of activity

software development, VR/AR/XR, AI, medtech

Description

We are a team of designers, engineers, programmers, and project managers who specialize in inventing and developing innovative products and software solutions for the healthcare, rehabilitation, and disability industries. With 8 ongoing R&D projects, 3 of which have completed clinical trials, and 2 on their way to commercialization, we have a strong track record in delivering cutting-edge solutions. Our team of 25 dedicated members enables us to provide comprehensive R&D services, from ideation to commercialization, covering TRLO to TRL7.

PayEye

www.payeye.com, office@payeye.com



Areas of activity

software development, hardware, fintech

Description

PayEye is a European fintech with Polish roots and global reach that has developed the world's first commercial payment ecosystem based on iris biometrics, and again in 2022, the world's first technology based on the fusion of iris and face biometrics in payments. Combining technology with science, PayEye has developed its proprietary and innovative eyePOS payment terminals, supporting biometric payments based on the fusion of biometrics, an in-app electronic wallet for users, and algorithms that process the iris and face into a biometric pattern. PayEye is not only a technology that allows biometric eye and face payments, but it is also about offering faster payments in e-commerce.

PERPROT

www.perprot.com, office@perprot.com



Areas of activity

IoT/M2M, hardware

Description

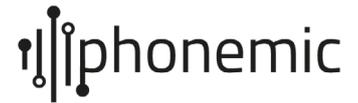
PERPROT specializes in research, development and production of technologically advanced electronic and optoelectronic products in the field of:

- IoT- wireless and wired sensors,
- wireless communication systems - low power, short and long range communication,
- monitoring and protection of health and life - methods and devices,
- industrial control systems - robotics, automation,
- positioning and navigation systems - GNSS, distance measurement.

We make sure that the devices developed and manufactured in the company meet all relevant regulatory requirements.

Phonemic

www.phonemic.pl, info@phonemic.pl



Areas of activity

IoT/M2M, hardware, semiconductors

Description

A startup set up in 2020, focused on delivering silicon IP cores and embedded software for low-power IoT voice-controlled devices.

Phonemic's voice activity detection IP core (VAD IP) is a light and accurate dedicated hardware module that offloads the main processor. It can detect the presence of human speech in surrounding sounds. Our solution consumes little power itself and is highly accurate in noisy conditions which allows us to lower the power consumption of the entire system up to 100 times.

As a fully digital solution, VAD IP is technology agnostic and can be easily integrated into any SoC or even smart microphone, and may easily be prototyped in FPGA.

Photon Entertainment

www.photon.education, support@photon.education



Areas of activity

AI, hardware, edtech

Description

Photon Entertainment is a manufacturer of educational robots and teaching accessories that help educators teach social-emotional and STEAM competencies.

The Photon robot (our flagship product) is the most popular robot in education in Poland. Thanks to its numerous sensors, we can program it to react to obstacles, sounds, changes in lighting, or touch, for example.

Along with the educational robot and the application, the teacher receives a package of lesson scenarios allowing for the implementation of the core curriculum. The robot is intuitive to use, so it is ready to operate without prior configuration and can be handled by any teacher without technical training.



PI NUMERON

www.numeron.pl, numeron@numeron.pl

Areas of activity

software development, IoT/M2M, hardware

Description

NUMERON has over 25 years of experience in designing and implementing systems for reading, transmitting and analyzing measurement data.

The software and hardware offer is dedicated to energy-intensive industries, active participants of the energy market (producers, sellers and distributors of energy) as well as energy advisors and auditors, and the facility management industry.

We create solutions based on the latest technologies and proprietary concepts, taking into account energy megatrends.

We provide services throughout the country, to over 700 recipients of various sizes, operating in various industries.

PicSell Platform

www.picsell.eu, info@picsell.eu



Areas of activity

VR/AR/XR, B2B2C selling platform in passion economy sector

Description

PicSell Platform connects creators (photographers and graphic designers) with print labs from various EU markets.

We help creators to develop their own brand and build passive income on their terms.

PicSell Platform is an online platform that allows photographers and illustrators to offer their works as pictures ready to hang on walls for a monthly subscription.

The key innovation is the business model of the PicSell platform, enabling creators to easily launch the sale of photoproducts offered by various manufacturers, without the need to contact the transaction parties or to handle the sales process.

PIRXON

www.pirxon.com, biuro@pirxon.com



Areas of activity

software development, AI, fintech, digital transformation, robotic process automation

Description

We are a Polish software house with many years of experience in creating, implementing, and integrating IT solutions for the B2B sector and public administration. Specializing in software for digitization, automation, and business process optimization, we embody the digital transformation. Leveraging our expertise from 1 000+ projects, we provide effective support in the following areas:

- back-office process digitization with the Microsoft Power Platform,
- fixed asset management digitization and automation,
- debt collection and comprehensive receivables management through digitization and intelligent automation.

Pixel Technology

www.pixeltechnology.com, sekretariat@pixel.com.pl



Areas of activity

software development, big data, AI

Description

Pixel Technology is a company specializing in the development of comprehensive medical solutions, including systems for processing and analyzing medical images, systems supporting patient diagnosis and therapy, and medical applications for physicians. The company has been operating in the radiology market for more than 20 years and has an experienced team of medical, programming, engineering, and designing specialists. Pixel Technology products are used in hospitals, clinics, and private medical practices in Poland and abroad. As a pioneer in the development of artificial intelligence systems in Poland, it offers solutions characterized by a high level of innovation and efficiency.

Pixie Dixie Studio

www.pxdx.pl, pixiedixiestudio@gmail.com

Areas of activity

blockchain, fintech, UX/UI

Description

We are an interface design studio specializing in UX/UI development. We design comprehensive digital products, solving problems by analyzing user behavior; we increase product value by creating unconventional branding. Our team specializes in customization - creating new patterns, user paths and 3D branding. Our offer is individual and tailored to the needs and capabilities of the client. We have also dedicated offers for one-person businesses and startups. We serve all industries, with most experience in the business services (fintech/finance/digital banking), web3 (DeFi/exchanges/pools/NFTs), design and art industry (lifestyle/fashion), gaming (indie/AA games).

play.air

www.play-air.pl, board@play-air.pl



Areas of activity

software development, AI, hardware

Description

Regular speech therapy enriched with daily practice at home is crucial for children with speech disorders. Unfortunately, many of them do not like boring exercises. Breathing and pronunciation are closely related. Correct breathing helps maintain proper muscle tone in the larynx, which affects the control of sounds uttered while speaking. Therefore, breathing exercises are the foundation of speech therapy. Play.air converts the breathing activity of the child into the movement of characters in therapeutic mobile games, providing an interactive way to practice. The system also offers engaging articulation exercises (vowel repetition) and progress statistics available from a speech therapy platform.

POLA.IA

www.jobbli.pl, alicja.marchewka@jobbli.com



Areas of activity

AI

Description

Our company has developed Jobbli – a mobile app designed to be the first AI-powered personal career assistant in Poland. The product aims to bridge the gap between the 5 million Generation Z – young people excluded from the labor market – and Industry 4.0. We use a unique advanced algorithm to assess users' skills and psychological background to match them with the next-gen professions, measure competency gaps and suggest a customized educational plan. Consequently, we enable the best-matched candidates to connect with Industry 4.0 companies facing a talent shortage. We are working towards helping more than 100 000 young people within the first year of our product launch.

Pretius

www.pretius.com, hello@pretius.com



Areas of activity

software development

Description

At Pretius, we provide enterprise-grade software development solutions for market leaders. We are long-term partners of worldwide brands like T-Mobile, BNP Paribas, Canal+ and Philip Morris – 93% of clients continue or renew their collaboration with us. With over 200 specialists on board and 15+ years on the market, we are ready to develop your new custom software from start to finish, assemble a complete development team for your project or extend your in-house development team. Our tech stack is based on Java, Oracle DB, React, Angular, AWS, Oracle Cloud, Azure, and GCP. Our Pretius Low-Code team is in a class of its own, providing top-notch services in Oracle APEX, Mendix and OutSystems.

Prime Engineering Poland

www.primeengineering.pl/en, hello@primeengineering.pl



Areas of activity

software development

Description

Prime Engineering Poland is a part of the Prime Group, a European company specialized in IT, telecom and engineering services. We bring in more than 16 years of experience allowing us to deliver the best solutions in consultancy, turn-key projects, project management, and nearshoring. We work on projects in over 50 cities worldwide and we have 20 offices. The key to our success lays in the happiness, well-being, and expertise of our specialized team of more than 2600 Primers. Our motto, namely 'Innovation first. People before that.' reflects our mindset. We know that now more than ever before, businesses need innovation and people, side by side.

PrivMX

www.privmx.com, contact@privmx.com



Areas of activity

software development, cybersecurity

Description

With a unique skill set and over 15 years of experience in global IT projects, our main focus is on developing a portfolio of privacy-by-design enterprise solutions based on End-to-End Encryption. We use cryptography to provide total privacy of business communication, collaboration, and sensitive data, making it easier for companies to comply with current data protection regulations and meet the growing market demand for cyber resilience.

Alongside PrivMX Fusion and PrivMX Pocket, ready-to-use software products designed for internal collaboration and used by teams all around the world, we offer a flexible Zero-Knowledge PaaS solution for End-to-End Encrypted software, hardware, and IoT.

Proget

www.progetsoftware.com, info@progetsoftware.com

Areas of activity

software development, cybersecurity

Description

We are a Polish manufacturer of Enterprise Mobility Management solutions. Our clients come from many sectors: fuel, transportation, logistics, construction, banks, retail chains, public sector ministries, and defense. We are one of a few in our sector to have implemented the ISO 27001 certificate. For our financial performance in 2017-2021, we were listed by the Forbes Poland magazine as one of the fastest-growing companies. We have been in the market for more than 15 years, developing our expertise. We are a member of the Cyber Made in Poland cluster, which allows us to build cyber security awareness and actively promote Polish solutions worldwide.

PROGET

Prognetics

www.prognetics.com, chris@prognetics.com

Areas of activity

software development

Description

Prognetics is a software house specializing in Microsoft .NET, Azure & modern JavaScript, such as React or Angular.

What do we do?

- team augmentation - our experts join your existing team or we create a development team for you to manage!
- managed teams - we build a team from scratch that is managed on our side, with our know-how, or by a manager appointed on your side!



prognetics

Prosperita

www.prosperitaconsulting.pl, biuro@prosperitaconsulting.pl

Areas of activity

big data, IoT/M2M, software and hardware for transport

Description

In Prosperita we specialize in transportation technology solutions. Our goal is to help clients optimize resources by supporting new technologies that lower fleet maintenance costs. We design our own electronics and systems that manage people and vehicle fleets. Our applications are designed for various devices, making it easy to manage drivers and fleets, while saving time. We provide all necessary information to plan fleet operations and improve communication between employers and employees. We are here to make the transportation management easier and help you stay ahead of the competition.

PRO
SPER
ITA

Prowly

www.prowly.com, comms@prowly.com

Areas of activity

SaaS

Description

Prowly is a SaaS platform that helps public relations professionals save time on everyday tasks, reach more journalists, and report on brand performance. For the past 10 years, this PR tool has been used by over 7000 from more than 70 countries. The platform provides access to a media database of more than one million journalists, easy distribution of press releases, advanced media monitoring, and coverage reporting. Prowly was acquired in 2020 by SEMrush, a leading online visibility management SaaS platform.

Prowly

Prown

www.prown.io, hello@prown.io

prown

Areas of activity

blockchain

Description

Prown connects physical and digital fashion by enabling manufacturers to easily attach a digital certificate in the form of an NFT (non-fungible-token) to each product sold to a consumer. The certificate which is securely stored in a hand-held digital wardrobe can serve as proof of product authenticity, ownership, warranty as well as a marketing and loyalty tool, and finally a ticket to the emerging metaverse.

Although we use advanced blockchain technology, our system operating on a SaaS basis is user-friendly and does not require any specialist knowledge about the technology used either from brands or from their customers.

Pure Company

www.purecompany.pl, wlodek.bielski@purecompany.pl

 pure

Areas of activity

big data, data analytics

Description

At Pure, we are committed on delivering high-quality projects in Data Analytics and Cloud to enterprise customers in the EU and abroad. Our industry experience concentrates around retail, CPG, e-commerce, and insurance. And being partners of both Azure and Google Cloud, we are able to design tailor-made data processing architectures, based on the client's current and future analytical needs.

In our business practice, we build long-standing relationships, based on trust and excellent performance. Our goal is to be not only a technology partner, but also a trusted advisor, putting disruptive technology to work for your business.

QBICO

www.qbico.pl, qbico@qbico.pl



Areas of activity

software development, big data

Description

We have been providing advanced solutions in the field of business intelligence since 2007, supporting the development of companies from various areas. We are a Microsoft Power BI Partner. One of the main areas of our activity is the construction and implementation of data warehouses, which turn the chaos of information into a reliable source of knowledge. We automate billing processes and support data migration of any kind. We implement Microsoft Power BI and organize training and workshops that enable our clients to become independent in the use of the program. Furthermore, we offer a wide range of consulting services that support not only technological, but also business development of the company.

QED Games

www.qedgames.pl, piotr.biczuk@qed.pl



Areas of activity

AI

Description

AI for Gamedev.

We are game developers with a unique technology for creating complex behaviors of agents (NPCs) in computer games.

With our tool called Grail, a typical decision-making system in games can be implemented at half the cost and a quarter of the usual effort, giving more power to designers to create user-engaging solutions, at the same time.

We integrate with both Unity and Unreal, and allow for high level of customization and control over the outcome.

With more power given directly to designers, as well as outcome-driven AI design support, it is now easier to create high-quality AI in games.

We also support creation of simulation environments and digital twins.

QED Software

www.qed.pl, contact@qed.pl



Areas of activity

software development, big data, AI

Description

QED Software creates advanced technological components that enable fast and cost-efficient implementation of artificial intelligence systems.

If you need to empower your business activities through AI, we can provide middleware and know-how quickly that will bring measurable and reliable improvements.

We can provide either end-to-end solutions or components for integration. We combine scientific research and over 20 years of business experience into technological solutions that are used by pioneers in their fields.

Our technological areas of specialization:

- active learning,
- XAI (focusing on errors and uncertainties),
- scaling of ML operations (fast computing, edge processing).

Qodeca

www.qodeca.com, hi@qodeca.com



Areas of activity

software development

Description

Qodeca is a product design and custom software development company, based in Poland. We consist of senior developers, business analysts, product designers, and project managers with a combined wealth of experience. One of our super strengths lies in applications focused on Membership Economy for various industries, particularly hospitality, travel, finance, fitness, security, and healthcare. We believe in data-driven design, and optimization of the customer journey to drive customer loyalty and with consequently also the revenue. We are experts at management-facing applications, delivering custom-designed management data and analysis capabilities to transform business for the better.

QuantUp

www.quantup.ai, hello@quantup.pl



Areas of activity

AI

Description

Combining business thinking and mathematical technology expertise, QuantUp delivers the AI-based value that your business needs to unlock new opportunities - optimizing processes, developing new products, and increasing profits. Its team has developed QuantUp Thinking, a unique methodology for delivering AI projects. QuantUp is responsible for groundbreaking projects such as AI in a lift (Martha, the winner of the PropTech Festival Awards 2022) or a system to improve railway safety with computer vision and machine learning (Goldschmidt). Clients: Schneider Electric, Goldschmidt, Wattstor, ZREMB, among others. Specialization: life science, finance, industry, energy, e-commerce.

Railwaymen

www.railwaymen.org, info@railwaymen.org



Areas of activity

software development, fintech, web and mobile development, digital transformation

Description

We are passionate about technologies and innovation. Our mission is to build functional, user-friendly, and fully tested custom web and mobile applications. Exceptional quality - this is what we value the most.

We nurture a positive atmosphere in our team, and as a result, we manage to have the best development talent on board with almost no employee rotation! That is unquestionably something that distinguishes us from other software houses: most of our projects are long-term partnerships, where we advise our clients on business aspects, build the software, and then support and develop it for years! We specialize in such industries as fintech, edtech, martech, construction, and many others.

Randlab Software

r a n d / l a b

www.randlab.pl, biuro@randlab.pl

Areas of activity

software development, IoT/M2M, hardware, cybersecurity

Description

Randlab is a software and hardware company based in Poland. In addition to the ability to provide high-class engineers and programmers, we can fully manage your projects, creating software and products tailored to your needs. Integration of IOT solutions (nb-iot, cat-m) for various industries is also a significant part of our work. We offer software development, hardware development, and device management systems.

Rankode

rankode

www.rankode.ai, office@rankode.ai

Areas of activity

big data, AI, HRtech

Description

Rankode is an AI solution that uses GitHub or existing source code to generate an easy-to-read report analyzing programmer skills without coding tests, meant for developers, hiring teams, and educators.

Before Rankode was launched, analyzing programming skills required time, money, and coding tests. Powerful AI Rankode models analyze code across 6 categories and because Rankode analyzes code only, the results are fair, accurate, and bias-free.

Rankode is a lightweight solution that can be used in many situations. With Rankode, analyzing a developer's skills is as easy as copying/pasting code. It can be used frequently and easily by anyone – technical and non-technical professionals alike.

REbuild

www.rebuild3dcp.com, wrz@rebuild3dcp.com

Areas of activity

hardware

Description

We are a group of experienced engineers, entrepreneurs, visionary personalities who met to REbuild the way of building. REbuild is a fresh startup dedicated to introducing the 3D Printing technology to the construction industry. We see the need to develop technology to widely automate the construction industry. We have patented and are implementing technology to automatically lay continuous reinforcement and create foamed formwork and insulation.



Relout

www.relout.team, info@relout.team

Areas of activity

cybersecurity, cloud computing

Description

Relout is a Site Reliability and DevOps agency based in Central Europe (Poland) specializing in:

- SRE/DevOps Staff Augmentation - dedicated teams and team extensions,
- Managed Infrastructure Services - Cloud, Server, and Kubernetes management, migrations, and support,
- Consulting & Advisory - infrastructure solutions and architecture, cloud & Kubernetes migrations and cost optimizations, observability, infrastructure automation.

At Relout, we help startups, software houses, and enterprises to transform and scale their platforms. From IT infrastructure management through advisory and staff augmentation - we can build the foundation to scale your business reliably and efficiently for success.



Resilia

www.resilia.pl/en/, kontakt@resilia.pl



Areas of activity

cybersecurity

Description

We enhance the resilience and security awareness of businesses. We offer advisory, implementation, and auditing services in the areas of risk management (including IT security), business continuity and crisis management, cybersecurity, and information protection (including personal data protection).

In the training area, we provide certified PECB training as well as customized training. We also offer outsourcing of specialists in our fields of expertise (such as Virtual Cyber Expert - VCISO and Virtual Incident Manager).

Over 11 years of our market presence, we have completed over 100 projects for clients such as Mercedes Benz, Allianz, and T-Mobile.

ReSpo.Vision

www.respo.vision, contact@respo.vision



Areas of activity

software development, VR/AR/XR, AI

Description

ReSpo.Vision uses AI and Computer Vision algorithms to capture 3D skeletal tracking data from sporting events and to turn it into insights and visualizations, delivering next-gen analytics and entertainment to the sports ecosystem in a scalable and cost-effective way. The company provides sports clubs, leagues, and federations with 2D & 3D skeletal tracking data and tracking-derived advanced metrics that unlock a whole new level of tactical, scouting, and performance insights. The product portfolio includes also immersive, VR-ready recreations of real-life games in a 3D environment that reinvent the way fans experience games.

Resymbio

www.resymbio.com, hello@resymbio.com



RESYMBIO

Areas of activity

software development

Description

Resymbio specializes in delivering customized software solutions that are secure and reliable to meet the unique needs and requirements of our clients.

With a successful track record of over 6 years, we have completed more than 70 projects for clients spanning various industries including financial, automotive, media, and renewable energy.

Our solutions offer the latest technologies to help clients stay ahead of the competition, increase productivity, optimize costs, and quickly adapt to new challenges in the global economy.

Understanding the requirements and expectations of our business partners is key to our success, and we are proud to have a 100% project feasibility rate.

Revas

www.revas.online, contact@revas.online

REVAS

BUSINESS SIMULATION GAMES

Areas of activity

edtech

Description

Revas develops business simulation games – online software that allows participants to run small virtual businesses and rival against one another for customers in a competitive market.

How does it work: become a manager who makes realistic decisions and solve life-like business problems. You can run your business in 19 industries, e.g., a travel agency, a shipping company, a hair salon, a school café.

Who can use it: higher education institutions, K-12, and business.

Our simulations can be used for business/entrepreneurship courses, competitions, workshops.

Certificates & recommendations:

- Deloitte Fast50 2021 CE Laureate,
- Education Alliance Finland Pedagogical Quality Certificate.

Revolve Healthcare

www.revolve.healthcare, hello@revolve.healthcare



Areas of activity

software development, medtech

Description

We are Revolve Healthcare, an ISO13485-certified software development company. Our work focuses on life science, healthcare, and medical software development. Creating neat & reliable mobile and web applications is what we enjoy doing every day and are happy to help you with.

We cover the whole process from product design to development in compliance with medical standards. This means required documentation for your own certification and high quality needed in the medical industry. We have provided consultations, product design services and ready applications for multiple medical & health clients, and we are happy to explain all along the way.

RIFFSEC

www.riffsec.com, hello@riffsec.com



Areas of activity

cybersecurity

Description

RIFFSEC is the fastest cyber threat intelligence (CTI) tool for detecting brand attacks (including phishing) in the market.

Today it is standard to monitor opinions online, so in a few years it will become a necessity to monitor well-known brands that can be used to phish for sensitive data such as logins, financial or medical data. Our advantages are:

- time - detecting an attack up to 3 days before it actually starts,
- data - local attacks on global brands and on local brands in a specific market,
- response - a unique 'takedown' feature that blocks fake sites.

Riotters

www.riotters.com, dawid@riotters.com



Areas of activity

software development, VR/AR/XR, AI, UX/UI

Description

Riotters - a team of passionate designers and developers with expertise in brand, web, UX/UI design, visual identity, and web development. We have been working with international brands from various industries, e.g., e-commerce, SaaS, and blockchain. Bring your box, so we can think out of it together.

RITS Professional Services

www.rits.center, contact@rits.center



Areas of activity

software development, fintech, IT professionals & IT team augmentation

Description

RITS Professional Services is one of the most dynamically developing Polish companies providing qualified IT professionals in flexible business models (staff augmentation, team leasing, managed services), which also designs, produces, implements, and maintains software in its own software house.

RITS Professional Services started operations in 2014 as a startup. Today, company brings together over 500 IT specialists in competence centers in Poland, and from 2019 also in Vietnam. The group of RITS Professional Services customers includes over 100 companies from around the world (the USA, UK, EU, Asia) with IT needs, regardless of the industry they represent.

RMA Group

www.tips-sorter.pl, rma.group003@gmail.com



Areas of activity

hardware

Description

RMA Group Sp. z o.o. offers an automatic device for sorting plastic tips from automatic pipettes, which allows for increased efficiency in laboratory work. The device is fully automated and does not require manual work in sorting tips, significantly speeding up the process and minimizing the risk of human error. Our device is easy to operate and provides accurate sorting of tips according to selected criteria, such as size, or type. After sorting, the tips are grouped and ready for further processing, which speeds up the entire laboratory process. Thanks to our device, laboratory employees have more time to perform more complex tasks and minimize the risk of errors.

ROGOŹ

www.rogozpolska.pl, biuro@rogozpolska.pl



Areas of activity

big data, AI, drones

Description

The company specializes chiefly in the coordination of investment projects in many different business sectors, over the course of which it has acquired extensive know-how in efficient and organizationally and financially optimal implementation of business ventures

ROGOŹ also invests in projects at the intersection of new technologies and media, including the use of big data and artificial intelligence. The company is also involved in innovative projects in the entertainment industry, with the use of drones to carry out multimedia shows.

Rutcom Krzysztof Rutkowski

www.strony.bialystok.pl, kontakt@rutcom.pl



Areas of activity

software development, SEO, Google Ads, Facebook Ads, Allegro Ads

Description

RUTCOM software house is specialized in Laravel framework and SEO SEM Agency, established in 2006. We are a Certified Partner of Google Ads and Allegro Ads.

We specialize in designing portals, websites, CRM, and B2B systems. We have our own intuitive and user-friendly content management system called Rutcom Admin CMS.

We use the most advanced software to create web solutions, which gives our clients certainty that they work with professionals combining proven technologies with , extensive experience in advertising and trade. More than 1 000 individual and corporate clients from various industries have already trusted us.

Sagenso

www.sagenso.com/en/, contact@sagenso.com



Areas of activity

cybersecurity

Description

Sagenso creates tools that enable companies to implement and maintain an effective security management process throughout the entire organization. The developed solutions cover three main areas of risks, analyzing and identifying any events potentially indicating an imminent threat, namely ICT and IT infrastructure, all related processes, and IT system users.

Cybersecurity and protection of information asset are currently one of the most important challenges around the world. Companies must approach the cybersecurity problem holistically, cross-sectionally, and interdependently. We are here to manage it for you.

Sagittum

www.sagittum.pl, biuro@sagittum.pl



Areas of activity

software development, AI, hardware, cybersecurity, IT services and consulting

Description

Sagittum is an IT solution for business. We are a team of experienced professionals who implement ERP, workflow, WMS systems and create dedicated business applications. We cooperate with COMARCH and WEBCON. We are the low-code fans. We automate processes by means of robotization and artificial intelligence. We provide business and technology consulting services and IT infrastructure development support, in partnership with such companies as Barracuda, HPE, Huawei, Fortinet, Microsoft. We are a partner in digital transformation.

Salesbook

www.salesbook.com, sales@salesbook.com



Areas of activity

software development, AI

Description

Salesbook is a complete sales platform and methodology that supports and automates the work of sales representatives, increasing their efficiency by up to 50%. We streamline the entire direct sales process: from meeting the client, through offering and CRM, to hard reporting data and decision support.

By introducing automation, analytics, and artificial intelligence to the classic sales approach, we change its effectiveness and save salespeople's time.

We operate successfully on the energy, automotive, and insurance markets. The application is already used by over 50 000 sellers and managers from around the world, including companies such as OVB, Fortum, and Orange.

Sara AI

www.saraai.com, maciek@saraai.com

Areas of activity

software development, AI, hardware

Description

We specialize in Artificial General Intelligence based on proprietary algorithms that emulate the workings of the human brain. As a result, our solution will be indistinguishable from the human intelligence as we know it.

All current solutions, such as voice assistants, robots, or even image recognition systems based on neural networks, have nothing to do with intelligence. It is pure statistics and machine learning with an emphasis on the 'machine' word.

Initially, we create the intelligence of a few-year-old child, but with access to all the knowledge collected on the Internet.

The answers are not programmed, Sara creates them herself.



Satisfly

www.satisfly.co, hello@satisfly.co

Areas of activity

software development

Description

Satisfly is an e-commerce software development agency based in Poland. Our services cover business analysis, UX design, implementation, integration, and further maintenance of dedicated web platforms. We are a strategic partner for companies that aim for rapid growth in the competitive environment.

We are experienced in improving electronic sales, so we can offer more than complex implementation of your new e-commerce. You can count on us when it comes to sales optimization, and omnichannel strategy implementation.



Satisfly

Scalo

www.scalosoft.com, grzegorz.witkowski@scalosoft.com



Areas of activity

software development, big data, IoT/M2M, fintech, development teams, embedded solutions

Description

With 15+ years of experience, 600+ developers, and four delivery centers, Scalo is an outstanding example of the Polish IT/ICT sector's flexibility and professionalism. The company delivers customized software and outsourcing services to its British, American, Israeli and Polish partners.

Scalo specializes in building embedded, cloud, and data solutions, offering dedicated teams for staff augmentation and developing SaaS platforms. The organization boasts vast expertise in using Java, .Net, Python, and frontend technologies to benefit partners from the financial, manufacturing, and e-commerce industries.

Scalo is known for its agile and client-centric mindset, a quality its clients highly appreciate.

ScanTheSun

www.scanthesun.com, contact@scanthesun.com

Areas of activity

VR/AR/XR, IoT/M2M, smart energy, AR launch

Description

ScanTheSun is a revolutionary technology in Business Information Modeling to increase solar panels efficiency by up to 35%, developing a blueprint designed in just 1 minute using satellite and in-site data. It is a mobile application with a unique approach to the immediate design of efficient, and therefore cost-effective solar installations within the framework of AR that streamlines the design of your PV installation and saves you time and money.

Wireless communication channels are used to immediately create a final report available online for the investor, which includes additional graphs, forecasts, and evaluation of the designed installation.



Scanway

www.scanway.pl, www.scanway.space, space@scanway.pl



Areas of activity

software development, AI, hardware, space industry

Description

Scanway is a Polish high-tech company based in Wrocław, designing and implementing solutions for two industries: space and manufacturing. Scanway products enable precise and continuous observation of any object and area. The company consists of two teams: Scanway Space specializing in creating vision and optical systems for Earth, orbital infrastructure, and in-orbit processes observation, and Scanway Industry developing modular vision systems for manufacturing quality control. The unique feature of the company is the dual-track operation and technology transfer from space to Earth and inverse.

See My Model

www.seemymodel.com, contact@seemymodel.com

Areas of activity

software development, VR/AR/XR

Description

The See My Model platform allows for presenting products online in 360 degrees and in augmented reality (AR). We break down the barriers to using and accessing this technology. It only takes a few minutes for your customer to see a digital version of your product in their space. No programming knowledge is needed. All you need is a 3D model.

If you need a dedicated product configurator or to create 3D models of your products, we will take care of that too.



SEEDiA

www.seedia.city, office@seedia.city



Areas of activity

software development, IoT/M2M, hardware, smart city

Description

SEEDiA is a tech company that builds an intelligent infrastructure allowing for realistic optimization of city services and reduction of costs by up to 43%.

At the heart of our system are the software and electronics optimizing the power distribution from solar panels. Panel Incity.io is designed to integrate smart solutions, while integrating SEEDiA product data with other urban solutions via API. Our products are energy independent, powered exclusively by solar energy, communicating with the cloud using 3M and 4G protocols, which makes them mobile. They are found throughout the urban environment, from solar benches in parks and squares to smart micromobility chargers in the city center.

Sempai (NetArch)

www.sempai.pl, biuro@sempai.pl



Areas of activity

digital marketing

Description

For more than 17 years, we have been supporting online businesses in generating Internet sales. We are an agency providing such 360 marketing services for e-commerce as Google Ads, SEO, SXO, Facebook Ads, LinkedIn Ads, Content Marketing, Conversion Optimization, Web Analytics, Amazon/Allegro Ads, and Marketing Automation.

We are certified partners of Google, Meta and Allegro as a:

- Google Premier Partner,
- Google CSS Partner,
- Allegro Ads Partner+,
- Meta Business Partner.

At this moment Sempai hires more than 120 people in 3 offices in Białystok, Częstochowa and Kraków.

Sente

www.sente.pl, kontakt@sente.pl



Areas of activity

software development

Description

Sente specializes in designing and implementing IT solutions for fast-growing companies. The company supports e-commerce, retail, manufacturing, and service companies by creating tailored ERP, WMS, POS, CRM, and MRP systems. Sente develops its solutions based on Teneum X, a proprietary system that enables the integration of all a company's business processes and agile management of workflows, tasks, and unusual events.

Sentimatic

www.sentimatic.io, karol@sentimatic.io



Areas of activity

AI

Description

Sentimatic is a software solution that evaluates sentiment and content of clients' conversations in call centers. It analyzes the tone of the voice and key topics through AI algorithms. What makes Sentimatic a breakthrough is its innovative technology and its unique applications in the market. The system is built on a pipeline of several AI models. Sentimatic complements the shortcomings of the existing solutions by indicating, for example, irony or sentences spoken with anger. It automates tedious tasks and provides targeted assistance to dissatisfied customers. Analysis of the conversation content helps verify the execution of business processes in the company.

SentiOne

www.sentione.com, team@sentione.com



Areas of activity

software development, big data, AI

Description

SentiOne is a European AI company launched in 2011. Its mission is to support clients in automation of business processes with a wide range of AI-powered tools, including Internet monitoring services and high-end conversational AI chatbots and voicebots. In 2020, the company was listed among TOP 20 deep-tech scaleups in Europe. SentiOne products are used by more than 400 clients in Europe, the USA, Canada, Mexico, Columbia, and Brazil, including such brands such as Procter & Gamble, BNP Paribas, Orange, InPost, Unilever, Beiersdorf, Tesco, Starcom, Mindshare and others. The company has offices in London, Warsaw, Gdansk, Ostrava, Budapest, Munich, Eindhoven, Mexico, and Dubai.

SEOgroup

www.SEOgroup.eu, office@seogroup.pl



Areas of activity

big data, AI, digital marketing

Description

Since 2008, SEOgroup has been increasing revenues for stores and brands around the world using Internet marketing based on two service pillars: SEO360®, which we provide as the first and only in Europe, and Performance Marketing. In our daily work, we refer to the philosophy of Kaizen カイゼン and Kendo 剣道. The result of this strategy implemented by SEOgroup is the nomination for Global Search Awards in the BEST GLOBAL SMALL INTEGRATED SEARCH AGENCY category, and winning the 2nd place in July 2021, which proves that we are the second-best agency of this type in the world. It can be stated that SEOgroup is the technological Internet marketing Shinkansen 新幹線!

Sidly

www.sidly.eu/en, office@sidly.eu



Areas of activity

IoT/M2M, hardware

Description

SIDLY is an expert in technology-enabled care. From designing and manufacturing (we have a production unit in Warsaw) of medical-grade wristbands through cloud platform development to telecare service provision, we have a vast knowledge of challenges faced by seniors, their relatives, and social or healthcare systems.

Whether you provide IT solutions for the care sector, deliver home care services, run an alarm receiving center, manage a long-term care facility or oversee a sheltered housing scheme - we are here to help with switching your business to digital.

Sinapi

www.sinapi.eu, contact@sinapi.eu



Areas of activity

IoT/M2M, Business Application Governance

Description

Boutique company providing nearshore (Cloud) business application governance services to international corporate clients. Thanks to an in-depth understanding of the ERP processes and proprietary information management model, Sinapi supports its customers on their path to smooth operations replacing 'firefighting' with a repeatable and predictable, yet flexible and proactive support system. We support you directly from our nearshore location in southern Poland.

SISOFT

www.sisoft.pl, security@sisoft.pl



Areas of activity

cybersecurity

Description

We are a renowned cybersecurity organization with over 14 years of expertise in global consulting and auditing initiatives. Our respected professionals consistently impart their extensive understanding of information security, risk management, and cybersecurity by engaging in conferences and educational workshops. We offer a comprehensive range of services, including penetration testing, phishing simulations, cyber risk analysis, and supply chain cybersecurity assessments. In our work, we firmly emphasize lucid and intelligible communication, meticulously defined goals and hazards, and the adoption of established and internationally acclaimed standards.

SMART-DE

www.smart-de.com, biuro@smart-de.com



SMART ENTERPRISE DIGITALIZATION

Areas of activity

software development, VR/AR/XR, IoT/M2M, AI, blockchain

Description

SMART-DE's mission is smart enterprise digitalization. We provide consulting service for digital transformation. We specialize in custom software solutions for a wide range of industries, such as automotive, logistic, real estate, engineering and architectural offices, healthcare, and public sector. We develop dedicated software in the area of virtual and augmented reality, digital twin, AI, ML, IoT and blockchain. We offer team extension. We have a VR platform for virtual training of employees/students, which is dedicated to a wide range of industries, education, and engineering.

Smart Schedules

www.smartschedules.eu, contact@smartschedules.eu



Areas of activity

SaaS for public transport

Description

The Smart Schedules platform is a SaaS for public transport companies, chiefly managing and publishing static and dynamic passenger information, concentrating on Google Maps. The main short-term focus is to facilitate data management while the mid- and long-term goal is to increase the number of tickets sold by becoming visible to thousands of new passengers and being more reliable by presenting up to date information.

SMARTSHACK

www.smartshack.pl, biuro@smartshack.pl



Areas of activity

software development

Description

We are a Polish software house based in Kraków. We create web applications and dedicated B2B websites, and implement R&D projects.

At Smartshack, we create web and mobile applications with passion. By combining design and visual thinking with agile programming, we provide clients with perfectly matched dedicated applications.

Our main product is a CRM dedicated to photovoltaic installation companies. It covers the process from sales through obtaining financing to installation, providing support to partners and subcontractors.

SNWS

www.snws.pl, biuro@snws.pl



Areas of activity

software development, big data, AI, cybersecurity

Description

We are a software development company specializing in cutting-edge technologies, such as artificial intelligence, big data, and cybersecurity. With a team of highly skilled engineers and developers, we provide innovative solutions to help businesses stay ahead of the competition. Our services include custom software development, machine learning, data analytics, and secure network solutions. We understand the importance of staying up to date with the latest technology trends and we are committed to providing our clients with the most advanced solutions available. At our core, we are driven by a passion for creating innovative solutions that help businesses succeed.

SOC TECH LAB Foundation

www.soctechlab.io, info@soctechlab.io



Areas of activity

software development, AI, design, UX/UI/UXR

Description

We specialize in the digital transformation of organizations by offering digital maturity and accessibility audits as well as creating professional digital products such as websites, web applications, and mobile application projects, providing a wide range of design and implementation services.

We have knowledge and experience in the latest trends and technologies, which allows us to create modern and functional solutions tailored to individual customer needs. We also offer comprehensive support once the project is completed, including maintenance and updating of digital products or ongoing monitoring, data analysis, and reporting. Technologies: Bubble, Google, Roboten, Webflow, WordPress.

SoftBlue

SoftBlue SA

www.intechhouse.com, www.softblue.pl, softblue@softblue.pl

Areas of activity

software development, IoT/M2M, hardware

Description

SoftBlue SA is a development and consulting company in the IT sector. We implement projects requiring exceptional combination of skills in the field of software construction, and prototyping of electronics. Our customers are companies in Poland and abroad. We are a pioneer in solutions dedicated to air and water quality testing and the use of drones for this purpose. SoftBlue SA has also created a dedicated brand for nearshoring services, called INTechHouse.com.

Main services and products:

- electronics hardware design and embedded software development,
- software development,
- R&D,
- air and water pollution control systems,
- UAV thermal vision.

Softjourn

soft
journ

www.softjourn.com, hr-pl@softjourn.com

Areas of activity

software development, blockchain, fintech, ticketing

Description

Softjourn is a full-cycle consulting and software development company, with expert product teams experienced in fintech, media & entertainment, with a special emphasis on ticketing. Headquartered in Silicon Valley, California, with R&D offices in Ukraine, Poland, and Brazil, Softjourn is a global software development company with over 20 years of experience. Our 300+ software development experts apply their knowledge to bring clients' ideas to life through innovative and creative solutions.

Softnauts

www.softnauts.com, contact@softnauts.com



Areas of activity

software development

Description

As a company specializing in Web and Mobile Development for over 10 years, we know that the right people are the key to every successful project. That is why our team is built from the best talent from IT universities throughout Poland. Our expertise comes from practice. With dozens of completed projects from over 15 countries, we know what it takes to deliver great quality with reasonable pricing within agreed timeframes. While working with us, you can expect full transparency and superior communication. We will answer any of your questions and discuss with you every step of our collaboration. Our motivated team of mobile and web specialists is ready to accommodate your needs!

Software Interactive

www.softint.eu, k.wawrzyczek@softint.eu



software interactive

Your solid software
development partner

Areas of activity

software development, AI, cybersecurity, fintech

Description

We are a team of 170+ people, employing business and scientific experience of the Silesian University of Technology. We work on creative, unique, and professional solutions to tasks entrusted to us. We meet the needs of our clients from Poland and abroad – both mature organizations and startups – through unique solutions, such as web and cloud software (including a cloud system for managing 3D printer farms), embedded software (including fiscal applications), autonomous car software, and computer vision or optimization and prediction. We work in .NET, C/C++, Python, and Qt/QML. We work together with our clients, and we are always ready to answer your questions.

Software Mind

www.softwaremind.com, growth@softwaremind.com



Software Mind

Areas of activity

software development, big data, IoT/M2M, AI, cybersecurity, blockchain, fintech

Description

Software Mind for over two decades has been helping companies utilize technology to achieve next-level digitalization. We enable clients to elevate their businesses as long-term partners by providing top software development services.

Software Mind supports industries like financial services, telecom, travel, healthcare, sports betting, and logistics.

Software Mind is an established global player:

- 1300+ experienced professionals – the largest pool of ICT specialists in CEE and LATAM,
- 11 R&D centers worldwide – Poland, Romania, Moldova, Argentina, and Brazil,
- 1000+ completed projects, 30+ countries.

Software Things

www.softwarethings.pro, hello@softwarethings.pro

Areas of activity

software development

Description

Our team specializes in developing mobile and web applications as well as JAMStack websites that help you achieve your goals.

At Software Things we do not just build software, we create digital experiences that make your life easier. With engagement that makes us stand out from the crowd, we pride ourselves on creating software products that are tailored to your needs. Check us out and discover that we excel not only in coding but also in communication, which can make even the most challenging project a lot easier.



SoftwareHut

www.softwarehut.com, hello@softwarehut.com



Areas of activity

software development, VR/AR/XR, big data, IoT/M2M, AI, cybersecurity, blockchain, fintech, labtech, worktech, HRtech, medtech, UX/UI

Description

SoftwareHut operates in 12 markets. Over 200 developers on board, and more than 450 completed projects.

Working in two models:

- outsourcing of specialists – we can expand our clients' teams in existing projects,
- project outsourcing – we can build software from the ground up, from analysis to implementation and subsequent maintenance.

Awards:

- SoftwareHut was ranked #33 in the FT 1000 Europe 2020, organized by Financial Times & Statista.
- SoftwareHut is the official partner of Microsoft. We are among Global Finalists of the Microsoft's Partner of The Year Awards 2021 and 2022 in the field of Azure - Mixed Reality.

Soildata

www.soildata.pl/en, office@soildata.pl



Areas of activity

software development

Description

Soildata System is a comprehensive tool for conducting and supervising geological and geotechnical surveys for companies and infrastructure investors - from digital data collection at the source during fieldwork, to data analysis, processing, and preparation of documentation.

Real value: We bring a new quality to the geological and geotechnical industry – with us, you will develop ground investigations faster, more accurately and with a level of certainty that has never been seen before.

As our startup is entering a phase of dynamic growth, we are looking for an investor to expand in Poland and on international markets.

Solution4Labs

www.solution4labs.com, info@solution4labs.com



Areas of activity

software development, VR/AR/XR, laboratory informatics

Description

Solution4Labs specializes in digitalizing laboratories by offering services that cover everything from LIMS system implementation and laboratory device integration to expert advisory services in digitization. We partner exclusively with industry leaders to guarantee the highest quality services to our clients. We also pride ourselves on being flexible and adapting to each client's unique needs and requirements. Proposed solutions enhance research precision and efficiency, resulting in improved outcomes and customer satisfaction. As an authorized distributor of Thermo Fisher Scientific, the market leader in Life Science, we offer cutting-edge LIMS and microscopy software.

Solwit

www.solwit.com/en, solwit@solwit.com



Areas of activity

software development, big data, IoT/M2M, AI, cybersecurity, fintech, e-commerce, retail, digital healthcare

Description

Solwit SA offers end-to-end software services, covering all stages of the software product life cycle, from design to maintenance or certification. We are experts in embedded and IoT systems as well as safety-critical software and proprietary IT solutions, leveraging the latest and most disruptive technologies such as AI and machine learning, in partnerships with Google, Amazon, and Microsoft.

Among our clients are companies focused on:

- digital products for transportation and automotive,
- smart devices,
- healthcare equipment,
- digital education,
- fintech innovations,
- solutions for retail.

Founded in 2011, Solwit employs over 350 engineers. Certified in ISO 27001 and ISO 22301.

SpacefyAI

www.spacefyai.com, info@spacefyai.com

Areas of activity

software development

Description

SpacefyAI is an international company and a part of the Atriny Group. SpacefyAI automates the process of creating planograms by using ready-made layout templates and accurately calculating the required number of products based on the existing shelf space. SpacefyAI's application is designed for category managers and merchandisers. Our clients' profits increase by 4 to 12% through high-quality planograms depending on the product category. Our primary goal is to make such a planogram available to any business. Our clients are large and small retailers, starting from 50 stores. All our ideas are based on over 10 years of experience in the retail industry.

Sparkbit

www.sparkbit.pl, contact@sparkbit.pl

Areas of activity

software development, AI, R&D

Description

We are home to some of the best software developers in Poland, with 8+ years of average experience in software engineering. We have multiple PhDs and MAs from the best Polish scientific universities.

Our core services:

- machine learning:
 - custom ML model development,
 - providing an entire ML lifecycle with MLOps,
 - techniques including deep learning, NLP, recommender engines,
- system architecture and backend:
 - ability to solve complex algorithmic problems,
 - focus on system scalability, security, and dependability,
 - processing and analyzing high-frequency data, time-series data and IoT,
- R&D prototypes:
 - development of innovative software systems,
 - fast PoC/MVP delivery to validate the initial ideas.



SPARKBIT

Spectre Solutions

www.spectre.solutions, kontakt@spectre.solutions

Areas of activity

big data, AI, drones, aviation

Description

Spectre Solutions is an international leader in AI solutions for drone-driven surveillance data collecting. We cooperate with our international partners and customers to deliver them tailor-made solutions suitable for their needs. We believe that every country and region in the world is unique and so are the products we deliver to them. Our main areas of interest include drone-mounted tracking cameras, animal data collection and analysis, critical infrastructure security, and data-driven transport of goods and medical samples.



Sprint

www.sprint.pl/en, gdansk@sprint.pl

Areas of activity

software development, AI, hardware, cybersecurity

Description

Sprint is the country's leading ICT systems integrator. We have over 30 years of experience. We successfully operate in such areas as smart city, communication systems, security and IP Networks, data center, and ICT systems. We provide top-class solutions to both private and public companies. Our solutions meet the strictest branch regulations, proven by certificates. Employees are the most important asset in our company; our team consists of over 250 specialists in Poland. We have offices in Olsztyn, Gdańsk, Warsaw and Bydgoszcz. Our offer covers such sectors as intelligent transportation systems, intelligent parking systems, cybersecurity, voicebot, and railroad telematics systems.



Stargate Technology

www.testspring.pl/en, a.radecka@testspring.pl



Areas of activity

software development, IoT/M2M, fintech

Description

We are a team of experts in the field of Quality Assurance. We help our clients to achieve their goals in the most effective way. Our services enable them to create their software better, faster, and cheaper.

STM Cyber

www.stmcyber.pl, kontakt@stmcyber.pl



Areas of activity

IoT/M2M, hardware, cybersecurity

Description

We are a leading cybersecurity expert in Central Europe. In modern times of rapid information flow, understanding and detecting threats have become more critical than ever. Our experts rely on their unparalleled knowledge to battle your daily dangers. With our technical expertise and strategic vision, we are best equipped to assist businesses in identifying, assessing, and mitigating risk factors and responding to them quickly. We focus on research & development, incident management, safety tests, and administrative security.

Storisma Shopper

www.storisma.pl, info@storisma.pl



Areas of activity

AI

Description

A business concept based on an online shop combined with advisory services. It combines the distribution of both products and services in one idea. Storisma's philosophy is to combine fashion with innovation, bringing inspiration from the world of fashion to everyday life. We want to implement a new vision of fashion creation in Poland. The aim is to provide extraordinary range of clothing and accessories from international designers, for both women and men, combined with a personalization in styling and advisory function. This business plan will solve the problems of choosing right garment, matching the outfit to the body shape and trends, finding an outfit for a particular occasion. Moreover, this idea will help to reduce online returns.

STORYWIND

www.storywind.pl, hello@storywind.app

Areas of activity

software development, VR/AR/XR

Description

We are Storywind, a team of innovative thinkers with background in IT who dare to dream and believe that the future lies in augmented reality. We are a company that creates a tourist mobile app using the AR technology. It allows for recreating buildings and events from the past that no longer exist. Our mission is to enhance reality, not to replace it. The goal remains to revolutionize tourism by enabling users to discover history in a completely novel manner. As a result, Storywind encourages both locals and tourists to explore the city on foot.



StrategyHand

www.strategyhand.pl, robert@reinfuss.pl



Areas of activity

software development, AI, management information system

Description

StrategyHand was set up to create a strategic planning method and an IT application with AI functionalities. The method was developed by Robert Reinfuss in several implementations of strategy operationalization systems in large and medium-sized companies. The project team consists of experts in the field of strategic consulting, IT, and management. Software development is at an early stage and is funded by the Poland Prize Fund.

Strategy Hand is currently looking for the next stage of financing.

Stratoflow

www.stratoflow.com, contact@stratoflow.com



Areas of activity

software development, fintech, low-code, java development, traveltech, e-commerce

Description

Stratoflow is a custom software development company based in Wrocław, Poland. We are one of Europe's fastest growing custom development companies, recognized by Financial Times and Deloitte. Our team of top-notch Java developers firmly believes that software craftsmanship, collaboration and effective communication are key to delivering complex software projects. This allows us to build advanced, high-performance applications capable of processing vast amounts of data in a short time. We specialize in travel, ecommerce, fintech, and healthcare software development. In addition, we are taking low-code to a new level with Openkoda - our open-source low-code platform.

STX Next

www.stxnext.com, sara.smuczynska@stxnext.pl

The logo for STX Next, featuring the letters 'STX' in a bold, teal font, followed by 'NEXT' in a lighter teal font.

Areas of activity

software development, AI, fintech, .NET, Python, data engineering, machine learning

Description

STX Next is a leading IT service and consulting company based in Poland, with over 17 years of experience in providing top-notch software development solutions to clients across all industries. With over 550 skilled professionals, including UX designers, QA automation specialists, machine learning engineers, and communication experts, STX Next has established itself as Europe's largest Python Powerhouse. The company prides itself on its results-driven agile process and maintains a constant exchange of ideas for development, self-actualization, and innovation within the organization.

Sutru

www.sutru.pl, office@sutru.pl

The logo for Sutru, featuring the word 'sutru' in a white, lowercase, serif font, centered on a black rectangular background.

Areas of activity

software development

Description

An application notifying you of the upcoming expiration date of your food products, addressed to every household in Poland and abroad. Its aim is to streamline everyday grocery shopping, by optimizing purchases in the store, ongoing control over products and their expiration dates. It can also propose recipes from products already owned, so that users can prepare dishes in a more economical way. In addition to clear access to the name, description, and expiration date of the product, users will be able to scan the data or enter them manually, after the purchase. This data will be stored in the account so that products with the earliest expiration date are most visible.

With Sutru you will be finally able to use your food products to the fullest, save money, time and help the environment by reducing food waste!

TakeTask

www.taketask.com, starzynski.s@taketask.com



Areas of activity

software development

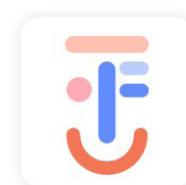
Description

TakeTask is a NO CODE platform for automating the distribution of tasks for deskless employees in multiple locations, which allows you to create tasks, training, and information packages that can be then delegated to the right people, at the right time, in the right place and provided with feedback. Employees receive prioritized tasks with clear guidelines in one mobile application. Thanks to optimization of processes, TakeTask increases the efficiency and accuracy of work as well as improves communication.

Many retailers, restaurants, food processing plants, and installation companies use TakeTask for operational checklists, incident recording, audits, and promo readiness in their stores.

TeamFeedback

www.teamfeedback.co, jacob@teamfeedback.co



Areas of activity

software development

Description

Empower your employees and achieve real results with Teamfeedback: precision, speed, and engagement through AI-powered processes.

TECH4SPACE

www.tech4space.com, tech@tech4space.com



Areas of activity

software development, VR/AR/XR, IoT/M2M, AI, blockchain, ML, DL, mobile

Description

Our clients are our partners – we help them build and develop a variety of IT projects. We build prototypes and develop products. We develop proprietary solutions, but also deploy out-of-the-box, time-tested ones. We bring intelligent and cutting-edge concepts to life.

We build prototypes, think up solutions, and develop products. We bring innovative concepts to life.

We know how! We boast a group of ambitious and innovative IT engineers. Our company is run by seasoned investors and business developers who will help you verify your assumptions and validate your project. Our R&D is done in cooperation with research institutes, universities, and scientists.

Technicenter

www.technicenter.eu, biuro@technicenter.pl



Areas of activity

software development

Description

Technicenter provides comprehensive software solutions lying at the intersection of IT and other disciplines such as finance and neuropsychology.

We are the authors of eanaliza.pl (www.eanaliza.pl) – a web application supporting financial analysis of companies, dedicated to SME owners, financial advisors, and financial analysts. We also offer an educational version of the system, available for free to students and academics.

We developed ProjektNeuro (www.projektneuro.pl) – a mobile application (medical product) for the therapy of patients suffering from post-stroke cognitive deficiencies, accompanied by a web application supporting the monitoring of patient progress by therapists.

Technitel Polska (Grupa Technitel)



www.grupatechnitel.pl, marketing@grupatechnitel.pl

Areas of activity

IoT/M2M, cybersecurity, telco, power engineering, building automation

Description

We are a group of associated companies that due to close cooperation can implement complex engineering projects in such areas as telecommunications, power engineering, IT, building automation, gas, water and sewage networks, and more. We employ over 250 employees, operate a fleet of several dozen vehicles and specialist machinery. We have offices in Łódź, Zgierz, Warsaw, Kraków, Norway and Germany.

Telebot



www.telebot.pl, hi@telebot.pl

Areas of activity

software development, IoT/M2M, hardware, cybersecurity, hosting, collocation, DevOpst

Description

Telebot Sp. z o. o. was established in 2008. We specialize in hosting, domain services (hostomax.com), VPS and bare metal server co-location, DevOps services for many companies, cybersecurity software delivery, implementation, and services. If you are looking for reliable security and DevOps partner in Poland, a hosting and VPS maintenance company, contact us! Our datacenter is located in Warsaw, we have offices in two locations (Warsaw and Stalowa Wola). Most of our specialists have been with us since the very beginning of the company, and we are constantly growing. Currently we serve over 1 000 domains and services.

TEMPURIO

www.tempurio.eu, office@tempurio.eu

Areas of activity

software development

Description

Tempurio is a Polish company which helps employers motivate employees to work effectively. Our firm has created compensation software for total reward management. It consists of four modules:

- job architecture,
- salary management,
- performance management,
- bonus system management.

Each module is independent and can work on its own. It can be set up in one of two ways: SaaS or on-premise. System supports efficient employment planning and the proper use of remuneration budget. The software delivers information about the current use of resources in real-time, allows for planning them and determining financial effects of decisions taken (predictive scenarios).

Tenesys

www.tenesys.io, info@tenesys.pl

Areas of activity

big data, IoT/M2M, hardware, cloud computing, DevOps

Description

We are a team of DevOps engineers, with vast experience in designing, developing, and maintaining high-availability IT systems. We will assist you in adapting cloud computing services, designing CI/CD processes, containerization, and orchestration. Our prime objective is to provide high-quality services that deliver genuine value and enhance your business. We will ensure the reliability of your system, enabling you to concentrate on your core business.



TENESYS

CERTAINTY
OF MAINTENANCE

TinyBotics

www.tinybotics.pl, biuro@tinybotics.pl



Areas of activity

software development, IoT/M2M, hardware, robotics, defense

Description

Our company's mission is to develop and commercialize a miniature observation and reconnaissance system to increase safety and situational awareness in unknown and dangerous terrain.

Tixon Care

www.tixoncare.com, office@tixoncare.com



Areas of activity

IoT/M2M, hardware

Description

Tixon Care is an IoT medical technology startup that aims to improve medication safety for parents of children, the chronically ill, seniors, and people with vision problems. The company is developing a product called Lecostar, an innovative medication management system that supports medication dosing, storage, and access. The solution is particularly relevant in the context of the WHO's global challenge to adequately monitor dosage. The solution has received UPRP patent protection for user-device interaction, personalization of drug container selection, and addresses the challenges of the circular economy. The company is currently seeking investment for testing and commercialization.

Transition Technologies PSC



www.ttpsc.com/en, contact@ttpsc.pl

Areas of activity

software development, VR/AR/XR, big data, IoT/M2M, AI, cybersecurity, blockchain, fintech

Description

Transition Technologies PSC has been in business since 2006 and took its first steps in the IT market in Łódź, Poland. Our team includes over 900 qualified experts from 24 countries. We operate internationally, running projects in more than thirty countries. With the power of digital transformation, we are changing the world for the better, making our partners' visions a reality. By implementing state-of-the-art solutions for industry and business, we prioritize what matters most – sustainable growth, creativity, competence development, and value creation of teams that are relieved of performing repetitive operational activities.

Transition Technologies Software



www.ttsw.com.pl, kontakt@ttsw.com.pl

Areas of activity

software development, VR/AR/XR, big data, IoT/M2M, AI, cybersecurity

Description

Transition Technologies Software is a Polish IT company focused on:

- providing IT specialists – individuals and teams:
 - cutting business operational costs,
 - sharing best, agile IT teams,
- development:
 - creating tailor-made apps and systems,
 - providing mobile, web & desktop solutions,
 - inter-system integrations,
- testing:
 - comprehensive tests of applications and IT systems - before implementation,
 - increasing the efficiency of IT solutions deployment processes,
 - providing cybersecurity services: consulting, analysis, audits, design, monitoring, hardware and software implementation, training, creating security teams.

Operates in both on-premises and cloud solutions.

Traptech

www.traptech.pl, office@traptech.pl



Areas of activity

cybersecurity

Description

Improve your cybersecurity posture and be aware of threat actors within your organization! TrapTech implements high interaction honeypots with advanced decoys by presenting targets that appear to be value for attackers. Analyze adversary activity on compromised servers and during lateral movement. Cybersecurity deception defense technology from TrapTech eliminates false positive alerts and reduces the impact of a cybersecurity attack.

Travel Games

www.ringroutes.com, ringroutes@gmail.com



Areas of activity

software development, hybrid board game & mobile app

Description

Travel Games works on an innovative hybrid board game supported with a mobile application which redesigns commonly known Icelandic maps. It is the first guidebook and trip planner which you can play. In the future this project is to be further developed by creating a computer game and an interactive multimedia platform which will help tourists to book hotels, travel services, rate local tourist companies and their services, and promote a sustainable way of travelling in Iceland.

TribePerk

www.tribeperk.com, kontakt@tribeperk.com



TribePerk

Areas of activity

fintech, HRtech

Description

With TribePerk's payroll outsourcing services, clients can enjoy hassle-free payroll generation. Our software automates the entire process, including data collection, payroll calculation, and detailed reporting. Our HR experts provide comprehensive support, freeing up clients' time and enabling them to focus on other important aspects of their business. Our online platform ensures seamless and efficient collaboration between clients and our team, making HR processes a breeze.

Tricks

www.tutorialonline.pl/en/home, biuro@tutorialonline.pl



Areas of activity

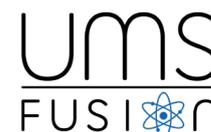
software development, fintech

Description

Tricks provides a tool called Tutorial Online. It is a virtual advisor that guides you step by step through the process in the application in which you work remotely, not requiring any programming skills of the user. It helps find necessary information and indicates mandatory fields to complete. Our tool can also track users' current work and collect data on their activity, and predict the next steps and preferences, as a result. It also allows users to generate reports and analyze steps that are most difficult.

UMS Fusion

www.umsfusion.com, kontakt@umsfusion.pl



Areas of activity

software development, IoT/M2M

Description

We are a Polish company that offers a wide range of IT services. We help create custom, efficient, and secure software solutions tailored to the specific business needs of the client. We offer a full range of web design and development services, from building simple static websites to complex web applications. We work with our clients to create a visually appealing and user-friendly website that meets your business objectives. We audit existing systems and help improve their functionality. We help you harness the power of the cloud to reduce costs and increase flexibility. Our cloud services include strategy development, migration, application development, and infrastructure management.

Unity

www.unitygroup.com, contact@unitygroup.com



Areas of activity

software development, big data, cybersecurity

Description

Unity Group has been implementing digital commerce transformation solutions since 1997 with 500+ projects completed to date. Our 4 key foundations are:

- customer/e-commerce solutions, self-service portals, and digital experience platforms to accelerate sales and improve customer engagement,
- operations/from product information, pricing, inventory and order management to business process digitalization for sustained efficiency,
- data/business intelligence and data analytics solutions that drive your company,
- core/robust, scalable, and secure IT architecture that powers your business.

We have worked with Nestle, McDonald's, SIG, Swiss Re, Credit Agricole, Deutsche Bank, VGP, General Motors, OnniBus, GATX, GLS, HP, LPP, RTV Euro AGD and others. Give us a challenge and we will deliver. Fully!

Uptime Development

www.uptime.eu/contact/#poland, info@uptimedevdevelopment.pl



Areas of activity

software development, blockchain, fintech

Description

Our customer relationships are built with two main factors in mind: developing long-lasting partnerships and doing everything in our power to understand the underlying business needs, processes, and demands faced by our clients.

We believe that the best way to achieve outstanding results is to be fully committed, really understand our clients' needs, and offer the best possible technical expertise based on the individual needs of any company.

With every solution that we develop, we aim to offer an approach that we ourselves would like to see if we were be sitting on the other side of the table – if we do not want to buy it, then why should you?

UX Mining

www.uxmining.com, contact@uxmining.com



Areas of activity

software development, AI, UX

Description

UX Mining is a professional solution for conducting user interviews and usability tests. UX Mining allows users to create tasks and tags before conducting interviews or tests. With the video-conferencing platform, moderated tests can be conducted with an observer role and the ability to add tags to highlight important points. The platform also serves as a central repository for UX research, enabling teams to generate transcripts and reports with highlights. UX Mining offers recruitment services and can also provide end-to-end research and design processes for companies without a UX team. The company has extensive experience working with startups and local governments on various projects.

Valio

www.valio.pl, hi@valio.pl



Areas of activity

software development, VR/AR/XR, AI, e-learning, intranet, extranet, HR apps, SCORM

Description

Our company was established in 2009. We are specialists in e-learning, developing training in SCORM, delivering own e-learning platforms, namely Intranex.net (for medium size organizations from 20 up to 5000 employees) and Global Training Management System - GTMS.pl (for huge organizations from 5000 to over 50 000 users). We are a team of professionals in education, software development, and training development. Our mission is to build professional e-learning solutions for your company to succeed.

Valio team has been gaining professional experience and competences in Poland and abroad for many years of running our business.

ValueLogic

www.valuelogic.one, wroclaw@valuelogic.one



Areas of activity

software development, big data, IoT/M2M, blockchain, fintech, innovation for real estate, industry & e-commerce

Description

ValueLogic empowers global brands and startups with digital transformation, software development, and project management.

Our services include digital transformation, web and mobile development, IT advising, Team as a Service, product design and delivery.

Our strongest points:

- consultancy and guidance: match your business goals with technological solutions,
- cutting-edge technologies: continually expand horizons and seizing every opportunity,
- smart and effective team: run your project with knowledge and energy,
- tailored-made technologies: ready for development regardless of the market situation,
- competitive advantage: thanks to the efficient and quick implementation of innovations.

ValueView



www.valueview.eu, robert.reinfuss@valueview.eu

Areas of activity

software development, fintech, management information app

Description

ValueView is a task-benefit assessment tool and process for allocating employee time more productively. The assessment is conducted by means of simple digital questionnaires. The results are presented in quantitative indicators of profitability, enabling immediate improvements in organizational efficiency through better allocation of resources. ValueView™ is the world's first app that can measure the value of any task carried out in the organization. ValueView is a cloud solution, at the TRL 9 level, ready to sell and scale up.

Vasco Electronics



www.vasco-electronics.com, support@vasco-electronics.com

Areas of activity

software development, IoT/M2M, AI, hardware

Description

We, as Vasco Electronics, have been designing, manufacturing, and selling instant translator devices since 2008. Our product comes from three large market segments: software development, electronics, and linguistics. We specialize in natural language processing (NLP), UX design as well as in software development and maintenance.

Our instant translator device supports 108 languages, offers free lifetime Internet for translations, and provides a number of other useful features (such as voice, photo and group chat translations).

We started out in a small office in Kraków, but now we operate in almost 20 countries and on 4 continents.

Veturai

www.veturai.com, hi@veturai.com



V E T U R A I

Areas of activity

software development, big data, AI, hardware, computer vision

Description

Veturai is a company specializing in creating and implementing advanced systems based on artificial intelligence, computer vision, photo and video analysis. The company has been operating since 2016 and collaborates with clients from Europe and the United States. Our solutions have been successfully implemented in such industries as safety, marketing, health care, industrial and automotive production.

The solutions we create are based on a comprehensive process that includes:

- problem and solution,
- hardware,
- software,
- user interface.

We teach computers to think like humans.

VISIONA

www.visiona.pl, visiona@visiona.pl



Areas of activity

software development

Description

VISIONA provides scalable and innovative solutions for digital and omni-commerce payments. We are a trusted IT solutions partner in banking, financial and e-commerce ecosystems.

Our products include a complete solution package supporting processes such as authorization, 3-D Secure authentication, switching and transaction settlement (VISA/MC processing), issuing of payment instruments, ATM/POS handling, chargeback processing, and fraud management.

We are one of a few companies in the world with all 3-D Secure process components certified by EMVCo.

VISIONA implements, processes, and manages solutions across on-premise platforms or cloud environment.

Visus VR

www.visusvr.pl, biuro@visusvr.pl



Areas of activity

software development, VR/AR/XR

Description

We have created a unique, first aid and rescue training system that is innovative on a global scale. It utilizes classic phantoms and virtual reality goggles, combining as many as 3 trainee immersion levels - 360-degree video, 180-degree video, and full virtual reality.

It is the only product on the market that (thanks to hardware solutions implemented in the phantom) transmits during the rescue training real-time data on resuscitation directly from the sensors installed in the phantom to autonomous virtual reality goggles. It allows for correcting errors on an ongoing basis during the simulation.

VRpartments

www.vrpartments.com, d@vrpartments.com



Areas of activity

software development, VR/AR/XR, AI

Description

VRpartments mobile app allows users to browse, furnish, and walk through apartments using VR and 3D in photorealistic quality with the actual view from the windows. Check out the integration with Oculus Quest 2!

VSoft

www.vsoft.pl/en/, pr@vsoft.pl



Areas of activity

software development, fintech

Description

At VSoft we create solutions that enable our clients to achieve their business goals more effectively and efficiently.

We have ready-made products and dedicated solutions that optimize credit, debt collection, insurance, and reporting processes. VSoft applications support the work of field workers, brokers, and manufacturing companies. We have our own low-code VSoft archITekt platform, in which the customer can create any system that results in cost reduction.

Thanks to our consulting and analytical experience, we design optimal solutions tailored to the needs of specific companies. In Poland, our systems have been implemented in the largest companies, including major financial institutions.

VULCAN

www.vulcan.edu.pl, cok@vulcan.edu.pl



Areas of activity

software development, VR/AR/XR

Description

For 35 years VULCAN has been supporting educational institutions, shared service centres, local governments, as well as students and their parents. We have created many original programs, for example for HR, payroll or financial management. Every day we work on solutions that make the process of education easier and more enjoyable. Our solutions ensure that schools are modern and wisely managed.

Since 1988, we have been leading Polish education through the digital revolution.

Today, more than half of all teachers in Poland are supported by the VULCAN Payroll programme, and the VULCAN Competence Centre is the largest training platform for the education sector in Poland.

Waterly

www.waterly.eu, p.kaminski@waterly.eu

Areas of activity

IoT/M2M, hardware, biotechnology

Description

Waterly is an innovative water quality monitoring system that uses the latest technologies to take care of the most valuable resource on Earth. With the Waterly system, you can be sure that bathing in a lake, river or sea is safe for you and your children, and water parameters provide the right conditions for the growth of local fauna and flora.

The heart of the Waterly system are fully autonomous Waterlab measuring stations equipped with a set of sensors analyzing selected water parameters such as oxygenation, turbidity, hardness, acidity, salinity, temperature or color, with an unprecedented frequency!



waterly

WEARFITS

www.wearfits.com, contact@wearfits.com

Areas of activity

VR/AR/XR, AI, fashiontech

Description

AI & AR-powered SaaS for fashion e-commerce: 3D asset management, virtual try-on, and size fitting.

WEARFITS revolutionizes fashion with a B2B/SaaS platform for managing 3D assets and product information. Our virtual try-on and size fitting tools enhance online shopping, reducing returns and boosting sales. We tackle e-commerce fashion issues: high return rates due to the lack of physical interaction and absence of digital product tag successors. By harnessing AR & AI, we provide digitization, visualization, and size fitting for apparel and footwear industries. AR, as the next product experience interface, will greatly impact e-commerce.



WEBCON

www.webcon.com, office@webcon.com

Areas of activity

software development

Description

WEBCON is the leading Europe-based provider of a complete low-code process automation & management platform. WEBCON BPS allows organizations to digitize company-wide processes using a single, unified platform. With applications supporting business processes, companies can boost productivity, eliminate paper processes, get rid of manual, repetitive tasks, make better data-informed decisions, and deliver savings through better process management. Thanks to the low-code technology, application development is 10x faster than using custom code. That is why WEBCON BPS has quickly become the application development platform of choice for 850+ companies worldwide.



WebMakers Software House

www.webmakers.expert, office@webmakers.expert

Areas of activity

software development, VR/AR/XR, AI

Description

We implement dedicated IT solutions and innovative tools to streamline internal and external processes that directly affect the security, reputation, and operations of clients' businesses. We specialize in developing web and mobile applications for clients in more than 20 countries as well as dedicated online stores. We develop our own technological solutions, which are used in building dedicated applications for clients and in its own projects. We specialize in dedicated applications based on the Symfony framework and React.js, and on the React Native platform for mobile apps.



Webtechnika

<https://webtechnika.pl>, office@webtechnika.pl



Areas of activity

software development, big data, AI

Description

Webtechnika is a leading Python software house based in Poland, providing innovative solutions to clients worldwide. Our team of experienced developers, designers, and project managers works tirelessly to deliver top-quality software products that meet the unique needs of our clients.

At Webtechnika, we believe that communication is the key to success. That is why we work closely with our clients to understand their needs, goals, and vision for their project. Our team is always available to answer questions, provide updates, and address any concerns that our clients may have.

Contact us today to learn more about our services and how we can help you take your business to the next level.

White Label Coders

www.whitelabelcoders.com, marketing@whitelabelcoders.com



Areas of activity

web development

Description

We are a professional WordPress, WooCommerce, and IT staff augmentation company. White Label Coders have delivered over 600 projects, with a team of over 60 professional developers.

Our team provides WordPress, PHP, and JavaScript developers in a short timeframe. You can let our experts help you develop your project.

At White Label Coders, we can help you build your business idea or prototype a side project. You can hire a dedicated team to accomplish a specific task and spare your internal team time to focus on core activities. We let our clients concentrate on core business and use technology as a tool to make doing things easier.

Wideo Marketing Anna Prończuk-Omiotek

www.annapro.pl, biuro@annapro.pl



Areas of activity

presentation and public speaking skills for IT

Description

Anna Prończuk-Omiotek, also known as AnnaPRO, is a marketing consultant, freelancer, speaker, and certified business trainer with over 10 years of experience in marketing and public speaking. She has a passion for working with the IT sector and helping improve presentation and public speaking skills.

Day to day, she helps companies increase the effectiveness of their online activities and create repeatable processes to reach their target customers.

Winged IT

www.wingedit.pl, info@wingedit.pl



Areas of activity

software development, cybersecurity, recruitment

Description

Winged IT is a Polish tech outsourcing, recruitment, and consulting company that works with more than 100 clients from 4 continents.

We deliver tech talent from Central and Eastern Europe, ready to work remotely from Poland or relocate to other countries.

We also support international companies in establishing their own (in-house) engineering teams or subsidiaries in Poland – for more details, please visit our dedicated doITinPoland.com website.

WIPERAPP

www.wiperapp.com, info@wiperapp.com

Areas of activity

software development, cybersecurity, certified data erasure

Description

WIPERAPP® is a simple and reliable solution for removing data from disks in a non-destructive way. It complies with the latest personal data processing regulations (GDPR). Advanced data erasure techniques as well as compliance with the most restrictive standards are core of the WIPERAPP® software - the only real alternative in irreversible data erasure area. The software is compliant with all available HDD and SSD disks. Thanks to unique solutions developed over years of practice, WIPERAPP® is fully safe for semiconductor media. We operate in accordance with NIST 800-88 Standard Revision 1, and we are ADISA certified.

WIPERAPP®

Wise People

www.wisepeople.pl, hello@wisepeople.pl

Areas of activity

software development

Description

Wise People is a company specializing in consultancy, strategy, branding, design, and web development. A comprehensive view of digital products is the result of years of experience and cooperation of a creative team of specialists. We are not interested in trivial things, and we treat every process wisely. We provide a unique discovery workshop that supports startups, B2B companies or enterprises that plan to rebrand at the highest level.

Wise People

WizzDev

www.wizzdev.pl, info@wizzdev.pl



Areas of activity

software development, big data, IoT/M2M, hardware

Description

WizzDev is an embedded software development company based in Poznań, with clients mainly in the EU and UK. Our core competencies include the Internet of Things systems, bespoke instrument control, time-series data storage and analysis, and integration with IoT platforms. We are usually engaged in several interesting projects in parallel, and most of the time we use the latest technologies for development.

WordCare (MISKY)

www.wordcare.eu, a.misky@wordcare.eu



Areas of activity

software development, WordPress maintenance

Description

WordPress and WooCommerce technical support that takes care of every aspect of your website with unlimited emergency support. We help other companies develop their business through comprehensive care and technical support, security, and speed optimization of WordPress websites and WooCommerce stores.

Workai

www.workai.com, hello@workai.com



Areas of activity

SaaS

Description

Workai is an internal communications platform that consists of several products, such as an intranet, knowledge base, mobile app, internal social network, analytics. Workai helps people responsible for internal communication, knowledge management, and employee engagement in organizations of all sizes and in various industries to conduct personalized and engaging communication and measure its impact. The platform is easy to use, and its CMS offers over 200 ready-made blocks and 60 templates to choose from. That means that internal communications and HR specialists do not need to have IT or graphic skills to create engaging newsletters and entries.

WorkTrips.com

www.worktrips.com/en, hello@worktrips.com



Areas of activity

software development, AI

Description

WorkTrips.com is an AI-powered travel platform that helps global companies like Google save 30% on travel costs. The traveler gets access to real-time offers from 2 200 000+ hotels and 900+ airlines, trains, buses, uber, insurance, and 24/7 expert support. All booked within the travel policy and with automatically generated expense reports. Thanks to our solution you can plan, book, and expense business trips in minutes cashless for your employees and contractors within smart travel policies and ESG standards, to reduce costs and carbon footprint. Some of the awards we are proud to have won include Innovative Startup at Google, Best B2B Travel Tech Award Poland, Finalist Travel Tech Con USA and more.

Wunderman Thompson

www.wundermanthompson.com,

kontakt@wundermanthompson.com



Areas of activity

software development, big data, AI, fintech

Description

Wunderman Thompson is a growth partner – partially a creative agency, partially a consultancy firm, and partially a technology company. Globally, we are 20 000 strong in 90 markets around the world, where our people bring together creative storytelling, diverse perspectives, inclusive thinking, and highly specialized vertical capabilities, to drive growth for our clients. We offer deep expertise across the entire customer journey, including communications, commerce, consultancy, CRM, CX, data, production, and technology to provide end-to-end solutions that deliver revolutionary work. In Poland we are over 300 technology experts located in Poznań, Katowice, and Bydgoszcz.

Xopero Software

www.xopero.com, office@xopero.com



Areas of activity

software development, cybersecurity

Description

Xopero Software is a leading provider of innovative data backup solutions in Poland. Since 2009, the company has been providing backup and recovery solutions in more than 50 countries. Being the most professional, accessible, and affordable backup and Disaster Recovery software for endpoints, virtual machines, servers, Microsoft 365, and DevOps environments (with GitProtect.io), Xopero Software treats its customers' data protection as its key priority (the company has passed the SOC 2 Type 1 and ISO 27001 Audits). Company's clients and partners include Orange, T-Mobile, ESET, NHS, Net guru, Subway, Avis, and more.

ZeroQs

www.zeroqs.com, office@zeroqs.com



Areas of activity

software development, big data, IoT/M2M, AI, hardware, fintech

Description

ZeroQs is the creator of the SmartArt mobile self-checkout technology that increases the level of customer shopping satisfaction (by reducing the length of queues), boosts retail profitability (by reducing staff load, increasing the average basket value, providing protection against theft) and increases income for FMCG producers (personalized in-store marketing).

ZETO Software

www.zetosoftware.pl, sekretariat@zetosoftware.pl



Areas of activity

software development, big data, cybersecurity

Description

ZETO Software is a company with more than 50 years of experience on the IT market in Poland. We specialize in designing, integrating, and implementing IT systems. We offer IT training, consulting in the field of IT and customer service, and we make our IT systems available in the SaaS model and hosting. Our main areas of activities are public administration and agriculture. Apart from that, we provide IT support services for government systems and medical sector companies. With the ZETO:GOV package, we assist local government units in their everyday work and offer a variety of services to inhabitants. Our products for agriculture serve to assess the use and breeding value of the cattle. Thanks to our state-of-the-art Data Center and basing our activities on the ISO 9001 and ISO/IEC 27001 standards, we can ensure security and highest quality of services.

ZETO – Zakład Elektronicznej Techniki Obliczeniowej w Katowicach



www.zetokatowice.pl, sekretariat@zetokatowice.pl

Areas of activity

software development, big data

Description

ZETO Katowice Sp. z o.o. is a provider of IT systems and services with over 50 years of experience. We deliver professional IT solutions for both the public and private sector. We create, maintain, and improve dedicated IT systems. We also offer consulting services, data processing and data security solutions and optimization of IT processes. As one of a few companies in Poland, we have experience in solutions based on the mainframe architecture. The quality of our products and services is guaranteed by the ZETO's quality assurance and data integrity system created in compliance with the PN-EN ISO 9001 and PN-ISO/IEC 27001 standards.

Zonifero



www.zonifero.com/en, hello@zonifero.com

Areas of activity

software development, IoT/M2M, hardware, proptech, HRTech

Description

Zonifero Workplace is a mobile-based SaaS platform designed for companies to optimize workplace resources, increase productivity, and ensure employee satisfaction and safety. It provides office and facility managers with a control panel to easily adapt to hybrid work requirements, make data-driven decisions about their assets, and manage a distributed workforce with paperless workflows. On the other hand, Zonifero Building is a digital layer for modern office buildings that integrates them with Access Control, Building Management Systems, IoT devices, and FM systems, so that they can be configured, connected, and updated according to tenant needs.

Organizations

Białystok Science and Technology Park

www.bpnt.bialystok.pl, bpnt@bpnt.bialystok.pl



Areas of activity

Science & Technology Park/Business Incubator

Description

The Białystok Science and Technology Park is a space open to entrepreneurs, scientists, and people passionate about new technologies and ideas. But it is also for the citizens of Białystok and the Podlaskie region of all ages who contribute with their talent and discoveries to increasing the attractiveness of the city. Our objective is to create an infrastructure that will trigger innovativeness among local and regional enterprises but also to make the city more attractive to new modern tech investments.

Digital Poland Foundation

digitalpoland

www.digitalpoland.org, info@digitalpoland.org

Areas of activity

big data, AI, ecosystem enabler

Description

Digital Poland Foundation turns digital challenges into opportunities for the Polish economy. We position Poland as a leading digital innovation hub by promoting cross-industry nationwide initiatives, and we combine forces, connecting topics and creating networks.

Huge Thing

www.hugething.vc, hello@hugething.vc



Areas of activity

acceleration

Description

Huge Thing is a global innovation hub. By organizing acceleration programs, workshops, and consulting sessions, we help build profitable startups implement and develop new technologies in organizations.

We were one of the first startup acceleration programs in Poland. Since 2012, Huge Thing has partnered with some amazing companies to connect startups to real-life problems. In 2018, alongside the Huge Thing accelerator, we started the Huge Thing consulting to comprehensively support public and corporate organizations in building innovation ecosystems.

Lublin Science and Technology Park

www.lpnt.pl, biuro@lpnt.pl



Areas of activity

software development, VR/AR/XR, IoT/M2M, AI, cybersecurity

Description

The Lublin Science and Technology Park was established in 2005 as a joint initiative of the local government of the Lubelskie Province and the University of Life Sciences in Lublin, which is a business environment institution. The task of the Lublin Science and Technology Park is to facilitate the transfer of knowledge between business and science. The LSTP's mission is to support the development of the Lublin region by creating a platform for cooperation between universities, business representatives, and the startup community. The LSTP team helps early-stage entrepreneurs launch and run their businesses as well as create innovations and technologies and bring them to market.

Olsztyn Scientific and Technology Park

www.opnt.olsztyn.eu, sekretariat@opnt.olsztyn.eu



Areas of activity

software development, VR/AR/XR, hardware, cybersecurity

Description

The Olsztyn Scientific and Technology Park (OSTP) is the right place for ICT companies and academic institutions, stimulating and managing the flow of knowledge and technology between universities, research and development institutions, enterprises, and the market, supporting the creation and development of innovative enterprises by means of incubation processes.

- Innovation Centre - two facilities (B2 and B3) dedicated to companies willing to use the infrastructure and substantive support to grow their businesses through a partnership with science and wishing to acquire skills to compete on foreign markets.
- Business Incubator - (B1) a space for startup companies and those planning to establish their own business (students, graduates, employees of the academic sector) interested in the development of innovative products, services and technologies, especially in the field of technology, looking for wide support for their development.
- Technology Transfer Centre - two facilities (L1 and L2) with well-equipped laboratory spaces (chemical, molecular, technological) and non-equipped spaces for self-adaptation.

Poznan University of Technology (PUT)

www.put.poznan.pl, biuro.rektora@put.poznan.pl



Areas of activity

big data, AI, cybersecurity, research, higher education

Description

In the latest evaluation of scientific activity run by the Polish Ministry of Education and Higher Education, PUT attained two A+ and seven A categories, becoming the second best large university in Poland. IT/ICT research and education programs are offered by the Faculty of Computing and Telecommunications and the Faculty of Control, Robotics & Electrical Engineering. The main research areas include artificial intelligence, machine learning, NLP, robotics, big data, bioinformatics, optimization methods, decision support, software engineering, distributed and parallel computing, cybersecurity, and telecommunications. PUT admits around 900 students annually for ICT studies. PUT carries out numerous European, NCBR, NCN, FNP, bilateral, and industrial projects.

Unicorn Hub Starting Platform

www.unicornhub.pl, promocja@unicornhub.pl



Areas of activity

software development, VR/AR/XR, big data, IoT/M2M, AI, hardware, cybersecurity, blockchain, fintech, smart city

Description

Unicorn Hub has been supporting startups in the incubation process for almost 4 years, preparing over 300 startups to enter the market. The leader of the program is the 'OIC Poland' Foundation.

During the incubation process, an experienced team of incubation managers and experts supports startups in developing a unique business model. Financial and substantive support is crucial in working with teams, therefore, the ecosystem we have created, including universities, large and medium-sized enterprises, capital funds, and business environment institutions provides real support tailored to the needs of a specific product and market.

UniqSoft Coding

www.uniqsoft.pl/en, office@uniqsoft.pl



Areas of activity

software development, VR/AR/XR, big data, IoT/M2M, AI, cybersecurity, fintech

Description

In our everyday work, we create basically all types of software-based solutions - from websites and webstores to custom online platforms, CRM tools, and other tools for startups or for companies to support their operations. We also specialize in creating mobile apps for two of the most popular platforms, namely Android and iOS. With every project, we pay a great deal of attention to security and usability. At each stage of a project, we provide advice to achieve the best possible results, including technical aspects - we suggest the best technologies for the project that will increase its quality and lower the costs of developing it in the future, at the same time.

University of Economics and Information Technology



Wyższa Szkoła Ekonomii
i Informatyki w Krakowie

www.en.wsei.edu.pl, kancelaria@wsei.edu.pl

Areas of activity

VR/AR/XR, big data, education in Applied Computer Science

Description

The University of Economics and Information Technology is a modern institution renowned for providing high-quality practical education. We offer courses in Finance and Accounting, Management, and Applied Computer Science. For years, we have successfully integrated the worlds of education, science, and business. Within the Applied Computer Science program, we offer a specialization in game development that provides our students with practical skills necessary in the industry. We have educated hundreds of individuals who have successfully contributed to the growth of the game development industry. Additionally, in the field of Applied Computer Science, students can choose from the following paths: computer networks, programming and data analysis, and application programming. For years, we have been dedicated to fostering an environment that nurtures innovation and prepares our students for

West Pomeranian ICT Cluster **KLASTER.IT**

www.klaster.it, biuro@klaster.it

Areas of activity

software development, VR/AR/XR, big data, IoT/M2M, AI, hardware, cybersecurity, blockchain, fintech

Description

As an IT organization in West Pomerania (Poland), we support the economic development of the IT sector companies in the region and enhance the attractiveness of West Pomerania and the city of Szczecin for employees, investors, local entrepreneurs, and students. We do this through direct and intensive contacts with companies, which leads to new business projects. So far about 80 companies have joined the West Pomeranian ICT Cluster! Our members are active in various sectors of the ICT industry: software, multimedia, telecommunication networks, and IT outsourcing, which creates great opportunities for companies to exchange business contacts and cooperate with one another.

Infographic Poland in figures, 2021

Source: Statistics Poland, World Bank, International Monetary Fund

//Data from the infographic are presented in the table.//

Trade exchange	
EUR 290 billion (PLN 1.32 trillion)	Imports
EUR 288 billion (PLN 1.31 trillion)	Exports
37.75 million	Population
USD 679.4 billion	Gross Domestic Product (GDP)
21st in th world	Economy Rank
USD 17 815	GDP per capita (purchasing power parity)
5.4 %	Unemployment rate

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Infographic Polish ICT in numbers (2021)

Source: Statistics Poland – Information society in Poland in 2022, 2021

//Data from the infographic are presented in the table.//

Over 100 000	companies
2500	employ 10 or more people
50%	introduced innovation
9 in 10	offer ICT services
$\frac{3}{4}$	of which are IT services
EUR 46.5 billion	generated by industry in revenues
12%	growth
7%	share in overall exports
85% to 15%	split between male and female in IT sector
2/3	of ICT hardware manufacturers' income is generated through exports

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Chart 1. Polish startups 2022

Source: Startup Poland Foundation, Polish Startups Report 2022

//Data from the chart are presented in the table.//

WEB applications	36%
Mobile applications	26%
Customized physical product	10%
Customized digital product	15%
Tools for IT	10%
Digital goods (games, videos, music, etc)	2%
Bulk physical products	9%
Hardware	17%
SaaS	39%
E-commerce services	13%
Consulting	15%

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Infographic Global IT services and software market size

Source: Startup Poland Foundation, Polish Startups Report 2022

//Data from the infographic are presented in the table.//

USD 870 billion	2023
USD 1.6 trillion	2030
5.8%	CAGR

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Infographic Global ICT hardware and equipment market size

Source: Statista

//Data from the infographic are presented in the table.//

USD 710 billion	2023
USD 740 billion	2026
5.8%	CAGR

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Infographic Global cybersecurity market size

Source: Strategic Market Research

//Data from the infographic are presented in the table.//

USD 216 billion	2021
USD 478 billion	2030
9.5%	CAGR

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Infographic Global self-supervised learning market size

Source: Spherical Insights – Global self-supervised market report

//Data from the infographic are presented in the table.//

USD 7 billion	2021
USD 100 billion	2030
32.9%	CAGR

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Infographic Global e-commerce market size

Source: Statista

//Data from the infographic are presented in the table.//

USD 1.7 trillion	2017
USD 6.3 trillion	2027
5.3 billion	online customers

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Infographic Global IoT market size

Source: Fortune Business Insights

//Data from the infographic are presented in the table.//

USD 544 billion	2022
USD 3.3 trillion	2030
26.9%	CAGR

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Infographic Big Data global market size

Source: Acumen Research Consulting via GlobalNewswire, Fortune Business Insight

//Data from the infographic are presented in the table.//

USD 163.5 billion	2021
USD 473 billion	2030
12.7%	CAGR

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Chart 2. Export of Polish equipment 2018-21 (EUR billion)

Source: Statistics Poland via Polish Export Intelligence

//Data from the infographic are presented in the table.//

2017	8.7
2018	9.2
2019	9.9
2020	10.7
2021	11.8

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Infographic Export of Polish ICT equipment

Source: Statistics Poland, estimates and predictions by Polish Export Intelligence (optimistic scenario)

//Data from the infographic are presented in the table.//

EUR 11.8 billion	2021
7.3%	CAGR 2021
EUR 25.2 billion	2026
8.8%	CAGR 2026
77%	export to EU
23%	export to rest of the world
4.1%	share of ICT products in the total export value

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Chart 3. Top 5 buyers of Polish ICT equipment globally in 2021 (% of total export)

Source: Statistics Poland via Polish Export Intelligence, additional analysis by The Polish Agency for Enterprise Development

//Data from the chart are presented in the table.//

1. Germany	25.5
2. Netherlands	13.3
3. Great Britain	10.5
4. Sweden	5.9
5. Italy	4.3
6. Others	40

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Chart 4. The structure of ICT products exports in 2021

Source: Statistics Poland – Information Society in Poland in 2022

//Data from the chart are presented in the table.//

Computers and peripheral devices	35.9%
Consumer electronic	43.1%
Telecommunication equipment	17.6%
Other ICT products	3.4%

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Chart 5. Key buyers of Polish ICT equipment from EU 27 in 2021 (in EUR billion)

Source: Statistics Poland via Polish Export Intelligence

//Data from the chart are presented in the table.//

Germany	3
Netherlands	1.56
France	0.76
Sweden	0.69
Italy	0.5

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Chart 6. Key importers of Polish ICT equipment from outside the EU in 2021 (EUR billion)

Source: Statistics Poland via Polish Export Intelligence

//Data from the chart are presented in the table.//

Great Britain	1.24
Netherlands	0.43
France	0.23
Sweden	0.12
Italy	0.09

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Infographic The value of Polish IT/ICT services exports

Source: Statistics Poland – Yearbook Trade of Foreign Statistics of Poland 2021, 2017, 2015

//Data from the infographic are presented in the table.//

3.9 EUR billion	2015
5.6 EUR billion	2017
9.8 EUR billion	2021

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Chart 7. Top 10 importers of Polish IT/ICT services in 2021 (EUR billion)

Source: Statistics Poland – Yearbook Trade of Foreign Statistics of Poland 2021, detailed analysis by the Polish Agency for Enterprise Development

//Data from the chart are presented in the table.//

USA	1.88
United Kingdom	1.53
Germany	1.4
Switzerland	1
Netherlands	0.55
Sweden	0.46
Ireland	0.38
France	0.31
Denmark	0.29
Norway	0.16

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Republic
of Poland



European Union
European Regional
Development Fund

