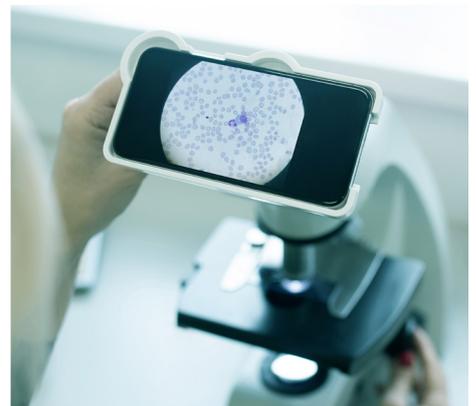


The Medical Devices and Pharma Sector in Poland

Report 2024



**European Funds
for Smart Economy**

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The catalog of companies and organizations is by no means a complete list of entities in the Polish medical devices and pharmaceutical sector. Instead, it contains entries of those that volunteered to submit. The data was provided by the entities themselves and was not revised by the authors of the publication.

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Poland.
Business Forward

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Katarzyna Duber-Stachurska

President of the Polish Agency for Enterprise Development



It is difficult to name two other industries having such an important impact on our lives as medical devices and pharma. Whether we like it or not, we will surely encounter products representing these industries at some point in our lives. In our common interest, they should be innovative, safe and precise. And these are exactly the features of products offered by Polish entrepreneurs.

In the last decade, Polish medical equipment manufacturers have achieved a significant success. Over the last ten years, the share of the Polish medical device industry in global exports has increased 2.5 times to nearly 3%. Poland is ranked among the top ten global exporters of medical equipment, and the forecasts for the next five years, provide for a stable and dynamic growth. Polish medical devices are recognized not only domestically, in the EU and Middle East but also in the United States, which is one of the most demanding markets in the world. Some of them were also tested in the most difficult war conditions – beyond Poland's eastern border.

Pharmaceutical sector in Poland is the largest in Central Europe and the 6th largest in the European Union. It is also one of the most innovative economic sectors in the country – nearly two-thirds of pharma enterprises implement innovations at the product and business level. Many offer groundbreaking solutions developed on patented technologies. Over the last few years, many promising pharma start-ups have also emerged, including deeptech ventures with global potential. Although every third of nearly 360 Polish pharma companies is active in overseas markets, the potential of our industry has not yet been fully recognized globally.

With the aim to support our industries, the Polish Ministry of Economic Development and Technology, has launched the Internationalization of the SME's – Brand Hub Program financed from the EU funds. Within this program PARP was entrusted

with the role of the operator of the Polish Medical Devices & Pharma Promotion Program. This initiative gives Polish companies an opportunity to promote their offer on national stands organized at leading international trade fairs around the world.

Our publication presenting medical and pharmaceutical sectors in Poland along with an extensive catalogue of Polish companies operating in the industry, is aimed at helping build b2b relations with the Polish industry. We look forward to seeing you at our national stands. ●

Poland in figures (2023)

Global market for medical devices

According to Fortune Business Insights, the global market of medical devices was worth roughly USD 520 billion in 2023, and is projected to grow to over USD 880 billion by 2032, with a CAGR of 6.3% during the forecast period. The growth will be primarily driven by the growing demand for preventing, curing and monitoring such chronic diseases as diabetes, cancer and obesity, and propelled by the substantial healthcare expenditure in mature markets. There is also an increasing need for telemedicine solutions and remote patient monitoring along with the AI and machine learning algorithms used for analyzing and optimizing the use of medical data.

The market of medical devices covers a broad range of products which are categorized either by medical specialties or types of application such as cardiology devices, diagnostic imaging devices, orthopedic devices, ophthalmic devices, general & plastic surgery devices, endoscopic devices, diabetes care devices, and dental devices.

According to MedTech Europe, based upon manufacturer prices, the European medical device market is estimated to make up 26.4% of the world market. It is the second-largest

medical device market after the US (46.6%).

Fortune Business Insights estimated the global market of medical devices at USD 520 billion in 2023, with a 6.3% corporate annual growth rate in a decade to come, resulting in the global value of the sector of USD 880 billion.

On the other hand, according to a Statista report on medical technologies, which includes both medical devices and in-vitro diagnostics, the global market was

valued in 2023 at nearly USD 570 billion, to reach nearly USD 750 billion within the next five years.

Key trends and market drivers

According to Statista, customers are increasingly looking for innovative and advanced medical devices and technologies. They seek products that offer better accuracy, efficiency, and patient comfort. There is also a growing demand for wearable medical devices that can monitor health conditions in real-time and provide personalized data to users. Customers also prioritize products that are cost-effective and provide value for money.

One of the key trends in the market of medical devices is the increasing adoption of digital health technologies. This includes the use of connected devices, telemedicine, and mobile health applications. These technologies enable healthcare providers to remotely monitor patients, gather real-time data, and deliver personalized care. They also facilitate the integration of healthcare systems and improve the overall efficiency of healthcare delivery.

Another trend in the market is the growing demand for minimally invasive medical devices designed to perform procedures with smaller incisions, resulting in reduced pain, shorter hospital stays, and faster recovery times for patients. In addition, minimally invasive devices often offer better precision

and accuracy, leading to improved patient outcomes.

Another trend is the rise of artificial intelligence (AI) and machine learning (ML) in medical technology. AI and ML algorithms are used to analyze large amounts of medical data, improve diagnostic accuracy, and develop personalized treatment plans. These technologies have the potential to revolutionize healthcare by enabling early detection of diseases, predicting patient outcomes, and optimizing treatment strategies.

The increasing focus on patient-centric care is also driving the adoption of medical technology worldwide. Healthcare providers prioritize patient satisfaction and outcomes, which leads to the development of technologies that enhance patient experience and engagement. This includes the use of mobile apps for appointment scheduling, medication reminders, and health monitoring, as well as the integration of electronic health records (EHRs) to improve the coordination and continuity of care.

Growing global GDP healthcare spending

According to the World Health Organization, the global GDP healthcare expenditure has increased from 8.6% in 2000 to almost 11% in 2020. It translates

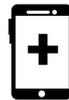
to almost a three-fold increase in GDP per capita (in PPP) – from USD 600 to USD 1600. On the local level, particularly in developed countries and regions such as the United States and Western Europe, where populations are ageing, there is a higher demand for medical devices and technologies

that address the needs of elderly patients.

On the other hand, in the emerging economies, middle class with increasing disposable income is growing, driving the demand for affordable and accessible healthcare solutions. ●

Global GDP healthcare spending

Global GDP spending per capita



Source: Statista Market Insights

Source: WHO

On the verge of a breakthrough in cancer diagnostics

Success story of SDS Optic S.A.

Every year about 750,000 people around the world die from breast cancer. Current diagnostics gives only 60% accuracy, and the final diagnosis takes even weeks. But SDS Optic, the Enterprise Europe Network client from Lublin, Poland is working on a revolutionary technology that may help to shorten the diagnosis time from weeks to minutes, thus increase cancer survival rates by 30% within the next few years!

Thanks to marrying photonics with molecular biology and early-stage support from National Centre of Research and Development (NCBR) within one of the most successful Strategmed grants, this Polish DeepTech start-up developed and run by Marcin Staniszewski, Magdalena Staniszevska and Mateusz Sagan may not only achieve these goals but also make its technology useful to detect different forms of cancer, infectious diseases and to monitor drug delivery in real time.

A device named inPROBE® consists of a biosensor (micro-probe) and an analyzer which can detect HER2 positive breast cancer markers in real-time, which is an absolute novelty in medical practice. And, unlike traditional biopsy, it does not even require tissue collection.

It all started when Marcin Staniszewski who designed the sensor for monitoring rock vibrations in coal mines came across an idea with his wife Magdalena, with a PhD in molecular biology, that they could combine their knowledge to detect cancer. Since then (circa 2015), they started to pursue this objective and set up a DeepTech company called SDS Optic, with the support of the third co-managing expert Mateusz Sagan, an extraordinarily talented business development manager with years of experience under his belt.

The start-up attracted numerous private investors at the NewConnect (Warsaw Stock Exchange), received the highest grant for SMEs in Polish history from Horizon 2020 (EUR 4 million), and was invited by EIC (European Innovation Council) to join the group of the most promising biotech EU start-ups at the European Pavilion during various trade fairs and conferences around the world and to sign a contract with the European Investment Bank to receive up to EUR 10 million for further development. As of now, the

company has accomplished the first stage of clinical trials demonstrating the safety and accuracy of its original inPROBE® technology, has set up a new R&D laboratory in Philadelphia and is establishing serious partnerships with key industry players in the US, one of them being Clairfield International.

‘Up to this day, we have managed to show our technology to the representatives of Harvard Medical School clinical hospital, the University of Chicago Medical Center and one of the biggest pharmaceutical companies in the US. All of them stated unanimously that if we manage to complete the technology and market it, we will witness a breakthrough in medicine’, Marcin Staniszewski, SDS Optic CEO recalls, admitting that the feedback obtained from these institutions was a huge motivation to the further development of inPROBE®.

The Polish Agency for Enterprise Development (PARP) had an honor to support the company through one of its grant schemes called Go2Brand, dedicated to executing promotional activities abroad by participating in key industry events across the world with its own stand. This gave SDS Optic an opportunity to present its solutions to a broader audience and establish some serious business relations.

Currently SDS Optic is considered as one of the most innovative companies in Europe focusing on clinical trials. Its incredible team has built its own pilot production line of optic elements of biosensor, with competitive quality confirmed by the independent Orange Institute. Having won the trust of private and institutional investors, it has become a publicly listed company at the Warsaw’s NewConnect Stock Exchange and has increased its market capital since its debut (March 2022). Apart from preparations to market the inPROBE® technology, SDS Optic has some serious plans to utilize its solutions to detect different molecules, including other types of cancer. Stay tuned for more news from SDS Optic! ●

Poland's domestic medical devices and equipment market

According to the Innowo Foundation and the POLMED Polish Chamber of Commerce of Medical Devices, Polish medical devices industry measured by revenue was worth EUR 4.2 billion in 2020 with the generated added value estimated at EUR 1 billion. Although the domestic market still relies on imports, the value of foreign sales grew almost exponentially throughout the years, making it one of key Polish export goods.

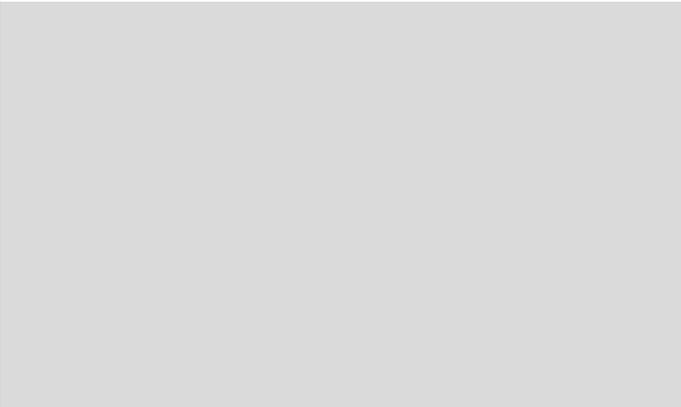
is the pace at which the foreign sales accelerated. In 1992 exports generated just about USD 20 million, while three decades years later it amounted to over EUR 5 billion, placing Poland among top ten global exporters.

Companies in medical devices sector

The sector consists of as many as 5,000 entities* – manufacturers, importers and distributors – ranging from big to micro companies. In total they hire over 30,000 people. Approximately 300 of these firms are manufacturers. They cover the entire spectrum of products and solutions – from medical and veterinary instruments through hospital furniture to the most technologically advanced diagnostic devices.

Most companies are SMEs and roots back to the second half of the 20th century. The late 80s and early 90s were also a fertile ground for some newly formed ventures. Most of them have a considerable potential for growth, hiring over 49 people and generating relatively high

The sector of Polish medical devices and equipment is quite a phenomenon. It is one of a few industries that keeps developing, increasing its overall value multiple times. In over a decade it almost tripled its size from EUR 1.5 to 4.2 billion. But what is more interesting



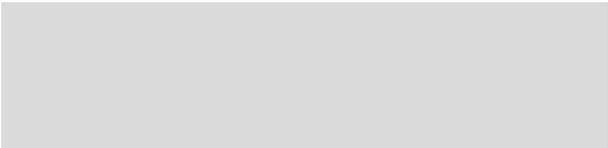
revenue. According to the National Bank of Poland data, over 60% of their revenue comes from exports. Companies like Echoson, HTML-strefa, Balton and TZMO Group base their businesses on exports and are considered as global endeavors. Recently we have witnessed the bloom of MedTech companies and startups merging AI, robotics and other technologies to provide better services to patients and improving overall healthcare performance. According to Startup Poland as of now there are about 150 MedTech start-ups in Poland. Such endeavors like Prodrobot, Brainscan, and SDS Optic have already gained recognition amongst both the EU and the global healthcare community.

Telemedicine has also gained traction. For example, the DocPlanner Group established by the Polish founders is currently the world's biggest healthcare platform that enables online appointments with physicians. On the other hand, the MedTube platform co-founded by Wojciech Dołkowski, who is the CEO of the entire endeavor, is like YouTube for students and

physicians from around the world, enabling access to the newest trends and procedures regarding human health. MedTube is regarded as the leading e-learning platform for healthcare professionals, with the library of more than 30,000 items!

Growing GDP spending on healthcare in Poland

The growth of the Polish domestic market is propelled by increased GDP spending on healthcare, which grew substantially over the years. According to the 'Healthcare Expenditure in 2020-2022' Statistics Poland publication, the current



expenditure on healthcare in 2022 amounted to PLN 205.6 billion, representing 6.7% of the GDP, and was higher than in 2021 by about PLN 36.1 billion (when it amounted to PLN 169.4 billion).

Due to considerable demand for medical services, increased spending on public healthcare is accompanied by the development of the private healthcare sector – clinics and multidisciplinary hospitals. As in all highly developed countries, also in Poland the society is ageing, and the number of elderly people in need of healthcare is growing. Over the next twenty-five years, the 65+ group will grow by another three million people,

reaching 8.5 million.

There were roughly 1250 hospitals in Poland in 2021 as Statista points out in its online publication. Over the last decade the density of physicians increased substantially from 2.14 to 3.44 per 1000 inhabitants.

Talent pool

Poland is one of the best educated countries in the EU, with 32.4% of

population having a university degree or equivalent. Engineering tertiary tuition is provided by 25 polytechnics and technological universities spread across the country.

The combination of high-quality knowledge and English proficiency makes Poland a perfect place for developing advanced MedTech solutions. ●

Polish healthcare in numbers



Source: Statistics Poland, Statista, *2022, **2021

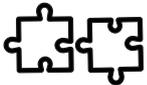
Medical devices offered by Polish companies



Key advantages of Polish medical equipment include very high quality, low failure rate, favorable quality-to-price ratio, high durability, as well as low operating, service and spare part costs, which makes Polish products highly competitive. And although the industry has yet not gained as much global recognition as some of the well-established Western medical equipment companies, Polish

products are becoming more and more popular with foreign customers – within the last decade we have witnessed a four-fold increase in their exports. Polish companies have their exhibition stands at the biggest industry events such as MEDICA in Düsseldorf or Arab Health in Dubai, every year. You may meet them there and test some of their finest products. ●

Polish medical devices and equipment are famous for:



Exports of Polish medical devices and equipment

The value of the medical equipment and device exports from Poland amounted to EUR 5.6 billion in 2023 and was 12% higher than in the previous year when Polish manufacturers exported equipment worth nearly EUR 5.1 billion

This is another all-time high record – never in history have we exported medical devices and equipment worth this much. It is more than a two-hundred-fold increase over the three-decade span – in 1992 the export was estimated

at less than USD 20 million. The increase is mostly attributed to two main groups, namely orthopedic equipment, prostheses, and hearing aids (5% share in global exports), as well as medical and veterinary equipment.

Exports of Polish medical devices and equipment 2019–2023 (in EUR billion)

Source: Statistics Poland, Eurostat via Polish export intelligence portal

According to data provided by Statistics Poland for 2019, the United States of America was the biggest importer of Polish medical equipment for the first time in history, acquiring products worth over EUR 580 million. Eventually and a little surprisingly, Germany which was the key customer of Polish equipment for

years, ranked second, with purchased goods valued at EUR 530 million. This trend has prevailed in recent years. In 2023, nearly 21% of all exported goods, what corresponds to roughly EUR 1.2 billion, were sold to the US. Looking from a broader perspective, sales to the US increased nearly ten-fold in just a decade.

Exports of Polish medical devices and equipment in 2023



Source: UN Comtrade, IMF Balance of Payment via Polish export intelligence portal, * by the time of this publication some countries still did not provide the UN Comtrade with full data.

2013

2023

Source: UN Comtrade, IMF Balance of Payment via Polish export intelligence portal,* by the time of this publication some countries still did not provide the UN Comtrade with full data



Source: Statistics Poland, Eurostat via Polish export intelligence portal

Top 5 EU importers (overall export value share in %)

Source: Statistics Poland, Eurostat via Polish export intelligence portal

Top 5 non-EU importers (overall export value share in %)

Source: Statistics Poland, Eurostat via Polish export intelligence portal

Top 5 importers

Export structure by product category

Source: UN Comtrade, IMF Balance of Payment via Polish export intelligence portal

The estimates of the Polish export intelligence show that in 2023 sales to the US may double within the next five years. What is noteworthy is the increasing export to Austria. In years to come, it may be the fastest growing foreign market for Polish medical devices and equipment. Due to higher demand for orthopedic equipment, prostheses and hearing aids on the US market, as well as Great Britain exiting EU, the geographical structure of Polish medical devices sales has shifted substantially in favor of non-EU countries, nearly equaling the UE

sales. Currently, this proportion is 53 to 47% in favor of EU countries, while a few years back the exports to non-EU partners accounted for only 36%. Besides the US and Germany, other key customers include the aforementioned Austria, United Kingdom, France, Denmark and Netherlands. It seemed just a few years back that exports to emerging economies would gain momentum, but current data shows stagnation in this regard. Nonetheless, exports to such countries as China and India have been steadily growing over the years. ●

Structure of Poland's medical devices and equipment exports by category

When analyzing the share of individual groups of medical devices in the export structure, two categories stand out and play a major role in exports, at least in terms of value: orthopedic equipment, apparatus, prostheses, and hearing aids as one, and medical and veterinary instruments as the other. Combined they amount to EUR 2.4 and EUR

1.4 billion, respectively. Polish orthopedic equipment, prostheses, and hearing aids are most popular in the United States, Germany, France, Great Britain, and Canada – in 2023 these countries purchased products worth EUR 940, 220, 211, 200, and 84 million, respectively. Other major customers in this category include Switzerland, Norway, and Japan.

Exports of orthopedic equipment, prostheses and hearing aids 2019–2023 (in EUR billion)

Source: Statistics Poland, Eurostat – via Polish export intelligence

Medical and veterinary instruments are another substantial category of Polish exports, contributing to one-fourth of foreign sales. They find main purchasers in Germany (EUR 400 million), Denmark (EUR 133 million), the US (EUR 106 million), Ukraine (EUR 90 million). Other key markets

include Russia, the Netherlands and Great Britain.

The increasing sales rate for these devices results mainly from the growing demand on the German market, generating slightly over one third of these exports (EUR 400 million).

Exports of medical and veterinary equipment 2019–2023 (in EUR billion)

Source: Statistics Poland, Eurostat – via Polish export intelligence

Other Polish medical equipment categories are exported in much smaller volumes. Two groups worth mentioning include adhesive bandages, gazes and patches, and X-ray machines. The former category generates highest sales in Germany, the Czech Republic, Hungary, the United States and Austria, and the

latter in Germany, Ukraine, Bulgaria, the Netherlands and the United States.

Despite a relatively small share in overall medical equipment exports from Poland, the X-ray machine category has managed to triple its value from EUR 48 million to EUR 151 million in just five years.

Exports of adhesive bandages, gazes and patches in 2019–2023 (in EUR million)

Source: Statistics Poland, Eurostat – via Polish exports intelligence

Exports of adhesive bandages, gazes and patches also witnessed an increase in value in

the 5-year period between 2019 and 2023 – from EUR 108 to 168 million. ●

Exports of X-ray machines in 2019-2023 (in EUR million)

Source: Statistics Poland, Eurostat – via Polish export intelligence

Global pharmaceuticals market

According to Research and Markets, the global market for pharmaceuticals is predicted to grow from the estimated value of USD 1.2 trillion in 2024 to nearly USD 2.1 trillion in 2028 at a CAGR of 13.4%. As the global market demand for pharmaceuticals grows driven by ageing society in Western countries and expanding middle class in emerging economies, so does the R&D expenditure within the industry.

The global market value for pharmaceuticals quadrupled over the last two decades as Statista reports – from just USD 390 billion in 2001 to almost USD 1.6 trillion in 2023. The demand for pharmaceuticals is primarily driven by ageing population in the West and growing

middle class in emerging economies. For example, producers of medicines for chronic condition and generic drugs will find opportunities for growth among ageing populations. Manufacturers of medications for weight loss alone are facing growth predictions of more than

Global pharmaceuticals market 2024-2028 (in US trillion)

Source: Research and Markets "Pharmaceuticals Drugs Global Market Report 2024"

AI investment in global pharmaceutical industry 2022-2030 (in US billion)

Source: Statista

Pharmaceuticals

By origin

- Original (patented)
- Generic

By technology

- Chemical (conventional)
- Biological

Top revenue generating segments in biopharmaceuticals (by therapeutic areas)

- Oncology
- Immunology
- Diabetes

Source: Statista

USD 75 billion by 2030. Improving access to healthcare within emerging markets will also support pharmaceuticals' output and sales.

R&D and AI to address the market demand

The market expansion goes hand in hand with R&D spending which in 2022 totaled USD 244 billion globally, compared to just USD 130 billion a decade earlier. AI is also starting to gain traction within the industry as it is a time and cost saving tool. Statista predicts that by 2030 AI investment in pharmaceuticals will reach the value of about USD 187 billion from just USD 15 billion in 2022. For example, it is reported that AI played a significant role in the development of the COVID-19 vaccines. According to a survey prepared by Atradous Group, AI-enabled workflows could save up to 40% of time in bringing a new molecule for a poorly understood target to preclinical candidate (PCC) stage. Cost savings for such a molecule would be up to 30%.

The segmentation in pharmaceutical market is usually based upon two basic distinctions. One of the most frequently used is the distinction between prescription drugs and non-prescription (over-the-counter) drugs. Medications can also be divided into products derived from chemicals and products manufactured by means of biotechnology (biologic). When categorizing the industry by

therapeutic areas, the top revenue-generating segments include oncology, immunology, and diabetes.

US to dominate the global market

2023 was one of the poorest years in terms of the industry's annual growth rate when global market grew just 0.5% after a whopping 17.3% increase in 2021 and 6.8% in 2022. This spike was particularly propelled by gigantic demand for COVID-19 vaccinations during and shortly after the pandemic. The global industry sales in 2024 are expected to increase by 5.1%, mainly driven by the Asia Pacific Region. Vaccine production will continue to support growth, although at a lower level than in previous years – Atradous Group reports.

When analyzing global market share by regions, it is apparent that the United States of America is the biggest pharmaceutical market in the world, contributing to roughly half of all global sales – USD 678 billion according to Statista in its publication. It is twice as much as all emerging markets combined. Europe takes the third place with sales worth nearly USD 250 billion. Given the fact the US has life science and technology hubs that guarantee innovation and a market that is paying the highest drug prices worldwide, this is unlikely to change in the foreseeable future. On the other hand, China has suffered a loss of momentum – the world's second-largest pharmaceutical market saw

a regular double-digit growth until the mid-2010s, but that has been dropping since then.

Chronic diseases and NCDs to further expand the global patient population

Diving deeper into the socio-economic growth drivers propelling the spending on healthcare and pharmaceuticals as a means to cure, prevent or delay the diseases, we can discern some lifestyle patterns that contribute to health deterioration. For example, such factors as prolonged working hours,

reduced physical activity, and unhealthy dietary habits contribute significantly to chronic diseases such as diabetes. According to the World Health Organization, noncommunicable diseases (NCDs) account for 41 million deaths annually – that is 74% of global mortality! This trend underscores the growing demand for biologic drugs to address conditions such as diabetes. These factors are anticipated to expand the global patient population, thereby fostering growth in the pharmaceutical drug market in years to come. ●

Global pharmaceutical sales 2023 by region (in US billion)

Source: Statista

Passion-driven family business goes global

The success story of Biofarm

Biofarm started as a small family business venture in the late 80s. Currently the company employs over 450 people and offers unique and market leading generic products sold both in Poland and abroad. Most company's products are a result of proprietary R&D works and bold approach to developing new therapeutic solutions to improve people's health. The production capacity is enabled by state-of-the-art EU GMP-certified production lines. Today Biofarm products are sold on over 30 markets on four continents.

This Poznań based drug company was one of the first in Poland to obtain the GMP certificate in 2001 after launching its ultra-modern plant furnished with the latest scientific solutions in the field of production technology. The path to success was paved by investing in R&D, the desire to innovate and develop new products, and – last but not least – by picking the right business development strategy and people that follow the company's mission to help and support patients in treatment of modern lifestyle diseases.

'Our strength is the production of market leading and unique generic products which are sold both in Poland and abroad. Since the beginnings, we have registered over 180 medicinal products, 80% of which are our own developments. It would be impossible without the bold thinking of our team looking for new therapeutic solutions to improve people's health', says the company's representative.

That is why the company is famous for its cooperation with numerous R&D centers around the world, where all these innovations come to life. Biofarm has registered as many as 13 patents for innovative formulations, their manufacture, and application. These patent applications cover products from the therapeutic areas of cardiology, psychiatry and internal medicine, among others.

Confronting challenges is at the very forefront of Biofarm's business operations. The company was the first to launch generic memantine, oseltamivir, and lacidipine in Poland (Biomentin, Lapixen and Tamivil), as well as other products that were not previously available on the domestic market. These drugs include, for example, Tiocolis the only medication on the

Polish market to contain thiocolchicoside used in the treatment of painful spinal contractions, while Proaxon contains the first available citicoline, administered in the treatment of neurological and cognitive disorders caused by a cerebrovascular accident, e.g. stroke or cranial injury.

As time went by, the company introduced its own brands and suite of products such as Vigalex, Magnefar and Ginkofar. For example, the company was very first to register preparations with the highest dose of Ginkgo biloba containing 240 mg of its extract. The other two include various doses of vitamin D, and highly absorbable magnesium salts in the form of magnesium citrate. The ability to create original formulations that can be successfully marketed, combined with the openness to sell abroad, opened new business opportunities for the company.

'In 2002, we started exporting our products and currently distribute or license them to more than 30 markets worldwide, including Europe, Asia, Africa and LATAM. We plan to expand our activities to new and existing territories by developing strong relationships with current and potential business partners. Our dynamic growth in exports is a result of a strategic focus on providing quality products, services and relations to our partners', remarks the company representative.

Currently Biofarm is chiefly focused on digitalization, automation and increasing its production capacity in the field of new pharmaceutical forms, to meet the growing market demand. The company plans to expand the product portfolio in all therapeutic areas – cardiology, internal medicine and neurology, as well as OTC products. As its representatives say, these products show high development and marketing potential, and constitute a significant reinforcement of the company's product line, which will enable increased availability of drugs for patients. ●

Polish pharmaceutical industry

Pharmaceutical industry is one of the most innovative sectors of the Polish economy. According to the INFARMA national pharmaceutical industry union, companies representing the sector contributed to roughly EUR 2.5 billion of added value, what translates to 0.4% of total GDP. Nearly two-thirds of them regularly introduce innovations.

As Statistics Poland suggests in its report on the state of the national economy innovation, pharmaceutical sector is a champion in this respect, as nearly 65% of companies implement innovations both in production and business processes.

Nonetheless, the domestic market chiefly relies on imports, exceeding the exports by nearly EUR 4.5 billion. Moreover, entities with foreign capital are in the majority (62% in 2019).

The sector consists of relatively big companies hiring hundreds and, in some cases, even thousands of people. But there are also some SMEs originated in the 80s and 90s as small companies, family endeavors, that morphed into thriving enterprises present on foreign markets.

There are at least 80 companies hiring over 10 employees, and the overall number is estimated at 350 firms, of which about 130 export

their goods. The industry workforce, according to various sources, ranges from 80,000 to even 100,000 people. Polish companies develop and manufacture both generic and biosimilar drugs.

According to Dun&Bradstreet, the top 20 companies on the Polish market, including the ones with foreign origins, generated revenue of about EUR 6 billion. Such brands as Polpharma, Polfa, and ADAMED are amongst the ones that managed to expand their business operations abroad and are considered global.

There are over 40 universities, institutions and schools in Poland that provide tuition, know-how and skills highly valued by the pharmaceutical industry. Poland has also the largest number of biopharma graduates among the CEE countries, and ranks 5th in EU in this regard. Every year, about 25,000 graduates of different healthcare specialties enter the labor market. ●

Source: Statistics Poland, Eurostat, PRODCOM – via Polish Exports Intelligence, INFARMA

Exports of Polish pharmaceuticals

Between 2010 and 2023 the value of Polish pharmaceutical exports more than doubled – from just less than EUR 2 billion up to nearly EUR 4.9 billion, reaching all-time high, with the EU countries being the main buyers and Germany as the top recipient. However, there is also a visible increase in exports to non-EU countries such as Canada, Brazil and Ukraine. About 137 companies export their products.

The export to EU countries generates about two-thirds of foreign sales revenue. The top five buyers are Germany, Italy, Spain, the Czech Republic and France. Poland's western neighbor imports slightly over one-sixth of all Polish exports and its share is incrementally decreasing in favor of other countries, particularly

Hungary to which export has been systematically increasing in the last decade, generating nearly 5% of all foreign revenues, and reaching the value of 214 EUR million.

Between 2010 and 2023 the value of Polish pharmaceutical exports more than doubled – from just less than EUR 2 billion up to nearly EUR 4.9 billion, reaching all-time high.

Exports of the Polish pharmaceutical sector 2019–2023 (in EUR billion)

Source: Statistics Poland, Eurostat, International Trade in Services via Polish Export Intelligence

Non-EU countries receive about 32% of all industry's exports. The main buyers include Russia, Great Britain, Ukraine, Canada and Brazil. Polish pharmaceuticals are also popular in Norway, China, Switzerland, Kazakhstan and South Korea.

The sales to Canada were growing at the fastest pace which is vividly reflected by CAGR – between 2018 and 2023 it grew on average by 67.8%! The Polish export grew relatively fast in recent years also to such countries as Ireland, Romania, the Netherlands and Spain. ●

Top five EU importers (% share of overall Polish export)

Source: Statistics Poland, Eurostat – Balance of Payments, International Trade in Services – via Polish exports intelligence

Top five non-EU importers (% share of overall Polish export)

Source: Statistics Poland, Eurostat – Balance of Payments, International Trade in Services – via Polish exports intelligence

Export Geography

Source: Statistics Poland

Polish medical devices
and pharmaceutical
companies and business
support organisations -
catalog

www.2kmm.pl; 2kmm@2kmm.pl

Areas of activity

Clinical trials, Telemedicine, AI, robotics, other IT solutions, Data analysis

2KMM CRO is a technology & quality driven trusted provider of comprehensive services and solutions supporting the management and execution of research projects for the pharmaceutical industry, biotechnology, medical devices and healthcare. As a contract research organization, we focus on and offer substantial expertise in eCRF design and development, clinical data management, biostatistics, medical writing, clinical operations, project management, for both, clinical trials and non-interventional studies (including RWE - Real World Data/RWE - Real World Evidence projects).

Acteryon

www.acteryon.com; office@acteryon.com

Areas of activity

Medical devices and equipment, Clinical trials, Prescription and non-prescription drugs, Diet, nutrition and health supplements

Acteryon is an innovative biotechnology company dedicated to the R&D of new technologies and products based on bacteriophages. Our business strategy is based on developing new therapeutics in early phases of R&D to enter collaboration deals for pre-clinical and/or clinical development. Our strategic goal is to become a global leader in novel natural product development, platform provision and manufacturing in the GMP standard for pharmaceutical application. We develop phage technologies for pharmaceutical applications, such as the prevention and treatment of bacterial infections and biofilm, as well as microbiota modulation, and modern diagnostic methods.

Aesculap Chifa



Aesculap Chifa

www.bbraun.pl; info.acp@bbraun.com

Areas of activity

Medical devices and equipment, Trauma, surgery, operating theatre equipment, orthopedics, rehabilitation, regenerative medicine, implants & prosthetics, Personal protective equipment, Dentistry

Aesculap Chifa Ltd. is a part of B. Braun Melsungen AG, which is one of the leading, worldwide medical companies – a global manufacturer and distributor, employing over 56,000 people in 64 countries. We offer a unique product range for healthcare professionals, from top quality surgical instruments, through infusion, nutrition and pain therapy solutions, to highly innovative implants and medical devices, perfectly meeting our customers' complex needs in all operating areas. We have over 3,500 models of surgical instruments that help us improve the quality of all procedures at hospitals and clinics and to increase the safety of patients, physicians, and medical staff.

Aidlab



www.aidlab.com; contact@aidlab.com

Areas of activity

Medical devices and equipment, Clinical trials, Telemedicine, AI, robotics, other IT solutions

Aidlab designs wearables for pulmonologists, allergologists, and cardiologists. Our goal is to improve the diagnostic success rate for sleep and heart disorders and simplify the process. Throughout the years, we have been chosen a leading partner in significant clinical and research initiatives, and our products have helped over 5,000 patients by reducing symptoms and improving the quality of life through the implementation of mobile rehabilitation treatments.

Ailis



www.ailiscare.com; contact@ailiscare.com

Areas of activity

Telemedicine, AI, robotics, other IT solutions

Ailis is the world's first breast health monitoring system. It combines cutting-edge technology, artificial intelligence, deep neural networks (DNN), parametric dynamic imaging, and telemedicine. It is a non-contact and completely safe (no radiation) breast cancer detection method. The system performs a breast examination in just 4 minutes and provides the examination result after 10 minutes, so the whole procedure takes about 15 minutes. 2024 is the time for clinical trials and certification for the system. Ailis will give women of all ages, cultures, and communities a chance to check their breast health as often as needed.

Akson Padjasek-Krysowski



www.akson.pl; sekretariat@akson.pl

Areas of activity

Medical devices and equipment, Medical furniture, Orthopedics, rehabilitation, regenerative medicine, implants & prosthetics, Personal protective equipment, Electromedicine

Akson was founded in March 1995 with a clear mission - to cater to the needs of people with disabilities. With over 25 years of experience, we continue to be a top importer and distributor of specialized rehabilitation and orthopedic equipment in Poland. We have grown to a network of 60 medical supply points nationwide, staffed by highly trained professionals in physiotherapy, orthopedics and rehabilitation. With this expansive reach and expert team, Akson is uniquely positioned to respond to the needs of even the most demanding patients. We are committed to providing the highest level of service and care to ensure that our clients receive the support they require.

Alchem Grupa



www.alchem.com.pl; alchem@alchem.com.pl

Areas of activity

Medical devices and equipment, Medical furniture, Laboratory equipment

One of the largest Polish laboratory supply companies. More than 20 years of market presence and operation under the name of Alchem Grupa LLC (founded in 2001 by a merger previously existing enterprises). Annual turnover of EUR 19 million. Workforce of 85 employees. 30,000+ customers, both domestic and foreign (covering 6 European countries). Our comprehensive offer comprises 80,000 unique items from nearly 1,000 suppliers of reagents, consumables, small equipment, instruments and lab furniture.

ALVO Medical



Member of REINSBERG GROUP

www.alvo.pl; marketing@alvo.pl

Areas of activity

Medical devices and equipment, Trauma, surgery, operating theatre equipment, Medical furniture, Laboratory equipment, Orthopedics, rehabilitation, regenerative medicine, implants & prosthetics

ALVO Medical designs, manufactures and installs innovative solutions for operating theaters (OR), hybrid operating theaters, intensive care units (ICU), neonatal intensive care units (NICU). We equip specialist treatment rooms and hospital wards with devices and hygienic modular infrastructure. Over the last 30 years, we have completed over 3,000 operating theaters and preparation rooms in more than 90 countries around the world. Since 2023, ALVO Medical has been a part of the international Reinsberg Group which aims to create a robust European MedTech conglomerate with global reach, offering superior hospital solutions and products from a single source.

Amerpharma



www.amerpharma.com; biuro@amerpharma.com

Areas of activity

Diet, nutrition and health supplements

AmerPharma is the leading private label manufacturer of functional foods and snacks in the EU. For over 14 years, we have been developing and producing functional foods, sports nutrition, and diet products, delivering them to customers in over 30 countries, including the Middle East, Canada, and the USA. Our range includes calorie-free/sugar-free syrups, fruit spreads, sweet spreads, sauces and dressings, functional snacks and sweets, nut butters, low-calorie spreads, sports nutrition, 100% natural, and vegan products.

Angionica



www.angionica.com.pl; biuro@angionica.com.pl

Areas of activity

Medical devices and equipment

Angionica Ltd. is a spin-off company whose main goal is the implementation of flow mediated skin fluorescence (FMSF) method developed by Łódź University of Technology (TUL) and the Jagiellonian University (UJ). This technique used in the AngioExpert device is an optimal tool for assessing the macro- and microcirculation status in a broad population, from healthy individuals to patients with serious vascular dysfunction. It detects microcirculatory dysfunction at an early stage and enables monitoring of the treatment process. The FMSF technique is patent-protected by on major markets. The AngioExpert device is MDR 2017/745 certified.

Antar



www.antar.net; antar@antar.net

Areas of activity

Medical devices and equipment, Medical furniture, Orthopedics, rehabilitation, regenerative medicine, implants & prosthetics

Antar, a renowned manufacturer and distributor of medical and orthopedic products, has been active on the Polish market since 1998. As a leading company in Poland, the Czech Republic, Belarus, and Slovakia, we operate branches in various countries, including Germany. Our production facility in Poland offers high-quality orthopedic products under the AN TAR BLUE LINE brand. As the exclusive distributor for OPPO, KARMA, SOMA, and FDI in Central Europe, we offer our products in thousands of medical stores and pharmacies across multiple countries.

APC Instytut



www.apcinstytut.pl; apc@apcinstytut.pl

Areas of activity

Medical devices and equipment, Prescription and non-prescription drugs, Diet, nutrition and health supplements, Consultancy in life science

APC Instytut is the leading Polish consultancy company, providing full-range services for the life science sector. Since 1996, we have been cooperating with national and international pharmaceutical clients. We provide professional consulting services in Poland and the EEA in the area of regulatory affairs, pharmacovigilance, P&R, outsourcing of medical representatives, payroll, recruitment, and training. With the help of open-minded people, knowledge, experience, and modern tools, we create individual and unique solutions tailored to the needs of our clients. As an active member of Polish life science industry associations and European consultancy network, we are looking forward to cooperating with you!

APC Pharmlog



www.apcpharmlog.eu; office@apcpharmlog.eu

Areas of activity

Medical devices and equipment, Dentistry, Clinical trials, Prescription and non-prescription drugs, Diet, nutrition and health supplements

APC Pharmlog was established in 2016 and has expanded into Central and Eastern European countries, offering new services in the field of sales and product management. Our goal and added value is to help life science companies achieve their business goals in the field of regulatory, sales and marketing support for medicines, food supplements and beauty products. We create individual, effective and unique solutions tailored to the needs of our clients from the pharmaceutical industry.

Apolonia



www.apolonia.com.pl; apolonia@apolonia.com.pl

Areas of activity

Personal protective equipment, Medical clothing

We are a Polish manufacturer of medical clothing – a family company with years of experience. Since 1994, we have been supplying a wide range of customers in the medical industry in Poland and abroad. We have created a recognizable and reputable brand with a very wide range of medical, dental, salon and pharmaceutical clothing. Confidence that our customers place in us obliges us to maintain high standards at every stage of production. Our medical clothing store offers uniforms made of innovative, sustainable fabrics enriched with eucalyptus fiber, with high cotton content, with admixture of viscose, spandex or elastane, which makes them a perfect choice for medical facilities, clinics and dental offices.

Arkona LFS



ARKONA

www.arkonadent.com; export@arkonadent.com

Areas of activity

Medical devices and equipment, Dentistry, Diet, nutrition and health supplements

Arkona is a Polish manufacturer of dental supplies. The company has its own laboratory and own production facility located in Poland. The best specialists design, produce and develop medical products to provide the top quality products for dentists. The founder of the company is a practicing dentist himself, so he knows doctors' needs and challenges from his own experience. The company is also the manufacturer of medical devices and dietary supplements, either independently or through contracts with the largest companies in the medical industry. The company is present in many European and Asian markets.

Aspel

ASPEL

www.aspel.com.pl; export@aspel.com.pl

Areas of activity

Medical devices and equipment

Aspel is a Polish company manufacturing technologically advanced medical devices: electrocardiographs, treadmill and bicycle exercise testing systems, ECG and ABPM Holter monitors since 1986. Aspel stress test systems have a built-in ECG module - an innovative solution on a global scale. All our products meet the requirements of the MDD Directive 93/42/EEC and are CE and CFS marked. Aspel is also EN ISO 13485-certified. Our medical equipment is tested in an accredited measurement and testing laboratory. Parallel to production, we distribute our electronic medical devices in the B2B (business-to-business) sales model. Visit our online shop at: aspel.com.pl

www.assistech.eu; kontakt@assistech.eu

Areas of activity

Medical devices and equipment

AssisTech Sp. z o.o. specializes in high-tech solutions for healthcare and education. Our aim is to simplify daily life, particularly for those with disabilities, whether it be aiding in rehabilitation, enabling communication, or enhancing learning. Supported by robust research, our flagship C-Eye system, utilizing eye tracking technology, transforms patient care and communication for individuals with neurological disorders and visual impairments.

Astar



www.astar.eu; export@astar.eu

Areas of activity

Medical devices and equipment, Orthopedics, rehabilitation, regenerative medicine, implants & prosthetics

Astar has been a manufacturer of physical therapy equipment since 1995. Astar is 100% Polish owned with production located entirely in Poland, currently hiring over one hundred employees. Astar is present on over 60 markets all over the world. The after-sales service, including inspections and repairs, is carried out by our extensive, customer-friendly service department and a network of cooperating companies. We are looking for long-term cooperation. To learn more about our offer, visit www.astar.eu.

Aug Medical



www.augmedical.com; info@augmedical.pl

Areas of activity

Medical devices and equipment, Dentistry

AUG Medical is a manufacturer of high-quality laryngoscopes, diagnostics, airway management, video laryngoscopes and otoscopes. We are the direct supplier and distributor of medical equipment based in Poland, the United States, the UAE and Turkey. Our headquarter in Poland serves the whole Europe (the US branch covers North and South America, and Turkey & UAE offices control Asia and Pacific). Our goal is to provide our customers with certified and standardized products of premium quality at competitive prices, guaranteeing continuity of supplies. We ensure fast and efficient delivery to keep our customers satisfied.

Aurea Pharma



Aurea Pharma

www.aureapharma.eu; grzegorz@aureapharma.eu

Areas of activity

**Medical devices and equipment, Diet, nutrition and health supplements,
Dermocosmetics**

Aurea Pharma is a company focused on developing and providing patients with specialist skincare products during and after radiotherapy and chemotherapy. Our mission is to continuously improve the quality of patients' life by improving supportive therapies in oncology. Aurea Pharma products are developed to ensure proper skincare and protection against the side effects of cancer treatment. Our products are also widely used in dermatology. For the last few years, Aurea Pharma has also been expanding to consumer health/lifestyle sector with its high-quality products.

Bakmed



www.bakmed.com.pl; bakmed@bakmed.com.pl

Areas of activity

Medical devices and equipment, Medical furniture

Bakmed is a company that has been manufacturing medical equipment since 1992. Our offer includes germicidal lamps, surgical operating lamps, IV and wall stands, mobile and wall-mounted medical screens, germicidal radiators (including HACCP versions), dental, halogen and standard lamps for shadow-free lamps and microscopes, fluorescent lamps for the treatment of psoriasis and jaundice. Our products have relevant approvals and meet the CE marking conditions. We offer favorable conditions of cooperation and accept individual orders.

Baxter



www.baxter.com.pl; reception_poland@baxter.com

Areas of activity

Medical devices and equipment

For over three decades, Baxter has been present in the Polish healthcare system, evolving from a provider of pharmaceutical solutions into a recognized and respected MedTech company. It offers a broad portfolio of medical products and devices supporting anesthesiology, surgical care, fluid therapy, parenteral nutrition and renal care. Baxter currently employs around 500 people in the commercial organization and business service center. In 2024, Baxter Polska received the Top Employer certificate for the third time in a row. Baxter Education Center, located in Warsaw, hosts doctors, nurses, pharmacists and patients aiming to share knowledge, inspire and improve skills.

BClinique



www.bclinique.pl; biuro@bclinique.pl

Areas of activity

Aesthetic Medicine

BClinique is your premier destination in Olsztyn for innovative aesthetic medicine treatments, reconstructive procedures, intimate aesthetics, and cosmetology services, all designed to enhance natural beauty. At BClinique, we understand that true beauty encompasses both physical appearance and inner wellbeing. Our team of medical professionals is dedicated to delivering exceptional care with a personalized touch. With a commitment to safety and efficacy, our staff undergoes rigorous training and stays abreast of the latest advancements in aesthetic medicine to ensure optimal results for our patients. We are a constantly growing organization looking forward to opening new collaboration channels.

BioCam



www.biocam.ai; contact@biocam.ai

Areas of activity

Medical devices and equipment, Telemedicine, AI, robotics, other IT solutions

BioCam is a MedTech start-up developing human and pet endoscopic capsules for remote home-based examination of the entire digestive tract, along with an image analysis system for automatic detection of pathologies, supporting doctors in the diagnostic process. The technology includes an endoscopic capsule, a mobile app for patients, and a telemedicine platform supported by original AI algorithms for medical experts. Automatic assessment helps to reduce examination and analysis time, saving both patient's and doctor's time. By providing a higher level of patient comfort, BioCam serves as a motivating factor for preventive measures and regular check-ups, contributing to better health outcomes.

www.bioceltix.com; office@bioceltix.com

Areas of activity

Clinical trials, Prescription and non-prescription drugs

Bioceltix is a team of experts working on innovative therapies for veterinary applications. It is one of a few companies worldwide to implement the standards of the current Good Manufacturing Practice (cGMP) in the production of cell-based medicinal products for veterinary use. The cGMP certification confirms that our manufacturing processes meet the highest quality standards required in the production of pharmaceuticals. Our technology for manufacturing MSC-based medicinal products for veterinary use harnesses the therapeutic potential of allogeneic stem cells (one donor – many recipients). The technology allows the product to be batch-produced and ready for off-the-shelf sale.

Biocorpo



www.biocorpo.pl; biocorpo@biocorpo.pl

Areas of activity

Diet, nutrition and health supplements

The mission of Biocorpo is to ensure customer and consumer satisfaction by providing products of the quality they desire. To meet customers' requirements, we carefully select subcontractors and suppliers of intermediates, products and raw materials for production and finished products, ensuring the maintenance of high standards in the design, production and sales. To meet our clients' expectations and legal regulations, we implement, maintain, and improve our system in accordance with PN-EN ISO 9001:2015.

www.biofarm.pl; biofarm@biofarm.pl

Areas of activity

Prescription and non-prescription drugs, Diet, nutrition and health supplements

Biofarm Sp. z o.o. is a family-owned Polish pharmaceutical developer and manufacturer based in Poznań. All products are EU GMP-compliant and manufactured in our own modern facility. In recent years, Biofarm has been ranked among top 30 of pharmaceutical manufacturers in the Polish market. We focus on leading generic products. Our portfolio includes cardio, neurological, gastroenterological preparations as well as OTC medicines and dietary supplements. We have launched such innovations as the first generic Lacidipine in Poland or OTC Trimebutine worldwide. In 2002, we started exporting our products and currently operate in more than 30 markets worldwide, expanding our operations to other territories.

BioMaxima



www.biomaxima.com; info@biomaxima.com

Areas of activity

Medical devices and equipment, Laboratory equipment

BioMaxima S.A. is a Warsaw Stock Exchange listed company specializing in the manufacture of microbiology culture media, supplements, antimicrobial susceptibility testing systems, rapid immunochromatographic and latex diagnostics tests, reagents for clinical chemistry, molecular biology, as well as distribution of analytical equipment. To ensure maximum quality of results, all IVD products made by BioMaxima adhere to appropriate quality standards (ISO 9001, ISO 13485, ISO 17025, IVDR 2017/746). Owing to wide range of products, BioMaxima is a significant partner for many clients from the industrial, veterinary, and clinical diagnostics market. We proudly serve thousands of customers in over 60 countries.

Areas of activity

IVD products (rapid tests)

Bio-Novum Ltd. is a professional company active in the field of IVD medical diagnostic and biotechnology. We specialize in the production and supply of the highest quality products and services for human laboratories as well as scientific and research institutions. The major fields of our expertise include human diagnostics, biotechnology, microbiology. We guarantee the best support due to vast experience of our founders and a highly professional and competent team, able to meet the highest market requirements.

Areas of activity

Clinical trials, Telemedicine, AI, robotics, other IT solutions

BioStat® Research and Development Center specializes in providing comprehensive CRO services for clinical trials. We conduct commercial and non-commercial phase I-IV clinical trials of new drugs and medical devices on behalf of pharmaceutical and biotechnology companies, research institutions, and individual researchers. In ongoing projects, Biostat utilizes the AI and machine learning technology. The interdisciplinary R&D team consists of scientists, statisticians, biotechnologists and AI innovators. Biostat cooperates with leading pharmaceutical companies such as Adamed, Astra Zeneca, Celon Pharma, Chiesi, Egis, Ipsen, Pfizer, Polpharma, and Takeda.

Areas of activity

Medical devices and equipment, Diet, nutrition and health supplements

The mission of Bioticom is to ensure customer and consumer satisfaction by providing products of the quality they desire. To meet customers' requirements, we carefully select subcontractors and suppliers of intermediates, products and raw materials for production and finished products, ensuring the maintenance of high standards in the design, production and sales. To meet our clients' expectations and legal regulations, we implement, maintain, and improve our system in accordance with PN-EN ISO 9001:2015 and PN-EN ISO 13485:2016.

Biovena Health

Areas of activity

Medical devices and equipment, Diet, nutrition and health supplements

We are a dynamically developing Polish company operating on the pharmaceutical market. Our goal is to provide innovative products of high quality and exceptional effectiveness to improve patients' health. We have implemented the ISO 13485:2016 Quality Management System. We specialize in urological, proctological, surgical and orthopedic products. Their uniqueness results from continuous cooperation with healthcare professionals. We have a wide range of dietary supplements, skincare products and medical devices and each of these products is created with patients and their health in mind. Our recipe for success is the combination of high-quality products and unique formulas with a committed and experienced team. Thanks to the motivation and knowledge of our employees, the company reacts quickly and flexibly to any changes on the market, which results in exceptional products available at affordable prices.

Biowet Drwalew



www.biowet-drwalew.pl; info@biowet-drwalew.pl

Areas of activity

Prescription and non-prescription drugs

Biowet Drwalew is a Polish company specializing in veterinary products, committed to improving animal health and quality of life. We offer a diverse range of pharmacological products and are the largest distributor of calcium preparations and ointments in Poland. Operating under strict Good Manufacturing Practices (GMP), we focus on the development of biological products. The company boasts advanced technological and research facilities, offering both production and distribution services. Biowet Drwalew ensures rapid product delivery across many countries, enhancing their global presence in the veterinary field.

BISAF



www.bisaf.pl/en; 24h@bisaf.pl

Areas of activity

Medical devices and equipment, Laboratory equipment, Personal protective equipment

Bisaf, a Polish medical company founded in 2020, pioneered the design and production of exceptional FFP2 and FFP3 masks. These masks offer a unique blend of high filtration efficiency and exceptional comfort. Over time, our product range has expanded to include diagnostic analyzers, particularly in vitro POCT devices that enhance basic test performance. Our analyzers cover a wide range of tests, enabling more effective diagnostics. We also supply diagnostic tests for professional and self-monitoring use. Our team blends expert medical knowledge with modern production methods, focusing on delivering essential medical products that facilitate work and shorten the diagnostic process.

BOB Fiber Optic Technique



www.bobts.pl; exim@bobts.pl

Areas of activity

Medical devices and equipment

The business activity of BOB Fiber Optic Technique concentrates on design, manufacture and sales of professional medical devices based on the fiber optic technology, such as cold LED light sources, video rectoscopes and anosscopes, LED rectoscopes, vascular illuminators and others. All products meet the EU standards required for medical devices. The company is a member of the POLMED Polish Chamber of Commerce of Medical Products.

BrainScan



www.brainscan.ai; contact@brainscan.ai

Areas of activity

Trauma, surgery, operating theatre equipment, Telemedicine, AI, robotics, other IT solutions, Radiology, neurology, ED

Brainscan CT is a medical system that detects a wide range of pathological brain changes, based on a unique dataset consisting of over 250,000 brain CT scans (over 12.5 million individual scans). The BrainScan CT analysis provides results available to the attending physician in less than 3 minutes, enabling efficient patient triage and nearly immediate response in urgent cases. The system automatically locates and analyzes potential threat areas, accelerating patient triage. This ensures high effectiveness of the diagnostic process and increases patients' chances of recovery.

Calmsie



www.calmsie.ai; contact@calmsie.ai

Areas of activity

Telemedicine, AI, robotics, other IT solutions, Digital Therapeutics

Mission Amygdala from Calmsie revolutionizes mental health support for children by integrating gamified psychoeducation and data-driven conversational AI. The platform employs a video game format, cleverly disguising therapeutic interventions within a captivating space adventure. This approach hacks the existing problem by making mental health engagement enjoyable for children aged 8-12. Daily missions within the game empower users with practical coping strategies, fostering emotional resilience. Each mission's completion is complemented by personalized discussions with interactive videobots, creating a seamless transfer of skills from the virtual world to real-life scenarios.

Cardiomatics



www.cardiomatics.com; office@cardiomatics.com

Areas of activity

Medical devices and equipment, Telemedicine, AI, robotics, other IT solutions

Cardiomatics is a cloud-based platform employing medical-grade AI algorithms for automatic ECG analysis. The solution enables accurate, fast, and easy-to-use ECG analysis for medical professionals across primary and secondary care, including cardiac clinics, service providers, and hospitals. Since its establishment in 2017, Cardiomatics has analyzed over 7 million hours of ECG signals for commercial purposes. This tool is used across 15+ countries, including Germany, France, Switzerland, and Poland. Cardiomatics has also been used in clinical studies with Cornell University (the USA), the University of Basel (Switzerland), and other leading academic centers.

www.cecet.pl; biuro@cecet.pl

Areas of activity

Certification body

CeCert is a company providing certification for management systems, IVD medical devices, and other services, as well as training and supplier audits. In 2019, we were entered on the list of authorized ERCA partners in the field of audit training. In 2020, we were accredited by the Polish Center for Accreditation for the QMS PN-EN ISO 9001: 2015-10 and MDMS PN-EN ISO 13485: 2016-04 programs. In October 2021, the Minister of Health authorized CeCert in the field of in-vitro diagnostic medical devices, appointing us a notified body. On January 3, 2022, we were assigned the notified body number - 2934. We are to become a notified body under the MDR (2017/745) soon.

The Center of Hearing and Speech Medincus



www.medincus.pl/en; i.pierzynska@csim.pl

Areas of activity

Medical devices and equipment, Clinical trials, Telemedicine, AI, robotics, other IT solutions, Medical services (ENT)

Medincus is a network of 23 medical facilities in Europe, Asia and Africa providing highly specialized services in the field of ENT, audiology and phoniatics. The Center services include diagnostic tests, treatment and rehabilitation of hearing, voice, speech, balance and respiratory disorders, hearing devices and hearing aids, ENT surgeries (throat, ear, nose, sinus and larynx interventions, including hearing implant surgeries). The Center also has a clinical trial and research department, and produces hearing and speech rehabilitation and diagnostics devices.

Centrum Medyczne doktorA



www.doktora.pl; doktora@doktora.pl

Areas of activity

Orthopedics, rehabilitation, regenerative medicine, implants & prosthetics, Venous Endolaser, Sclerotherapy

Centrum Medyczne doktorA located in Warsaw, is a leading center specializing in vascular surgery and phlebology. Our facility also offers a wide range of specialized medical care services in other fields, supported by advanced diagnostic technologies. As a training center for international specialists in vascular surgery, we are an ideal partner for global medical institutions. Our commitment to advancing skills and knowledge makes us a leader in providing comprehensive healthcare services.

Chirmed®

www.chirmed.pl; info@chirmed.pl

Areas of activity

Trauma, surgery, operating theatre equipment, Dentistry

Chirmed has been a manufacturer of surgical and dental instruments and non-medical components made of stainless steel and titanium since 1946. The company offers high quality products, and the company motto is 'From idea to solution', which means that all products are manufactured on site without the use of semi-finished products or participation of subcontractors. We pride in choosing the best raw materials available on the market for production, and in harnessing the knowledge, experience and practical skills of our employees.

Areas of activity

Medical devices and equipment, Trauma, surgery, operating theatre equipment, Orthopedics, rehabilitation, regenerative medicine, implants & prosthetics

ChM Sp. z o. o. means more than 40 years of experience in cooperation between engineers, medical community and research institutions in Poland and abroad, resulting in comprehensive implant and instrument systems for successful treatment of even the most complex injuries of the human musculoskeletal system. Drawing on the latest achievements in science and technology, we are constantly expanding our portfolio in 3 main segments: trauma, spine and craniofacial surgery. Our uncompromising approach to the quality is proved by ISO certificates annually validated by the TÜV recognized international notified body and by the CE sign.

Cito Krzysztof Tomczak



Areas of activity

Medical devices and equipment, Trauma, surgery, operating theatre equipment, Clinical trials

Cito Krzysztof Tomczak is a trusted supplier of high-quality medical devices for hospitals, clinics, and physicians. We are dedicated to advancing healthcare by providing state-of-the-art equipment that enhances patient care and facilitates medical procedures. Our extensive product range includes innovative diagnostic tools, therapeutic devices, and essential hospital equipment - all designed to meet rigorous demands of modern healthcare settings. We prioritize reliability, cutting-edge technology, and customer support to ensure that medical professionals have the resources they need for effective treatment. Choose Cito Krzysztof Tomczak for excellence in medical technology!

Clandev



www.clandev.eu; office@clandev.eu

Areas of activity

Medical devices and equipment

Clandev leads the way in interventional neuroradiology innovation. The company has developed the world's first device for removing thrombus from cerebral sinuses to treat cerebral venous thrombosis. Our unique design provides a better grip on clots for efficient removal while minimizing the impact on delicate venous sinus walls, ensuring safety in hard-to-reach brain areas. The Clandev team consists of engineers and specialists with nearly 20 years of experience in medical device development, excelling in design, nitinol technology, and creating custom production equipment. With no other specialized devices available for central nervous system thrombectomy, Clandev solution fills a critical gap.

Clinic Hunter



www.clinichunter.com; contact@cllinichunter.com

Areas of activity

Medical Tourism

Clinic Hunter is a marketplace operating on the medical tourism market. We connect patients from the United Kingdom, the USA, Scandinavia and Germany with clinics located in Poland, Hungary and Turkey. We help in the organization of treatment in such specialties as dentistry, plastic surgery, bariatrics and hair transplants. Our vision is to become a global platform for patients that will combine all important aspects of the medical tourism market.

Comarch Healthcare

COMARCH
Healthcare

www.comarch.pl/healthcare; wojciech.kuder@comarch.pl

Areas of activity

Medical devices and equipment, Clinical trials, Telemedicine, AI, robotics, other IT solutions, Medical facility management software

Comarch is an international company with over 25 years of global experience. We are an end-to-end healthcare IT provider, driven by our customers' needs, always ready to deliver a tailored solution while staying true to our core values: flexibility and keeping end-users happy. We offer a comprehensive ecosystem of products, based on EHR, telemedicine, hospital, and medical AI clouds. The integration of these platforms ensures coordinated healthcare and supports patients, their families, and medical personnel.

COMVET - KIKO Educational Solutions

comvet[®]

www.comvet.pl; info@comvet.pl

Areas of activity

Medical communication & skills

Our mission is to deliver education & training for medical staff – veterinary doctors with superior communication and management skills to enhance their clinical effectiveness [COM=communication + VET]. We offer open and closed education, training and e-learning for medical staff including veterinary doctors in such personal competencies as communication with clients, assertiveness in medical communication, time management, stress management, marketing strategies, medical team management & teamwork. Additional services include analysis of HR development/training needs, audit, and evaluation. We prepare and conduct closed training sessions tailored to the needs of an individual organization/its team.

CoolSystems by M2M Team



www.m2mteam.pl/en; biuro@m2mteam.pl

Areas of activity

Medical devices and equipment, Telemedicine, AI, robotics, other IT solutions, Automated storage solutions

CoolSystems is a pioneering force in the healthcare sector, revolutionizing blood donation centers on a global scale. Our expertise extends to comprehensive projects ranging from the automation of plasma freezers and medical refrigeration systems to advanced cooperative robots, temperature monitoring, and mapping services. With a strong foundation in Poland, CoolSystems sets new standards in blood donation centers, undertaking projects across international markets. Our portfolio encompasses everything from small donor centers and regional projects to large-scale logistics and plasma storage systems in plasma fractionator plants.

Danlab



www.danlab.pl; biuro@danlab.pl

Areas of activity

Medical devices and equipment, Medical furniture, Laboratory equipment, Personal protective equipment, Clinical trials

Our company provides high-quality laboratory equipment to equip any laboratory with the necessary tools for daily work. We offer all types of measuring instruments and specialized chemical equipment, such as refrigeration equipment, heating equipment, laboratory glassware, disinfection preparations, sample preparation and purification and sterilization equipment, as well as laboratory equipment for property testing, and small laboratory assortment. We carry both laboratory glassware and equipment, as well as laboratory furniture designed for working in a chemical space, which we can customize to individual needs.

Areas of activity

Medical devices and equipment

Diabetyk24 is an online store that has been operating since 2010, specializing in the sale of professional medical devices and supplies in the field of diabetology. We are currently a leader in the online diabetes industry. Our main goal is to provide the necessary equipment and supplies for diabetes management with excellence and convenience.

Areas of activity

Medical devices and equipment, Laboratory equipment

Diagendo is a medical device (IVD) start-up focused on the endometriosis diagnosis. Endometriosis is a prevalent (about 10% of the female population of childbearing age), hormone-dependent chronic disease of the female reproductive system. EndoRNA qRT-PCR test is an in vitro diagnostic real-time reverse transcription-PCR assay intended to quantify the relative level of expression of the FUT4 mRNA, an endometriosis marker in relation to the expression of GAPDH reference mRNA. The key advantage of the product is the fast diagnostic process - up to 48 hours from sample collection (depending on the laboratory occupancy), compared to up to 8 years nowadays. EndoRNA is a medical device.

Diagnomatic by Pro-Project



www.diagnomatic.com; contact@diagnomatic.com

Areas of activity

Medical devices and equipment, Telemedicine, AI, robotics, other IT solutions

Pro-Project provides life-changing solutions that improve the quality of the medical device industry and allow patients and healthcare professionals to benefit from precise diagnostics. Many years of experience in quality assurance and quality control in industrial and medical imaging as well as radiotherapy equipment helped us develop and manufacture a wide range of phantoms along with supporting applications and services. We have developed a unique technology that combines a comprehensive software platform with instruments for quality control of apparatus for medical imaging and radiotherapy. With more than 50 distributors worldwide, we provide full sales and after-sales support.

DiMedical



www.dimedical.pl; zbigniew.grodzki@gsi.com.pl

Areas of activity

Diagnostics of tuberculosis

DiMedical Ltd. as a medicine center is an innovative biomedical company that operates in the field of clinical medicine, laboratory diagnostics, R&D, harnessing advanced medical technologies. The company was established in 2016 in Łódź, and its primary goal is to develop and implement unique diagnostic methods for infectious diseases. The originator and founder of DiMedical is Karol Majewski, PhD - a Doctor of Medical Sciences, a scientist, a specialist in clinical microbiology, a laboratory diagnostician, and an entrepreneur. We are looking for an investor to purchase www.dimedical.pl and its patent or license in TB diagnostics on a given market.

www.diuna.biz; wojciech.piechota@diuna.biz

Areas of activity

Life science translation

Diuna is your trusted partner in language services, specializing in medical translations. With expertise across various fields of medicine, from manuals and scientific papers to clinical reports, we ensure accurate and reliable translations tailored to your needs. Whether you require materials for publication, internal use, or conference events, our dedicated team delivers high-quality translations with precision and professionalism. For documents needing legal validity, we also offer sworn translation services. Choose Diuna for unparalleled language solutions in the medical sector.

drEryk

drEryk*

www.dreryk.pl; informacja@dreryk.pl

Areas of activity

Medical software

drEryk is a dynamically developing company with many years of experience in the medical software market. Our mission is to increase the efficiency and effectiveness of treatment and prophylaxis. For 20 years, we have been trusted by thousands of doctors and healthcare professionals using the drEryk software in their daily practice. Our solutions are aimed at private medical practices as well as primary care and outpatient specialist care clinics, catering to medical staff from over 50 different specialties. We are deeply convinced that our solutions will provide a professional and comprehensive answer to your needs.

www.echoson.eu; export@echoson.eu

Areas of activity

Medical devices and equipment

Since 1993 Echo-Son has been offering its own (designed and manufactured) ultrasound scanners dedicated to private clinics and selected hospital departments as bedside diagnostic tools for supervision and monitoring. Our offer includes PIROP, an ophthalmic A/B/P scanner 12/20MHz, PINIT a bladder volume scanner, a 3D/2D scanning and simple ultrasound scanner, ALBIT, colorectal (ERUS) ultrasound scanner, and a color&duplex doppler. The company has been certified with ISO-13485/ ISO-9001 and CE (MDD 93/42/EEC) since 2002.

www.egabinet.pl; info@egabinet.pl

Areas of activity

Medical devices and equipment, Clinical trials, Telemedicine, AI, robotics, other IT solutions, Prescription and non-prescription drugs

At eGabinet we are aware that it is not just about the number of functions, but about their adaptation to the specific needs of the medical industry. Instead of flooding users with unnecessary options, we focus on providing functionalities precisely tailored to the realities of the work of doctors and clinics. From precise calendar management, through electronic medical records, to specialist financial and statistical tools, every element of our system has been tailored to meet the specific requirements of the healthcare sector. If you are looking for a solution that will help your clinic reach a new level of patient management and care, eGabinet is the right choice for you.

Elanda Pharma



www.elanda.pl; elanda@elanda.pl

Areas of activity

Medical devices and equipment, Prescription and non-prescription drugs, Diet, nutrition and health supplements, Cosmetic Contract Manufacturing

Elanda Pharma is a Polish company that has been manufacturing medications, dietary supplements, skincare products for over 30 years. Elanda Pharma meets the requirements of PN-EN ISO 13485, Good Manufacturing Practice (GMP) and HACCP, which in combination with its modern machinery park results in top quality products. Elanda Pharma provides manufacturing services in the following areas: technology transfer, process validation, manufacturing of liquid and semi-liquid products in plastic and glass packaging in a wide range of sizes, repackaging, conditioning, and labelling, process optimization, quality assurance, quality control, product release, product laboratory tests. Elanda Pharma has been licensed to manufacture and process group I-N narcotics (including THC) and group II-P psychotropic substances (including CBD), as well as veterinary products. Our syrups, drops, shots, emulsions, gels, ointments, creams are appreciated by customers and recognized both on the domestic and foreign markets.

El-Comp



www.el-comp.pl; el-comp@el-comp.pl

Areas of activity

Medical devices and equipment

EL-COMP is a leading company in Poland specializing in the production of medical and auxiliary products. It was established in 1992 in Elbląg and has been gradually developing since then. The company distributes its products to pharmaceutical companies and pharmacies in Poland and abroad. We specialize in wholesale and retail sales. Products manufactured by EL-COMP have been certified by the National Institute of Hygiene in Warsaw, which proves their high quality and safety of use. The company has implemented a quality management system and holds the PN-EN ISO 9001 certificate.

Areas of activity

Personal protective equipment, Medical Clothes and Footwear

We are a manufacturer of medical clothing and footwear. Our complete production is located in Poland. We are well known for the highest quality and durability of clothes and footwear. We sell our items to many countries in Europe and the Middle East region, building long-term business relationship with our partners. We mainly work on the B2B basis, but we are very flexible and open to B2C or B2G clients, too. Our products can be found in our catalog and on our website, but we will be happy to personalize our offer on request. We are convinced that a partnership with us will be mutually beneficial. Contact us to learn more about our partnership opportunities.

Elmiko Biosignals



Areas of activity

Medical devices and equipment

Elmiko Biosignals is a Polish manufacturer of neurophysiological devices, with over 45 years of experience in the industry. We offer EEG (electroencephalography) devices widely used in neurological diagnostics, aEEG/CFM systems for long-term neurological monitoring, and neurofeedback devices. Our aEEG/CFM systems provide continuous monitoring of EEG trends, while our neurofeedback devices serve as an effective therapeutic tool to enhance brain functionality.

EmbeddedSystems.do



EmbeddedSystems.do
We design and implement electronics

www.embeddedsystems.do; office@embeddedsystems.do

Areas of activity

Telemedicine, AI, robotics, other IT solutions

EmbeddedSystems.do designs innovative NFC-based data loggers for monitoring medical supply transport. These devices provide easy access to crucial temperature data, enhancing the safety of sensitive medical items like vaccines and medications. A smartphone with an NFC tap allows for quick data retrieval, making these loggers essential for medical facilities focused on compliance and efficiency. EmbeddedSystems.do is dedicated to delivering reliable and precise monitoring solutions that improve safety and efficiency of medical transport.

EMTEL Sliwa



www.emtel.pl; medical@emtel.pl

Areas of activity

Medical devices and equipment

EMTEL is a leading manufacturer of patient monitoring systems, resuscitation devices and telemetry systems in Poland. From the beginning of its activity in 1992, the company has been focusing on patient monitors and defibrillators. For the past 31 years, EMTEL has been building trusting relationships with its customers such as hospitals, clinics and private one-day surgery centers. EMTEL devices are successfully used, among others, in intensive care units (ICU), cardiology, operating rooms in Poland and in many countries around the world.

Eres Medical



www.eresmedical.com.pl; info@eresmedical.com.pl

Areas of activity

Medical devices and equipment, Trauma, surgery, operating theatre equipment, Medical furniture, Orthopedics, rehabilitation, regenerative medicine, implants & prosthetics, Telemedicine, AI, robotics, other IT solutions

Eres Medical is a company with 30 years of experience in the medical and rehabilitation industry. We are an exclusive importer, distributor and representative in Poland of many renowned global and European brands. We advise, plan, sell, deliver, train, maintain a good technical condition and, if necessary, repair medical equipment and devices. We cooperate with clients comprehensively, starting from consultancy at the stage of designing the facility, assistance in financing, through the delivery and installation of equipment, training of medical personnel in the use of devices, to providing warranty and post-warranty services. We offer our services in the entire Poland.

Establo Pharma



www.establopharma.com; www.inofem.pl; www.supramen.pl;
www.compositamama.pl; office@establopharma.com

Areas of activity

Diet, nutrition and health supplements

We are a producer of dietary supplements with safety and efficiency demonstrated in a clinical trial. Our mission is to design new products that will perfectly address patients' needs. We create them from A to Z, starting from the recipe, through many clinical trials, analyses, consultations with the biotechnologists and key opinion leaders, to manufacturing and sales. Our core values include quality and reliability, which help us create our brands and build good business relationships. We know market needs very well and we know how to respond to them. That is why we are still investing to expand our offer and to launch new products on the market.

Evispine



www.evispine.com; office@evispine.com

Areas of activity

Medical devices and equipment, Telemedicine, AI, robotics, other IT solutions

Evispine is a company dedicated to the development of personalized spinal implants, medical software, and innovative solutions based on AI, electronics/robotics and biomaterials.

Experteam



www.e-experteam.com; office@e-experteam.com

Areas of activity

Medical devices and equipment, Orthopedics, rehabilitation, regenerative medicine, implants & prosthetics, Telemedicine, AI, robotics, other IT solutions

Experteam Sp. z o.o. is an R&D team specializing in hardware. We focus on products manufactured by means of the plastic injection molding and metal powder injection molding (MIM) technologies. We ideate and design products for industrial manufacturing, and then implement the optimal deployment option for production. During the deployment process, we conduct necessary analyses such as DFM or rheological analysis. We produce injection molds and initiate serial production of parts such as casings, buttons, and other components of medical devices. We support companies with specialist knowledge in tooling or injection molding. We provide training and consultancy services.

Famed Łódź



www.famed.pl; sales@famed.pl

Areas of activity

Medical devices and equipment, UV germicidal air purifiers

Famed Łódź is a Polish manufacturer of medical lighting systems since nineteen fifties. The company's portfolio includes operating, examination and diagnostic lamps and devices for air sterilization (with UV radiation). Lamps produced by Famed use LED diodes as the source of light, guaranteeing longer life of the device, high light intensity and energy savings. Ceiling, wall and mobile variants of lamps are available either. Additionally, operating lamps can be equipped with a camera or the endo light option. Our lamps can be found in countries all over the world. We ensure high quality of products, professional service, and advice. The company is ISO 13485-certified.

Feyenally

FEYENALLY™
DIGITAL OPHTHALMIC SOLUTIONS

www.feyenally.com; [Hello@feyenally.com](mailto>Hello@feyenally.com)

Areas of activity

Telemedicine, AI, robotics, other IT solutions

Feyenally has developed a mobile app allowing for testing the eyes instantly just with a smartphone. No special hardware required. All you need to do is take a picture of each eye, and we will do the rest by analyzing your pictures with our neural networks.

Areas of activity

Medical devices and equipment, Laboratory equipment, Telemedicine, AI, robotics, other IT solutions, Drug delivery devices

FindAir is a MedTech company developing smart inhaler solutions that support people suffering from asthma & COPD. FindAir system is based on a combination of physical devices (smart inhalers), software applications (web, mobile), and specially developed artificial intelligence algorithms. The focus of the system is to provide tools that capture and share key treatment data in real time to enable truly remote monitoring of asthma and COPD. Since 2019, we have been pushing forward the innovation in the field of smart inhaler monitoring solutions and innovative drug delivery devices.

Formed



Areas of activity

Medical devices and equipment

Formed is a manufacturer of high-quality, innovative products in the field of specialized medical equipment and furniture. All products are made in a modern factory in Łodygowice. Formed products meet the 2017/745 Regulation (EU) of the European Parliament and of the Council of 5 April 2017 on medical devices (MDR) and are CE marked. The company has implemented ISO 9001 and ISO 13485 quality management systems, confirmed by certificates issued by DNV. We offer hospital beds and cabinets, treatment tables, patient transport stretchers, and a wide range of products for pediatric wards (beds for children and teenagers, bedside cabinets, newborn care system, baby transport stretchers).

Fundacja Polska Bez Barrier



www.polskabezbarrier.org; fundacja@polskabezbarrier.org

Areas of activity

Emergency evacuation

Since 2012 Fundacja Polska Bez Barrier has been working on eliminating barriers that exclude people with disabilities from the mainstream of social and cultural life. We have experience in working not only for, but primarily with, individuals with disabilities. Since 2018, we have been widely promoting the topic of emergency evacuation, previously unknown in Poland. We are a distributor of such equipment as evacuation chairs, mattresses, and sheets. We also specialize in evacuation training. In 2023–2024, the Foundation has been implementing the 'Akcja/ Ewakuacja' project co-financed with municipal funds (training on the accessibility of commercial premises and evacuation).

Gedeon Richter Polska



www.gedeonrichter.pl; office@grodzisk.rgnet.org

Areas of activity

Prescription and non-prescription drugs, Diet, nutrition and health supplements

Gedeon Richter Polska Sp. z o.o., with its headquarters in Grodzisk Mazowiecki (in charge of manufacturing, packaging and R&D) and an office in Warsaw (responsible for marketing and sales), has been present on the Polish market since 1994. Currently, the Polish market is crucial for Gedeon Richter - one of the group's three most important R&D centers is located here. Pharmaceuticals manufactured by Gedeon Richter Polska are supplied to both domestic and foreign markets. The company specializes in the production of drugs classified in several therapeutic groups, the most important of which are cardiovascular, dermatological and immunostimulant medications.

www.genomed.pl; info@genomed.pl

Areas of activity

Genetic testing, personalized medicine

Genomed S.A. located in Warsaw provides advanced DNA analysis and molecular diagnostics, predominantly based on NGS, including a large set of diagnostic panels, cancer and procreative risk screening tests, clinical exome and preventive genome analysis as well as non-invasive genetic prenatal testing. Our activity aims at introducing genome analysis and pharmacogenomics to personalized medicine. Our main goal is to further improve the whole genome analysis and making possible prevention and personalized treatment. As an R&D company with its own DNA sequencing and synthesis facilities, we are open to cooperate in the development of new genetic tests.

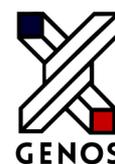
www.genomtec.com; office@genomtec.com

Areas of activity

Medical devices and equipment, Laboratory equipment

Genomtec is a Molecular Diagnostics venture based in Wrocław, committed to introducing a fast mobile point of care testing platform based on microfluidic lab-on-a-chip with the ardor to decentralizing current laboratory testing practices. The company has developed SNAAT isothermal technology for use in infectious disease testing and oncology based companion diagnostics. The Genomtec technology is protected by 11 patents granted in Europe, the USA and Japan, and over 20 patent applications on global markets. We are currently seeking partners for strategic investments, pharma partnerships, OEM and M&A opportunities.

Genos



www.genos.com.pl; genos@genos.com.pl

Areas of activity

Laboratory equipment, Molecular diagnostics

Genos is a biotechnology and medical company active in the distribution of laboratory reagents, cytogenetic and molecular diagnostics and medical genetic counseling. We offer reagents and plastics for cell culture and molecular biology. We are an authorized distributor of more than a dozen proven leading manufacturers. The GENOS laboratory carries out genetic diagnostics of rare disorders, predisposition to cancer and other indications with a possible genetic background. GENOS physicians provide specialized advice in the field of clinical genetics, including prenatal diagnosis, reproductive failure, infertility, inherited disorders, predisposition, and prevention of cancer.

genXone



www.genxone.eu; office@genxone.eu

Areas of activity

Clinical trials, Diagnostics & sequencing

genXone SA is a biotechnology company that offers nucleic acid (DNA and RNA) sequencing services based on the innovative nanopore sequencing technology. Based on the access to the ONT technology, the company creates its own, new solutions in the form of laboratory protocols, bioinformatics tools, scripts and algorithms. The company's core project is NANOBIOOME - a gut microbiome test, but genXone also specializes in the Real-Time PCR molecular diagnostics, including the detection of pathogens in various human systems, and in assessing the effectiveness of invitro diagnostic medical devices on clinical samples.

Geo-Poland



www.geo-poland.com; contact@geo-poland.com

Areas of activity

Diet, nutrition and health supplements

We produce infant formula and can help you grow your distribution business by ensuring timely supplies of safe and high-quality products made by us in Poland. We are a global company specializing in the development, validation, and production of all types of infant formulas for all age groups. Our products are currently present in more than 25 countries around the world. Besides its own brand portfolio, Geo-Poland offers contract manufacturing services. For more information visit the Geo-Poland.com website. Contact us and we will get back to you soon!

Getinge Polska



www.getinge.com/pl; getingepl@getinge.com

Areas of activity

Medical devices and equipment, Trauma, surgery, operating theatre equipment, Medical furniture, Laboratory equipment, Dentistry, Clinical trials, Telemedicine, AI, robotics, other IT solutions, Life Science

With a firm belief that every person and community should have access to the best possible care, Getinge provides hospitals and life science institutions with products and solutions aiming to improve clinical results and optimize workflows. The offering includes products and solutions for intensive care, cardiovascular procedures, operating rooms, sterile reprocessing and life science. Getinge employs approximately 12,000 people worldwide and its products are sold in more than 135 countries.

Habys



www.habys.com; office@habys.com

Areas of activity

Medical furniture

Habys is a leading Polish brand dedicated to supporting the work of therapists. We are a manufacturer and supplier of massage, therapy & wellness equipment that has been for more than 25 years delivering solutions for professionals worldwide. Years of experience have made us the leader of the industry in Poland and a trusted supplier of products in foreign markets. Our track record speaks for itself, and we take immense pride in our ability to provide solutions that align with the requirements of thousands of customers. Habys in numbers: 500 parcels shipped daily, 800 SKUs in stock, 3,000 square meters of warehouse space, 80 x 40'HC containers received annually.

HigoSense



www.higosense.com; marketing@higosense.com

Areas of activity

Medical devices and equipment, Telemedicine, AI, robotics, other IT solutions

HigoSense helps patients and doctors by providing a comprehensive telehealth solution that enables primary care examinations to be performed by anyone, anywhere in the world. The Higo System, which includes a certified medical device, a telemedicine platform and mobile apps, combines the accuracy of physical examinations with high accessibility and flexibility of remote consultations. This results in optimizing the physician's time, empowering the rest of the team and boosting patient satisfaction. It also drives cost savings and revenue growth for the company's B2B partners, operating both in large cities and regions facing barriers to healthcare access.

Holi Health



www.klinikaholi.pl; kontakt@klinikaholi.pl

Areas of activity

Telemedicine, AI, robotics, other IT solutions, Diet, nutrition and health supplements

Holi is a digital clinic offering treatment programs for overweight, obesity and related metabolic diseases to ensure sustainable results for patients and significantly increasing the efficiency of the healthcare system. We focus on the treatment of overweight and obesity through comprehensive diagnosis and breakthrough therapies, supported by a team of specialists.

Holo4Med



www.holo4med.com; info@holo4med.com

Areas of activity

Telemedicine, AI, robotics, other IT solutions

We are a dynamic and forward-thinking company dedicated to revolutionizing the healthcare industry through cutting-edge technologies. We have developed a suite of innovative solutions that are reshaping the healthcare landscape. Our offerings include telehealth, mixed reality, training simulations, and the speech-to-note technology, all aimed at enhancing patient care and healthcare efficiency. We have created MediHelp, a telehealth platform that has been successfully implemented in Poland with over 1.5 million users, enabling healthcare professionals to remotely monitor and track patients' health conditions in real time.

HTL-Strefa



www.htl-strefa.com; info@htl-strefa.pl

Areas of activity

Medical devices and equipment

HTL-Strefa is a part of MTD Medical Technology and Devices – a world-leading medical device company that develops, manufactures and sells safety lancets, personal lancets, safety pen needles, and pen needles for drug injection. Our modern manufacturing process and more than 20 years of experience in the global market allow us to successfully ensure top quality, safety, convenience and reliability. HTL-Strefa is focused on strategic manufacturing for top multinational medical corporations. We also sell our own products under the HTL-Strefa brand in cooperation with local distributors. We work in close cooperation with our customers and end-users to meet market requirements.

HubMed Medical



www.hubmed.pl; office@hubmed.pl

Areas of activity

Medical devices and equipment, Telemedicine, AI, robotics, other IT solutions

HubMed has been inspired by the concept of medical purchasing groups that have been successfully operating in the United States and many Western European countries. While developing our standards, we apply the best practices and adapt them to the reality and specificity of our market. While establishing HubMed, we have invited medical and administrative staff to cooperate. This has allowed us to listen to your voice and find out about your daily needs and challenges you face. We know that we are strong together and can solve many of your problems in cooperation.

Hydro-Gaz-Med



www.gazmed.pl; gazmed@gazmed.pl

Areas of activity

Medical devices and equipment, Medical gas pipeline systems

Our company was established in 1971. We are a leading Polish manufacturer of medical gas equipment specializing in switch over panels for cylinder central supply systems and medical valve boxes. Our central supply systems and monitoring systems meet the highest medical standards. We also install complete medical gas pipeline systems in hospitals around the world. We modernize existing systems or design, build, test and commission new ones. We offer both simple and smart solutions.

Hyggio



www.hyggio.com; contact@hyggio.com

Areas of activity

Clinical trials, Telemedicine, AI, robotics, other IT solutions

Hyggio is a start-up specializing in clinical trials, offering a comprehensive software solution designed to bridge technology and clinical trials. This platform integrates eSource, CTMS, and eTMF systems, providing a seamless tool from feasibility through start-up to completion. Hyggio caters to SMOs, enhancing efficiency and safety. By enabling real-time data access, it helps sponsors, CROs, and centers save time and minimize errors. Our products are easy to configure and use, ensuring the highest quality solutions. The passionate Hyggio team collaborates closely with experienced researchers, doctors, and other specialists, committed to delivering top-tier, user-friendly technologies.

Areas of activity

Diet, nutrition and health supplements

ICHEM Sp. z o. o. is a Polish company specializing in the production of dietary supplements, functional foods and medical devices. We offer comprehensive services in the field of design, development of new formulations, production of finished products, as well as support related to adapting products to market requirements and legal regulations. Our clients include both Polish and foreign companies. ICHM offer is addressed to producers, importers and distributors looking for a professional and reliable company. We have our own R&D laboratory and modern machinery, which allows us to implement even the most demanding projects.

IMER Systems



Areas of activity

Medical devices and equipment, Clinical trials, Telemedicine, AI, robotics, other IT solutions, Custom research instruments

IMER Systems focuses on two main areas: the design of custom research equipment and the development of innovative, non-invasive medical diagnostic methods and devices. We cooperate with leading experts in cardiology, angiology, nephrology, physiology, and more. Our work has led to numerous implementations of our research equipment and multiple patents, both Polish and international. We offer such outsourcing services as the design and optimization of medical and scientific devices, testing, and production. We provide comprehensive support from the concept phase to commercialization. Main areas of our expertise include multimodal biosignal acquisition and processing, assessment of endothelial function, and peripheral perfusion.

Infimed



www.infimed.pl; office@infimed.pl

Areas of activity

Medical devices and equipment, Medical furniture

Infimed is a team with many years of experience in the field of medical equipment. We ensure complex execution of projects for modular operating theatres, preparation rooms, scrub areas, and other hospital rooms. The design of the modular system is carried out in accordance with technical building requirements. We offer a turnkey solution for the operating room, including equipment such as electrohydraulic and mechanical operating tables, operating and treatment lamps, medical furniture, general lighting, laminar ventilation, ceiling pendants, and more.

Innow



www.innow.pl; biuro@innow.pl

Areas of activity

Medical devices and equipment, Medical furniture

INNOW is a Polish manufacturer of medical furniture/devices (bath trolleys, couches, exam tables & armchairs) with longstanding experience. Our products are used in hospitals, rehabilitation centers, homecare in Poland and all around the EU (especially in German speaking countries). We have implemented and comply with the ISO 9001 quality management system, certified by TUV-NORD.

International Organic Company



www.producentssuplementow.pl; info@producentssuplementow.pl

Areas of activity

Diet, nutrition and health supplements

International Organic Company (IOC) is a Polish manufacturer of dietary supplements with global reach. Since 2009, we have been providing products such as softgel capsules, hard capsules, sachets and other forms of dietary supplements both domestically and globally. Our production processes are compliant with international ISO, GMP, and HACCP standards. We offer comprehensive support from design to product launch, focusing on effectiveness, high quality, and safety. We specialize in contract production of dietary supplements, without own brands. We are also a manufacturer of technology and raw materials.

IntoBeauty



INTO BEAUTY

www.intobeauty.pl; kontakt@intobeauty.pl

Areas of activity

Medical devices and equipment

IntoBeauty is a distributor of innovative, safe, and certified premium medical devices in the field of dermatology, aesthetic medicine and plastic surgery. The company was founded to combine our great passion with almost 20 years of experience in this area. Our main objective is to bring the best technologies to our partners to help them develop their practice and make their patients happy.

Inventmed

INVENTMED

www.laserobaria.com; info@inventmed.pl

Areas of activity

Medical devices and equipment

Inventmed is a manufacturer of medical devices with a mission to produce innovative medical solutions that enhance health, quality of life, and enable continued participation in socioeconomic activities. Our core product LASEROBARIA 2.0_S is a therapeutic chamber to treat complications of lifestyle diseases like diabetic foot ulcers, circulatory issues. It prevents amputations, heals injuries, and relieves pain. LASEROBARIA 2.0_S employs a combination therapy with oxygen, ozone, electromagnetic field, red and UV light. We offer an innovative, non-invasive, personalized solution, and collaborate with reference and academic centers, aiming for continual improvement and patient care enhancement.

Invest IT

 appmedica

www.appmedica.io; info@appmedica.io

Areas of activity

Telemedicine, AI, robotics, other IT solutions

Invest IT is a Polish software manufacturer with a 14-year history. We are based in Warsaw, Poland. We are a producer of CMMS/EAM Software (Computerized Maintenance Management System/Enterprise Assets Management) as well as VR/AR solutions and mobile apps. We have developed, among others, an advanced simulator of otolaryngological surgeries for the Polish World Hearing Center. Our main product called Appmedica helps hospitals and clinic staff on every level with daily tasks related to the management of medical equipment and infrastructure. Today, Appmedica operates in more than 70 hospitals, including largest ones in Poland (+1,000 beds).

IPSO Legal Law Office



www.ipsolegal.pl; office@ipsolegal.pl

Areas of activity

Medical devices and equipment, Trauma, surgery, operating theatre equipment, Orthopedics, rehabilitation, regenerative medicine, implants & prosthetics, Personal protective equipment, Dentistry, Clinical trials, Telemedicine, AI, robotics, other IT solutions, Prescription and non-prescription drugs, Diet, nutrition and health supplements

IPSO Legal is a legal firm specializing in the medical and pharmaceutical sector, offering comprehensive legal support to manufacturers, distributors, and users of medical and diagnostic devices. A team of experienced lawyers focuses on MDR/IVDR regulatory advice, clinical trial support, compliance audits, and preparation of contracts and corporate documentation. We also provide assistance with risk management and regulatory compliance, helping to optimize operations in the rapidly growing MedTech sector.

IQ BIOZOOM



IQ Biozoom

www.iqbiozoom.com; dorota.dardzinska@iqbiozoom.com

Areas of activity

Medical devices and equipment

IQ Biozoom is developing a technology for non-invasive home diagnostics. The company is working on innovative devices for measuring the concentration of biochemical substances in liquid analytes such as saliva, sweat, urine, tears. Currently, the company is developing non-invasive home tests measuring the level of glucose and lactates in saliva, and – in the near future – also hormones and CRP proteins. The solution will enable people with disorders, e.g., metabolic and hormonal, to monitor the condition of their health and to manage their diseases or to apply appropriate prophylaxis.

IQ Dent

The logo for IQ DENT, featuring the letters 'IQ' in a stylized font followed by 'DENT' in a smaller, uppercase font, all in white on a dark background.

www.iqdent.pl; sales@iqdent.pl

Areas of activity

Dentistry

IQDent is a Polish company that produces and sells dental burs with PVD layers, such as DLC, ZRN and KMN. The company offers high quality products and innovations.

IRR

The logo for CORBBY, featuring the word 'CORBBY' in a bold, uppercase font inside an oval border.

www.corbby.com.pl; biuro@corbby.com.pl

Areas of activity

Medical devices and equipment, Orthopedics, rehabilitation, regenerative medicine, implants & prosthetics

IRR sp. z o. o. produces and sells medical and orthopedic products for feet. Our offer includes orthopedic insoles, silicone bunion supports, various types of heel supports, and bunion correction solutions. We are characterized by quick order completion, extraordinary customer care, and excellent product quality, which is why our customers are highly satisfied with their cooperation with us.

Jagiellonian Center of Innovation



www.jci.pl; jci@jci.pl

Areas of activity

Clinical trials, Carrying out laboratory tests

We have six specialized laboratories, with a wide range of tests aimed at the pharmaceutical industry and manufacturers of medical devices. Our offer is targeted at both research and development departments and quality control departments assessing the quality of input materials for production and finished medicinal products or medical devices. We perform tests according to methods suggested by our clients but also employing the pharmacopeial and ISO methods. We also develop and validate various methods. We are also a licensed manufacturer of medicinal products in the field of physicochemical testing (license No 262/0584/21).

JJW J. KARPINSKI, J. RUDNICKI, W. LEWIN



www.deomed.pl/en/; info@jjw.pl

Areas of activity

Medical devices and equipment, Orthopedics, rehabilitation, regenerative medicine, implants & prosthetics, Personal protective equipment

JJW is the manufacturer of the prophylactic seamless and non-compressive medical socks with antibacterial and antifungal properties due to the use of the Sanitized® finish or silver or zinc found in the yarn. Our DEOMED® branded medical socks are especially recommended for diabetic patients and for other individuals with arterial and venous leg insufficiency, allergic and dermatological problems, fungal foot infections, obesity, and excessive sweating. Our key objective is to find foreign distributors. We are also open to other challenges that could increase the potential and value of our company, including equity investments.

Kamed-Plus Agnieszka Góral



www.kamedplus.pl; kamedplus@gmail.com

Areas of activity

Medical devices and equipment, Laboratory equipment

Kamed-Plus is a family company operating in various industries since 1974. After the company was taken over in 1995 by the current owner, Andrzej Góral (the son of the previous owner, Józef Góral), it started the production of plastic medical equipment using its own machinery. Due to high aesthetics and quality of workmanship, all products are very successful on both the Polish and foreign markets. They are light and pleasant in contact with the body. Recipients of our products include wholesalers and medical shops, pharmacies, hospitals and clinics. We are certain that our products will be appreciated by all new clients, too.

KE Pharma



www.kepharma.pl; kepharma@kepharma.pl

Areas of activity

Medical devices and equipment, Diet, nutrition and health supplements

KE Pharma is a Polish private company present on the market since 2017. The company is based in Warsaw, Poland. KE Pharma Sp. z o.o. specializes in the production and packaging of dietary supplements and dietary foods for special medical purposes according to our customers' recipes and specifications, namely in the so-called 'contract manufacture'. In 2023, the plant expanded its operations into manufacturing and packaging of medical devices. In addition, since 2024 the plant has been preparing to produce and pack cosmetics. Our motto is 'the highest quality of service and reasonable prices'. The company's strengths include expertise, innovation in technology development, and a certified system.

www.klaromed.pl/en/; klaromed@klaromed.pl

Areas of activity

Medical devices and equipment, Trauma, surgery, operating theatre equipment, Medical furniture, Laboratory equipment, Orthopedics, rehabilitation, regenerative medicine, implants & prosthetics

Klaromed is a Polish company founded in 2011. We produce and sell modern, high-class medical equipment and appliances such as operating tables, operating lamps, operating theater integration systems, and specialized medical furniture. We provide comprehensive equipment for hospitals, including operating theaters. Our mission is to provide hospitals with the best comprehensive solutions that facilitate the work of medical staff and help patients. In summary, we are strongly goal-oriented and focused on the latest technological solutions in the medical equipment industry.

Klaster LifeScience Kraków



www.lifescience.pl; klaster@lifescience.pl

Areas of activity

Medical devices and equipment, Trauma, surgery, operating theatre equipment, Medical furniture, Laboratory equipment, Orthopedics, rehabilitation, regenerative medicine, implants & prosthetics, Personal protective equipment, Clinical trials, Telemedicine, AI, robotics, other IT solutions, Prescription and non-prescription drugs, Diet, nutrition and health supplements

KLSK is a cluster initiative involving six groups of interest: businesses, academia, research & innovation, hospitals, business support, and local government. Its strategy supports the growth of organizations belonging to the cluster network and the entire ecosystem. KLSK is the strategic partner of regional authorities in implementing the RIS3 strategy, by means of 'life sciences'. KLSK manages the Life Science Open Space Collaboration Platform which is designed to act as a hub for professionals, fostering collaboration and innovation across regions. We have held the prestigious National Key Cluster designation and have won the Cluster Management Excellence bronze and silver labels.

Areas of activity

Laboratory equipment

KleverLab LLC is a manufacturer of the various types of enzymes for different applications in molecular biology and molecular diagnostics, including polymerases and revertases, hot-start enzymes, enzymes for NGS, proteinase K, RNase inhibitors and many other reagents for PCR and nucleic acid isolation. We also produce ready-to-use mixtures for PCR and one-step RT-PCR. These reagents are highly sensitive, resistant to inhibition, and useful for a wide range of samples. Based on our products, we develop and produce PCR kits for human and veterinary diagnostics. KleverLab kits are high specific and sensitive and can be stored without freezing.

Knopka

Areas of activity

Telemedicine, AI, robotics, other IT solutions

Knopka provides software solution for care delivery automation in public hospitals with emergency departments. We help hospitals and their teams to deliver care according to world standards of emergent care delivery. We provide plug&play software and a proprietary app which notify nurses, doctors and ICU teams of emergency care tasks, tracking timely delivery of care. A nurse at the reception desk can call the right doctor with one click using a tablet equipped with our application and send a notification.

Konrad



www.playwithsounds.com; monika@playwithsounds.com

Areas of activity

Medical devices and equipment, Orthopedics, rehabilitation, regenerative medicine, implants & prosthetics, Clinical trials, Telemedicine, AI, robotics, other IT solutions, Education

Konrad Ltd. is a pioneering company dedicated to improving hearing and speech rehabilitation for children. Since 2009, we have been developing innovative programs and applications to support children with special needs, particularly those with hearing impairments. Our expertise extends to creating engaging multimedia activities and games tailored to each child's unique developmental stage, ensuring effective therapy both at home and in professional settings. Collaborating with specialists and renowned illustrators, we are committed to crafting immersive experiences that foster progress and joy in every session. PlayWithSounds, our latest project, will be the first app to support hearing and speech rehabilitation of young children with the status of a medical device.

Koordynacja



www.koordynacja.com.pl; info@koordynacja.com.pl

Areas of activity

Medical devices and equipment, Orthopedics, rehabilitation, regenerative medicine, implants & prosthetics

We produce diagnostic and rehabilitation devices. We are one of the largest distributors of podoscopes in the world. Our devices are sold on every continent. We have exclusive distributors in Europe, the Middle East and Asia. We regularly participate in international fairs (Medica in Dusseldorf) and constantly look for new business partners. We have a very wide range of foot diagnostic solutions. Our flagship products include classic podoscopes or ones equipped with a camera and software. We also sell various types of balance platforms, infant diagnostic devices and produce orthopedic insoles. We can offer highly competitive product prices.

Krajowe Centrum Pacjenta Krajowe Centrum Pacjenta

www.kcp.pl; kontakt@kcp.pl

Areas of activity

Telemedicine, AI, robotics, other IT solutions, Diet, nutrition and health supplements

Krajowe Centrum Pacjenta (KCP.PL), founded in 2015, is a portal for patients, doctors and specialists. At KCP.PL, patients can easily find a doctor from their region, read reliable reviews, and schedule appointments online. Doctors and medical facilities have at their disposal a panel to manage their profile, schedule appointments online and communicate with patients. KCP.PL also runs a blog regularly posting medical advice.

Laboratorium-Experteam



www.e-experteam.com; office@e-experteam.com

Areas of activity

Medical devices and equipment, Orthopedics, rehabilitation, regenerative medicine, implants & prosthetics, Telemedicine, AI, robotics, other IT solutions

Laboratorium-Experteam Sp. z o.o. is a contract manufacturer specializing in plastic injection molding services. The examples of products we manufacture include glucose meter casings, EKG devices, buttons, and monitor parts. Our strength lies in providing manufacturing services with the use of the Metal Injection Molding (MIM) technology. The examples of microproducts that we can produce by means of this technology include orthodontic locks, unconventional connectors, and surgical tool components. We also offer quality measurement services for plastic products using coordinate measuring machines. Our services are utilized by international corporations in industries such as medical, home appliances, automotive, food, and others.

Lemar



www.sklepylemar.pl; info@sklepylemar.pl

Areas of activity

Orthopedics, rehabilitation, regenerative medicine, implants & prosthetics

Lemar E. Czyża, P. Bieleń sp.k. operates a network of medical stores under the brand name of LEMAR, offering an extensive range of healthcare products and services. In addition to medical supplies and pharmaceuticals, we specialize in rehabilitative and orthopedic products tailored to the needs of individuals of all ages. From mobility aids such as walkers, wheelchairs, and canes, to orthopedic supports and braces for joint stability and injury recovery, Lemar caters to those seeking assistance in their rehabilitation journey. Moreover, we provide a diverse selection of products designed specifically for seniors, including daily living aids, bathroom safety equipment, etc.

Locon



www.bezpiecznarodzina.pl/zdrowie; biuro@locon.pl

Areas of activity

Medical devices and equipment, Telemedicine, AI, robotics, other IT solutions

Locon is a Polish company delivering modern business solutions based on the latest IT technologies, with an existing customer network. In addition to serving individual customers, the company currently collaborates with both public and private firms. We are a member of the Lublin Medicine Cluster. The company is the creator of an application utilizing the GPS and GSM technology and the producer of a wristband classified as Class I medical device, enabling remote health monitoring (e.g., of seniors). We offer AI medical technology that saves lives and reduces the global problem of access to healthcare. Locon is the leader in location tracking and health monitoring services/telemedicine.

Lublin Medicine Cluster



www.medycyna.lublin.eu; info@medycyna.lublin.eu

Areas of activity

Medical devices and equipment, Trauma, surgery, operating theatre equipment, Medical furniture, Laboratory equipment, Orthopedics, rehabilitation, regenerative medicine, implants & prosthetics, Personal protective equipment, Dentistry, Clinical trials, Telemedicine, AI, robotics, other IT solutions, Prescription and non-prescription drugs, Diet, nutrition and health supplements

Lublin Medicine Cluster is the largest medical cluster in Poland, bringing together over 170 entities, including more than 140 enterprises, 9 public hospitals, 10 universities, and research institutes. The Cluster collaborates with experts and networks from over 20 countries around the world. Cluster members work on innovative solutions, including medical diagnostics, new therapies, new materials used in regenerative medicine, drugs and dietary supplements, functional food, and digital solutions in healthcare. LMC provides an environment for testing in the LivingLab model and consulting on innovation, while also being the first point of contact for investors in the healthcare and pharma industries.

Lumen



www.lumen.pl; biuro@lumen.pl

Areas of activity

Medical devices and equipment, Canes for blind, electronics

Lumen specializes in providing complex solutions for visually impaired people. We provide white canes, Braille displays, screen-reading software, wearable devices for text recognition, magnifiers, as well as a wide variety of inexpensive daily-use equipment like talking scales, watches, as well as fully accessible cell phones for senior citizens.

www.mabion.eu; info@mabion.eu

Areas of activity

Biologics CDMO

Mabion S.A. is a Polish biopharmaceutical CDMO providing extensive drug development and biomanufacturing services to pharmaceutical and biotech companies globally. We offer services for clinical and commercial manufacture of recombinant protein therapeutics, including process and analytical development services, GMP manufacture of drugs, and an extensive set of analytics and QC tests. This is supported by a robust quality assurance and a regulatory affairs department. We aim to establish ourselves as a key global player in the global contract manufacturing and contract drug development market offering a broad range of high-quality integrated services to the biotech and pharmaceutical market.

Mana Medical



MANAMEDICAL

www.sklep-mana.com.pl; biuro@mana.com.pl

Areas of activity

Medical devices and equipment, Trauma, surgery, operating theatre equipment, Personal protective equipment

Mana Medical Ltd. established in 2014 continues the traditions of Mana Ltd. operating since 1986. We specialize in the sale of ophthalmic and optical equipment. We are the Polish distributor/importer of ophthalmic equipment from Pietrasanta Pharma (Ortopad, Ortolux, etc.), CDQ and Frimed (ophthalmic surgical instruments), Volk (diagnostic, surgical and laser lenses), Surgilab (single-use ophthalmic knives), Stereo Optical (stereotests), Inami (Ishihara tests, trial frames), Canton (trial frames and trial lens sets), Good-Lite (vision acuity charts and therapy tools for vision testing and rehabilitation), and others.

Marcel



www.marcel.pl; contact@marcel.pl

Areas of activity

Telemedicine, AI, robotics, other IT solutions

Marcel S.A. is a premier provider of comprehensive IT solutions tailored for diagnostic laboratories. Our expertise includes coding, implementation, and development of IT systems for analytical, microbiological, serological, pathomorphological, and veterinary laboratories, among others. For more information, please visit the www.marcel.pl website or contact us at contact@marcel.pl.

Margomed

MARGOMED®

www.margomed.com; biuro@margomed.com

Areas of activity

Medical devices and equipment

Margomed specializes in the manufacture of disposable medical devices such as infusion sets IS, transfusion sets TS, extension tubing, 50/60 ml syringes for infusion pumps 50/100 ml catheter syringes, 2/5/10/20 ml injection syringes, 25 ml medicine cups, 100 ml urine containers. For the last 30 years, Margomed has been manufacturing medical devices in Poland, and currently all stages of the production process are carried out in Lublin in our newly built, modern production facility.

www.mcr.clinic; a.marcinkiewicz@mcr.clinic

Areas of activity

Clinical trials, Telemedicine, AI, robotics, other IT solutions

MCR Clinic™ is a unique IT tool enabling data re-usage and automation. MCR integrates with the EHR system, which from that moment on automatically becomes the source documentation of the trial participant (eSource). MCR significantly reduces time and costs. Our offer includes automated Trial Management for Clinical Site (hospital/clinic) via the MCR Clinic Site Manager™ (CSM™) for comprehensive management of all clinical trials in one place, eliminating the need for manual data entry, allowing for importing procedures and visits, integrating budgeting and controlling integrated; Remote Trial Auto-Monitoring for the Sponsor (pharma company) via MCR eSource Remote Viewer™ (eSRV™) allowing for remote access to 100% SDV, without any delays, as queries are solved on the spot, and for generation of high-quality, statistically healthy data.

Mdh



www.mdh.pl; biuro@mdh.pl

Areas of activity

Medical devices and equipment, Orthopedics, rehabilitation, regenerative medicine, implants & prosthetics, Orthopedic shoes for children

For over 25 years, we have been providing medical solutions in orthopedics, prevention, and rehabilitation, specializing in improving mobility for people with musculoskeletal dysfunctions. Our business spans production, import, export, and distribution. We manufacture prophylactic footwear, orthotic products, and high-growth rehabilitation products. Our brands, including Memo, Qmed, and ViteaCare, are renowned for their research-backed quality and safety. Our designers continually improve our products based on the latest technology and medical knowledge. MDH holds a quality management system compliant with EN ISO 9001:2015 and EN ISO 13485:2016 standards.

MDR Regulator



www.mdrregulator.com; info@mdrregulator.com

Areas of activity

Medical devices and equipment

MDR Regulator helps medical device and in-vitro diagnostic (IVD) medical device manufacturers introduce their products to EU markets, ensure the continuity and compliance of their operations with relevant European regulations, and begin registration activities in global markets. We aim to comprehensively support manufacturers in bringing high-quality devices to the market. Our services cover all points of the product launch process, including pre-clinical studies, clinical investigations and performance studies, device registration, and post-marketing activities. Together with our subsidiary Pure Clinical, we are distinguished by the uniqueness of our services in MedTech industry.

MDT



www.mdt.pl/en; office@mdt.pl

Areas of activity

Medical devices and equipment, Medical furniture

MDT established in 1998 is a reputable manufacturer and supplier of ophthalmic devices, accessories and consumables (including Chin Rest Papers, BioGlo™ – Fluorescein Sodium Ophthalmic Strips, TearFlo™ – Schirmer Test Strips). Our experience and sustainable development help us meet growing requirements by offering a wide range of functional products for ophthalmologists and opticians. We manufacture ophthalmic surgical tables, operator's chairs, refraction units, ophthalmic electric tables, as well as devices used to diagnose and treat strabismus and amblyopia, which are proudly marked with the CE & 'made in the European Union' labels.

www.medapp.pl; biuro@medapp.pl

Areas of activity

Medical devices and equipment, Trauma, surgery, operating theatre equipment, Telemedicine, AI, robotics, other IT solutions

MedApp is a technology company operating in the field of digital healthcare, specializing in AI and holographic medical imaging data visualization. MedApp is distinguished by a strong R&D team. We are repeatedly awarded for our technological achievements. We offer unique software that is CE-marked and certified as a medical device, to support diagnostic imaging and next-generation telemedicine. MedApp S.A. is among a few Polish companies that have been FDA-approved. We are expanding the portfolio of products and services focusing on global commercialization to address the unmet needs in digital healthcare and explore new areas of application.

www.medbryt.eu; office@medbryt.eu

Areas of activity

Medical devices and equipment

Medbryt is a Polish producer and distributor of innovative aerosol therapy equipment. The company was established in 1991 and has since then developed numerous innovative products which are known and appreciated in Poland and abroad. Our portfolio includes a wide selection of inhalers and inhalation equipment. We provide complex inhalation solutions to hospitals, sanatoriums, rehabilitation centers and private therapeutic rooms. We provide our customers with fast and efficient service, and have a Quality System certified by TÜV Rheinland, guaranteeing the highest quality of our products. Our experienced team offers professional service and support wherever necessary.

Medfile



www.medfile.pl; biuro@medfile.pl

Areas of activity

Telemedicine, AI, robotics, other IT solutions

Medfile S.A. specializes in medical facility management software, modern telemedicine solutions, and software for veterinary medicine. Medfile EDM is a comprehensive software for medical facility management and electronic medical records. Medfile EDM is already used by 15,000 doctors across Poland. Medfile has also created the HaloDoctor telemedicine platform, which is one of the main services of this type on the Polish market. Medfile is developing an AI and machine learning technology. Together with its Norwegian partner Vici Data Biostat, it is implementing the 'Digital Twin of the Eye' project, which may become a breakthrough in the diagnosis and treatment of eye diseases in the future.

medi.com



www.medi.com.pl; office@medi.com.pl

Areas of activity

Medical devices and equipment, Telemedicine, AI, robotics, other IT solutions

Medi.com is a producer of software and medical devices. For over 20 years, we have been helping medical facilities to improve their work and patient service. All products have been created and are constantly developed in cooperation with the best specialists in the country. IRIS software, thanks to modular structure allows to fit functions to clients' needs. It is a perfect solution to organize work and capture images from medical devices. MiniIRIS records, captures and processes images from medical devices equipped with a video or digital camera. Thanks to many improvements compared to traditional colposcopes, Videocolposcope VC HD-1000 allows for a better diagnosis of lower female genital tract.

Medical Inventi



www.medicalinventi.pl; biuro@medicalinventi.pl

Areas of activity

Medical devices and equipment, Trauma, surgery, operating theatre equipment, Orthopedics, rehabilitation, regenerative medicine, implants & prosthetics, Dentistry

Medical Inventi was established as an initiative of the academic community of the Medical University of Lublin and private capital to commercialize scientific research in the area of biotechnology and biomaterial processing. Medical Inventi is a proprietary owner of know-how, technology and international patents related to innovative bone filler. Medical Inventi is an ISO 13485 certified manufacturer of FlexiOss® and FlexiOss®Dent (both CE marked) and FlexiOss® VET. Medical Inventi researches, creates, develops and commercializes innovative medical products, focusing on improving quality of patients' life.

Medical Simulation Technologies



www.mstech.eu; office@mstech.eu

Areas of activity

Medical devices and equipment

Medical Simulation Technologies is a cutting-edge medical technology firm offering innovative simulation systems for cardiac examinations and minimally invasive heart procedures, utilizing real patient datasets. Heart diseases represent a global health concern, where early diagnosis plays a pivotal role in mitigating or even preventing many conditions. One of fundamental yet intricate diagnostic procedures is transesophageal echocardiography (TEE). The challenge lies in elevating the proficiency levels of healthcare professionals through the provision of adequate training tools, all while safeguarding patients from harm.

The Medical University of Białystok



www.umb.edu.pl; btt@umb.edu.pl

Areas of activity

Orthopedics, rehabilitation, regenerative medicine, implants & prosthetics, Dentistry, Clinical trials, Telemedicine, AI, robotics, other IT solutions, Prescription and non-prescription drugs, Diet, nutrition and health supplements, Genomics/Personalized medicine

Medical University of Białystok (MUB) is a modern, rapidly growing public school specializing in high-quality basic and clinical sciences. MUB is a Polish leader in restriction, high-quality biobanking, and whole-genome sequencing. MUB is also a Polish leader in bioinformatics and artificial intelligence in medicine. The Medical University of Białystok conducts unique cohort studies (10,000 population-based study participants, unique cohorts of thousands of patients with cancer, cardiovascular, metabolic, neurodegenerative diseases). MUB also has a unique Polish HD Medicine Database encompassing thousands of patients. In addition, as one of a few Polish universities, MUB is a leader in the Horizon MSCA 2020 program.

Medical University of Gdańsk - Technology Transfer Office



www.tto.mug.edu.pl; ctt@gumed.edu.pl

Areas of activity

Medical devices and equipment, Trauma, surgery, operating theatre equipment, Laboratory equipment, Orthopedics, rehabilitation, regenerative medicine, implants & prosthetics, Dentistry, Clinical trials, Telemedicine, AI, robotics, other IT solutions, Prescription and non-prescription drugs, Diet, nutrition and health supplements

Technology Transfer Office (TTO) at the Medical University of Gdańsk is an intermediary between science, research and business. The TTO mission is to support academics in the commercialization of research results through licensing or selling rights to external entities and creating spin-off and spin-out companies. Technology Transfer Office cooperates with investors, business angels, and innovative entities ready to implement science-based technologies.

Medinice



www.medinice.eu; investor@medinice.pl

Areas of activity

Medical devices and equipment

Since 2012, Medinice has been developing innovative medical products and services. The company focuses on creating and commercializing safe and minimally invasive medical technologies in the areas of cardiology and cardiac surgery. Our portfolio currently includes several projects at various stages of development. Owning more than 50 patents protects all the projects in our pipeline. All medical devices developed by Medinice will improve patients' quality of life of around the world. Medinice S.A. has an ISO 13485 certificate in the field of design, development and production of active medical devices. The key source of the company's revenues is the commercialization of developed devices.

Medipment



www.medipment.pl; medipment@amdg.net.pl

Areas of activity

Medical devices and equipment, Trauma, surgery, operating theatre equipment, Medical furniture, Laboratory equipment, Orthopedics, rehabilitation, regenerative medicine, implants & prosthetics, Personal protective equipment, Dentistry, Clinical trials, Telemedicine, AI, robotics, other IT solutions

Medipment.pl is a medical portal providing knowledge on medical equipment and accessories as well as laboratory equipment, creating an opportunity for manufacturers and distributors to present their offer. It is addressed to representatives of the healthcare sector, the medical industry and private individuals. Medipment.pl does not sell medical equipment. The www.medipment.pl website allows medical equipment vendors from all countries present their offers. Solutions available on medipment.pl enable customers to contact company representatives directly to discuss transaction terms.

www.medmetrix.pl; kontakt@medmetrix.pl

Areas of activity

Medical devices and equipment, Telemedicine, AI, robotics, other IT solutions

MedMetrix is an innovative cloud platform that aggregates access to the latest technological AI-based advancements in medicine, accessible through a simple web application. In simple terms, we can be described as a marketplace connecting technology providers with relevant consumers, including patients, medical facilities, and others. Currently, we offer dermatological and venereal algorithms that analyze for 73 skin diseases, such as melanoma, delivering results in seconds. These algorithms are certified medical devices aimed at both professionals and laypeople. We are integrating a new radiological algorithm for chest X-ray analysis. Our goal is to become the leading integrator of hundreds of medical AI solutions, making them available to everyone in a simple and automated way.

www.medsipol.pl; biuro@medsi.pl

Areas of activity

Telemedicine, AI, robotics, other IT solutions

The company implements machine learning in medicine and automates processes in healthcare. We operate in especially challenging areas of natural language in medicine, i.e. automated medical interview with clinical reasoning. Additionally, we specialize in analyzing and designing patient experience and building voice interfaces for patients and medical or pharmaceutical staff. We design our solutions based on the unique knowledge and experience of both medical experts and data scientists.

Medtronic Poland



www.medtronic.com; obsługa.klienta@medtronic.com

Areas of activity

Medical devices and equipment, Trauma, surgery, operating theatre equipment, Clinical trials, Telemedicine, AI, robotics, other IT solutions

We lead global healthcare technology and boldly attack the most challenging health problems facing humanity by seeking and finding solutions. Our Mission – to alleviate pain, restore health, and extend life – unites a global team of 90,000+ passionate people. Powered by our diverse knowledge, insatiable curiosity, and desire to help all those who need it, we deliver innovative technologies that transform the life of two people every second. Expect more from us as we empower insight-driven care, experiences that put people first and better outcomes for our world.

Medu



www.joinmedu.com; kontakt@joinmedu.com

Areas of activity

Medical education

Medu is a mobile platform for medical students, providing comprehensive learning of practical skills. Theoretical content is divided into short sections followed by interactive quizzes or activities, keeping users' attention. A wealth of visuals, videos and knowledge check quizzes support the learning process. Mini games help consolidate knowledge even further. Courses also offer practical exercises based on real patient examinations.



Areas of activity

Telemedicine, AI, robotics, other IT solutions

medVC is an advanced telemedicine solution providing interactive collaboration between operating rooms and remote experts, students and other stakeholders of educational, advisory and control processes. This toolset includes terminals dedicated to operating rooms, lecture halls, and doctors' offices, as well as a WebRTC client that can run on any device. medVC offers secure and encrypted real-time multipoint audio-video connections between ORs and remote participants regardless of location and distance. medVC enables the transmission of multiple parallel high resolution video streams from OR cameras, microscopes, endoscopes, surgical robots, and other medical imaging devices.

Metalowiec



Areas of activity

Medical devices and equipment, Medical furniture, Orthopedics, rehabilitation, regenerative medicine, implants & prosthetics

Metalowiec Sp. z o.o. is a Polish company which is an experienced manufacturer of hospital and rehabilitation beds, cabinets, trolleys and other medical equipment. We have been constantly developing in the metal sector since 1976. We sell our products successfully to Polish and foreign hospitals. With our dynamic technological and construction department, we can implement new technologies and products to meet our customer's requirements and keep up with latest trends in medicine.

www.miro-med.pl; info@miro-med.pl

Areas of activity

Medical devices and equipment

The story of Miro spans over 30 years of experience, innovation, and development. We started with an idea, passion, and one person's vision. Today, we are the most recognizable provider of medical equipment and services in the market. We hold the ISO PN-EN ISO 13485:2016-04 certification for the quality management system – distribution, installation, and servicing of medical equipment for diagnostics and imaging. We operate on a comprehensive cooperation model, covering all customers' needs and experiences.

Mossakowski Medical Research Institute Polish Academy of Sciences (MMRI PAS)



www.imdik.pan.pl/en; sekretariat@imdik.pan.pl

Areas of activity

Clinical trials, Experimental medicine

MMRI PAS is one of the leading research institutes in Poland acknowledged by 'A+' category in medical sciences. MMRI PAS is both unique and versatile as the institute combines basic research, pre-clinical studies and translation into clinical practice. Research priorities of the Institute correspond to the key health problems affecting the society and such lifestyle and age-related diseases as neurodegenerative disorders, cancers, obesity, type 2 diabetes, osteoporosis, as well as the ageing process itself. Moreover, the Institute is also engaged in developing new analgesics, anti-cancer drugs, and bactericides.

MOV



www.swiatmasazu.pl; biuro@swiatmasazu.pl

Areas of activity

Medical devices and equipment, Medical furniture

MOV Ltd. is renowned for its high-quality massage tables and spa couches manufactured since 2005. This certified medical device producer adheres to stringent EU safety and quality standards, utilizing only certified materials sourced from Europe. The production processes are closely monitored and designed to minimize environmental impact, with all packaging being fully biodegradable. MOV Ltd. is dedicated to customer satisfaction and actively supports the community by donating a portion of its proceeds to charitable causes.

MPW MED. Instruments



www.mpw.pl; mpw@mpw.pl

Areas of activity

Laboratory equipment

We are a Polish manufacturer of high-quality laboratory centrifuges since 1948. Our products are recognized around the world as technologically advanced, reliable and competitively priced. We offer a wide range of centrifuges intended not only for the medical market. Ventilated, cooled, heated, hematocrit, cytological, column testing and implantology centrifuges are just some of our products. All our centrifuges hold CE certificates and free sale certificates. ISO PN-EN ISO 9001:2015 and PN-EN ISO 13485:2016 certificates attest to the highest level of production, sales and service of the laboratory centrifuges that we manufacture.

Mustaf Medical



www.mustaf-medical.pl; medical@mustaf.pl

Areas of activity

Dentistry; Disposable hygienic materials

We are a family-owned company that manufactures disposable medical and cosmetic supplies, a spin-off of Mustaf – a firm operating in Poland since 1993 as one of the first suppliers of disposable products for the dental and medical sector in the country. We offer disposable sanitary underpads on a roll, cosmetic napkins, and dental bibs. They are available in a variety of widths and rich colors but can be further customized (by printing a unique design, logo or company name on the backing).

Nature Science



www.naturescience.eu/en; biuro@naturescience.eu

Areas of activity

Diet, nutrition and health supplements, Probiotics

We created Nature Science because we know how the combination of natural ingredients, science and new technologies can improve the quality of life. We have longstanding experience in the development of probiotic products based on our proprietary probiotic bacteria strains which are both unique and innovative. Their uniqueness has been confirmed by patent applications to the Polish Patent Office, the European Patent Office and the US Patent Office. Our Mycobiotic NS is clinically proven to reduce the frequency of candida-associated abdominal symptoms in children and adults.

Areas of activity

Medical devices and equipment, Telemedicine, AI, robotics, other IT solutions

Nestmedic S.A. is the manufacturer of the innovative Pregnabit® telemedicine solution for remote monitoring of fetal wellbeing, through cardiotocography (CTG). The Pregnabit System consists of two compatible components: a mobile device for performing the CTG examination and the Pregnabit Cloud platform for the remote 24/7 analysis of CTG records by qualified medical personnel. With our solution pregnant women can independently perform cardiotocography, which is the basic examination for assessing the condition of the fetus, at any time, in the comfort of their own home. The recording is then sent to the Description Center, where it is analyzed by a medical specialist.

Areas of activity

Medical devices and equipment, Trauma, surgery, operating theatre equipment, Laboratory equipment, Orthopedics, rehabilitation, regenerative medicine, implants & prosthetics, Prescription and non-prescription drugs, Diet, nutrition and health supplements

The company was founded in October 2011 by three partners with experience in the pharmaceutical and medical industries. Initially, we focused on the production of pharmacy ointments and marketing the equipment and consumables under the Miksator brand. In 2018, we started offering our medical products and dietary supplements under the Arcumline brand, and in 2020 the company became an authorized distributor of technologically advanced robotic pharmacy storage systems from Gollmann in Poland. In 2021, NGK Pharma Sp. z o.o. entered the pharmaceutical wholesale sector.

NK Tech



www.nktech.pl; nktech@nktech.pl

Areas of activity

Orthopedics, rehabilitation, regenerative medicine, implants & prosthetics

NK Tech is a spin-off company established in 2019 by a team of employees and graduates of the Lublin University of Technology in collaboration with Pollub-Invest LTD. The company successfully introduced a groundbreaking Pneumosilint silicone prosthetic socket to the market. It features an air chamber system allowing for volume adjustment and better fitting of the prosthesis to the residual limb. It was developed by an interdisciplinary team combining their competencies in the field of biomaterials, biomedical engineering and prosthetics.

Numed



www.numed.pl; jaroslaw.szwankowski@numed.pl

Areas of activity

Medical devices and equipment, Dentistry

Numed Sp.z o.o. (Ltd.) is a Polish R&D company, a developer of non-invasive technology detecting the exact location of secondary caries, also under fillings, crowns and braces. The Numed technology is based on the NLDS method and detects unique electric signature of bacteria associated with caries. The technology has been developed in co-operation with leading global, European and Polish dental companies, universities and research centers and is patented in more than 10 key world dental markets. The device built upon our technology was granted the CE marking and is ready for deployment in global markets. The technology can be also used for other detection applications - food, environmental, drug etc.

Areas of activity

Medical devices and equipment

Opti G is a pioneering company specializing in advanced medical device technologies, with a particular focus on cardiac care. Our goal is to enhance the precision and safety of coronary interventions by developing advanced diagnostic solutions that help clinicians make accurate treatment decisions. The team is composed of seasoned engineers and medical experts with extensive experience in designing and developing medical devices. At Opti G, we are dedicated to transforming healthcare through cutting-edge technology and strategic partnerships, improving patient outcomes, and redefining standards in cardiac care with a focus on quality and innovation.

Areas of activity

Medical devices and equipment, Telemedicine, AI, robotics, other IT solutions

We are a team of designers, scientists, inventors and artists, exploring the wide field of visual communication. We treat every research project as a challenge and – as most people – get pleasure by winning it. Our mission is to make the world a better place to live for everyone. Some people still have many barriers that need to be overcome. Doing so with the help of creative thinking and modern technology is what we enjoy the most. And since every research requires adequate financial resources, we carry out numerous commercial projects, making best use of our skills.

Paso Trading



www.paso-trading.pl; info@paso-trading.pl

Areas of activity

Personal protective equipment, Diet, nutrition and health supplements

We are a modern Polish company established in 1952, operating in the field of healthcare products. Our mission is to promote preventive healthcare and improve the quality of human life. We are successively developing a portfolio of products to meet market needs. We offer products from the following categories: medical products, personal hygiene products, cosmetics, and dietary supplements which will be available soon. Years of experience, an extensive team of professionals and a systematically expanded range of qualifications ensure the highest quality and innovation of products offered by us. We rely on global trends and the highest business standards.

Pharmacy Lab



www.pharmacylab.pl; export@pharmacylab.pl

Areas of activity

Diet, nutrition and health supplements, Cosmetics – sold in pharmacies

Pharmacy Lab is a manufacturer of dietary supplements and cosmetics intended to be sold in pharmacies. Our mission is to provide high quality innovative and effective products. Our own certified facility in Warsaw enables us to offer reasonable prices in a relatively short lead time. Our R&D Department can also help you to create new products tailored to your special requirements. The company also offers private labels and contract manufacturing possibilities. Our portfolio includes over 130 products. We export our goods to more than 50 countries worldwide.

www.pharmalex.com; contact@pharmalex.com

Areas of activity

Medical devices and equipment, Clinical trials, Telemedicine, AI, robotics, other IT solutions, Prescription and non-prescription drugs, Reg Affairs, CMC, QMC, PV

PharmaLex is now a part of Cencora, a leading global pharmaceutical solutions organization centered on improving lives around the world. PharmaLex adds to Cencora's expanding suite of pharma solutions and serves the pharma, biotech, and MedTech industries. We guide clients from early strategic planning activities and non-clinical requirements through clinical development, regulatory submission processes and post-approval/maintenance post-launch procedures. Our experts use technology-enhanced solutions to support clients throughout the entire product lifecycle, including research and development, consulting, PV and risk management, regulatory affairs, quality management, compliance, and market access.

Pixel Technology



www.pixeltechnology.com; sekretariat@pixeltechnology.com

Areas of activity

Medical devices and equipment, Clinical trials, Telemedicine, AI, robotics, other IT solutions

The company specializes in radiology and hospital pharmacy, creating comprehensive medical solutions, including systems for processing and analyzing medical images or supporting patient diagnostics and therapy. We develop advanced technologies for radiology based on proprietary AI models and automated dispensing cabinets (ADC). We have been in the radiology market for over 20 years and have an experienced team of specialists in medicine, programming, engineering, and design. Pixel Technology products are used in hospitals, clinics, and private medical practices both in Poland and abroad.

www.plast-farb.com; sprzedaz@plast-farb.com

Areas of activity

Plastic packaging manufacturer

Plast-Farb has been present on plastic packaging market since 1987. Currently our company is among the leading Polish plastic manufacturers. Our offer includes a wide range of security products – envelopes, bags, security tamper-evident bags (STEB), security tape, and security seal tape and carrier bags. Medical envelopes make an important element of our offer. We can customize every product to our customers' requirements.

play.air



www.play-air.pl; board@play-air.pl

Areas of activity

Medical devices and equipment, Telemedicine, AI, robotics, other IT solutions

Play.air has revolutionized all aspects of speech therapy. We have created Logoplan – an application for speech therapists, parents and children, facilitating the management of the office, appointments, patients, and homework assignments. It has been co-created with experts to ensure the right therapeutic approach. Our play.air controller, on the other hand, has revolutionized breathing exercises as it is a game control tool, which enhances children's engagement in the therapy. Our mission is to transform traditional methods into interactive and motivating games, increasing effectiveness of the therapy. We strive to create solutions that not only teach, but also support development, to give children a better tomorrow.

Pnn Pharmaceuticals



www.pnn.com.pl; www.scarzel.pl; www.multifan.pl; s.piotrowiak@pnn.com.pl

Areas of activity

Care of all scars

We specialize in the production and distribution of Scarzel Plus products for post-operative, post-traumatic, burn, radiotherapy, and acne scars. Our portfolio includes the Multifan line intended for children, as well as safe lollipops and lozenges. We also produce goods under our own brand.

POCUS Expert



www.pocus.expert; contact@pocus.expert

Areas of activity

Medical devices and equipment, Telemedicine, AI, robotics, other IT solutions

Medical imaging devices experts specialized in ultra-portable handheld Point-Of-Care Ultrasound Systems (POCUS) connecting manufacturers with medical professionals. We offer market consultations and sales qualified leads to distributors and manufacturers. Our mission is to make ultrasound imaging accessible for every medical professional by delivering high-quality, affordable, and easy-to-use solutions.

Pofam-Poznan



www.breast-forms.eu; export@pofam.poznan.pl

Areas of activity

Medical devices and equipment, Orthopedics, rehabilitation, regenerative medicine, implants & prosthetics

Pofam-Poznań was established in 1992. We are a manufacturer of the Maxima external silicone breast prostheses. We have 114 medical shops in Poland. We sell our products almost all over the world, guaranteeing very high quality at competitive prices. Our products are CE marked. We offer Maxima external mammary prostheses and accessories (for women after mastectomy). Maxima breast prostheses manufactured by Pofam Ltd. are made of silicone gel sealed into a polyurethane pocket. We also offer medical bras designed especially for women wearing breast prostheses, as well as such accessories necessary for breast prostheses as covers or anti-lymphoedema (compression) sleeves.

Polmedi Group



www.polmedi.com; m.cieslak@polmedi.com

Areas of activity

Telemedicine, AI, robotics, other IT solutions; Body temperature control

Polmedi is a medical technology company. Our innovative solutions can not only revolutionize the way we continuously monitor body temperature, but also the way we treat wounds that are difficult to heal. We develop technologies to support the treatment of chronic, difficult-to-heal and postoperative wounds. We also own a system for remote body temperature monitoring. We combine medical devices based on the most advanced technologies with software to ensure the fastest possible diagnosis.

Praiston



www.praiston.pl; biuro@praiston.pl

Areas of activity

Medical devices and equipment, Trauma, surgery, operating theatre equipment, Medical furniture, Laboratory equipment, Orthopedics, rehabilitation, regenerative medicine, implants & prosthetics, Dentistry

PRAISTON is a family company with 35 years of tradition. During that time, we have managed to earn trust among both domestic and international partners. We distribute new medical equipment and recondition used devices (which undergo the process at the company's headquarters under the guidance of a qualified team of engineers). We also provide full aftersales care, warranty and post-warranty service, upholstery, and much more. We offer almost every type of medical equipment, including O/R tables and lights, anesthesia machines, defibrillators, gynecological chairs, aesthetic lasers, OCT units, etc. Praiston is headquartered in Poland, while its first foreign branch was opened in Romania in May 2024.

Pro-PLUS



www.pro-plus.pl/en; biuro@pro-plus.pl

Areas of activity

Medical devices and equipment, Telemedicine, AI, robotics, other IT solutions

Pro-PLUS stands at the forefront of telemedicine solutions in Poland, focusing on the development of cutting-edge medical telemonitoring systems, particularly in cardiology. Our innovative teleEKG® system has earned user acclaim for over the last 28 years. With a repository of over two million medical records, our solutions are recognized internationally, with the teleEKG® system being operational in countries like Bulgaria and Sweden. Pro-PLUS is also credited with the first Poland's home-based cardiac telerehabilitation system, marking one of our primary areas of specialization.

Pure Clinical



www.pureclinical.eu; info@pureclinical.eu

Areas of activity

Clinical trials

We provide professional services in the field of medical device clinical trials and in vitro diagnostics of medical devices for the healthcare industry. Pure Clinical is composed of top specialists with many years of experience in both conducting and designing clinical trials across various therapeutic areas. We have extensive knowledge of Good Clinical Practice compliant with ISO 14155:2020 and ISO 20916:2019. With our support in research, innovative medical companies can effectively introduce products that save patients' health and lives.

Radiometer



www.radiometer.pl; info@radiometer.pl

Areas of activity

Medical devices and equipment, Laboratory equipment, Telemedicine, AI, robotics, other IT solutions

Radiometer pioneered the blood gas market in 1954 and continues to develop extensive knowledge and experience in acute care diagnostics. Our promise to put life first unites us and drives us to work for and with our customers to answer what comes next in healthcare. Across professional backgrounds, job positions, and locations, we work to address today's challenges and tomorrow's opportunities. Together we bring reliable, connected solutions to critical care settings around the world.

Real Olsztyn



www.real.olsztyn.pl; real@real.olsztyn.pl

Areas of activity

Medical devices and equipment

Real Olsztyn is a manufacturer of anti-decubitus mattresses, established in 1993. Our portfolio includes reliable alternating pressure mattresses, which improve the comfort and quality of user's life and make the work of their caregivers easier. We supply anti-decubitus mattresses suitable for both prevention and treatment of pressure ulcers in any care environment - home care, long-term care units, and all types of hospital wards. Our anti-bedsores mattresses are designed based on our extensive knowledge and experience.

Recomedic

Recomedic

www.recomedic.com; orders@recomedic.com

Areas of activity

Medical devices and equipment, Medical furniture, Orthopedics, rehabilitation, regenerative medicine, implants & prosthetics

Recomedic is an international manufacturer (contract manufacturing within healthcare and rehabilitation) and supply chain network for parts, assemblies, and complex products used within an increasingly diverse range of industrial processes. Our products and services are applied in the fields of medicine and rehabilitation, as well as industries where quality of machining and assembling are the first requirements when considering a new supplier. We specialize in brand manufacturing for innovative and high-end OEMs. Our products are ISO 13485, ISO 9001 and ISO 14001 certified.

Areas of activity

Orthopedics, rehabilitation, regenerative medicine, implants & prosthetics

Reh4mat is the leading manufacturer of orthopedic devices and medical accessories. We produce hundreds of braces and accessories that are destined to our distributors and patients both in Poland and abroad. Thanks to its innovativeness and guaranteed safety, our brand is gaining international renown, including such markets as the United States of America, Qatar or Australia. We prioritize advanced and latest production technologies. We understand that only a perfectly fitted device fulfills its function. That is why we are one of very few companies on the market capable of meeting the expectations by designing devices addressing patients' needs.

Reha Fund



Areas of activity

Medical devices and equipment, Orthopedics, rehabilitation, regenerative medicine, implants & prosthetics, Dentistry

Since 1992, we have been offering Polish doctors, patients and medical shops a wide range of rehabilitation and orthopedic products as well as orthodontic and dental equipment. Our goal is to build long-term relationships with customers by getting to know and understanding their needs, as well as providing comprehensive service and satisfying solutions related to products, logistics and finances.

www.renggli.pl; biuro@danlab.pl

Areas of activity

Medical furniture, Laboratory equipment

Furniture is an extremely important, if not the most important, aspect of every laboratory's performance. The type of laboratory furniture we choose determines not only the comfort of our work, but also its effectiveness. Being aware of how demanding our customers are, we constantly focus on finding innovative solutions. We are extremely pleased that the laboratory furniture we offer has enjoyed constant recognition for years and has received prestigious awards at many lab industry fairs.

Revolve Healthcare



www.revolve.healthcare; hello@revolve.pro

Areas of activity

Telemedicine, AI, robotics, other IT solutions

Revolve Healthcare is an ISO 13485 certified medical software development company established in 2015. With over 50 experts, we provide end-to-end services for building medical products: from defining intended use through product design, software engineering to CE certification. Our commitment to excellence is reflected in compliance with standards like MDR, IVDR and FDA. Specializing in mobile, desktop, web, and cloud applications, we ensure precision and quality in transforming concepts into real-life medical products.

Rokoko Hair Company



www.rokoko.com.pl; rokoko@rokoko.com.pl

Areas of activity

Medical devices and equipment

Rokoko Hair Company/Hair Partners is a dynamically growing firm with over 25 years of experience. It started with a hairdressing salon in Warsaw. Over time, the company transformed into a manufacturer of wigs, turbans, and custom orders. Today, we offer several collections of high-quality wigs. Rokoko offers premium synthetic products, including high heat hair, made on various types of base from fully wefted to fully hand-tied. We excel in natural hair products made of unmodified Slavic hair. Our wigs are certified as CE medical devices and are to serve as a hair prosthesis for people experiencing hair loss due to neurosurgical, dermatological, oncological or hematological treatments, as a result of injuries, burns and other conditions. Rokoko provides a wide array of products in a variety of colors, such as full heads wigs, toppers, turbans, and a selection of cosmetics and accessories.

Rymarz, Zdort, Maruta, Wachta, Gasiński, Her i Wspólnicy

RYMARZ
ZDORT
MARUTA

www.rzmlaw.com; office@rzmlaw.com

Areas of activity

Clinical trials, Pharmaceutical law

Rymarz Zdort Maruta was formed in January 2023, following a merger of two leading legal firms – Rymarz Zdort, a leader in many areas of transactional practice, and Maruta Wachta, a forerunner and pioneer in the field of technology transformation. Both firms have for years been recognized by clients and the market and are ranked at the top of the league tables as first-choice partners in their respective legal disciplines, advising on the largest and most important transactions. The merger has strengthened our expertise and ECM capabilities to serve clients operating in new technology-related sectors.

www.sandoz.pl; biuro.pl@sandoz.com

Areas of activity

Prescription and non-prescription drugs

We have been operating in Poland as Sandoz since January 2010, continuing the tradition of the Lek Polska and Hexal brands. We are one of the leaders of the generics and biosimilars market. Affordability and high quality of our medicines lead to extended access to efficacious therapies, while securing significant savings for both patients and the state budget. Our portfolio totals around 500 products in different forms. Sandoz also owns two modern manufacturing plants, in Warsaw and in Stryków. That is where we annually produce and pack almost 27 billion tablets that are then shipped to over 100 countries, including the domestic market. We employ 1800 high-class specialists.

Saventis Health



www.saventic.com; info@saventic.com

Areas of activity

Medical devices and equipment, Telemedicine, AI, robotics, other IT solutions

Saventic Health is a digital health MedTech company developing algorithms and Artificial Intelligence tools to support doctors in diagnosing rare diseases using patient medical records i.e. laboratory test results, radiology and other descriptive medical data. Our mission is to support all market stakeholders in diagnosing patients with rare diseases for clinical trials, treatment or patients' monitoring. Developed algorithms that analyze EHRs, are implemented onto our Saventic Med Platform for medical clinics and physicians. We concentrate on rare diseases such as blood and bone marrow diseases, metabolic diseases, immune system diseases and cardiovascular conditions.

Science Implementation

www.simpleteam.pl; kontakt@simpleteam.pl



Areas of activity

Clinical trial

We are a team of experts specializing in implementing quality standards like ISO 13485 or IVDR and conducting clinical trials for medical device and dietary supplement manufacturers. Founded on excellence and commitment, we prioritize quality and safety in the medical and pharmaceutical sectors. Our mission is to provide comprehensive solutions to help clients achieve the highest standards. With our experienced team, we ensure that your medical devices meet regulatory requirements and are safe for use. Trust us to be your partner in achieving excellence!

SDS Optic



www.sdsoptic.pl; press@sdsoptic.pl

Areas of activity

Medical devices and equipment

SDS Optic is Europe-based medical DeepTech connecting molecular biology with novel photonics technologies, chemistry & biomedical engineering to create solutions that can revolutionize healthcare worldwide, including the first ever inPROBE® In Vivo Photonics Immunoassays platform technology. Our mission is focused on revolutionizing the diagnostic process in oncology, retina disorders, infectious and fungal diseases, and drug delivery monitoring by introducing precise and fast detection methods that can significantly improve treatment outcomes for patients worldwide. We are listed on the Warsaw Stock Exchange (NewConnect: SDS) and plan to expand into global markets.

www.semilab.pl; biuro@semilab.pl

Areas of activity

**Medical devices and equipment, Laboratory equipment,
Blood grouping reagents**

We are a trustworthy partner of healthcare institutions, laboratories and research universities. We supply only verified products focusing on quality, professionalism and individual approach to the customer. We specialize in supplying such assortment as blood grouping reagents for in vitro diagnostics and such disposables as blood segment piercing devices and biohazard transportation bags. Our product portfolio also includes platelet storage devices and a dry plasma thawing system. Feel free to contact us with any inquiry!

www.sidly.eu; office@sidly.eu

Areas of activity

Telemedicine, AI, robotics, other IT solutions

SiDLY is one of the fastest-scaling DeepTech companies in the telemedicine sector offering an AI medical technology that saves lives and reduces the global problem of access to healthcare. With a proprietary medical wristband technology, an AI-based telemedicine system and a mobile app, the company has created the most effective way to develop medical services and minimize the need for institutional care. In 2023, the company was among the fastest scaling technology companies according to Deloitte CE Technology Fast 50.

www.simplito.com; contact@simplito.com

Areas of activity

Telemedicine, AI, robotics, other IT solutions

Simplito pioneers in developing creative IT solutions based on the idea of total privacy. With experience in applying end-to-end encryption in health tech solutions, the company has developed first of a kind privacy toolkit that simplifies implementing cryptography in various contexts of communication and multiplatform data streaming, including desktop and mobile apps, IoT (wearables), VR and AR. As data privacy has become the new standard in digital health and a common legal requirement, Simplito offers a radically simple way of implementing encryption in existing apps and new digital products, acting as a solid technological partner for all privacy-focused projects.

www.sinmed.pl/en; export@sinmed.pl

Areas of activity

**Medical devices and equipment, Trauma, surgery,
operating theatre equipment**

We are a Polish manufacturer and supplier of medical equipment for many branches of medicine. We offer products from renowned brands from all over the world. We were established in 2016 as a company focused on two key goals: improving the quality of life with healthcare and facilitating the work of healthcare professionals. Health is a fundamental value - for us, our clients and their patients, which is why we make every effort to ensure that the delivered products meet the highest quality and safety standards. We have been ISO 13485 certified since 2020.

SMS



www.sms.com.pl; sms@sms.com.pl

Areas of activity

Medical devices and equipment, Laboratory equipment

SMS is a respected Polish manufacturer, with nearly 80 years of expertise. We are dedicated to providing vital solutions for infection control, ensuring safety and sterility in hospitals, the pharmaceutical industry, and laboratories worldwide. Our main products include washer-disinfectors, steam sterilizers, and advanced plasma sterilizers. At SMS we prioritize high quality, so our equipment is durable and easy to maintain, offering reliable performance for years. We also offer user-friendly instrument reprocessing management and tracking software, heat sealers, and stainless-steel furniture, which allows our customers to equip their facilities to meet strict standards and individual needs.

Softwebo



www.softwebo.pl; biuro@softwebo.pl

Areas of activity

Telemedicine, AI, robotics, other IT solutions

We support pharmaceutical companies with a creative approach to the go digital strategy. We take advantage of new technologies in pharmaceutical IT tools and marketing. We offer custom software development services, including web and mobile application development, IT systems, industry-specific tools. We also specialize in designing and creating responsive, device and browser agnostic websites. The company provides a wide range of IT-related services, including IT system management, technical support, audits, and consultations. Our customers include ROCHE, GSK, AstraZeneca, Abbot, Alcon, Abbvie, IPSEN, Novo Nordisk, Chiesi, BMS, and BAYER.

Sol-Millennium Europe



www.solm.com; info.eu@sol-m.com

Areas of activity

Medical devices and equipment, Personal protective equipment

Sol-Millennium is a global healthcare company dedicated to the design, manufacture and distribution of high-quality medical devices and personal protective equipment for people, patients and clinicians. We are one of the world's largest manufacturers of needles and syringes. We are vertically integrated with locations across the globe. Our innovative technology helps reduce unnecessary injuries, saves on medication and enhances both clinician and patient experience. Our international sales team is dedicated to delivering knowledge and outstanding customer service. Our goal is to partner with healthcare providers, focusing on a healthier tomorrow.

Solpharm



www.solpharm.pl; biuro@solpharm.pl

Areas of activity

**Medical devices and equipment,
Prescription and non-prescription drugs, Cosmetics**

Solpharm is a Polish pharmaceutical company with over 20 years of experience. We promote and distribute pharmaceutical products used in dermatology, pediatrics and bedside care. We plan to develop a gynecological portfolio, too. Solpharm distributes medicines, medical devices and cosmetics. We run a pharmaceutical warehouse, meeting GDP standards. We have a team of qualified medical field representatives. Our strengths include professionalism, flexibility and longstanding experience. Our mission is to provide specialists and patients with newer and better solutions for treatment and prevention. We look for innovative and safe products for our customers.

www.solution4labs.com; info@solution4labs.com

Areas of activity

Telemedicine, AI, robotics, other IT solutions

Solution4Labs specializes in providing digital solutions for laboratories, offering comprehensive digitization services, such as implementation of LIMS systems, integration of laboratory devices, and providing advice on digitalization. We partner exclusively with industry leaders to ensure the highest quality solutions. As an authorized Thermo Fisher Scientific distributor, we offer top-notch LIMS systems. Our solutions enhance research precision and efficiency, leading to improved outcomes and customer satisfaction. With a focus on quality and innovation, we strive to revolutionize laboratory workflows and drive scientific advancement.

Solve Medical

**Solve Medical**
Quality from passion

www.solvemedical.pl; biuro@solvemedical.pl

Areas of activity

Medical devices and equipment

Solve Medical is a modern company that was founded on a passion for innovation, quality and medicine, bringing together a group of experts with years of experience in the field of medicine, diagnostics and medical technology. Thanks to our cooperation with manufacturers who provide proven and innovative solutions, we sell medical equipment, mainly in the field of diagnostic imaging, offering PET/CT and PET/MR scanners, MRIs, CT scanners, X-ray machines and ultrasound machines, among others. We also equip hospital wards with the necessary equipment and carry out adaptation work. To meet our clients' expectations, we have also started providing maintenance services.

Areas of activity

Medical devices and equipment

Sonomed designs and manufactures noninvasive ultrasound doppler devices for medical diagnostics (applications: fetal, vascular or intra-operative). Sonomed also designs and manufactures ultrasound transducers for research purposes or subcontracted deliveries for medical or industrial NDT applications. The company has adopted and maintains a quality management system, according to ISO 13485 and is CE marked. Sonomed is a spin-off from the Institute of Fundamental Technological Research of the Polish Academy of Sciences. We are a member of the Polish Chamber of Commerce for High Technology. We are looking for resellers from the health sector and various actors interested in the R&D cooperation.

Areas of activity

Medical devices and equipment

Sumi is one of the leading manufacturers of sterile disposable medical devices, used in anesthesia and in the operation theatre setting. We have 36 years of experience in product development, manufacture, quality assurance, global sales and marketing as well as customer service and support. Sumi production includes endotracheal, tracheostomy and bronchial tubes; KAN tracheostomy tubes with inner cannulas; stylets and introducers; laryngeal masks; catheters; suction handles; tubing and connectors. Our high-quality products are well recognized in many countries worldwide, in the EU, Middle East, and Asia. Our company is CE and ISO 13485 certified, exporting its goods to more than 50 countries.

Areas of activity

Medical devices and equipment, Trauma, surgery, operating theatre equipment, Telemedicine, AI, robotics, other IT solutions, Radiopharmaceuticals

Synektik is an integrator of innovative solutions for medicine, present on the market since 2001. The Group produces, develops or brings to Poland the latest medical technologies. It is the largest manufacturer and supplier of radiopharmaceuticals in Poland, with its own R&D Centre focused on developing innovative particles and radiopharmaceutical products. The Group is also a developer of special medical software and applications, a leading supplier of advanced medical technologies and a provider of maintenance and measurement services. We collaborate with over a dozen global medical producers such as Intuitive, Philips, Insightec, ZAP, BD Rowa, Loccioni, Zeiss, Eckert&Ziegler, or Comecer.

Talkie.ai



Areas of activity

Telemedicine, AI, robotics, other IT solutions

Talkie.ai is an AI voice assistant that ensures 100% answering rate of calls made by patients. It streamlines patient communication and saves time for front desk medical staff. To date, our AI voice assistant has handled over one million calls from patients in clinics in Poland and in the USA. It can speak with multiple patients simultaneously and support various appointment-related issues, examinations, or prescription refills. Our AI voice assistant improves the overall patient experience, reduces front-desk staff burnout, and cuts operational costs. The AI understands the caller's intention, helps them resolve their case, and updates the EHR with the information it has gathered.

www.techmo.ai; kontakt@techmo.pl

Areas of activity

Telemedicine, AI, robotics, other IT solutions

Techmo specializes in developing solutions in the area of speech technology and computer processing of natural language. Techmo was established in 2013 as a spin-off company in cooperation with the AGH University of Science and Technology in Kraków. Our team is composed of scientists and IT experts who combine passion for research with its practical application in various areas of life. We understand the need for innovative medical solutions very well. In order for medical diagnostics to catch up with the changing reality, it must look for solutions that are ahead of their era, and Techmo delivers such products. We also specialize in speech analysis for medical diagnostics.

Technical and Laboratory Glass Manufacturing Plant GOMAR



www.gomar.pl; gomar@gomar.waw.pl

Areas of activity

Laboratory equipment

Gomar is a leader in the Polish market for glass areometers and thermoareometers. All our products comply with Polish and international standards applicable in the field of densitometry approved by the Central Office of Measures. Our portfolio includes alcoholmeters and thermoalcoholmeters, hydrometers, thermohydrometers, saccharimeters, thermosaccharimeters, salinometers and indicators. We guarantee excellent quality of measurements, up to 0.0002 g/cm³ and 0.1%.

Technokabel



www.technokabel.com.pl; sprzedaz@technokabel.com.pl

Areas of activity

Medical devices and equipment

Technokabel offer includes cables for stationary and mobile medical devices such as electrocardiographs, combined heart systems, and defibrillators. They are characterized by appropriate (increased) mechanical resistance while maintaining small dimensions and high flexibility. Our cables are produced with the use of biocompatible, human-friendly polymers, suitable for contact with skin.

Technomex



www.technomex.eu; export@technomex.pl

Areas of activity

Medical devices and equipment, Orthopedics, rehabilitation, regenerative medicine, implants & prosthetics

Technomex is a Polish company with 36 years of experience in the production of rehabilitation equipment. For years, we have been specializing in innovative solutions for the medical industry, offering high-quality devices designed for hydrotherapy, kinesiotherapy, ACX, and rehab equipment utilizing virtual reality technology for patient diagnosis and treatment. Our products are dedicated to children, adults, and seniors. At Technomex, we place great emphasis on the quality of our products, ensuring modern technologies, ergonomics, and patient safety. Our team of engineers and medical specialists constantly works on improving our solutions to meet our clients' expectations.

Telemedi



www.telemedi.com; sales@telemedi.com

Areas of activity

Medical devices and equipment, Telemedicine, AI, robotics, other IT solutions, TPA medical company

Telemedi is an innovative technology and medical company specializing in patient service in a hybrid model. It offers a wide range of medical services provided both remotely and on-site, making the entire treatment process efficient, convenient for the patient and cost-optimized for the payer. The Telemedi platform integrates service providers from the medical and pharmaceutical sectors. Telemedi solutions are dedicated to companies and individual users, focusing on safety, convenience and high quality of services provided.

Teva Pharmaceuticals Polska



www.teva.pl; teva.polska@teva.pl

Areas of activity

Prescription and non-prescription drugs, Diet, nutrition and health supplements

Teva is a global pharmaceutical leader with a category-defying portfolio, harnessing generics expertise and stepping up innovation. In Poland, for many years Teva has been one of the largest suppliers of medicines on the market, providing patients with key products in almost all therapeutic areas. The company's portfolio includes innovative and generic medicines, as well as OTC products, food supplements, medical products and cosmetics. In addition, in Kraków Teva operates one of the largest pharmaceutical production sites in the country and produces medicines that help millions of people in Poland and around the world.

Thea Polska



www.thea.pl; info.poland@theapharma.com

Areas of activity

Prescription and non-prescription drugs, Diet, nutrition and health supplements, Cosmetics for eye care

Thea is an independent pharmaceutical company specialized in the research, development and commercialization of eye care products. Thea was set up in 1994 and has played an important role in the latest pharmacological advances. Today it is a leading independent eye care group in Europe. Preservative-free Thea products are available in 75 countries. The company supports many educational initiatives for professionals, organizing and financing sight-related social activities. Our mission is to be a partner to every ophthalmologist and pharmacist in their daily practice. Thea Poland - The Polish subsidiary of Thea - was set up in 2006.

Timago International Group



www.timago.com; info@timago.com

Areas of activity

Medical devices and equipment, Orthopedics, rehabilitation, regenerative medicine, implants & prosthetics, Dentistry

Timago has been operating on the Polish and European medical market for more than 27 years. The company was founded to support the needs of people with disabilities and health problems, harnessing the knowledge from the field of physiotherapy and orthopedics. From the very beginning, we have been a leading Polish manufacturer of medical equipment, setting the pace for the development of the Polish medical market. We are a 100% Polish-owned firm and our rich and exceptionally diverse offer covering many product groups allows us to perfectly address the needs and expectations of our customers. We are on a constant search for new, innovative solutions. By listening to our customers all the time and observing the market, we expand the range of our products, create new lines and designs, striving to meet the expectations and needs of patients at home and abroad.

Tixon Care



www.tixoncare.com; office@tixoncare.com

Areas of activity

Medical devices and equipment, Telemedicine, AI, robotics, other IT solutions

Tixon Care is the Polish start-up, one of the pioneers in pharmaceutical care in Poland with Lecostar, an innovative solution and multifunctional approach to managing medications at home and on the go. We focus on safe storage, improving medication adherence, and personalized dosing. Our IoT device, shaped like a pill, paired with dedicated peripherals and an intuitive mobile app, ensures convenience and safety. With a technology patented in Poland, we personalize the selection of medication containers for patients, letting them choose between stationary or mobile options, and we facilitate patient communication.

Tixon Technology



www.tixon.pl; tixon@tixon.pl

Areas of activity

Medical devices and equipment, Personal protective equipment, Telemedicine, AI, robotics, other IT solutions

Tixon Technology is a company specializing in innovative R&D projects, focusing on adaptation to climate change or digital transformation in healthcare. We harness the potential of IoT, mobile technologies, and ML/AI. We have developed, among others, Lecostar, a solution for medication management. Currently, the company is working on AeroLung - a digital lung assistant, focusing on personal monitoring of exposure to environmental conditions, addressing pulmonary and cardiac challenges. AeroLung utilizes mobile technologies with its own developed IoT measuring device, and the potential of AI technology to counteract health stress caused by the exposure to environmental factors.

Torun Technologies



www.torun.tech; office@torun.tech

Areas of activity

Telemedicine, AI, robotics, other IT solutions

Torun Technologies delivers IT solutions for hospitals and medical centers facilitating the processing of vital signs. Our software products collect and process medical data. With the use of advanced AI algorithms, we help clinicians in their daily work. Our products can be connected to ventilators, cardiac monitors, blood gas analyzers and hospital database systems to analyze and visualize data and provide improved healthcare to ICU patients. To optimize patient care, we also offer a video-based nurse-call system that provides instant and safe communication within the medical facility. We also offer a telemedicine solution that helps to manage pulmonological data collected from home ventilators.

TwójPsycholog



www.twojpsycholog.pl; kaja.toczyska@gmail.com

Areas of activity

Telemedicine, AI, robotics, other IT solutions, Mental health

TwójPsycholog is a SaaS-enabled marketplace that connects patients seeking psychological support with verified mental health specialists from all over Poland. Patients can choose from over 3,000 psychologists and therapists or use a special form providing them with a personalized recommendation of the best-fitting therapists and psychotherapeutic trends. TwójPsycholog also offers an advanced CRM for private offices and larger psychological centers making daily work more efficient.

Tylmax



www.tylwalkingsticks.com; office@tylwalkingsticks.com

Areas of activity

**Orthopedics, rehabilitation, regenerative medicine,
implants & prosthetics**

We are a manufacturer of walking sticks, rubber tips for walking canes and crutches, foot and body massagers and bed rope ladders. We offer high quality at an attractive price. We are looking forward to cooperating with you.

UBM Medical Equipment



www.meble-medyczne.pl; biuro@meble-medyczne.pl

Areas of activity

**Medical devices and equipment, Medical furniture, Orthopedics, rehabilitation,
regenerative medicine, implants & prosthetics**

We are a Polish manufacturer of medical equipment, with longstanding experience. We produce treatment chairs (oncology, dialysis, etc.), treatment tables (treatments and medical examinations, massages, rehabilitation) and small equipment for offices and medical facilities (rehabilitation tables, stands and chairs for blood collection, medical stools, etc.). We are constantly developing to better adapt to the growing needs of our customers.

Uhura Bionics



www.uhurabionics.pl; konrad@uhura.pl

Areas of activity

Medical devices and equipment, Telemedicine, AI, robotics, other IT solutions

Uhura Bionics, founded in 2022 and based in Ełk, Poland, specializes in medical technology focused on speech aids. Our products primarily target the healthcare sector. We develop devices such as digital larynxes and voice amplifiers with speech converters, designed to assist patients with speech impairments. Our innovative technology includes a voice amplifier and speaker set that may incorporate AI for more natural voice conversion. We also focus on in-house manufacturing with the potential for customization through 3D printing.

Ultra-Viol Sp. J. Pietras, Purgał, Wójcik



www.ultraviol.pl/en; biuro@ultraviol.pl

Areas of activity

**Medical devices and equipment, Laboratory equipment, Dentistry,
Disinfection devices**

We are a Polish manufacturer of UV-C disinfection systems, digital image viewing stations for OT, and LED X-ray film viewers. We provide medical facilities all over the world with highly effective UV-C germicidal lamps for air and surface sterilization. Our offer includes modern analog LED X-ray film viewers. Our negatoscopes are available in many options: single- or multi-framed, wall-mounted, desktop, and recessed versions. Our DiCO viewing station is a complete medical computer intended for operating theatres. It is compatible with the PACS, HIS, and RIS, and can be customized to our clients' individual needs.

www.upmedic.io; contact@upmedic.io

Areas of activity

Orthopedics, rehabilitation, regenerative medicine, implants & prosthetics, clinical trials, telemedicine, AI, robotics, other IT solutions

upmedic enables doctors to create medical documentation ten times faster. We also provide tools for point-of-care data acquisition like state-of-the-art speech recognition, structured reporting and automatic eCRF completion. upmedic customers include the biggest medical providers in Poland and in the US, we collaborate with the most important medical organizations like RSNA and PLTR.

Upper Silesian Accelerator for Commercial Enterprises (Coordinator of the MedSilesia Cluster)



www.medsilesia.com; medsilesia@gapr.pl

Areas of activity

Medical devices and equipment, Medical furniture, Orthopedics, rehabilitation, regenerative medicine, implants & prosthetics, Clinical trials, Telemedicine, AI, robotics, other IT solutions, Industry Competence Centre

MedSilesia Cluster – the Silesian Network of Medical Devices, is an effective platform of cooperation for enterprises, institutions of higher education, and R&D units. We have developed an Industry Competence Centre, which aims to enable the exchange of experience, knowledge, and information, and its main objective is to improve the competencies of entities operating in the sector. The Cluster cooperates with numerous institutions and initiatives, implementing projects and ventures enhancing the potential of its members. The role of the MedSilesia Cluster is to support the MedTech industry. We continuously improve the competencies of our members – creators of innovative ideas.

us4us

us4us[®]

www.us4us.eu; office@us4us.eu

Areas of activity

Medical devices and equipment

Us4us develops advanced ultrasound technologies for medical imaging and industrial applications. Our offer includes ultrasound research systems (us4R/us4R-lite) and ultrasound front-end modules (us4OEM). Software-defined processing opens unlimited capabilities in the implementation of various ultrasound modalities. We also offer services in ultrasound R&D, electronic design and acoustic measurements. With heaps of experience in product development, we can support our clients throughout the entire process: from basic research, through feasibility study and product concept, to development and certification.

Verco

**Verco**
WELLNESS IS OUR CHALLENGE

www.verco.com.pl; biuro@verco.com.pl

Areas of activity

Medical devices and equipment, Prescription and non-prescription drugs, Diet, nutrition and health supplements, Cosmetics

Verco S.A is a Polish pharmaceutical company operating since 2006. Our business model is based largely on cooperation with physicians. Our portfolio includes professional products in selected therapeutic areas, combining our knowledge and experience with medical practice. Verco specializes in gynecology, ophthalmology and skincare. Our portfolio includes innovative products for comprehensive skincare during cancer therapy, modern and carefully selected combinations of nutrients, vitamins and minerals for pregnant women, innovative products developed to offer intimate comfort to women, specialized ophthalmic preparations for eye protection and care, innovative products promoting wound and scar healing.

Verdent

VERDENT

www.verdent.pl; verdент@verdент.pl

Areas of activity

Dentistry

Verdent has been on the market since 2004 and is the only Polish manufacturer of dental and prosthetic drills. Our offer includes diamond drills, carbide drills (rose drills, fissure drills, crown cutting drills), endodontic drills, surgical drills, laboratory drills and burs, drills for CAD/CAM systems. Thanks to continuous development and hard work of numerous experts, for over 20 years we have been providing our clients with products of highest quality and durability. Driven by your expectations, suggestions, and needs, we constantly expand the range of our products.

Vest-Pol



www.vest-pol.pl; sklep@vest-pol.pl

Areas of activity

Medical devices and equipment

We are a manufacturer of weighted blankets, weighted vests and other weighted and sensory products supporting sensory integration, ADHD therapy, etc. We are a family company established in 2006. All products are handmade by a dedicated team of employees in our modern facility near Warsaw. Most products are registered as medical equipment, Class I. We use only certified raw materials and apply a multistage quality inspection process. We deliver our products to end customers, therapy offices, specialized shops, schools, kindergarten, rest homes in Poland and abroad, helping thousands of people with dysfunctions.

VetApp



www.vetapp.app; info@vetapp.app

Areas of activity

Telemedicine, AI, robotics, other IT solutions

VetApp is a breakthrough in the field of veterinary medicine and the first app that connects the world of animal caregivers and veterinarians in a safe and comfortable way. Harnessing AI-powered algorithms, it accurately diagnoses and recommends treatments for all dog and cat breeds. The system is based on an algorithm for procedures developed by a global team of veterinary experts, supported by veterinary publications collected from around the world. VetApp was created in collaboration with veterinarians to better understand and respond to the needs of the veterinary market. The entire system is powered by modern technology based on artificial intelligence and machine learning.

Vimex



www.vimex-endoscopy.com; sales@vimex.eu

Areas of activity

Medical devices and equipment, Trauma, surgery, operating theatre equipment

We have been manufacturing active medical devices intended for minimally invasive surgery (MIS) since 2006. Our portfolio includes irrigation fluid pumps, suction-irrigation pumps, both with compatible tubing sets, shaver systems, blades and burs, and light sources. The Vimex Endoscopy brand is recognized for excellent quality of products as well as for top customer service. Apart from Vimex Endoscopy products, based on our extensive experience and knowledge, we offer OEM services, along with necessary technical documentation or within the Distributors Own Brand Labeling cooperation model. Currently we deliver products to numerous countries on all continents.

www.vmedclinic.pl; kontakt@vmedclinic.pl

Areas of activity

**Orthopedics, rehabilitation, regenerative medicine, implants&prosthetics,
Clinical trials, Diet, nutrition and health supplements,
Neurodevelopmental therapy**

Our physiotherapy clinic is a highly specialized place where every patient can easily find help in the field of broadly understood physiotherapy, specialist therapy, and diagnostics. It offers a wide range of services in such areas as physiotherapy, pediatric physiotherapy, uro-gynecological physiotherapy, orthopedic rehabilitation, group activities, non-invasive aesthetic medicine, massages, psychological therapy, sensory therapy, dietetics, neurodevelopmental rehabilitation, as well as autism diagnosis and treatment.

Wheelstair



www.wheelstair.com; jacek@wheelstair.com

Areas of activity

Medical devices and equipment, Orthopedics, rehabilitation, regenerative medicine, implants & prosthetics

Wheelstair is an add-on to any wheelchair allowing for traversing stairs without assistance, which is what competitive devices fail to offer. The device fits most manual wheelchairs – both standard folding and lightweight ones designed for longer distances. Wheelstair not only makes it possible to climb stairs independently, but it also transforms a manual wheelchair into an electric one that can cover longer distances.

Zakład Techniki Medycznej TECHMED



www.techmed.com.pl; biuro@techmed.com.pl

Areas of activity

Medical devices and equipment, Medical furniture

Zakład Techniki Medycznej "TECH-MED" Sp. z o.o. is a Polish manufacturer specialized in medical equipment commonly used in hospitals and other medical facilities in Poland and worldwide for over 25 years. The success of our company stems from the combination of knowledge and many years of experience that allowed to definite brand development. The latest technological solutions let us create a modern line of products, including stainless steel devices, while individual approach to each project enables us to offer products that will meet our clients' expectations. We are QMS PN-EN ISO 9001:2015 and PN-EN ISO 13485:2016-04 certified for medical devices according to MDR No. 2017/745.

Infographics Poland in figures (2023)

Source: Statistics Poland, World Bank, Eurostat

//Data from the infographics are presented in the tables.//

Population		37.6 million
Foreign trade turnover	Import EUR	340.5 bn EUR (7.0% decrease, yoy)
	Export EUR	351.0 bn EUR (1.4% increase, yoy)
Unemployment rate		2.8% (as of November 2023) The 3rd lowest in the EU
GDP	Total – USD	808.6 bn
	per capita USD	20 681

World Economy Rank by 21st (2022) The 6th largest economy in the EU	
2021	5.9%
2022	5.1%
2023	0.2%
2024 (predicted)	2.8%
2025 (predicted)	3.4%

Chart Medical Technologies global market value 2016–28 (in USD billion)

Source: Statista Market Insights

//Data from the chart are presented in the table.//

2016	389
2023	578
2028	748

Chart Global GDP

Source: WHO

//Data from the charts are presented in the tables.//

Global GDP healthcare spending	
2000	8.6%
2020	11%

Global GDP spending per capita	
2000	600 USD
2020	1600 USD

Infographic Key technological trends

Source: Statista Market Insights

//Data from the infographic are presented in the table.//

Telemedicine, remote and real-time monitoring
Wearable medical devices
AI and machine learning
Minimally invasive medical devices

Infographic Polish medical devices and equipment companies

Source: Innowo, POLMED, Central Bank of the Republic of Poland

//Data from the infographic is presented in the table.//

5000	Entities
300	manufacturers
30000	employees
60%	revenues from exports
EUR 4.2 billion	Domestic market value estimation (2020)

Infographic

//Data from the infographic are presented in the table.//

300	manufacturers
150	start-ups
60%	of revenue from exports

Infographic

//Data from the infographic is presented in the table.//

6.7%	GDP spending on healthcare
------	----------------------------

Infographic Polish healthcare in numbers

Source: Statistics Poland, Statista

//Data from the infographic are presented in the table.//

EUR 48 billion	Public (2022)
EUR 12 billion	Private (2022)
6.7%	of GDP spending on healthcare (2022)
1250	Hospitals (2021)
3.44	Physicians per 1000 inhabitants (2021)

Infographic Medical devices offered by Polish companies

//Data from the infographic are presented in the table.//

rehabilitation and diagnostic devices, orthopedic equipment, including prostheses
diagnostic devices (ultrasound scanners, X-ray machines, equipment)
medical and veterinary instruments
disposable equipment
telemedicine devices and services
hospital furniture
equipment for operating theatres and intensive care units

Infographic Polish medical devices and equipment are famous for:

//Data from the infographic are presented in the table.//

high production quality
low failure rate
low operating, service and spare part costs
high durability
compatibility with equipment made by other manufacturers
excellent quality-to-price ratio

Chart Exports of Polish medical devices and equipment 2019–2023 (in EUR billion)

Source: Statistics Poland, Eurostat via Polish export intelligence portal

//Data from the infographic are presented in the table.//

2019	3.2
2020	3.6
2021	4.3
2022	5.1
2023	5.6

Infographic Exports of Polish medical devices and equipment in 2023

Source: UN Comtrade, IMF Balance of Payment via Polish export intelligence portal

//Data from the infographic are presented in the table.//

10th global exporter - by the time of this publication some countries still did not provide the UN Comtrade with full data	EUR 5.6 billion
Export CAGR 2018-2023 – the 5th fastest growing exporter	9.31%
Export CAGR 2023-2028 (optimistic case scenario) – reaching EUR 9.4 billion	9.5%

Chart Overall share in sector's global exports

Source: UN Comtrade, IMF Balance of Payment via Polish export intelligence portal, by the time of this publication some countries still did not provide the UN Comtrade with full data

//Data from the infographic are presented in the table.//

2013	1.04%
2023	2.76%
5%	of global orthopedic equipment, prostheses and hearing aids exports come from Poland

Infographic Export destination

Source: Statistics Poland, Eurostat via Polish export intelligence portal

//Data from the infographic are presented in the table.//

53% EU	= EUR 3 billion
47% rest of the world	= EUR 2.6 billion

Chart Top 5 EU importers (overall export value share in %)

Source: Statistics Poland, Eurostat via Polish export intelligence portal

//Data from the infographic are presented in the table.//

Germany	17.5% = EUR 980 million
Austria	5.9% = EUR 330 million
France	5.1% = EUR 285 million
Denmark	4.7% = EUR 263 million
Netherlands	2.4% = EUR 134 million

Chart Top 5 non-EU importers (overall export value share in %)

Source: Statistics Poland, Eurostat via Polish export intelligence portal

//Data from the infographic are presented in the table.//

The US	20.9% = EUR 1.2 billion
UK	5.5% = EUR 308 million
Ukraine	3.1% = EUR 173 million
Russia	2.7% = EUR 151 million
Canada	1.7% = EUR 95 million

Infographic Top 5 importers

//Data from the infographic are presented in the table.//

The US
Germany
Austria
UK
France

Chart Export structure by product category

Source: UN Comtrade, IMF Balance of Payment via Polish export intelligence portal

//Data from the infographic are presented in the table.//

Orthopedic equipment, prostheses and hearing aids	44.3%
Medical and veterinary instruments	24.9%
Hygienic products for medical purposes	19.8%
Adhesive bandages, dressings, gauzes and patches	2.9%
X-Ray machines	2.7%

Chart Exports of orthopedic equipment, prostheses and hearing aids 2019–2023 (in EUR billion)

Source: Statistics Poland, Eurostat – via Polish export intelligence

//Data from the infographic are presented in the table.//

2019	1.12
2020	1.26
2021	1.72
2022	2.0
2023	2.4

Chart Exports of medical and veterinary equipment 2019–2023 (in EUR billion)

Source: Statistics Poland, Eurostat – via Polish export intelligence

//Data from the infographic are presented in the table.//

2019	0.97
2020	1.0
2021	1.1
2022	1.3
2023	1.4

Chart Exports of adhesive bandages, gazes and patches In 2019–2023
(in EUR million)

Source: Statistics Poland, Eurostat – via Polish export intelligence

//Data from the infographic are presented in the table.//

2019	108
2020	118
2021	116
2022	160
2023	168

Chart Exports of X-ray machines in 2019–2023 (in EUR million)

Source: Statistics Poland, Eurostat – via Polish export intelligence

//Data from the infographic are presented in the table.//

2019	48
2020	72
2021	107
2022	140
2023	151

Chart Global pharmaceuticals market 2024–2028 (in US trillion)

Source: Research and Markets “Pharmaceuticals Drugs Global Market Report 2024”

//Data from the infographic are presented in the table.//

2024	1.267
2028	2.092

Chart AI investment in global pharmaceutical industry 2022-2030 (in US billion)

Source: Statista

//Data from the infographic are presented in the table.//

2022	15
2030	187

Chart Global pharmaceutical sales 2023 by region (in US billion)

Source: Statista

//Data from the infographic are presented in the table.//

World total	1332
United States	678
Emerging markets	299
Europe	248
Others	108

Infographic Polish pharmaceutical industry

Source: Statistics Poland, Eurostat, PRODCOM – via Polish Exports Intelligence, INFARMA

//Data from the infographic are presented in the table.//

80	the number of companies with 10 employees or more
EUR 507 million	overall sector production value in 2022
2.87%	the share of pharmaceutical industry in Polish exports
EUR 11.5 billion	industry income
64.7%	of companies introduce innovations
circa 100000	employees
5th	place in Europe in terms of the number of biopharma graduates

Chart Exports of the Polish pharmaceutical sector 2019–2023 (in EUR billion)

Source: Statistics Poland, Eurostat, International Trade in Services via Polish Export Intelligence

//Data from the infographic are presented in the table.//

2019	3.54
2020	4.23
2021	4.66
2022	4.45
2023	4.86

Chart Top five EU importers (% share of overall Polish export)

Source: Statistics Poland, Eurostat – Balance of Payments, International Trade in Services via Polish Export Intelligence

//Data from the infographic are presented in the table.//

Germany	16.50%
Italy	5.40%
Spain	5.30%
Czech Republic	5.16%
France	4.60%

Chart Top five non-EU importers (% share of overall Polish export)

Source: Statistics Poland, Eurostat – Balance of Payments, International Trade in Services via Polish Export Intelligence

//Data from the infographic are presented in the table.//

Russia	6.32%
Great Britain	5.07%
Ukraine	2.44%
Canada	1.66%
Brazil	1.44%

Infographic Export Geography

Source: Statistics Poland

//Data from the infographic are presented in the table.//

EU	68%
Non-EU	32%

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